3I hereby certify that the following agenda was posted at least 72 hours prior to the time of the meeting so noticed below at 24251 Los Alisos Boulevard, Lake Forest, California.

Robert R. Hill, Secretary of the El Toro Water District and the Board of

Directors thereof

# **AGENDA**

# **EL TORO WATER DISTRICT**

# REGULAR MEETING OF THE BOARD OF DIRECTORS ENGINEERING COMMITTEE MEETING AND FINANCE/INSURANCE COMMITTEE MEETING

**November 19, 2018** 

7:30 a.m.

**CALL TO ORDER** – Vice President Vergara

PLEDGE OF ALLEGIANCE - Director Monin

**ORAL COMMUNICATION - PUBLIC COMMENT** 

Members of the public may address the Committee at this time or they may reserve this opportunity with regard to an item on the agenda until said item is discussed by the Committee. Comments on other items will be heard at the time set aside for "COMMENTS REGARDING NON-AGENDA ITEMS." The public will identify themselves when called on and limit their comments to three minutes.

# ITEMS RECEIVED TOO LATE TO BE AGENDIZED

Determine need and take action to agendize items(s) which arose subsequent to the posting of the Agenda. (ROLL CALL VOTE: Adoption of this recommendation requires a two-thirds vote of the Board members present, or, if less than two-thirds of the Board members are present, a unanimous vote of those members present.)

# **ENGINEERING COMMITTEE**

# CONSENT CALENDAR

(All matters under the Consent Calendar will be approved by one motion unless a Board member or a member of the public requests separate action or discussion on a specific item)

1. Consider approving the October 23, 2018 Engineering Committee meeting minutes.

# APPROVAL OF ITEMS REMOVED FROM TODAY'S ENGINEERING COMMITTEE CONSENT CALENDAR

The Board will discuss items removed from today's Engineering Committee Consent Calendar requiring further discussion.

**Recommended Action**: The Board will be requested to approve the items removed from today's consent Calendar.

2. Quarterly Review of the District's 401(k) Retirement Savings Plan (Reference Material Included)

A HighMark representative will review and comment on the investment performance of the District's 401(k) Retirement Savings Plan.

# **ENGINEERING ACTION ITEMS**

There are no action items.

### **ENGINEERING GENERAL INFORMATION ITEMS**

3. <u>El Toro Water District Capital Project Status Report</u> (Reference Material Included)

Staff will review and comment on the El Toro Water District Capital Project Status Report.

4. Engineering Items Discussed at Various Conferences and Meetings (Oral Report)

The Committee will discuss any pertinent Engineering items discussed at Conferences.

COMMENTS REGARDING NON-AGENDA ENGINEERING COMMITTEE ITEMS

**CLOSE ENGINEERING COMMITTEE MEETING** 

# FINANCE/INSURANCE COMMITTEE MEETING

# CALL MEETING TO ORDER - Director Monin

# CONSENT CALENDAR

(All matters under the Consent Calendar will be approved by one motion unless a Board member or a member of the public requests separate action or discussion on a specific item)

- **5.** a. Consider approving the October 23, 2018 Finance Committee meeting minutes.
  - b. Consider renewing the District's membership in ACWA in the amount of \$22,560 for calendar year 2019. The membership dues for 2018 were \$21,905.
  - c. Consider renewing the District's membership in WateReuse in the amount of \$1,016.50 for calendar year 2019. The membership dues for 2018 were \$963.
  - d. Consider renewing the District's membership in CSDA in the amount of \$7,252 for calendar year 2019. The membership dues for 2018 were \$6,842.
  - e. Consider receiving and filing the District's Quarterly Audit Report for the periods April 1, 2018 through June 30, 2018 as presented by the PUN Group.

# APPROVAL OF ITEMS REMOVED FROM TODAY'S FINANCE COMMITTEE CONSENT CALENDAR

The Board will discuss items removed from today's Finance Committee Consent Calendar requiring further discussion.

**Recommended Action**: The Board will be requested to approve the items removed from today's consent Calendar.

### FINANCIAL ACTION ITEMS

6. <u>Financial Package - Authorization to Approve Bills for Consideration</u>
<u>dated November 19, 2018 and Receive and File Financial Statements as</u>
<u>of October 31, 2018</u> (Reference Material Included)

The Board will consider approving the Bills for Consideration dated November 19, 2018 and Receive and File Financial Statements as of October 31, 2018.

Recommended Action: Staff recommends that the Board 1) approve, ratify and confirm payment of those bills as set forth in the schedule of bills for consideration dated November 19, 2018, and 2) receive and file the Financial Statements for the period ending October 31, 2018.

### FINANCIAL INFORMATION ITEMS

7. Tiered Water Usage and Revenue Tracking (Reference Material Included)

Staff will review and comment on monthly and year to date Tiered Water Usage and Revenue tracking.

# **COMMENTS REGARDING NON-AGENDA FIC ITEMS**

# **CLOSE FINANCE AND INSURANCE COMMITTEE MEETING**

### ATTORNEY REPORT

# **CLOSED SESSION**

At this time the Board will go into Closed Session as follows:

- In accordance with Government Code Section 54956.96 in order to receive, discuss, and/or take action concerning information obtained by the District's representative pertaining to a closed session of the South Orange County Wastewater Authority ("SOCWA"), a joint powers agency.
- 2. To conduct the General Manager's annual performance evaluation pursuant to Government Code Section 54957 (b) (1).

# **REGULAR SESSION**

# **REPORT ON CLOSED SESSION** (Legal Counsel)

Mr. Granito will provide an oral report on the Closed Session.

# ADJOURNMENT TO 7:30 a.m., Tuesday, December 18, 2018.

The agenda material for this meeting is available to the public at the District's Administrative Office, which is located at 24251 Los Alisos Blvd., Lake Forest, Ca. 92630. If any additional material related to an open session agenda item is distributed to all or a majority of the board of directors after this agenda is posted, such material will be made available for immediate public inspection at the same location.

### Request for Disability-Related Modifications or Accommodations

If you require any disability-related accommodation, including auxiliary aids or services, in order to participate in this public meeting, please telephone the District's Recording Secretary, Polly Welsch at (949) 837-7050, extension 225 at least forty-eight (48) hours prior to said meeting. If you prefer, your request may be submitted in writing to El Toro Water District, P.O. Box 4000, Laguna Hills, California 92654, Attention: Polly Welsch.

# MINUTES OF THE REGULAR MEETING OF THE ENGINEERING COMMITTEE MEETING

October 23, 2018

Vice President Vergara called the Meeting of the Engineering Committee to order at 7:30 a.m. on October 23, 2018.

President Goldman led in the Pledge of Allegiance to the flag.

Present at today's meeting were Committee Members, M. SCOTT GOLDMAN, JOSE F. VERGARA, MARK MONIN, KATHRYN FRESHLEY, and FRED ADJARIAN.

Also present were ROBERT R. HILL, General Manager/Secretary, DENNIS P. CAFFERTY, Assistant General Manager/District Engineer, JUDY CIMORELL, Human Resources Manager, NEELY SHAHBAKHTI, Finance Manager/Controller, RICK OLSON, Operations Superintendent, NANCY LAURSEN, Accountant/Insurance Administrator, GILBERT J. GRANITO, General Counsel, POLLY WELSCH, Recording Secretary, and CAROL MOORE, Laguna Woods Mayor.

# Oral Communication/Public Comment

There were no comments.

# <u>Items Received too Late to be Agendized</u>

Vice President Vergara asked if there were any items received too late to be agendized. Mr. Hill replied no.

# Consent Calendar

 Consider approving the minutes of the September 25, 2018 Engineering Committee meeting. Vice President Vergara asked for a Motion.

Motion: Director Freshley made a Motion, seconded by Director Adjarian, and Motion carried 4-1 to approve the Consent Calendar.

# Roll Call Vote:

President Goldman abstain (due to absence from the September meeting)

Vice President Vergara aye
Director Freshley aye
Director Monin aye
Director Adjarian aye

# Engineering Action Item

# Portable Generator

Mr. Cafferty stated that this is the third portable generator that is being replaced. He further stated that the new generator will be equipped with a Tier 4 Final engine that represents best available technology and complies with current and anticipated AQMD requirements.

Mr. Cafferty stated that Cummins has agreed to provide this generator at the same cost as the one the District purchased last year.

Mr. Cafferty stated that there is a company coming today to evaluate the old generators and provide an offer to purchase the replaced equipment potentially allowing the District to recover some of the replacement costs.

Vice President Vergara asked for a Motion.

Motion: President Goldman made a Motion, seconded by Director Adjarian, and unanimously carried by the Board to authorize the General Manager to enter into a

Purchase Order contract with United Rentals, Inc. in the amount of \$142,024.19 for the purchase of a new 275 kW standby generator.

# Roll Call Vote:

President Goldman aye
Vice President Vergara aye
Director Freshley aye
Director Monin aye
Director Adjarian aye

# **Engineering General Information Items**

# Capital Project Status Report

# Oso Lift Station Project

Mr. Cafferty stated that the design is finished, and the CEQA Mitigated Negative Declaration has been filed for public review with the State Clearinghouse and the County of Orange. He further stated that staff met with MNWD to review and discuss the draft plans and agreement regarding an emergency overflow connection from the Oso Lift Station in the MNWD sewer collection system near the station.

# Phase II Recycled Water Distribution System Expansion Project

Mr. Cafferty stated that construction on the East Side System and West Side System is complete. He further stated that staff is preparing to bid a retrofit project on the East Side System and certain sites in the West Side System.

Mr. Cafferty stated that certain sites in the West Side System will be handled separately due to unique characteristics that could result in designation of the sites as "dual-plumbed" as defined in Title 22.

# Poseidon Desal Project

Mr. Hill stated that staff has a meeting with Poseidon and OCWD tomorrow, and will provide an update at the Board meeting.

Engineering Items Discussed at Various Conferences and Meetings

There were no comments.

Comments Regarding Non-Agenda Engineering Committee Items

There were no comments.

<u>Adjournment</u>

There being no further business to come before the Board, the following motion was duly made and passed.

Motion: Director Adjarian made a Motion, seconded by Director Freshley and unanimously carried that today's meeting be adjourned at 7:44 o'clock a.m. to Monday, November 19, 2018 at 7:30 o'clock a.m. at the District's Administrative Offices at 24251 Los Alisos Blvd, Lake Forest, CA. 92630.

# Roll Call:

Director Monin aye
Director Adjarian aye
President Goldman aye
Vice President Vergara aye
Director Freshley aye

Respectfully submitted,

POLLY WELSCH Recording Secretary

# APPROVED:

M. SCOTT GOLDMAN, President of the El Toro Water District and the Board of Directors thereof

ROBERT R. HILL, Secretary of the El Toro Water District and the Board of Directors thereof

# El Toro Water District 401(k) Plan Third Quarter 2018



Keith Stribling, CFA
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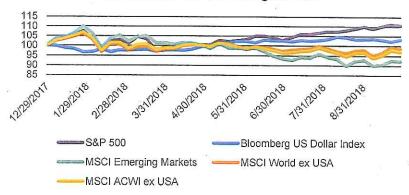
### Economic and Market Perspectives Q4 2018

### **Market Overview**

Amid a back drop of robust economic data and strong corporate earnings, U.S. investors overcame concerns about an escalating trade war with China, an increasingly hawkish Fed, and a flattening yield curve to drive the U.S. equity market to its best quarter since 2013, as measured by the S&P 500 Index.

But with positive economic momentum in question outside of the U.S., equity markets overseas did not enjoy the same fate. The MSCI All Country World ex USA Index managed a modest total return of 0.7% for the third quarter, which was 7% behind the S&P 500. Further U.S. dollar strength contributed to the continuation of a streak of four consecutive quarters where the domestic equity market outpaced its foreign counterparts.





Source: Bloomberg (total return normalized to 100)

Fiscal stimulus in the form of tax cuts to individuals and corporations has allowed the U.S. economy to heat up while most international economies are cooling off. Consensus economic forecasts<sup>2</sup> expect to see the domestic economy reaccelerate to 2.9% real growth this year from 1.5% and 2.2% in 2016 and 2017, respectively. Meanwhile, China's economy, which accounts for roughly a third of global economic growth, is expected to slow from 6.9% in 2017 to 6.6% in 2018<sup>2</sup> – its slowest pace since 1990. In reaction to the ongoing trade dispute with the U.S. and upward dollar momentum, investors fled from China's local, domestic investor-dominated stock market (known as "A-shares"), pushing it into bear market territory this year after falling over 24%<sup>3</sup>.

International stocks were not the only asset class left in the dust of U.S. stock prices. Commodities, as measured by the Bloomberg Commodity Index, were another casualty of the strong U.S. dollar and trade turmoil, falling 2% during the third quarter. Despite a stable oil market, falling prices for agricultural products and metals weighed on returns, continuing a longer-term trend of negative returns from the asset class.

After a difficult start to the year and despite help from narrowing credit spreads, domestic investment grade bonds were unable to reclaim lost ground during the third quarter as the yield curve flattened and moved higher. Yield on the bellwether 10-year Treasury Note closed in on the recent highs set earlier in the year, settling 0.20% higher over the quarter. Meanwhile, yield on the 2-year Note continued its seemingly relentless assent this year, moving 0.29% higher to 2.81%<sup>4</sup>.

A continued flattening of the yield curve has been a source of concern for investors, since inversions (defined as higher short-term rates relative to longer term rates) have preceded every recession since World War II<sup>5</sup>. The widely watched 10-year minus 2-year yield spread continued to narrow to a post-crisis low of 0.23% at the end of the

<sup>&</sup>lt;sup>1</sup> A diversified benchmark of global equities outside of the U.S.

<sup>&</sup>lt;sup>2</sup> Bloomberg as of 10/3/2018

<sup>3</sup> MSCI China A Net Return Index

<sup>&</sup>lt;sup>4</sup> Treasury.gov

<sup>&</sup>lt;sup>5</sup> Inverted yield curves have occurred without a subsequent recession



quarter. However, many market observers pointed to the wider 10-year Note minus 3-month T-bill spread of  $0.85\%^6$  as contradictory evidence that the economy was not nearing a recession.

### **Economic Highlights**

**U.S. Growth:** As expected, the U.S. economy saw a strong improvement in growth after a relatively weak first quarter. Led by strong consumer spending, real GDP grew at 4.2% in the second quarter – its largest expansion since the third quarter of 2014<sup>7</sup>.

**Inflation**: Headline inflation cooled off modestly in August (2.7%) after its July reading of 2.9%, the highest year-over-year level since a February 2012 reading. The Fed's preferred measure of inflation, the Core Personal Consumption Expenditures Index, remained on top of its 2% target in August.<sup>7,8</sup>

Fed Funds: In its September meeting, the Federal Open Market Committee (FOMC) continued on its path of policy normalization by hiking the Fed Funds rate 0.25% to a range of 2.0% to 2.25%. The Fed is widely expected to raise rates another quarter point for the fourth time this year in December. 9

**Employment:** The U.S. economy hit its lowest level of unemployment (3.7%) since 1969 in September. Despite a shrinking pool of available labor and the impact of Hurricane Florence, an average of 190,000 new jobs per month were added during the quarter. Average hourly earnings continued to grow at a solid 2.8% pace according to the latest report.<sup>8</sup>

**Housing**: Higher mortgage rates continued to weigh on the housing markets. According to Bankrate.com, the national average 30-year fixed mortgage rate has climbed from 3.85% to 4.57% through the first nine months of the year. In August, the National Association of Realtors (NAR) Pending Home Sales Index declined 2.5% on

a year-over-year basis. Seven of the prior eight months through August saw declines. 6, 10,11

**Energy**: Oil supply constraints from OPEC and the reinstatement of U.S. sanctions on Iran were largely offset by a stronger dollar. West Texas Intermediate futures ended the quarter at \$73.25 per barrel - slightly below where is started. Correspondingly, gasoline prices remained roughly flat at \$2.87 per gallon. <sup>6,12</sup>

Corporate Earnings: U.S. corporations continued to reap the spoils of tax reform. According to Factset, the S&P 500 earnings per share growth rate for the second quarter (25%) beat expectations by 5%. Tax benefits were only part of the story. Revenue growth was also robust, accelerating from 8.8% year-over-year growth in first quarter to 10.1% in second quarter. <sup>13</sup>

**Consumer Sentiment:** Unfazed by trade drama, The Conference Board Consumer Confidence Index continued its longer-term upward trend reaching new cycle highs in September of 138.4. The index is within striking distance of its all-time high of 144.7 set 18 years ago. <sup>6,14</sup>

Market Returns as of September 30, 2018

|                                      |         |          | %Total | Return |        |         |
|--------------------------------------|---------|----------|--------|--------|--------|---------|
| As of 9/30/2018                      | Q3 2018 | YTD 2018 | 1-Year | 3-Year | 5-Year | 10-Year |
| S&P 500                              | 7.7     | 10.6     | 17.9   | 17.3   | 14.0   | 12.0    |
| MSCIEAFE                             | 1.4     | -1.4     | 2.7    | 9.2    | 4.4    | 5.4     |
| MSCI Emerging Markets                | -1.1    | -7.7     | -0.8   | 12.4   | 3.6    | 5.4     |
| Bloomberg Barclays US Aggregate Bond | 0.0     | -1.6     | -1.2   | 1.3    | 2.2    | 3.8     |
| ICE BofAML US Treasury Bills         | 0.5     | 1.3      | 1.5    | 0.8    | 0.5    | 0.4     |
| Bloomberg Commodity                  | -2.0    | -2.0     | 2.6    | -0.1   | -7.2   | -6.2    |

Source: Morningstar Direct Periods greater than one year are annualized.

<sup>6</sup> Bloomberg

<sup>&</sup>lt;sup>7</sup> U.S. Bureau of Economic Analysis (BEA)

<sup>&</sup>lt;sup>8</sup> U.S. Bureau of Labor Statistics (BLS)

<sup>9</sup> Federal Reserve

<sup>10</sup> NAR

<sup>11</sup> Bankrate.com

<sup>12</sup> AAA

<sup>13</sup> FactSet

<sup>14</sup> The Conference Board



### **Progress and Peril**

In previous editions of Perspectives, we broke down President Trump's multi-front trade war which has remained the focal point of global financial markets for the bulk of 2018. As trade tensions ratcheted up with China during the third quarter, the U.S. seemed to be in a peace-making mood with its other economic adversaries. In August, Mexico was able to reach a deal to rewrite trading terms with the U.S., thereby replacing the North American Free Trade Agreement or NAFTA, which had long been criticized by President Trump as "the worst trade deal in the history of the world."

With one domino down, investors became encouraged that others would follow and business as usual would soon return to global trade. That assumption appeared have some merit, as Canada joined NAFTA's successor agreement, the United States-Mexico-Canada Agreement (USMCA), at the eleventh hour as the quarter came to an end and before the Trump-imposed deadline. The deal won't be officially signed until November 30 and requires congressional approval, but financial markets welcomed the news of the trilateral accord.

Although USMCA looks a lot like NAFTA, there were some meaningful updates that should allow the President to claim success for his political allies in Congress as the midterm elections approach. On the auto front, USMCA raises minimum wages and tariff exemption standards for a vehicle's overall content coming from North America. Raising the minimum wage <sup>15</sup> to seven times the average manufacturing wage in Mexico is expected make U.S.-based production more attractive to automakers. The new deal also gives U.S. dairy farmers some access to Canadian markets and strengthens intellectual property protections.

Though pundits have debated the significance of the changes versus the NAFTA accord, all seem to agree that reaching an agreement at least partially reduces the dark cloud of protectionism that had been hanging over financial markets.

Earlier in the quarter, the Trump administration had already called a cease-fire in its clash with the European Union (EU) after meeting with European Commission President Jean-Claude Juncker and agreeing to the basic outline of a deal with its

 $^{\rm 15}$  Two-fifths of a vehicle's content must be produced by workers making more than \$16 per hour.

second largest trading partner. While details are still being worked out, it gives the U.S. a chance to refocus on the 800-pound gorilla: China. On this front, peace will likely not come as quickly or as easily. The two parties are much further apart in terms of what they want economically and how they view each other in the geopolitical realm.

As we noted last quarter, China's highly export-skewed trade with the U.S. dwarfs that of all of its other partners. President Trump believes the trade imbalance and China's slowing economy give him the leverage to make big demands on which he does not appear to be budging. From China's perspective, the U.S. demands are excessive and it has been fighting fire with fire. Just before the two sides were to resume talks in September, the President ordered a 10% tariff to be applied to \$200 billion worth of imports on top of the 25% tariff on \$50 billion worth of goods already in place. The latest rounds of tariffs are scheduled to increase to 25% after the end of the year.

In addition to tariffs, which could ultimately include all goods imported from China, the Trump administration has sought other means of applying pressure. These include restrictions on Chinese investment in the U.S., sanctioning individual Chinese companies and restricting visa issuance. China, of course, has and will continue to respond in-kind.

The impasse has global investment implications and will continue to be one of the dominant issues facing capital markets until a resolution is reached. We expect to see further escalation of disputes between the two countries, meaning headlines will continue to influence sentiment and tariffs will begin to hit corporate fundamentals as we move into 2019.

Unlike with Canada, Mexico and the EU, President Trump will not settle for a single or double, to borrow a baseball analogy. Instead he'll be looking for the home run with China, who he views as a major economic threat as the country ramps up the "Made in China 2025" initiative to compete directly with the U.S. for higher-end manufacturing. Perhaps Henry Kissinger put is best when he said, "Each success only buys an admission ticket to a more difficult problem".



### Brexit Pains

Over two years after the history-making United Kingdom (UK) "Brexit" vote to exit the EU, there has been progress in the negotiations accompanied by plenty of private and public disagreements between the two parties. As is often the case with any large project or undertaking, the remaining ten percent can often be more onerous to complete than the first 90 percent of the task.

In July, British Prime Minister Theresa May and the UK government presented the "Chequers" plan 16, a document outlining the future EU/UK relationship. The 100-plus page document covers a wide range of topics including trade, economic partnerships, and security. The piece was not without controversy, and Brexit Secretary David Davis and British Foreign Secretary Boris Johnson registered their opposition to the plan by resigning their UK Cabinet positions. Both Secretary Davis and Secretary Johnson separately expressed the view that the UK was capitulating too much, too easily, to the EU in the negotiations.

Although Chequers was presented as a "compromise" deal for the various factions, it has been challenged from all sides. "Brexiteers" (those in the UK in favor of leaving the EU) believe that the position is too close to a "soft Brexit," rejecting a continued close alignment with EU regulations so as to preserve unfettered trade between the UK and its European trading partners. "Remainers" (those in the UK in favor of remaining part of the EU) object to the plan's exclusion of the service sector from the EU Single Market 17.

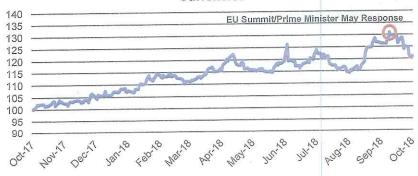
While a key tenet of Chequers includes keeping the UK in the single market for goods, "Remainers" (and many economists) believe that omitting the services sector makes little sense, as this segment accounted for 79 percent of the UK's GDP in 2017<sup>18</sup>. The services exclusion effectively means that this sector would need to be

compensated by new deals outside of the EU. This presents a challenge as Europe accounted for slightly under half of the UK's total service sector exports in 2016<sup>19</sup>.

The EU found fault with the Chequers plan as well, specifically Prime Minister May's proposal to use a new customs arrangement to avoid returning to a hard border between Northern Ireland and the Republic of Ireland. The border issue came to a head at an EU Summit in Salzburg on September 20 when Donald Tusk, President of the European Commission, said that the Chequers plan was unworkable.

In a televised address the following day, Prime Minister May admitted that Brexit negotiations with the EU had reached an 'impasse', adding that "I have treated the EU with nothing but respect. The UK expects the same." In reaction to this public spat, the Pound Sterling plummeted against major currencies on fears of a no-Brexit deal, as shown in the chart below.

# Pound Sterling Exchange Rate vs. Major International Currencies



Source: FactSet

Before an agreement can be reached, there are two major and interrelated issues which remain sources of contention between the two parties.

House of Commons Library, Economic Indicators Report, September 28, 2018

<sup>&</sup>lt;sup>16</sup> Chequers Court is the country house of the British Prime Minister and the site where the Brexit

proposals were agreed upon by the Cabinet.

17 Internal market that encompasses the EU's 28 member states (extended, with exceptions, to Iceland, Liechtenstein, Norway and Switzerland) and seeks to guarantee the free movement of goods, capital, services, and labor.

Office for National Statistics, International trade in services, UK: 2016 (Release date 31) January 2018)



The first issue is the shape of the overall economic relationship when the UK exits the EU. The EU's rejection of a central component of the Chequers plan, a partial UK membership in the EU Single Market, was a significant setback for the Brexiteers. Instead, the EU offered two options. One is a "Norway-style" deal, which would provide a higher level of access to EU markets but in turn would require that the UK adhere to the EU's rules, including "the four freedoms": free movement of goods, services, people, and capital. The other is a "Canada-style" deal, which would place fewer regulations but allow a lower level of access to EU markets - translating to more barriers to trade.

The second area of discord regards the only physical border impacted by the Brexit vote: Northern Ireland and the adjoining Republic of Ireland. Late in 2017, both sides agreed that the border should remain open even as Brexit, by definition, creates economic and human borders between the UK and other countries. The UK contends that an open Irish border could be maintained by conducting customs checks away from the border, but how these checks were to be accomplished on the ground remained a logistical challenge to businesses involved in trade between the two Irelands.

While Chequers is an unpopular way forward, it remains the only game in town as an alternative solution has yet to be proposed even by hardline Brexiteers desperately seeking to avoid a hard border in Ireland. EU leadership, while eager to dismantle Chequers, remains mindful that doing so too forcefully could provide proponents of a "hard Brexit" with ammunition and negatively impact any Brexit deal that would be supportive of EU economic interests.

More drama is likely to unfold in coming months and there are several possible outcomes if Prime Minister May is unable to produce a majority in favor of a Brexit plan. These include a general election; a second "remain" or "leave" referendum; a delay to the March 2019 deadline; or a disorderly and potentially messy "hard Brexit" exit from the EU. The downside risks of no deal are considerable. While we believe that the road to an agreement will be turbulent with the possibility of temporary market dislocation, we also believe that a no-deal/disorderly exit will be avoided and the EU and UK will come to an agreement -- Chequers or no Chequers.

# Midterm Elections and the Supreme Court

As the third quarter closed, the U.S. political scene was dominated by upcoming midterm elections and confirmation hearings for President Trump's nomination of Brett Kavanaugh to be the President's second Supreme Court appointment.

The Court has been a business-friendly gathering at least since the 2010 "Citizens United" ruling which equated corporations with individuals in terms of political donations. Several recent rulings including the May decision that employers can require workers to agree to individual arbitration versus class action suits continue a series of pro-business rulings that corporations and investors have welcomed.

While much of the debate over Kavanaugh focused on potential changes to Supreme Court rulings on social issues and allegations of his prior misconduct, the Supreme Court was already largely friendly to business and markets and Kavanaugh's confirmation as the fifth conservative member on the nine-person court ensures a pro-business majority for many years to come.

As the quarter drew to a close, market consensus placed the odds of the Democratic party taking control of the House of Representatives at 51% and of the Senate at 18%, and equity investors pondered how markets might react to the various election outcomes.

Several key determinants of market sentiment, for better or worse, are outside the control of Congress regardless of which party is in the majority. These include Federal Reserve ("Fed") policies, ongoing trade policy decisions, labor costs and employment and how numerous factors may lead to rising inflation. Issues other than political control of the Legislative branch will likely have more bearing on equity and fixed income markets than winners and losers in November.

On the other hand, should the Democrats enjoy midterm success, the party may feel pressure to walk back some of the features of the President's tax bill. With both parties moving away from the center, Democrats may wish to position the party ahead of the 2020 presidential elections by boosting entitlement spending (and the already high fiscal deficit) and other popular measures to appeal to the party's base.



### Fixed Income

The Fed's September 26 meeting saw all nine voting members of the FOMC approve an increase in the benchmark rate of 25 basis points to 2% to 2.25%—the highest level since spring 2008. The panel also indicated that an additional hike could come at the upcoming December meeting.

The Fed's outlook for the economy as noted in its post-meeting statement reduced concerns over the potential for an inverted yield curve which some investors believe foreshadows economic recession. The median forecast for GDP growth in 2018 was revised up from June's 2.8% target to 3.1%, a figure significantly higher than the 2.5% growth the Fed had expected for 2018 when the FOMC was polled at the end of 2017.

Fed-watchers also noticed a significant change in the statement. The prior memo referred to Fed policy as "accommodative," meaning supportive of labor market strengthening and the target of 2% inflation. However, the September statement dropped the word "accommodative," a change many interpreted to mean that the Fed believes that current policies are close to achieving employment and inflation levels consistent with what the statement called a "strong" U.S. economy supported by continued low unemployment, job gains and an accompanying rise in household spending, and strengthening business investments.

The Fed's longer-term projections for economic growth were less enthusiastic, with median GDP growth forecasts of 2.5% in 2019, 2.0% in 2020 and 1.8% for 2021 and beyond. The Fed also expects to implement gradual increases in the Federal Funds Rate into 2020 as monetary policy continues to transition from one of accommodation to a more neutral stance.

In last quarter's Perspectives, we noted that the 10-year U.S. Treasury bond yield had hit the 3% threshold for the first time since 2013. On September 18, the bellwether bond reached 3% again and stayed there through the end of the quarter.

While the 10-year bond dipped in and out of the 3% level during last quarter—with 12 days of 3% or more registered—we believe the future will see prolonged periods of 3% plus 10-year yields and have modified our yield outlook to 3.25% for the end of 2018.

One explanation for rising yields has been the concern that U.S. tariffs will lead to spikes in inflation and more rapid tightening by the Fed than expected. While tariffs, the Fed and inflation are all potential contributors to 3% plus 10-year yields, another reason may be European government bond markets. Over the last several years, quantitative easing by the European Central Bank and low to negative interest rates abroad led global investors eager for risk-free yield--any yield--to U.S. Treasuries. Their aggressive buying programs supported lower yields across the curve.

We expect the European experiment with quantitative easing to wind down in late 2019. This should lead to higher yields in Europe that will attract investors—particularly to Germany's 10-year bund—and subsequently reduce demand for U.S. Treasuries. We've seen this picture before in the U.S.—when central bank bond-buying as part of quantitative easing tapers off, yields rise. Next up may well be Europe where improving economic outlooks could convince global investors to rotate their bond buying efforts abroad.

Regardless, we note that it is somewhat counterintuitive that the return on a "risk-free asset"—in this case U.S. Treasuries, can be so abysmal, not even keeping pace with stubbornly low inflation levels. For example, the Barclays U.S. Government Index returned only 0.26% for the three year period ending September 30, 2018.

### Conclusion

A decade ago, on September 15, 2008, the failure of Lehman Brothers was a seminal moment in modern economic history. The global financial system was on the brink of collapse, sending capital markets around the world into free fall. In the weeks and months that followed, few could see any light at the end of the tunnel. Fiscal and monetary policy measures of proportions not seen since the Great Depression would eventually pull the global economy out of the tailspin and even push equity markets to new highs.

Given the growing complexity of financial markets, there was no policymaker playbook for an event like the Global Financial Crisis. Every move was being called at the line of scrimmage based on a combination of economic theory and desperation. While it would be easy to declare the response to the crisis a victory at this juncture, given today's economic and financial market strength (particularly domestically), it may be premature. In other words, the global economy is still not standing on its own.



The extraordinary monetary and fiscal policy measures are only just beginning to be weaned from the market.

The final phase of this grand experiment includes shrinking central bank balance sheets (aka Quantitative Tightening), the normalization of short-term interest rates and compression of fiscal deficits and debt to sustainable levels. Unfortunately, loose financial conditions have been fueling economic growth and reflating asset prices for so long that is hard to imagine what life on the other side of an ocean of liquidity looks like. Investors have become accustomed to an environment where there has been a meaningful cost to diversification and limited, if any, reward for taking security selection risk.

We are only starting to get a peek of what the proverbial party without the punchbowl will look like. Obscured by the euphoria of domestic tax reform and the headlines on trade disputes, removal of monetary policy accommodation in the U.S. has already begun to expose fragility in some emerging markets. It is not likely to be the only ripple effect global capital markets will experience from this process.

Going forward we expect the global investment landscape to get bumpier across all asset classes. Prudence and discipline will once again matter and the cost of diversification will most likely return to a benefit. Therefore, we advise clients to exercise caution when seeking investment returns as the next decade is unlikely to be a repeat of the last.

# Economic and Market Perspectives Q4 2018

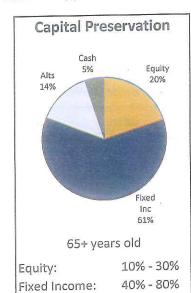
David Wines, President & Chief Executive Officer James St. Aubin, Managing Director and Head of Investment Strategy Todd Lowenstein, Managing Director and Chief Equity Strategist

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# INVESTMENT POOLS - ASSET ALLOCATION

El Toro Water District - 401(k) Plan

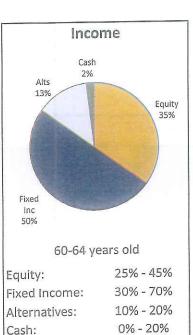


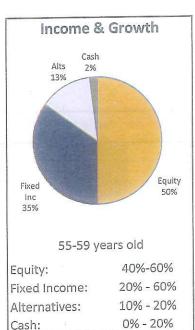
Alternatives:

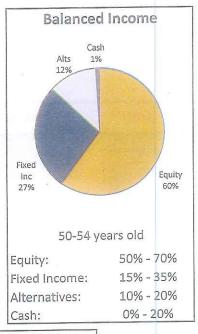
Cash:

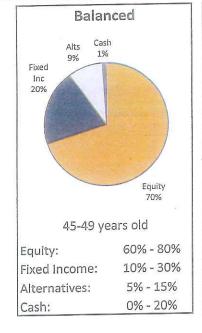
10% - 20%

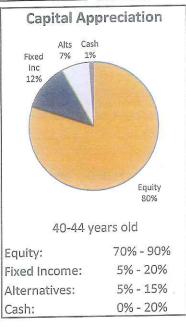
0% - 20%

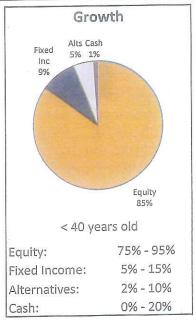








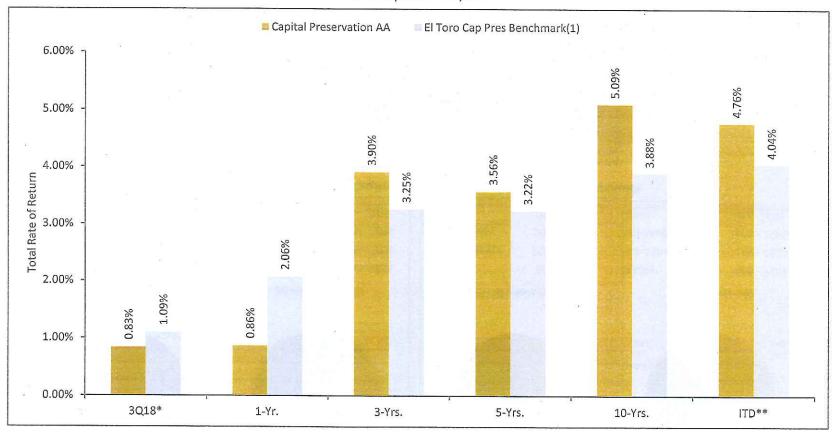




# **INVESTMENT RETURNS - CAPITAL PRESERVATION PORTFOLIO**

El Toro Water District - 401(k) Plan

# Annualized Total Rate of Return as of September 30, 2018



<sup>\*</sup>Returns for periods under one year are not annualized

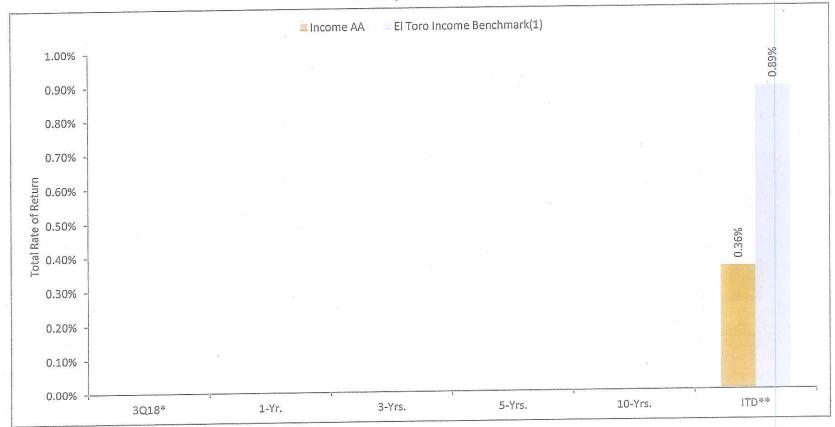
<sup>\*\*</sup>Inception date: January 2006

<sup>(1)</sup> El Toro Cap Pres Benchmark: 12% S&P 500, 2% Russell MidCap, 2% Russell 2000, 3% MSCI EAFE, 1% MSCI Emerging Markets, 44% Barclays US Aggregate Bond, 17% Barclays 1-3 Year Government/Credit Bond, 14% Wilshire Liquid Alternatives, 5% ICE BofAML 3 Mo US T-Bill

# **INVESTMENT RETURNS - INCOME PORTFOLIO**

El Toro Water District - 401(k) Plan

Annualized Total Rate of Return as of September 30, 2018



<sup>\*</sup>Returns for periods under one year are not annualized

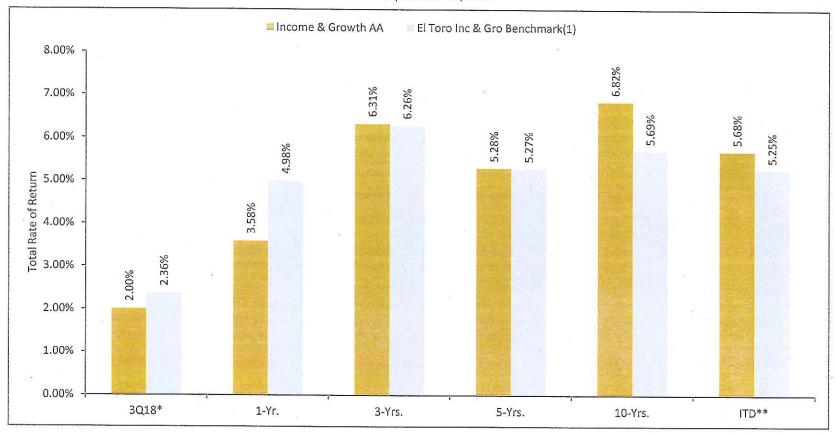
<sup>\*\*</sup>Inception date: August 2018

<sup>(1)</sup> El Toro Income Benchmark: 21% S&P 500, 3% Russell MidCap, 3% Russell 2000, 6% MSCI EAFE, 2% MSCI Emerging Market, 36% Barclays US Aggregate Bond, 14% Barclays 1-3 Year Government/Credit Bond, 13% Wilshire Liquid Alternatives, 2% ICE BofAML 3 Mo US T-Bill

# **INVESTMENT RETURNS - INCOME & GROWTH PORTFOLIO**

El Toro Water District - 401(k) Plan

Annualized Total Rate of Return as of September 30, 2018



<sup>\*</sup>Returns for periods under one year are not annualized

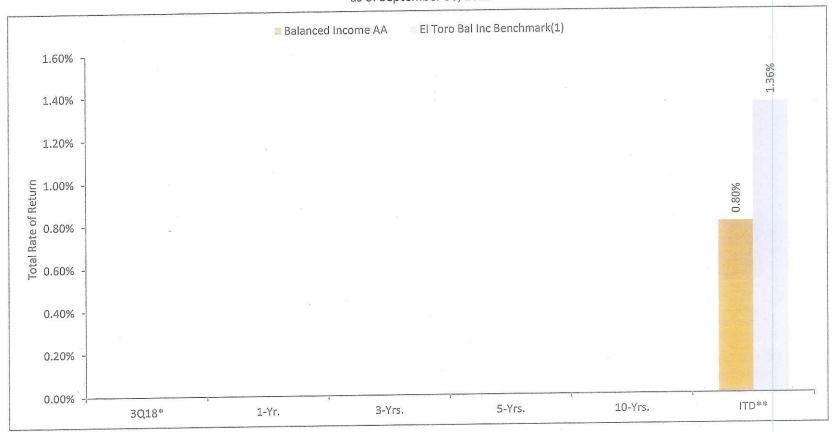
(1) El Toro Inc & Gro Benchmark: 30% S&P 500, 4% Russell MidCap, 4% Russell 2000, 9% MSCI EAFE, 3% MSCI Emerging Market, 25% Barclays US Aggregate Bond, 10% Barclays 1-3 Year Government/Credit Bond, 13% Wilshire Liquid Alternatives, 2% ICE BofAML 3 Mo US T-Bill

<sup>\*\*</sup>Inception date: January 2006

# INVESTMENT RETURNS - BALANCED INCOME PORTFOLIO

El Toro Water District - 401(k) Plan

Annualized Total Rate of Return as of September 30, 2018



<sup>\*</sup>Returns for periods under one year are not annualized

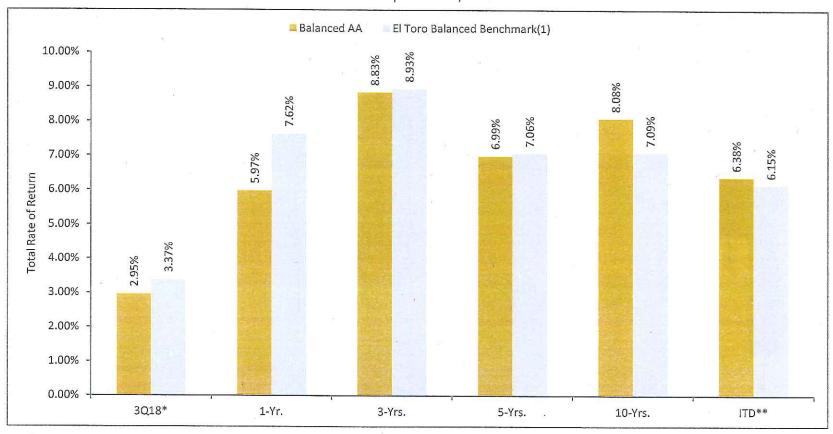
<sup>\*\*</sup>Inception date: August 2018

<sup>(1)</sup> El Toro Bal Inc Benchmark: 36% S&P 500, 4% Russell MidCap, 4% Russell 2000, 12% MSCI EAFE, 4% MSCI Emerging Market, 19% Barclays US Aggregate Bond, 8% Barclays 1-3 Year Government/Credit Bond, 12% Wilshire Liquid Alternatives, 1% ICE BofAML 3 Mo US T-Bill

# **INVESTMENT RETURNS - BALANCED PORTFOLIO**

El Toro Water District - 401(k) Plan

# Annualized Total Rate of Return as of September 30, 2018



<sup>\*</sup>Returns for periods under one year are not annualized

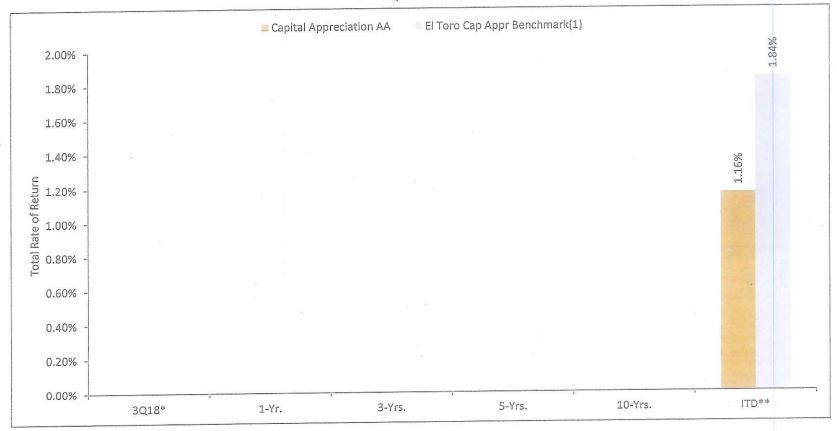
<sup>\*\*</sup>Inception date: January 2006

<sup>(1)</sup> El Toro Balanced Benchmark: 42% S&P 500, 5% Russell MidCap, 5% Russell 2000, 14% MSCI EAFE, 4% MSCI Emerging Market, 14% Barclays US Aggregate Bond, 6% Barclays 1-3 Year Government/Credit Bond, 9% Wilshire Liquid Alternatives, 1% ICE BofAML 3 Mo US T-Bill

# INVESTMENT RETURNS - CAPITAL APPRECIATION PORTFOLIO

El Toro Water District - 401(k) Plan

Annualized Total Rate of Return as of September 30, 2018



<sup>\*</sup>Returns for periods under one year are not annualized

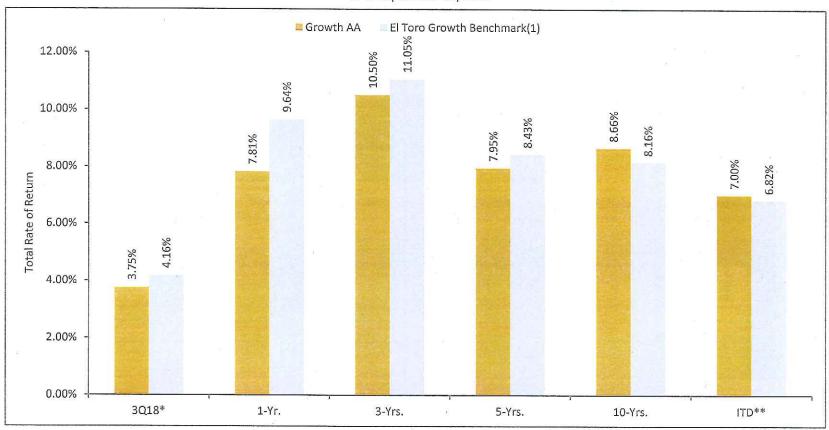
<sup>\*\*</sup>Inception date: August 2018

<sup>(1)</sup> El Toro Cap Appr Benchmark: 48% S&P 500, 6% Russell MidCap, 6% Russell 2000, 16% MSCI EAFE, 4% MSCI Emerging Market, 8% Barclays US Aggregate Bond, 4% Barclays 1-3 year Government/Credit, 7% Wilshire Liquid Alternatives, 1% ICE BofAML 3 Mo US T-Bill

# **INVESTMENT RETURNS - GROWTH PORTFOLIO**

El Toro Water District - 401(k) Plan

# Annualized Total Rate of Return as of September 30, 2018



<sup>\*</sup>Returns for periods under one year are not annualized

<sup>\*\*</sup>Inception date: January 2006

<sup>(1)</sup> El Toro Growth Benchmark: 51% S&P 500, 6% Russell MidCap, 6% Russell 2000, 17% MSCI EAFE, 5% MSCI Emerging Market, 6% Barclays US Aggregate Bond, 3% Barclays 1-3 year Government/Credit, 5% Wilshire Liquid Alternatives, 1% ICE BofAML 3 Mo US T-Bill

# INVESTMENT RETURNS - FIXED INCOME FUNDS

El Toro Water District - 401(k) Plan

Annualized Total Rate of Return (%) as of 09/30/2018

|          |  | MStar   |          |                 |        |                      |            |         |
|----------|--|---------|----------|-----------------|--------|----------------------|------------|---------|
| Ticker   | Name                                     | Rating* | 3-Mos.** | YTD**           | 1-Yr.  | 3-Yrs.               | 5-Yrs.     | 10-Yrs. |
|          | rm Bond                                  |         |          |                 |        |                      |            |         |
| PYSBX    | Payden Low Duration Fund                 | 3       | 0.60     | 0.57            | 0.63   | 1.22                 | 1.10       | 2.14    |
| VFSUX    | Vanguard Short-Term Investment-Grade Adm | 4.      | 0.61     | 0.30            | 0.25   | 1.65                 | 1.77       | 3.23    |
|          |  |         |          | ergo et el Year |        | Of the second of the |            |         |
| Intermed | diate-Term Bond                          |         | 0.64     | 0.00            | -0.12  | 3.14                 | 3.05       | 5.33    |
| DODIX    | Dodge & Cox Income                       | 5       | 0.64     | -0.60           |        |                      |            | 3.55    |
| DBLFX    | DoubleLine Core Fixed Income I           | 5       | 0.31     | -0.61           | -0.15  | 2.40                 | 3.24       | 2557    |
| PTTRX    | PIMCO Total Return Instl                 | 4.      | 0.08     | -1.62           | -1.52  | 2.16                 | 2.27       | 5.08    |
| PTRQX    | PGIM Total Return Bond R6                | 5       | -0.09    | -1.97           | -0.88  | 2.86                 | 3.46       | 5.98    |
|          |  |         |          |                 |        |                      | MARIO TORS |         |
|          | g Market Debt                            | 4       | -3.85    | -10.36          | -10.14 | 6.49                 | -0.37      | 2.92    |
| EEIIX    | Eaton Vance Emerging Markets Local Inc I | 44      | -5.05    | 10.50           | 2.0.2. |                      |            |         |

<sup>\*</sup>Morningstar overall rating

Returns are shown net of embedded expense ratios

Source: Morningstar Direct

<sup>\*\*</sup>Returns for periods under one year are not annualized

# **INVESTMENT RETURNS - EQUITY FUNDS**

El Toro Water District - 401(k) Plan

Annualized Total Rate of Return (%) as of 09/30/2018

|                   |  | MStar           |                      |          |       |                       |        | 7E      |
|-------------------|--|-----------------|----------------------|----------|-------|-----------------------|--------|---------|
| Ticker            | Name   | Rating*         | 3-Mos.**             | YTD**    | 1-Yr. | 3-Yrs.                | 5-Yrs. | 10-Yrs. |
| <b>Large Ble</b>  | nd Table 1 and 1 a |                 |                      |          |       |                       |        |         |
| COFYX             | Columbia Contrarian Core Inst3   | 3               | 7.70                 | 7.00     | 12.79 | 15.24                 | 12.87  | 12.50   |
| VGIAX             | Vanguard Growth & Income Adm   | 4               | 8.08                 | 11.20    | 18.65 | 17.11                 | 14.20  | 11.65   |
| Large Val         | HA.  |                 |                      |          |       |                       |        |         |
| DODGX             | Dodge & Cox Stock  | 5               | 6.49                 | 7.51     | 13.70 | 17.28                 | 12.71  | 11.82   |
| PKAIX             | PIMCO RAE US Instl   | 4               | 6.99                 | 8.24     | 16.08 | 15.13                 | -      | -       |
|                   | T .  |                 |                      | 60.000 W |       |                       |        |         |
| Large Gro         | wth  |                 |                      |          |       |                       |        |         |
| HNACX             | Harbor Capital Appreciation Retirement   | 4               | 6.72                 | 18.46    | 27.03 | 20.09                 | 16.96  | 14.67   |
| LSITX             | ClearBridge Large Cap Growth IS  | 4               | 7.78                 | 15.46    | 23.63 | 19.04                 | 16.53  | 14.41   |
| Mid Value         |  |                 |                      |          |       | And the second second |        |         |
| VEVRX             |  |                 | 474                  |          |       |                       |        |         |
| VLVIVA            | Victory Sycamore Established Value R6  | 4               | 4.74                 | 6.21     | 12.44 | 15.06                 | 13.19  | 12.86   |
| Mid Grow          | vth  |                 | 45 N. P. S. S. S. S. |          |       |                       |        |         |
| APDMX             | Artisan Mid Cap Advisor  | 2               | 9.33                 | 17.79    | 21.26 | 13.81                 | 10.05  | 13.27   |
| The second second |  |                 |                      |          |       |                       |        |         |
| Small Ble         |  | <b>以下在11</b> 下的 |                      |          |       |                       |        |         |
| FSCRX             | Fidelity® Small Cap Discovery  | 3               | 0.65                 | 2.20     | 6.45  | 9.76                  | 7.61   | 13.11   |
| DCZRX             | Delaware Small Cap Core R6   | 5               | 3.80                 | 12.19    | 15.25 | 17.36                 | 12.36  | 12.70   |

<sup>\*</sup>Morningstar overall rating

Returns are shown net of embedded expense ratios

Source: Morningstar Direct

<sup>\*\*</sup>Returns for periods under one year are not annualized

# INVESTMENT RETURNS - EQUITY FUNDS

El Toro Water District - 401(k) Plan

Annualized Total Rate of Return (%) as of 09/30/2018

| Ticker     | Name                                    | MStar<br>Rating* | 3-Mos.** | YTD**        | 1-Yr.            | 3-Yrs. | 5-Yrs. | 10-Yrs. |
|------------|---|------------------|----------|--------------|------------------|--------|--------|---------|
| Small Gro  | owth                                    |                  |          |              |                  | 00.04  | 40.55  | 10.02   |
| PRJIX      | T. Rowe Price New Horizons I            | 5                | 9.08     | 25.52        | 31.36            | 23.34  | 16.55  | 18.02   |
| Small Cap  | p Value                                 |                  |          |              |                  |        |        | 44.45   |
| UBVFX      | Undiscovered Managers Behavioral Val R6 | 5                | 2.80     | 6.56         | 12.48            | 15.54  | 12.13  | 14.45   |
| Foreign L  | arge Value                              |                  |          |              |                  |        |        | F 00    |
| DODFX      | Dodge & Cox International Stock         | 3                | 0.81     | -6.39        | -5.26            | 8.20   | 3.74   | 5.90    |
| Foreign L  | arge Blend                              |                  |          |              | Charles Services |        |        |         |
| NWHMX      |   | 2                | 0.20     | -5.76        | -2.21            | 6.22   | 4.34   | 5.05    |
| HEFA       | iShares Currency Hedged MSCI EAFE ETF   | 5                | 3.18     | 2.90         | 6.63             | 10.32  | -      | -       |
| Foreign L  | arge Growth                             |                  |          | CAL WELL     |                  |        |        |         |
| MGRDX      | MFS® International Growth R6            | 5                | 2.17     | 3.35         | 9.44             | 13.49  | 6.76   | 7.80    |
| Diversifie | ed Emerging Markets                     |                  |          | TO A POST OF |                  |        |        |         |
| НННХХ      | Hartford Schroders Emerging Mkts Eq Y   | 4                | -1.21    | -7.21        | -0.74            | 13.33  | 4.21   | 6.08    |

<sup>\*</sup>Morningstar overall rating

<sup>\*\*</sup>Returns for periods under one year are not annualized Returns are shown net of embedded expense ratios Source: Morningstar Direct

# **INVESTMENT RETURNS - ALTERNATIVE FUNDS**

El Toro Water District - 401(k) Plan

Annualized Total Rate of Return (%) as of 09/30/2018

|              |  | MStar   |              |        |         | 0 ***  |        |  |
|--------------|--|---------|--------------|--------|---------|--------|--------|--|
| Ticker       | Name   | Rating* | 3-Mos.**     | YTD**  | 1-Yr.   | 3-Yrs. | 5-Yrs. | 10-Yrs.  |
| Market N     | leutral de la laction de laction de la laction de laction de la laction de la laction de laction de la laction de la laction de laction de laction de laction de laction de la laction de la |         |              |        | A 4 4 4 |        | 35 55  |  |
| QMNIX        | AQR Equity Market Neutral I  | 3       | -1.70        | -10.12 | -9.34   | 0.98   | (=)    | -  |
| BSIKX        | BlackRock Strategic Income Opps K  | 3       | 0.49         | 0.07   | 0.94    | 2.84   | 2.83   | 4.86   |
| Managed      | Futures  |         |              |        |         |        |        | TO ELECTIVATE OF THE PARTY OF T |
| AQMIX        | AQR Managed Futures Strategy I   | 3       | 2.76         | -3.03  | 1.70    | -5.34  | 1.11   | =  |
| AMFNX        | Natixis ASG Managed Futures Strategy N   | 3       | -0.62        | -6.93  | -2.24   | -3.17  | 4.00   | H  |
| Merger A     | rbitrage   |         |              |        |         |        |        |  |
| ARBNX        | Arbitrage I  | 4       | 0.54         | 0.54   | 0.67    | 2.92   | 2.02   | 2.66   |
| Global M     | acro   |         | LIND THE PER |        |         |        |        |  |
| <b>EGRSX</b> | Eaton Vance Glbl Macro Abs Ret Advtg R6  | 4       | -2.49        | -5.69  | -4.81   | 3.29   | 3.56   | _  |
| LAOSX        | Western Asset Macro Opportunities IS   | 5       | -1.30        | -7.40  | -6.27   | 4.81   | 4.96   | 10 ATT.  |
| Fund of H    | ledge Funds  |         |              |        |         |        |        |  |
| BXMIX        | Blackstone Alternative Multi-Strategy I  | 3       | 2.46         | 1.12   | 1.34    | 3.20   |        | -  |
| QSPIX        | AQR Style Premia Alternative I   | 3       | 0.42         | -7.03  | -1.77   | 2.15   | -      |  |
| Commod       | ities  |         |              |        |         |        |        |  |
| EIPCX        | Parametric Commodity Strategy Instl  | 4       | -3.32        | -4.38  | -0.22   | 2.34   | -5.24  | -  |
| Precious     | Metals   |         |              |        |         |        |        |  |
| IAU          | iShares Gold Trust   | -       | -5.11        | -8.60  | -7.70   | 1.89   | -2.44  | 2.83   |

<sup>\*</sup>Morningstar overall rating

Returns are shown net of embedded expense ratios

Source: Morningstar Direct

<sup>\*\*</sup>Returns for periods under one year are not annualized

# INVESTMENT RETURNS & RANKINGS - FIXED INCOME FUNDS

| El Toro Wa  | ter District - 401(k) Plan   |              |               |                |        |        |                |               | Annuali        | zed Tota       | al Rate o     | f Return       | (%) as o   | 09/30/        | 2018           |       |         |                | re . |               |      | е з           |         | 1  |
|-------------|--|--------------|---------------|----------------|--------|--------|----------------|---------------|----------------|----------------|---------------|----------------|------------|---------------|----------------|-------|---------|----------------|------|---------------|------|---------------|---------|--|
|             |  | 1            | l l           | 1 3            | -Mos** |        | 1              | YTD**         |                |                | 1-Year        |                |            | 3-Years       |                |       | 5-Years | 5              |      | 10-Year       |      |               |         |  |
|             |  | Ехр<br>Ratio | MStar<br>Rtg* | Tot ROR        |        |        | Tot<br>ROR     | Mstar<br>Rnkg | Lipper<br>Rnkg | Tot<br>ROR     | Mstar<br>Rnkg | Lipper<br>Rnkg | Tot<br>ROR | Mstar<br>Rnkg | Lipper<br>Rnkg |       |         | Lipper<br>Rnkg |      | Mstar<br>Rnkg |      | 3 Yr<br>Shrp% | 3 Yr SD | Lipper Category  |
| icker       | Name   | INALIO       | rtg           | Totalon        | шь     | , many |                |               |                |                |               |                |            |               |                | 4     |         |                |      |               |      |               |         |  |
| hort-Term E | lond "   |              |               |                |        |        |                |               |                |                |               |                |            |               |                | 1.10  | ro.     | E2             | 2.14 | 65            | 61   | 0.47          | 0.60    | Lipper Sht Inv Grade Debt Funds                            |
|             | Payden Low Duration Fund   | 0.43         | 3             | 0.60           | 38     | 41     | 0.57           | 42            | 49             | 0.63           | 38            | 49             | 1.22       | 52            | 53             | 1.10  | 58      | 53<br>16       | 3.23 | 17            | 11   | 0.58          |         | Lipper Sht Inv Grade Debt Funds                            |
|             | Vanguard Short-Term Investment-Grade Adm   | 0.10         | 4             | 0.61           | 34     | 35     | 0.30           | 61            | 70             | 0.25           | 60            | 70             | 1.65       | 28            | 32             | 1.77  | 18      | 10             | 2.52 | 17            | 2.2  | 0.29          | 1.13    |  |
|             | US Fund Short-Term Bond  |              |               | 0.50           |        |        | 0.45           |               |                | 0.43           |               |                | 1.36       |               |                | 1.24  |         |                | 1.67 |               |      | -0.25         | 0.74    |  |
|             | BBgBarc US Govt/Credit 1-3 Yr TR USD   |              |               | 0.33           |        |        | 0.41           |               |                | 0.20           |               |                | 0.73       |               |                | 0.83  |         |                | 1.07 |               |      | -0.25         | 0.74    |  |
| ntermediate | -Term Bond   |              |               | 2000           |        | 2000   |                |               |                | 0.15           | 12            | 14             | 2.40       | 17            | 36             | 3.24  | 6       | 17             |      |               | n.a. | 0.61          | 2.41    | Lipper Core Plus Bond Funds                                |
| BLFX        | DoubleLine Core Fixed Income I   | 0.48         | 5             | 0.31           | 29     | 44     | -0.61          | 13            | 14             | -0.15          | 12            | 7              | 3.14       | E .           | 3              | 3.05  | 10      | 4              | 5.33 | 12            | 4    | 0.89          | 2.43    | Lipper Core Bond Funds                                     |
| ODIX        | Dodge & Cox Income   | 0.43         | 5             | 0.64           | 9      | 6      | -0,60          | 13            | 1.             | -0.12          |               | C4             | 2.16       | 25            | 51             | 2.27  | //1     | 60             | 5.08 | 16            | 40   | 0.45          | 2.73    | Lipper Core Plus Bond Funds                                |
| TTRX        | PIMCO Total Return Instl   | 0.55         | 4             | 0.08           | 58     | 66     | -1.62          | 57            | 64             | -1.52          |               | 04             | 2.16       | 10            | 22             | 3.46  | 4       | 10             | 5.98 | 5             | n.a. | 0.60          |         | Lipper Core Plus Bond Funds                                |
| TRQX        | PGIM Total Return Bond R6  | 0.41         | 5             | -0.09          | 83     | 82     | -1.97          | 82            | 35             | -0.88          | 34            | 35             | 1.65       | 10            | 22             | 2.14  | 33.50   |                | 4.21 |               |      | 0.28          | 2.57    |  |
|             | US Fund Intermediate-Term Bond   |              |               | 0.20           |        |        | -1.37          |               |                | -1.06          |               |                | 1.31       |               |                | 2.16  |         |                | 3.77 |               |      | 0.16          | 2.66    |  |
|             | BBgBarc US Agg Bond TR USD   |              |               | 0.02           |        |        | -1.60          |               |                | -1.22          |               |                | 1.51       |               |                | 2.10  |         |                | Die, |               |      | ALCOHOLO I    |         |  |
| merging Ma  | rket Debt  |              |               |                | 120    |        | The second     |               |                | 40.4           | 75            | 76             | 6.49       | E             | 5              | -0.37 | 12      | 13             | 2.92 | 1             | n.a. | 0.53          | 11.16   | Lipper Emerging Market Local Currency Debt Funds           |
| EIIX        | Eaton Vance Emerging Markets Local Inc I   | 0.92         | 4             | -3.85          | 90     | 95     | -10.36         | 71            | 76             | -10.14         |               | 76             | 3.45       |               | ,              | -1.44 |         |                | 1.87 | 1811          |      | 0.28          | 9.93    | CERTAIN CONTRACTOR AND |
|             | US Fund Emerging-Markets Local-Currency Bond<br>JPM GBI-EM Global Diversified TR USD |              |               | -2.43<br>-1.83 |        |        | -8.48<br>-8.15 |               |                | -7.66<br>-7.40 |               |                | 5.17       |               |                | -1.68 |         |                | 2.70 |               |      | 0.41          | 11.53   |  |

Returns are shown net of embedded expense ratios. Mstar Rnkg - Fund's ranking within Morningstar's category ("Peer Group"). Funds are ranked in descending order by return. For example, a Fund with a 20 ranking indicates that it is ranked in the top 20th percentile.

Source: Morningstar Direct; Wilshire Compass (Lipper Rankings)

<sup>\*</sup>Morningstar overall rating \*\*Returns for periods under one year are not annualized

# INVESTMENT RETURNS & RANKINGS - EQUITY FUNDS El Toro Water District - 401(k) Plan

| El | Toro | Water | District - | 401(k | ) Plan |
|----|------|-------|------------|-------|--------|
|    |      |       |            |       |        |

|              |  | ra a         |               |                   |        | 8              |            |                | Annuali        | zed Tota     | al Rate of    | Return      | (%) as c | f 09/30/      | 2018  |          |               |         |                |         |                |           |          |                                |
|--------------|--|--------------|---------------|-------------------|--------|----------------|------------|----------------|----------------|--------------|---------------|-------------|----------|---------------|-------|----------|---------------|---------|----------------|---------|----------------|-----------|----------|--------------------------------|
|              |  |              |               |                   | 3-Mos* |                |            | YTD**          |                |              | 1-Year        |             |          | 3-Years       |       |          | 5-Years       | 5       | ;              | 10-Year | s              |           |          | €                              |
| cker         | Name                                   | Exp<br>Ratio | MStar<br>Rtg* | Tot ROF           |        | Lipper<br>Rnkg | Tot<br>ROR | Mstar<br>Rnkg  | Lipper<br>Rnkg | Tot<br>ROR   | Mstar<br>Rnkg |             |          | Mstar<br>Rnkg |       |          | Mstar<br>Rnkg |         |                |         | Lipper<br>Rnkg |           | 3 Yr SD  | Lipper Category                |
| ge Blend     |  |              |               |                   | SUDAN  | 100            | 9,8,50     |                |                |              | CARROLL IN    |             |          |               |       | -CF4     |               |         |                |         | CELEGIE        |           |          |                                |
| FYX          | Columbia Contrarian Core Inst3         | 0.64         | 3             | 7.70              | 25     | 31             | 7.00       | 72             | 81             | 12.79        | 79            | 81          | 15.24    | 56            | 56    | 12.87    | 39            | 35      | 12.50          | 9       | n.a.           | 1.49      | 0.10     | Illeann I area Car Car Sur I   |
| IAX          | Vanguard Growth & Income Adm           | 0.23         | 4             | 8.08              | 15     | 19             | 11.20      | 11             | 20             | 18.65        | 13            | 20          | 17.11    | 16            | 17    | 14.20    |               | 10      | 11.65          | 31      | 26             | 1.67      |          | Lipper Large-Cap Core Funds    |
| r Group      | US Fund Large Blend                    |              |               | 6.67              |        |                | 8.42       |                |                | 15.35        | -             |             | 15.17    |               |       | 11.93    | ٠             | 10      | 10.84          | 31      | 20             |           |          | Lipper Large-Cap Core Funds    |
| ex           | Russell 1000 TR USD                    |              |               | 7.42              | 8      |                | 10.49      |                |                | 17.76        |               |             | 17.07    |               |       | 13.67    |               |         | 12.09          |         |                | 1.46      | 9.50     |                                |
| ex           | S&P 500 TR USD                         |              |               | 7.71              |        |                | 10.56      |                |                | 17.91        |               |             | 17.31    |               |       | 13.95    |               |         |                |         |                | 1.67      | 9.21     |                                |
|              |  |              |               | 1 3335            |        |                | 10.00      |                |                | 17.51        |               |             | 17.51    |               |       | 15.95    |               |         | 11.97          |         |                | 1.69      | 9.18     |                                |
| ge Value     |  |              |               |                   |        |                | 200        |                | SINE           |              | None S        | W.S.        | 400      | X197          |       | 100      |               |         |                | 14.     | and a          |           | 104.65   |                                |
| OGX          | Dodge & Cox Stock                      | 0.52         | 5             | 6.49              | 25     | 33             | 7.51       | 14             | 15             | 13,70        | 22            | 15          | 17.28    | 3             | 3     | 12,71    | 3             | 2       | 11.82          | 7       | 5              | 1.38      | 11 38    | Lipper Large-Cap Value Funds   |
| JX           | PIMCO RAE US Insti                     | 0.41         | 4             | 6.99              | 17     | 5              | 8.24       | 7              | 4              | 16.08        | 9             | 4           | 15.13    | 20            | 10    |          | -             | n.a.    | (m)            |         | n.a.           | 1.51      |          | Lipper Large-Cap Core Funds    |
| r Group      | US Fund Large Value                    |              |               | 5.49              |        |                | 4.50       |                |                | 10.84        |               |             | 13.45    |               |       | 10.19    |               |         | 9.69           |         |                | 1.26      | 9.82     | cipper carge-cap core runus    |
| ex           | Russell 1000 Value TR USD              |              |               | 5.70              |        |                | 3.92       |                |                | 9.45         |               |             | 13.55    |               |       | 10.72    |               |         | 9.79           |         |                | 1.31      | 9.35     |                                |
| ge Growt     |  | A-S-E        |               | (Mary 1997)       |        | 29-G.S         |            | Valida al seco |                | and the same |               | September 1 |          | ficales       | Act B |          | estate s      | Name of | I Santa Silver |         |                | Sec. Part | N. B.Co. |                                |
| ACX          | Harbor Capital Appreciation Retirement | 0.58         | 4             | 6.72              | 71     | 76             | 18.46      | 28             | 33             | 27.03        | 25            | 33          | 20.09    | 22            | n.a.  | 16.96    | 11            | n.a.    | 14.67          | 15      | n.a.           | 1.47      | 12.46    | Lipper Large-Cap Growth Funds  |
| X            | ClearBridge Large Cap Growth IS        | 0.68         | 4             | 7.78              | 45     | 51             | 15.46      | 50             | 63             | 23.63        | 48            | 63          | 19.04    | 36            | 42    | 16.53    |               | 17      | 14.41          | 18      | n.a.           | 1.76      |          | Lipper Large-Cap Growth Funds  |
| r Group      | US Fund Large Growth                   |              |               | 7.54              |        |                | 15.64      |                |                | 23.18        |               |             | 17.68    | 2.00          | 657.5 | 14.02    |               | 100     | 12.60          | 10      | 11.00          | 1.49      | 10.87    | Lipper Large-Cap Growth Fullus |
| ex           | Russell 1000 Growth TR USD             |              |               | 9.17              |        |                | 17.09      |                |                | 26.30        |               |             | 20.55    |               |       | 16.58    |               |         | 14.31          |         |                | 1.81      | 10.17    |                                |
| l Value      |  | L HALLS      | - Fall        | COLUMN TO SERVICE |        |                | Sept.      |                |                | 1000         |               |             | The same | -0.000        | 1929  | THE ROLL | Single-E      |         |                | an and  | Sec Se         | SQL STOW  | 10425-51 |                                |
| 'RX          | Victory Sycamore Established Value R6  | 0.54         | 4             | 4.74              | 11     | 31             | 6.21       | 16             | 37             | 12.44        | 18            | 37          | 15.06    | 17            | 17    | 13.19    | 3             | n.a.    | 12.86          | 3       | n.a.           | 1.37      | 9.96     | Lipper Mid-Cap Core Funds      |
| r Group      | US Fund Mid-Cap Value                  |              |               | 3.05              |        |                | 3.27       |                |                | 8.93         |               | 760         | 12.59    |               |       | 9.33     | -             | ilia.   | 10.41          | 4       | 11.0.          | 1.09      | 10.76    | cibber intercap cors tuttes    |
| ex           | Russell Mid Cap Value TR USD           |              |               | 3.30              |        |                | 3.13       |                |                | 8.81         |               |             | 13.09    |               |       | 10.72    |               |         | 11.29          |         |                | 1.22      | 9.76     |                                |
| arninastar o | verall rating                          |              |               |                   |        |                |            |                |                |              |               |             | 20.00    |               |       | 10.72    |               |         | 11.45          |         |                | 1.22      | 5.76     |                                |

Returns are shown net of embedded expense ratios. Mstar Rakg - Fund's ranking within Morningstar's category ("Peer Group"). Funds are ranked in descending order by return. For example, a Fund with a 20 ranking indicates that it is ranked in the top 20th percentile. Source: Morningstar Direct; Wilshire Compass (Upper Rankings)

INVESTMENT RETURNS & RANKINGS - EQUITY FUNDS

| l Toro Wa   | ter District - 401(k) Plan   |       |       |         |         |        |              |       | Annuali | zed Tota | l Rate o | f Return | (%) as o | 09/30/  | 2018 |                |         |        |       |         |        |       |         | ,                               |
|-------------|--|-------|-------|---------|---------|--------|--------------|-------|---------|----------|----------|----------|----------|---------|------|----------------|---------|--------|-------|---------|--------|-------|---------|---------------------------------|
|             |  | 1 1   |       | 1 3     | 3-Mos** |        |              | YTD** |         | F        | 1-Year   |          |          | 3-Years |      |                | 5-Years | S      |       | 10-Year | 'S     |       |         |                                 |
|             |  | Ехр   | MStar |         | Mstar   | Lipper | Tot          | Mstar |         |          | Mstar    |          | C        | Mstar   |      |                |         | Lipper |       |         | Lipper |       | 2 4- 00 | Lipper Category                 |
| icker       | Name   | Ratio | Rtg*  | Tot ROR | Rnkg    | Rnkg   | ROR          | Rnkg  | Rnkg    | ROR      | Rnkg     | Rnkg     | ROR      | Rnkg    | Rnkg | ROR            | Rnkg    | Rnkg   | ROR   | Knkg    | Knikg  | Shrp% | 3 11 30 | Lipper Category                 |
| ofid Growth |  |       |       |         | 700.0   |        | WI.          |       |         |          |          |          |          | 75      |      | 10.05          | 81      |        | 13.27 | 20      | n.a.   | 1.08  | 11.90   | Lipper Multi-Cap Growth Funds   |
|             | Artisan Mid Cap Advisor  | 1.05  | 2     | 9.33    | 11      | 18     | 17.79        | 23    | 57      | 21.26    | 41       | 57       | 13.81    | 75      | 82   | 10.05<br>11.68 | 91      | n.a.   | 11.97 | 20      | II.d.  |       | 11.15   | Elpper Main cap crossers and    |
| eer Group   | US Fund Mid-Cap Growth   |       |       | 6.48    |         |        | 13.42        |       |         | 20.31    |          |          | 15.81    |         |      | 13.00          |         |        | 13.46 |         |        | 1.47  | 10.27   |                                 |
|             | Russell Mid Cap Growth TR USD  |       |       | 7.57    |         |        | 13.38        |       |         | 21.10    |          |          | 16.65    |         |      | 15,00          |         |        | 15.40 |         |        | 2.47  | 10.27   |                                 |
| mall Value  |  |       |       |         |         |        |              | 27    | 40      | 12.48    | 12       | 48       | 15.54    | 24      | 38   | 12.13          | 3       | 11     | 14.45 | 1       | n.a.   | 1.23  | 11.58   | Lipper Small-Cap Value Funds    |
| 2010/01/20  | Undiscovered Managers Behavioral Val R6  | 0.89  | 5     | 2.80    | 11      | 58     | 6.56         | 21    | 48      | 8.41     | 12       | 40       | 13.75    | 47      | 50   | 8.36           | 8       | 200    | 10.03 | 8       |        | 0.95  | 13.76   |                                 |
| eer Group   | US Fund Small Value  |       |       | 1.03    |         |        | 4.71<br>7.14 |       |         | 9.33     |          |          | 16.12    |         |      | 9.91           |         |        | 9.52  |         |        | 1.10  | 13.58   |                                 |
| ndex        | Russell 2000 Value TR USD  |       |       | 1.60    |         |        | 7.14         |       |         | 3.33     |          |          | 10.12    |         |      |                |         |        |       |         |        |       |         |                                 |
| mell Bland  |  | 0.79  | -     | 3.80    | 32      | 36     | 12.19        | 17    | 29      | 15.25    | 26       | 29       | 17.36    | 15      | n.a. | 12.36          | 7       | n.a.   | 12.70 | 9       | n.a.   | 1.23  | 13.05   | Lipper Small-Cap Core Funds     |
|             | Delaware Small Cap Core R6   | 0.79  | 2     | 0.65    | 85      | 87     | 2.20         | 91    | 87      | 6.45     | 88       | 87       | 9.76     | 94      | 94   | 7.61           | 86      | 89     | 13.11 | 6       | 6      | 0.77  | 11.82   | Lipper Small-Cap Core Funds     |
| J.G. III    | Fidelity® Small Cap Discovery  | 0.69  | 3     | 2.79    | 05      | 0,     | 8.24         |       |         | 12.14    |          |          | 14.73    |         |      | 9.71           |         |        | 10.67 |         |        | 1.08  | 12.69   |                                 |
|             | US Fund Small Blend<br>Russell 2000 TR USD   |       |       | 3.58    |         |        | 11.51        |       |         | 15.24    |          |          | 17.12    |         |      | 11.07          |         |        | 11.11 |         |        | 1.21  | 13.11   |                                 |
| mall Growth | A STATE OF THE PARTY OF THE PAR |       |       |         |         |        |              |       |         |          | E, 10    |          |          |         |      |                |         | 4000   | 40.00 | 4       |        | 1.80  | 11.60   | Lipper Small-Cap Growth Funds   |
|             | T. Rowe Price New Horizons I   | 0.65  | 5     | 9.08    | 21      | 12     | 25.52        | 17    | 12      | 31.36    | 19       | 7        | 23.34    | 12      | 3    | 16.55          | 4       | n.a.   | 18.02 | 1       | n.a.   | 1.30  | 13.19   | Libbet Strati-Cab Growth Futius |
| 0.000.000   | US Fund Small Growth   |       |       | 7.00    |         |        | 18.94        |       |         | 24.44    |          |          | 18.39    |         |      | 11.75          |         |        | 12.57 |         |        |       | 13.19   |                                 |
|             | Russell 2000 Growth TR USD   |       |       | 5.52    |         |        | 15.76        |       |         | 21.06    |          |          | 17.98    |         |      | 12.14          |         |        | 12.65 |         |        | 1.24  | 15.55   |                                 |

<sup>\*</sup>Morningstar overall rating

Returns are shown net of embedded expense ratios. Mstar Rnkg - Fund's ranking within Morningstar's category ("Peer Group"). Funds are ranked in descending order by return. For example, a Fund with a 20 ranking Indicates that it is ranked in the top 20th percentile.

Source: Morningstar Direct; Wilshire Compass (Lipper Rankings)

<sup>\*\*</sup>Returns for periods under one year are not annualized

# **INVESTMENT RETURNS & RANKINGS - EQUITY FUNDS**

El Toro Water District - 401(k) Plan

|             |                                       | Ĩ            |               | 8          | 3-Mos** |                |       | YTD**         | Annuali        | zed Tota                                  | l Rate of<br>1-Year | Return | 1     | f 09/30/<br>3-Years |                | I    | 5-Year        | s         | l :   | 10-Yea    | rs             | l I           |         |  |
|-------------|---------------------------------------|--------------|---------------|------------|---------|----------------|-------|---------------|----------------|---|---------------------|--------|-------|---------------------|----------------|------|---------------|-----------|-------|-----------|----------------|---------------|---------|--|
| icker       | Name                                  | Exp<br>Ratio | MStar<br>Rtg* | Tot ROR    |         | Lipper<br>Rnkg |       | Mstar<br>Rnkg | Lipper<br>Rnkg | Tot<br>ROR                                | Mstar<br>Rnkg       |        |       | Mstar<br>Rnkg       | Lipper<br>Rnkg |      | Mstar<br>Rnkg |           |       |           | Lipper<br>Rnkg | 3 Yr<br>Shrp% | 3 Yr SD | Lipper Category  |
| oreign Lar  | e Blend                               | 0.5          |               | /20        | 200     | 100            |       |               |                | er en | and the same        | APVE.  | ANT   | 6.6%                |                | 10   |               | er Vision | egaw. |           |                | no del fina   | Continu |  |
| XMHWN       | Nationwide Bailard Intl Eqs R6        | 0.85         | 2             | 0.20       | 74      | 74             | -5.76 | 92            | 95             | -2.21                                     | 92                  | 95     | 6.22  | 91                  | 90             | 4.34 | 41            | 44        | 5.05  | 45        | n.a.           | 0.56          | 9.97    | Lipper International Multi-Cap Core  |
| IEFA        | iShares Currency Hedged MSCI EAFE ETF | 0.35         | 5             | 3.18       | 3       | 3              | 2.90  | 3             | 3              | 6.63                                      | 4                   | 3      | 10.32 | 14                  | 14             | -    | -             | n.a.      | -     |           | n.a.           | 1.06          |         | Lipper International Multi-Cap Core  |
| eer Group   | US Fund Foreign Large Blend           |              |               | 0.79       |         |                | -2.30 |               |                | 1.55                                      |                     |        | 8.71  |                     |                | 4.05 |               |           | 4.98  |           |                | 0.78          | 10.35   | apper memasiena maia dap dore  |
| eer Group   | US Fund Europe Stock                  |              |               | 0.15       |         |                | -2.31 |               |                | -0.75                                     |                     |        | 7.74  |                     |                | 4.24 |               |           | 5.45  |           |                | 0.61          | 11.92   |  |
| ndex        | MSCI EAFE NR USD                      |              |               | 1.35       |         |                | -1.43 |               |                | 2.74                                      |                     |        | 9.23  |                     |                | 4.42 |               |           | 5.38  |           |                | 0.79          | 10.77   |  |
| Index       | MSCI ACWI Ex USA NR USD               |              |               | 0.71       |         |                | -3.09 |               |                | 1.76                                      |                     |        | 9.97  |                     |                | 4.12 |               |           | 5.18  |           |                | 0.84          | 10.88   |  |
|             |                                       |              |               |            |         |                |       |               |                |   |                     |        | 3354  |                     |                | 100  |               |           | 5.20  |           |                | 0.04          | 10.00   |  |
| oreign Lang |                                       | 20 10 15     |               |            | 120     | Allek Sa       |       |               |                |   |                     |        | 1212  |                     |                |      |               | ونالك     |       | C. Indian |                |               | 0.00    | - 2  |
| OODFX       | Dodge & Cox International Stock       | 0.63         | 3             | 0.81       | 54      | 31             | -6.39 | 95            | 100            | -5.26                                     | 99                  | 100    | 8.20  | 69                  | 47             | 3.74 | 64            | 45        | 5.90  | 23        | 33             | 0,57          | 13.96   | Lipper International Large-Cap Growth  |
| eer Group   | US Fund Foreign Large Value           |              |               | 0.94       |         |                | -3.55 |               |                | -0.23                                     |                     |        | 8.10  |                     |                | 3.02 |               |           | 4.41  |           |                | 0.69          | 10.91   | The same of the sa |
| ndex        | MSCI EAFE Value NR USD                |              |               | 1.18       |         |                | -3.49 |               |                | -0.36                                     |                     |        | 8.12  |                     |                | 3.14 |               |           | 4.49  |           |                | 0.64          | 11.95   |  |
| Index       | MSCI ACWI Ex USA Value NR USD         |              |               | 1.72       |         |                | -3.66 |               |                | 0.42                                      |                     |        | 9.30  |                     |                | 2.87 |               |           | 4.50  |           |                | 0.73          | 11.92   |  |
|             |                                       |              | -             |            |         |                |       |               |                |   |                     |        |       |                     |                |      |               |           |       |           |                |               |         |  |
| oreign Larg |                                       |              |               |            |         |                |       |               |                | The state of                              | e de la comp        |        |       |                     |                | 1000 |               |           |       |           |                |               |         | ^  |
| MGRDX       | MFS® International Growth R6          | 0.8          | 5             | 2.17       | 12      | 11             | 3.35  | 12            | 3              | 9.44                                      | 8                   | 3      | 13.49 | 13                  | 5              | 6.76 | 19            | 7         | 7.80  | 16        | 4              | 1.26          | 9.75    | Lipper International Multi-Cap Growth  |
|             | US Fund Foreign Large Growth          |              |               | 0.21       |         |                | -0.20 |               |                | 4.08                                      |                     |        | 10.28 |                     |                | 5.74 |               |           | 6.41  |           |                | 0.89          | 10.61   |  |
| ndex        | MSCI EAFE Growth NR USD               |              |               | 1.53       |         |                | 0.58  |               |                | 5.85                                      | 70                  |        | 10.26 |                     |                | 5.62 |               |           | 5.20  |           |                | 0.89          | 10.55   |  |
| Index       | MSCI ACWI Ex USA Growth NR USD        |              |               | -0.26      |         |                | -2,54 |               |                | 3.08                                      |                     |        | 10.59 |                     |                | 5.32 |               |           | 5.83  |           |                | 0.92          | 10.59   |  |
|             |                                       |              |               |            |         |                |       |               |                |   |                     |        |       |                     |                |      |               |           |       |           |                |               |         | 1.00   |
|             | merging Markets                       |              |               | till detta | MEAST.  |                | 200   |               |                | 15.30                                     |                     |        |       | Delin.              |                |      |               |           | 183   |           |                | All Sales     |         | 70.  |
| XYHHH       | Hartford Schroders Emerging Mkts Eq Y | 1.11         | 4             | -1.21      | 34      | 28             | -7.21 | 24            | 23             | -0.74                                     | 21                  | 23     | 13.33 | 13                  | n.a.           | 4.21 | 17            | n.a.      | 6.08  | 18        | n.a.           | 0.92          | 13.58   | Lipper Emerging Markets Funds  |
|             | US Fund Diversified Emerging Mkts     |              |               | -2.47      |         |                | -9.37 |               |                | -3.63                                     |                     |        | 10.09 |                     |                | 2.54 |               |           | 4.91  |           |                | 0.70          | 13.60   |  |
| Index       | MSCI EM NR USD                        |              |               | -1.09      |         |                | -7.68 |               |                | -0.81                                     |                     |        | 12.36 |                     |                | 3.61 |               |           | 5.40  |           |                | 0.82          | 14.29   |  |

<sup>\*</sup>Morningstar overall rating

Returns are shown net of embedded expense ratios. Mstar Rnkg - Fund's ranking within Morningstar's category ("Peer Group"). Funds are ranked in descending order by return. For example, a Fund with a 20 ranking indicates that it is ranked in the top 20th percentile. Source: Morningstar Direct; Wilshire Compass (Lipper Rankings)

<sup>\*\*</sup>Returns for periods under one year are not annualized

INVESTMENT RETURNS & RANKINGS - ALTERNATIVE FUNDS

| El Toro Water Dist   | trict - 401(k) Plan              |       |       |                |         |        |            |          | Annuali              | ed Tota  | l Rate of     | Return         | (%) as o   | f 09/30/      | 2018           |                  |               |                |        |               |       | . 19          |         | 3                   |                    |
|--|----------------------------------|-------|-------|----------------|---------|--------|------------|----------|----------------------|----------|---------------|----------------|------------|---------------|----------------|------------------|---------------|----------------|--------|---------------|-------|---------------|---------|---------------------|--------------------|
|  |                                  | 1 1   | ŕ     | f .            | 3-Mos** |        | Ĭ.         | YTD**    | A Classof A Cheering |          | 1-Year        |                |            | 3-Years       |                |                  | 5-Years       |                |        | 10-Year       | s     |               |         |                     |                    |
|  |                                  |       | MStar |                | Wistar  | Lipper | Tot<br>ROR | Mstar    | Lipper<br>Rnkg       |          | Mstar<br>Rnkg | Lipper<br>Rnkg | Tot<br>ROR | Mstar<br>Rnkg | Lipper<br>Rnkg |                  | Mstar<br>Rnkg | Lipper<br>Rnkg |        | Mstar<br>Rnkg |       | 3 Yr<br>Shrp% | 3 Yr SD |                     | Lipper Category    |
| icker Name   |                                  | Ratio | Rtg*  | Tot ROF        | Rnkg    | Rnkg   | ROR        | Knkg     | кикв                 | KOK      | King          | ning           | non        | типь          | 1111116        |                  |               |                |        |               |       |               |         |                     |                    |
| Jarket Neutral   | THE PERSON NAMED IN              |       |       |                |         |        |            | 100      |                      |          |               |                |            |               |                |                  |               | - Contract     |        |               | -     | 0.04          | 4.97    | Lipper Alt Equity P | Akt Neutral        |
|  | uity Market Neutral I            | 2.18  | 3     | -1.70          | 85      | 91     | -10.12     | 93       | 95                   | -9.34    | 94            | 95             | 0.98       | 61            | 44             | 10.7             |               | n.a.           | 4.00   | -<br>47       | n.a.  | 1.13          |         | Lipper Alt Credit F |                    |
| and the same of th | ck Strategic Income Opps K       | 0.82  | 3     | 0.49           | 65      | 57     | 0.07       | 67       | 54                   | 0.94     | 58            | 54             | 2,84       | 59            | n.a.           | 2.83             | 30            | n.a.           | 4,86   | 47            | II.d. | 1.15          | 1.05    | Lipper Air credic ( | ocus i unuo        |
| magad Futures  | and the second                   |       |       | 198            |         |        |            |          | 20                   | 1.70     | 48            | 39             | -5.34      | 91            | 90             | 1.11             | 64            | 66             |        | -             | n.a.  | -0.70         | 8.68    | Lipper Alt Manage   | d Futures          |
|  | naged Futures Strategy I         | 1.22  | 3     | 2.76           | 26      | 21     | -3.03      | 56<br>90 | 39<br>85             | -2.24    | 92            | 85             | -3.17      | 75            | n.a.           | 4.00             | 24            | n.a.           |        |               | n.a.  | -0.31         | 11.31   | Lipper Alt Manage   | d Futures          |
| MFNX Natixis A   | ASG Managed Futures Strategy N   | 1.34  | 3     | -0.62          | .88     | 79     | -6.93      | 90       | 85                   | -2.24    | 32            | 102            | 3.47       | 15            | 1115           | (0.00            |               |                |        |               |       | = 3 5         |         | 1                   |                    |
| erger Arbitrage  |                                  |       |       | 0.54           | 48      | 51     | 0.54       | 51       | 78                   | 0.67     | 52            | 78             | 2.92       | 28            | 65             | 2.02             | 26            | 47             | 2.66   | 46            | 91    | 1.07          | 1.80    | Lipper Alt Event D  | riven Funds        |
| BNX Arbitrag   | e I                              | 1.69  | 4     | 0.54           | 40      | 51     | 0.51       |          | 4.75.0               | 304.000  |               | 11832          |            |               |                |                  |               |                |        | -             |       | THE E         |         |                     |                    |
| bal Macro  |                                  |       |       | 2.40           | 97      | 98     | -5.69      | 95       | 97                   | -4.81    | 95            | 97             | 3.29       | 50            | n.a.           | 3.56             | 14            | n.a.           |        | -             | n.a.  | 0.60          | 3.93    | Lipper Alt Global I | Aacro Funds        |
|  | ance Glbl Macro Abs Ret Advtg R6 | 1.13  | 4     | -2.49<br>-1.30 | 94      | 98     | -7.40      |          | 95                   | -6.27    | 97            | 95             | 4.81       | 22            | 20             | 4.96             | 2             | 3              | -      | 9             | n.a.  | 0.59          | 6.76    | Lipper Alt Credit F | ocus Funds         |
| OSX Western  | Asset Macro Opportunities IS     | 1.21  | 2     | -1.50          | 24      | 30     | -7.40      |          |                      |          |               |                |            |               |                |                  |               |                |        |               |       |               | -       |                     |                    |
| nd of Hedge Funds  |                                  |       |       | 0.45           | 76      | 14     | 1.12       | 38       | 49                   | 1.34     | 54            | 49             | 3.20       | 37            | 32             | -                | -             | n.a.           | .=,    | -             | n.a.  | 0.66          | 3.46    | Lipper Alt Multi-S  | rategy Funds       |
|  | ne Alternative Multi-Strategy I  | 2.86  | 3     | 2.46           | 15      | 56     | -7.03      |          | 77                   | -1.77    | 81            | 77             | 2.15       | 56            | 61             | 3 <del>-</del> 3 | 950           | n.a.           | 2      | 2             | n.a.  | 0.23          | 6.04    | Lipper Absolute R   | eturn              |
| SPIX AQR Sty   | le Premia Alternative I          | 2.33  | 3     | 0.42           | 66      | 56     | -7.05      | 30       | 06.8                 | - mark x |               |                |            |               |                |                  |               |                |        |               |       |               |         |                     |                    |
| ommodities   |                                  |       |       |                | 200     |        | 1.20       | 200      | 91                   | -0.22    | 88            | 91             | 2.34       | 30            | 33             | -5.24            | 18            | 24             | (#1)   | -             | n.a.  | 0.19          | 9.36    | Lipper Commodit     | es General         |
| IPCX Parame  | tric Commodity Strategy Instl    | 0.65  | 4     | -3.32          | 85      | 83     | -4.38      | 86       | 91                   | -0.22    | oo            | 21             | 2.34       | 30            |                |                  |               |                |        |               |       |               |         |                     |                    |
| radious Maisis   |                                  |       |       | SOF B          |         |        | Mark.      | 40       | 10                   | -7.70    | 19            | 18             | 1.89       | R             | 7              | -2.44            | 10            | 7              | 2.83   | 1             | 1     | 0.14          | 13.93   | Lipper Commodit     | es Precious Metals |
| AU iShares   | Gold Trust                       | 0.25  | *     | -5.11          | 43      | 51     | -8.60      | 19       | 18                   | -7.70    | Ta            | 10             | 1.03       | o             |                | 160-757          |               | 10             | Asimod | 1.00          |       |               |         | 347                 |                    |

<sup>\*</sup>Morningstar overall rating

Returns are shown net of embedded expense ratios. Mstar Rnkg - Fund's ranking within Morningstar's category ("Peer Group"). Funds are ranked in descending order by return. For example, a Fund with a 20 ranking indicates that it is ranked in the top 20th percentile.

Source: Morningstar Direct; Wilshire Campass (Lipper Rankings)

<sup>\*\*</sup>Returns for periods under one year are not annualized

# **TARGET FUND ALLOCATIONS**

|  | Capital         |         | Income &        | Balanced          |                | Capital       |              |                 |  |
|--|-----------------|---------|-----------------|-------------------|----------------|---------------|--------------|-----------------|--|
|  | Preservation    | Income  | Growth          | Income            | Balanced       | Appreciation  | Growth       |                 |  |
| quity  | 22%             | 35%     | 50%             | 59%               | 70%            | 76%           | 83%          | Ticker          | Fund Name  |
| arge Cap Blend   | 2.95%           | 4.81%   | 6.85%           | 8.19%             | 9.52%          | 10.69%        | 11.33%       | COFYX           | Columbia Contrarian Core Inst3                                 |
|  | 2.97%           | 4.82%   | 6.89%           | 8.23%             | 9.57%          | 10.74%        | 11.40%       | VGIAX           | Vanguard Growth & Income Adm                                   |
| arge Cap Growth  | 1.06%           | 1.75%   | 2.49%           | 2.99%             | 3.46%          | 3.90%         | 4.14%        | HNACX           | Harbor Capital Appreciation Retirement                         |
|  | 1.05%           | 1.71%   | 2.45%           | 2.92%             | 3.41%          | 3.81%         | 4.07%        | LSITX           | ClearBridge Large Cap Growth IS                                |
| arge Cap Value   | 1.35%           | 2.20%   | 3.16%           | 3.76%             | 4.37%          | 4.91%         | 5.21%        | PKAIX           | PIMCO RAE US Instl   |
|  | 1.34%           | 2.18%   | 3.13%           | 3.73%             | 4.34%          | 4.86%         | 5.18%        | DODGX           | Dodge & Cox Stock  |
| Aid Cap Growth   | 0.92%           | 1.49%   | 2.13%           | 2.57%             | 2.96%          | 3.34%         | 3.50%        | APDMX           |  |
| Aid Cap Value  | 0.98%           | 1.61%   | 2.28%           | 2.72%             | 3.17%          | 3.57%         | 3.78%        | VEVRX           | Artisan Mid Cap Advisor  |
| mall Cap Blend   | 0.46%           | 0.79%   | 1.21%           | 1.37%             | 1.75%          | 1.97%         | 2.02%        |                 | Victory Sycamore Established Value R6                          |
|  | 0.46%           | 0.00%   | 1.19%           | 0.00%             | 1.64%          | 0.00%         |              | DCZRX           | Delaware Small Cap Core R6                                     |
| Small Cap Growth   | 0.90%           | 1.45%   | 2.30%           | 2.58%             | 3.27%          | 3.69%         | 1.98%        | FSCRX           | Fidelity® Small Cap Discovery                                  |
| Small Cap Value  | 1.02%           | 1.65%   | 2.56%           | 2.58%             | 3.67%          |               | 3.79%        | PRJIX           | T. Rowe Price New Horizons I                                   |
| oreign Large Blend   | 2.12%           | 3.36%   | 4.61%           | 5.58%             |                | 4.07%         | 4.23%        | UBVFX           | Undiscovered Managers Behavioral Val R6                        |
| oreign carge biena   | 0.70%           | 1.09%   |                 |                   | 5.85%          | 6.73%         | 7.41%        | NWHMX           | Nationwide Bailard Intl Eqs R6                                 |
| oreign Large Growth  | 1.16%           | 1.78%   | 1.53%           | 1.81%             | 1.96%          | 2.20%         | 2.49%        | HEFA            | iShares Currency Hedged MSCI EAFE ETF                          |
| oreign Large Glowdi<br>Foreign Large Value   | 1.12%           |         | 2.51%           | 2.95%             | 3.20%          | 3.59%         | 4.02%        | MGRDX           | MFS® International Growth R6                                   |
| merging Markets  | 1.12%           | 1.73%   | 2.44%           | 2.86%             | 3.11%          | 3.49%         | 3.91%        | DODFX           | Dodge & Cox International Stock                                |
| inerging warkers   | 1917900-0000000 | 2.10%   | 2.46%           | 3.51%             | 4.29%          | 4.81%         | 4.33%        | НННҮХ           | Hartford Schroders Emerging Mkts Eq Y                          |
| lternatives  | 15%             | 13%     | 13%             | 12%               | 9%             | 7%            | 5%           | Ticker          | Fund Name  |
| Blobal Macro   | 1.70%           | 1.52%   | 1.51%           | 1.39%             | 1.03%          | 0.79%         | 0.55%        | EGRSX           | Eaton Vance Glbl Macro Abs Ret Advtg R6                        |
| an or remain   | 1.70%           | 1.53%   | 1.51%           | 1.40%             | 1.04%          | 0.80%         | 0.54%        | LAOSX           | Western Asset Macro Opportunities IS                           |
| Vlanaged Futures   | 1.53%           | 1.43%   | 1.42%           | 1.31%             | 0.92%          | 0.75%         | 0.51%        | AQMIX           | AQR Managed Futures Strategy I                                 |
| na en especiale de Managares de Companyon de la companyon de l | 1.48%           | 1.38%   | 1.37%           | 1.27%             | 0.91%          | 0.72%         | 0.50%        | <b>AMFNX</b>    | Natixis ASG Managed Futures Strategy N                         |
| Merger/Arbitrage   | 1.48%           | 1.41%   | 1.40%           | 1.30%             | 0.98%          | 0.76%         | 0.55%        | ARBNX           | Arbitrage I  |
| Aarket Neutral   | 0.74%           | 0.69%   | 0.69%           | 0.63%             | 0.44%          | 0.35%         | 0.24%        | QMNIX           | AQR Equity Market Neutral I                                    |
| AN ORBIGINATION AN OWNERS OF   | 0.75%           | 0.70%   | 0.70%           | 0.64%             | 0.45%          | 0.36%         | 0.26%        | BSIKX           | BlackRock Strategic Income Opps K                              |
| /lulti-Strategy / Fund of Funds  | 1.65%           | 1.47%   | 1.47%           | 1.35%             | 1.00%          | 0.76%         | 0.54%        | BXMIX           | Blackstone Alternative Multi-Strategy I                        |
|  | 1.63%           | 1.46%   | 1.46%           | 1.33%             | 1.00%          | 0.76%         | 0.53%        | QSPIX           | AQR Style Premia Alternative I                                 |
| Commodities  | 1.50%           | 0.65%   | 0.65%           | 0.59%             | 0.41%          | 0.34%         | 0.23%        | EIPCX           | Parametric Commodity Strategy Instl                            |
| recious Metals   | 0.74%           | 0.64%   | 0.63%           | 0.58%             | 0.43%          | 0.36%         | 0.22%        | IAU             | iShares Gold Trust   |
| ixed Income  | 62%             | 50%     | 35%             | 27%               | 19%            | 12%           | 8%           | Ticker          | Fund Name  |
| hort Term Bond   | 5.20%           | 4.67%   | 3.20%           | 1.91%             | 1.51%          | 0.67%         | 0.16%        | VFSUX           | Vanguard Short-Term Investment-Grade Adm                       |
|  | 5.19%           | 4.67%   | 3.19%           | 1.91%             | 1.51%          | 0.67%         | 0.16%        | PYSBX           | Payden Low Duration Fund                                       |
| ntermediate-Term Bond  | 12.06%          | 9.49%   | 6.63%           | 5.38%             | 3.91%          | 2.41%         | 1.91%        | DBLFX           | DoubleLine Core Fixed Income I                                 |
|  | 12.10%          | 9.45%   | 6.60%           | 5.36%             | 3.89%          | 2.40%         | 1.90%        | PTTRX           | PIMCO Total Return Instl                                       |
|  | 12.08%          | 9.45%   | 6.61%           | 5.36%             | 3.89%          | 2.40%         | 1.90%        | PTRQX           |  |
|  | 12.06%          | 9.48%   | 6.63%           | 5.38%             | 3.90%          | 2.41%         | 1.90%        | DODIX           | PGIM Total Return Bond R6                                      |
| merging Market Debt  | 3.12%           | 2.37%   | 1.65%           | 1.27%             | 0.88%          | 0.56%         | 0.40%        | EEIIX           | Dodge & Cox Income<br>Eaton Vance Emerging Markets Local Inc I |
| ash  | 2%              | 3%      | 3%              |                   |                | 1004,746,4144 | 2400-000-001 | With the second |  |
| Cash & Equivalents   | 1.62%           | 3.01%   | 2.51%           | 3%<br>2,94%       | 2%<br>2,37%    | 5%<br>E 25W   | 4%           | Ticker          | Fund Name  |
| TOTAL  |                 |         | (5) (6) (6) (6) | 97) 7507 (0.3753) | 2000 ASSA 2000 | 5.35%         | 4.23%        | FIGXX           | Fidelity Money Market Government Portfolio I                   |
|  | 100.00%         | 100.00% | 100.00%         | 100.00%           | 100.00%        | 100.00%       | 100.00%      |                 |  |

Target Allocations are subject to change without notice.

# INVESTMENT PORTFOLIO SUMMARY - CAPITAL PRESERVATION

Other

Total

Account Snapshot

# El Toro Water District - 401(k) Plan

Account Number:

6721011389

Data as of:

09/30/2018

Portfolio Manager: Keith Stribling, CFA

| . 10000111 0114   2119 2 |                |                |                    |                   |  |
|--------------------------|----------------|----------------|--------------------|-------------------|--|
| Asset Class              | Market Value   | Tax Cost       | Est. Annual Income | Current Yield (%) |  |
| Cash & Equivalents       | \$44,954.12    | \$44,954.12    | \$119.13           | 0.27%             |  |
| Fixed Income             | \$1,715,318.96 | \$1,782,904.83 | \$55,507.72        | 3.24%             |  |
| Equities                 | \$601,482.62   | \$517,154.96   | \$7,247.87         | 1.21%             |  |
| Alternatives             | \$413,788.88   | \$428,310.44   | \$11,408.16        | 2.76%             |  |
| Alternatives             | 9120,700.00    |                | 40.00              | ÷0.00             |  |

Yields are gross of any fees and reflect the reinvestment of dividends and other

income

\$0.00

2.68%

\$0.00

\$74,282.87

# Asset Allocation

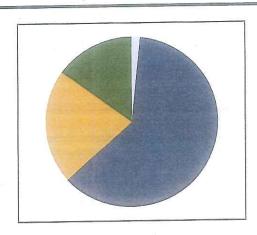
1.6% Cash & Equivalents

61.8% Fixed Income

21.7% Equities

14.9% Alternatives

0.0% Other



| Income | Summary | (1, | 2) |
|--------|---------|-----|----|
|--------|---------|-----|----|

\$0.00

\$2,775,544.58

| Other Income Earned YTD                   | \$0      |
|---|----------|
| Alternative Income Earned YTD             | \$261    |
| Equity Income Earned YTD                  | \$865    |
| Tax-Exempt Fixed Income Income Earned YTD | \$0      |
| Taxable Fixed Income Income Earned YTD    | \$23,031 |
| Cash & Equivalents Income Earned YTD      | \$1,670  |

\$0.00

\$2,773,324.35

| Net Gain/Loss Summary (3)  |           |            |
|----------------------------|-----------|------------|
| nee dam, 2000 oanning, (e) | Realized  | Unrealized |
| Net Short Term Gain/Loss   | -\$9,890  |            |
| Net Long Term Gain/Loss    | -\$35,095 |            |
| Total                      | -\$44,984 | \$2,220    |

<sup>(1)</sup> As of 09/30/2018

<sup>(2)</sup> Information is calculated on a calendar year basis and includes income, dividends, and capital gain distributions

<sup>(3)</sup> Gain/Loss information is for informational purposes only.

| PKED INCTION   Substituting   Subs   | TICKER    | CUSIP          | ASSET NAME   | SHARES/UNITS   | COST BASIS   | PRICE  | MARKET VALUE (MV)                                 | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
|--|-----------|----------------|--|--|--|--------|---|--------------------------|---------------------|
| n.a. pPXDX         CASH control contr  |           |                |  |  |  |        |   |                          |                     |
| FPZXX   n.a.   CASH FUND   | MONEY I   | ARKET FUNDS/   | CASH   |  |  |        |   |                          |                     |
| FPZXX  |           | n.a.           | CASH   | (3,039.7100)   | (\$3,039.71)   | 1.00   | (\$3,039.71)                                      | -6.76%                   | -0.11%              |
| Short-Term   Bond   Funds  | FPZXX     | n.a.           | CASH FUND  | 47,993.83  | \$47,993.83  | 1.00   |   | 106.76%                  |                     |
| PYSBX   704329200  | TOTAL CA  | SH             |  |  | \$44,954.12  |        | \$44,954.12                                       |                          | 1.62%               |
| PYSBX   704329200  | FIXED INC | OME            |  |  |  |        |   | 68                       |                     |
| VFSUX   922031836   Vanguard Short-Term Investment-Grade Adm   13,816.93   147,081.91   10.45   144,386.94   8.42%   5.20%   5292,834.77   5288,302.41   10.39%   1   |           |                |  |  |  |        |   |                          |                     |
| VESUX   922031836   Vanguard Short-Term Investment-Grade Adm   13,816.93   147,081.91   10.45   144,386.94   8.42   5.20%   5292,834.77   5288,302.41   10.39%     Intermediate-Term Bord Funds  | PYSBX     | 704329200      | Payden Low Duration Fund   | 14.478.42  | 145.752.86   | 9.94   | 143 915 47  | 8 39%                    | 5 10%               |
| S292,834.77   \$288,302.41   \$10.39%     Intermediate-Term Bond Funds     DBLFX   258620301   DoubleLine Core Fixed Income   31,448.96   342,230.65   10.64   334,616.95   19.51%   12.06%     DDDIX   256210105   Dodge & Cox Income   25,048.54   344,523.79   13.36   334,648.45   19.51%   12.06%     DDDIX   256210105   Dodge & Cox Income   25,048.54   344,523.79   13.36   334,648.45   19.51%   12.06%     PTRQX   744408884   PGIM Total Return Bond R6   24,017.23   351,356.09   13.96   335,280.56   19.55%   12.08%     PTRX   693390700   PIMCO Total Return Insti   33,898.07   336,570.30   9.91   335,929.91   19.58%   12.10%     PTRX   693390700   PIMCO Total Return Insti   33,898.07   356,570.30   9.91   335,929.91   19.58%   12.10%     EBLIX   277923447   Eaton Vance Emerging Markets Local Inc   16,297.68   95,389.23   5.31   86,540.68   5.05%   3.12%     EDUTY   Large Cap Blend Funds   COPYX   19766M709   Columbia Contrarian Core Inst3   2,911.72   64,636.61   28.12   81,877.59   13.61%   2.95%     VGIAX   921913208   Vanguard Growth & Income Adm   966.74   68,730.09   85.16   82,327.83   13.69%   2.97%     Earge Cap Value Funds   Columbia Contrarian Core Inst3   2,911.72   64,636.61   28.12   81,877.59   13.61%   2.95%     Carge Cap Value Funds   Vanguard Growth & Income Adm   966.74   68,730.09   85.16   82,327.83   13.69%   2.97%     Earge Cap Value Funds   Columbia Contrarian Core Inst3   Columb   | VFSUX     | 922031836      | Vanguard Short-Term Investment-Grade Adm   |  | 100 - 100 00 00 00 - 100 100 00 00 00 00 00 00 00 00 00 00 0   |        | 11/09/4020/09/09/09/09/09/09/09/09/09/09/09/09/09 |                          |                     |
| DBLFX   258620301   DoubleLine Core Fixed Income   31,448.96   342,230.65   10.64   334,616.95   19.51%   12.06%   12.   |           |                |  | -  |  |        |   |                          | 10.39%              |
| DODIX   256210105   Dodge & Cox Income   25,048,54   344,523.79   13.36   334,648.45   19.51%   12.06%   PTRQX   744408884   PGIM Total Return Bond R6   24,017.23   351,356.09   13.96   335,280.56   19.55%   12.08%   PTRQX   PTR   | Intermedi | iate-Term Bond | Funds  |  |  |        |   |                          |                     |
| DODIX         256210105         Dodge & Cox Income         25,048.54         344,523.79         13.36         334,648.45         19.51%         12.06%           PTRQX         744408884         PGIM Total Return Bond R6         24,017.23         351,356.09         13.96         335,280.56         19.55%         12.06%           PTRX         693390700         PIMCO Total Return Instil         33,898.07         356,570.30         9.91         335,929.91         19.58%         12.10%           Emerging Warket Debt         EEIIX         277923447         Eaton Vance Emerging Markets Local Inc I         16,297.68         95,389.23         5.31         86,540.68         5.05%         3.12%           TOTAL FIXED INCOME         EQUITY           Large Cap Blend Funds         COFYX         19766M709         Columbia Contrarian Core Inst3         2,911.72         64,636.61         28.12         81,877.59         13.61%         2.95%           VGIAX         921913208         Vanguard Growth & Income Adm         966.74         68,730.09         85.16         82,327.83         13.69%         2.97%           Large Cap Value Funds         DODGX         256219106         Dodge & Cox Stock         173.44         32,076.25         2   | DBLFX     | 258620301      | DoubleLine Core Fixed Income I   | 31.448.96  | 342.230.65   | 10.64  | 334 616 95  | 19 51%                   | 12.06%              |
| PTRQX   74440884   PGIM Total Return Bond R6   24,017.23   351,356.09   13.96   335,280.56   19.55%   12.08%   PTRX   693390700   PIMCO Total Return Instit   33,898.07   356,570.30   9.91   335,929.91   19.58%   12.10%   \$1,394,680.83   \$1,340,475.87   48.30%   \$1,340,475.87   \$48.30%   \$1,340,475.87   \$1.08%   \$1,340,475.87   \$1.08%   \$1.08 | DODIX     | 256210105      | Dodge & Cox Income   |  | September 1980 and September 198 |        | 0210KUS119#0400W49659413597                       |                          |                     |
| PTRX  | PTRQX     | 74440B884      | PGIM Total Return Bond R6  |  |  |        |   |                          |                     |
| S1,394,680.83   \$1,340,475.87   48.30%  | PTTRX     | 693390700      | PIMCO Total Return Instl   | AND A COMPANY OF A PROPERTY OF |  |        |   |                          |                     |
| EEIIX 277923447 Eaton Vance Emerging Markets Local Inc I 16,297.68 95,389.23 5.31 86,540.68 5.05% 3.12% TOTAL FIXED INCOME  EQUITY  Large Cap Blend Funds COFYX 19766M709 Columbia Contrarian Core Inst3 2,911.72 64,636.61 28.12 81,877.59 13.61% 2.95% VGIAX 921913208 Vanguard Growth & Income Adm 966.74 68,730.09 85.16 82,327.83 13.69% 2.97% \$133,366.70 \$164,205.42 5.92% \$100 DGX 256219106 Dodge & Cox Stock 173.44 32,076.25 214.31 37,169.93 6.18% 1.34% PKAIX 72202462 PIMCO RAE US Instl 3,100.69 33,303.78 12.09 37,487.29 6.23% 1.35%   |           |                |  | = =  |  |        |   |                          | 48.30%              |
| TOTAL FIXED INCOME \$1,782,904.83 \$1,715,318.96 61.80%    EQUITY  Large Cap Blend Funds  COFYX 19766M709 Columbia Contrarian Core Inst3 2,911.72 64,636.61 28.12 81,877.59 13.61% 2.95%  VGIAX 921913208 Vanguard Growth & Income Adm 966.74 68,730.09 85.16 82,327.83 13.69% 2.97%  \$133,366.70 \$164,205.42 5.92%    Large Cap Value Funds  DODGX 256219106 Dodge & Cox Stock 173.44 32,076.25 214.31 37,169.93 6.18% 1.34%  PKAIX 72202L462 PIMCO RAE US Instl 3,100.69 33,303.78 12.09 37,487.29 6.23% 1.35%   | Emerging  | Market Debt    |  |  |  |        |   |                          | *                   |
| EQUITY  Large Cap Blend Funds COFYX 19766M709 Columbia Contrarian Core Inst3 2,911.72 64,636.61 28.12 81,877.59 13.61% 2.95% VGIAX 921913208 Vanguard Growth & Income Adm 966.74 68,730.09 85.16 82,327.83 13.69% 2.97% \$\frac{1}{3}3,366.70\$ \$\frac{1}{3}13,366.70\$ \$\frac{1}{3}14,205.42\$ \$\frac{1}{3}1,169.93\$ 6.18% 1.34% PKAIX 72202L462 PIMCO RAE US Instl 3,100.69 33,303.78 12.09 37,487.29 6.23% 1.35%  | EEIIX     | 277923447      | Eaton Vance Emerging Markets Local Inc I   | 16,297.68  | 95,389.23  | 5.31   | 86,540.68   | 5.05%                    | 3.12%               |
| COFYX   19766M709   Columbia Contrarian Core Inst3   2,911.72   64,636.61   28.12   81,877.59   13.61%   2.95%     VGIAX   921913208   Vanguard Growth & Income Adm   966.74   68,730.09   85.16   82,327.83   13.69%   2.97%     \$\frac{1}{3}3,366.70   \$\frac{1}{3}13,366.70   \$\frac{1}{3}14,205.42   \$\frac{1}{3}1,69.93   6.18%   1.34%     PKAIX   72202L462   PIMCO RAE US Insti   3,100.69   33,303.78   12.09   37,487.29   6.23%   1.35%     Columbia Contrarian Core Inst3   2,911.72   64,636.61   28.12   81,877.59   13.61%   2.95%     \$\frac{1}{3}61,69   | TOTAL FIX | (ED INCOME     |  |  | \$1,782,904.83   | -, (8) | \$1,715,318.96                                    |                          | 61.80%              |
| COFYX   19766M709   Columbia Contrarian Core Inst3   2,911.72   64,636.61   28.12   81,877.59   13.61%   2.95%     VGIAX   921913208   Vanguard Growth & Income Adm   966.74   68,730.09   85.16   82,327.83   13.69%   2.97%     \$\frac{1}{3}3,366.70   \$\frac{1}{3}13,366.70   \$\frac{1}{3}14,205.42   \$\frac{1}{3}1,69.93   6.18%   1.34%     PKAIX   72202L462   PIMCO RAE US Insti   3,100.69   33,303.78   12.09   37,487.29   6.23%   1.35%     Columbia Contrarian Core Inst3   2,911.72   64,636.61   28.12   81,877.59   13.61%   2.95%     \$\frac{1}{3}61,69   | EQUITY    |                |  |  |  |        |   |                          |                     |
| COFYX         19766M709         Columbia Contrarian Core Inst3         2,911.72         64,636.61         28.12         81,877.59         13.61%         2.95%           VGIAX         921913208         Vanguard Growth & Income Adm         966.74         68,730.09         85.16         82,327.83         13.69%         2.97%           Large Cap Value Funds         500 July 100 J   | Large Cap | Blend Funds    | and the second s |  |  |        |   | -                        |                     |
| VGIAX         921913208         Vanguard Growth & Income Adm         966.74         68,730.09         85.16         82,327.83         13.69%         2.97%           \$133,366.70         \$133,366.70         \$164,205.42         5.92%           Large Cap Value Funds           DODGX         256219106         Dodge & Cox Stock         173.44         32,076.25         214.31         37,169.93         6.18%         1.34%           PKAIX         72202L462         PIMCO RAE US Instil         3,100.69         33,303.78         12.09         37,487.29         6.23%         1.35%   |           |                | Columbia Contrarian Core Inst3   | 2,911.72   | 64.636.61  | 28,12  | 81.877.59   | 13.61%                   | 2 95%               |
| Large Cap Value Funds DDDGX 256219106 Dodge & Cox Stock PKAIX 72202L462 PIMCO RAE US Instl \$133,366.70 \$164,205.42 5.92%  \$133,366.70 \$164,205.42 5.92%  \$164,205.42 5.92%  \$164,205.42 5.92%  \$184,205.42  | VGIAX     | 921913208      | Vanguard Growth & Income Adm   |  | 28. 2. 2. 4 A.   |        | 1004 MODULATOR ALCOHOL                            |                          |                     |
| DODGX         256219106         Dodge & Cox Stock         173.44         32,076.25         214.31         37,169.93         6.18%         1.34%           PKAIX         72202L462         PIMCO RAE US Instl         3,100.69         33,303.78         12.09         37,487.29         6.23%         1.35%  |           |                |  | -  |  |        |   | (TOP AND ASS.)           | 5.92%               |
| PKAIX 72202L462 PIMCO RAE US Instl 3,100.69 33,303.78 12.09 37,487.29 6.23% 1.35%  | Large Cap | Value Funds    |  |  |  |        |   |                          |                     |
| PKAIX 72202L462 PIMCO RAE US InstI 3,100.69 33,303.78 12.09 37,487.29 6.23% 1.35%  | DODGX     | 256219106      | Dodge & Cox Stock  | 173.44   | 32,076.25  | 214,31 | 37.169.93   | 6.18%                    | 1.34%               |
|  | PKAIX     | 72202L462      | PIMCO RAE US Insti   | 3,100.69   |  |        |   |                          |                     |
|  |           |                | *  | 3  | \$65,380.03  |        |   |                          | 2.69%               |

|                |                        |   |              |  |       |                   | MV AS % OF | MV AS % OF |
|----------------|------------------------|---|--------------|--|-------|-------------------|------------|------------|
| TICKER         | CUSIP                  | ASSET NAME                              | SHARES/UNITS | COST BASIS   | PRICE | MARKET VALUE (MV) | ASSET TYPE | TOTAL      |
| HOKEN          |                        |   |              |  |       |                   |            |            |
| Large Cap G    | Browth Funds           | D. Samuel                               | 358.74       | 22,837.64  | 82.22 | 29,495.19         | 4.90%      | 1.06%      |
| HNACX          | 411512528              | Harbor Capital Appreciation Retirement  | 558.38       | 24,893.28  | 51.98 |                   | 4.83%      | 1.05%      |
| LSITX          | 52469H255              | ClearBridge Large Cap Growth IS         | _            | \$47,730.92  | Š     | \$58,519.83       |            | 2.11% T    |
| Mid Cap Va     | due Funds              |   |              |  |       |                   | 4.530/     | 0.98% T    |
| VEVRX          | 92646A427              | Victory Sycamore Established Value R6   | 637.11       | 23,363.44  | 42.77 | 27,249.11         | 4.53%      | 0.98% 1    |
| Mid Cap Gr     | owth Funds             |   | 563.43       | 21,732.81  | 45.1  | 25,410.56         | 4.22%      | 0.92% T    |
| APDMX          | 04314H659              | Artisan Mid Cap Advisor                 | 565.45       | 21,732.01  | 73.2  | 25).20.0          |            |            |
|                | /alue Funds            | Debouteral Val PG                       | 378.03       | 25,139.62  | 74.61 | 28,204.97         | 4.69%      | 1.02% T    |
| UBVFX          | 904504479              | Undiscovered Managers Behavioral Val R6 | 5,5.00       | <i>A</i>   |       |                   |            |            |
|                | Blend Funds            | Delaware Small Cap Core R6              | 473.52       | 11,787.47  | 27.05 |                   | 2.13%      |            |
| DCZRX<br>FSCRX | 24610B826<br>315912600 | Fidelity® Small Cap Discovery           | 477.57       | 13,781.80  | 26.52 |                   | 2.11%      |            |
| FSCRX          | 212312000              | Fidelity Silian cap bissore.            | -            | \$25,569.27  |       | \$25,473.98       |            | 0.92% T    |
|                | Growth Funds           | T. Rowe Price New Horizons I            | 379.14       | 19,349.54  | 66.06 | 25,045.72         | 4.16%      | 0.90% T    |
| PRJIX          | 779562206              | 1. Rowe Price New Horizons i            |              |  |       |                   |            |            |
|                | rge Value Funds        | Dodge & Cox International Stock         | 718.96       | 29,880.99  | 43.36 | 31,174.06         | 5.18%      | 1.12% T    |
| DODFX          | 256206103              | Dodge & Cox International Stock         |              |  |       |                   |            |            |
|                | rge Blend Fund:        | S PC                                    | 7,032.86     | 56,632.38  | 8.36  | 58,794.72         | 9.77%      | 2.12%      |
| NWHMX          | 63868B815              | Nationwide Bailard Intl Eqs R6          | 650.00       | 16,448.55  | 29.94 | 19,461.00         | 3.24%      |            |
| HEFA           | 46434V803              | iShares Currency Hedged MSCI EAFE ETF   | _            | \$73,080.93  |       | \$78,255.72       | E a        | 2.82% 7    |
|                | rge Growth Fun         | ads                                     | 919.89       | 24,814.84  | 34.9  | 32,104.16         | 5.34%      | 1.16% 7    |
| MGRDX          | 552746356              | MFS® International Growth R6            | 323.05       | Andrews - Commence of the Comm |       |                   |            |            |
|                | Emerging Mar           | kets                                    | 2,018.24     | 27,745.87  | 15.45 | 31,181.87         | 5.18%      |            |
| НННҮХ          | 41665H797              | Hartford Schroders Emerging Mkts Eq Y   | 2,010.24     | \$27,745.87  |       | \$31,181.87       |            | 1.12% 7    |
|                |                        |   |              | \$517,154.96   |       | \$601,482.62      | 2          | 21.67% 7   |
| TOTAL EQL      | JITY                   |   |              |  |       |                   |            |            |

| TICKER      | CUSIP      | ASSET NAME   | SHARES/UNITS | COST BASIS     | PRICE | MARKET VALUE (MV)  | MV AS % OF | MV AS % OF     |
|-------------|------------|--|--------------|----------------|-------|--|------------|----------------|
|             |            |  |              | · ·            |       | 1 Y 1 1  |            |                |
| ALTERNATI   | IVES       |  |              |                |       | 14   |            |                |
| Market Ne   | utral      |  |              |                | -     |  |            |                |
| QMNIX       | 00191K799  | AQR Equity Market Neutral I  | 1,873.60     | 21,903.93      | 11.01 | 20,628.34  | 3.43%      | 0.74%          |
| BSIKX       | 09260B374  | BlackRock Strategic Income Opps K  | 2,144.92     | 21,145.24      | 9.73  |  | 3.47%      | 0.75%          |
|             |            |  |              | \$43,049.17    | 3.73  | \$41,498.44  | 3.4770     | 1.50%          |
| Managed F   | utures     |  |              | F 11-7-10-121  |       | учт <sub>у</sub> чэо.чч  |            | 1.50%          |
| AQMIX       | 00203H859  | AQR Managed Futures Strategy I   | 4,732.12     | 46,708.71      | 8.95  | 42,352.45  | 7.04%      | 1.53%          |
| AMFNX       | 63873P825  | Natixis ASG Managed Futures Strategy N   | 4,257.73     | 45,872.60      | 9.62  |  | 6.81%      | 1.48%          |
|             |            |  | _            | \$92,581.31    |       | \$83,311.80  | 0.0170     | 3.00%          |
|             |            |  |              | ,,             |       | 700,511.00   |            | 5.00%          |
| Merger Arb  | oitrage    |  |              |                |       |  |            |                |
| ARBNX       | 03875R205  | Arbitrage I  | 3,127.55     | 40,795.68      | 13.15 | 41,127.23  | 6.84%      | 1.48%          |
|             |            |  | -2           | 10,750.00      | 10.10 | 41,127.25  | 0.0478     | 1.40/0         |
| Global Mad  | cro        |  |              |                |       |  |            |                |
| EGRSX       | 27830W108  | Eaton Vance Glbl Macro Abs Ret Advtg R6  | 4,823.70     | 48,413.98      | 9.78  | 47,175.76  | 7.84%      | 1.70%          |
| LAOSX       | 95768D509  | Western Asset Macro Opportunities IS   | 4,446.72     | 47,435.52      | 10.63 | 200 Julius - 120 J | 7.86%      | 1.70%          |
|             |            | 1.1  | .,           | \$95,849.50    | 10.05 | \$94,444.34  | 7.00%      | 3.40%          |
|             |            |  |              | Ç25,045.50     |       | 724,444.34   |            | 3.40%          |
| Commoditi   | es         |  |              |                |       |  |            |                |
| EIPCX       | 277923223  | Parametric Commodity Strategy Instl  | 7,970.79     | 43,638.03      | 5.24  | 41,766.95  | 6.94%      | 1 500/         |
|             | 3 - 3 - 53 | rational of the control of the contr | 7,576.75     | 45,056.05      | 5.24  | 41,700.95  | 6.94%      | 1.50%          |
|             |            |  |              |                |       |  |            |                |
| Precious M  | letals     |  |              |                |       |  |            |                |
| IAU         | 464285105  | iShares Gold Trust   | 1,800.00     | 21,730.32      | 11.43 | 20.574.00  | 2 4207     | 0 740/         |
|             |            | ionares cola mass  | 1,800.00     | 21,/50.52      | 11.45 | 20,574.00  | 3.42%      | 0.74%          |
| BXMIX       | 09257V201  | Blackstone Alternative Multi-Strategy I  | 4,218.41     | 44,186.15      | 10.85 | 4F 7C0 C0  | 7 (40)     | 4 (50)         |
| QSPIX       | 00203H420  | AQR Style Premia Alternative I   | 4,689.07     | 46,480.28      | 9.66  | 200 <b>1</b> 0 10000   | 7.61%      | 1.65%          |
|             |            | The state of the s | 4,083.07     | \$90,666.43    | 5.00  | 45,296.43<br>\$91,066.12   | 7.53%      | 1.63%<br>3.28% |
|             | 1500       |  |              | 730,000.43     | :04   | \$31,000.12  |            | 3.28%          |
| TOTAL ALTI  | ERNATIVES  |  |              | \$428,310.44   |       | \$413,788.88   | ***        | 14.010/        |
|             |            | THE CONTRACT OF THE CONTRACT O |              | 3420,310.44    |       | \$415,788.88   |            | 14.91%         |
| TOTAL - ALI | L ASSETS   |  |              | \$2,773,324.35 |       | \$2,775,544.58   |            | 100.00%        |
|             |            |  |              | 44,114,344,33  |       | 74,773,344.30  |            | 100.00%        |

## **INVESTMENT PORTFOLIO SUMMARY - INCOME**

#### El Toro Water District - 401(k) Plan

Account Number:

6721051389

Data as of:

09/30/2018

Portfolio Manager: Keith Stribling, CFA

| Account Snapshot   | =              |                |                    |                   |
|--------------------|----------------|----------------|--------------------|-------------------|
| Asset Class        | Market Value   | Tax Cost       | Est. Annual Income | Current Yield (%) |
| Cash & Equivalents | \$84,618.82    | \$84,618.82    | \$224.24           | 0.27%             |
| Fixed Income       | \$1,394,583.29 | \$1,405,503.55 | \$45,128.72        | 3.24%             |
| Equities           | \$970,496.91   | \$956,680.10   | \$11,694.49        | 1.21%             |
| Alternatives       | \$362,290.01   | \$363,820.39   | \$9,988.34         | 2.76%             |
| Other              | \$0.00         | \$0.00         | \$0.00             | \$0.00            |
| Total              | \$2,811,989.03 | \$2,810,622.86 | \$67,035.78        | 2.38%             |

Yields are gross of any fees and reflect the reinvestment of dividends and other income

#### Asset Allocation

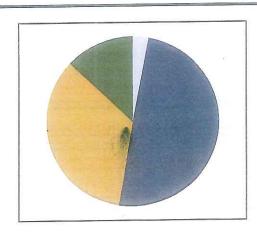
3.0% Cash & Equivalents

49.6% Fixed Income

34.5% Equities

12.9% Alternatives

0.0% Other



| Cash & Equivalents Income Earned YTD      | \$450   |
|---|---------|
| Taxable Fixed Income Income Earned YTD    | \$5,403 |
| Tax-Exempt Fixed Income Income Earned YTD | \$0     |
| Equity Income Earned YTD                  | \$606   |
| Alternative Income Earned YTD             | \$38    |
| Other Income Earned YTD                   | \$0     |

Other Income Earned YTD \$0

Total \$6,497

| Net Gain/Loss Summary (3) | Realized | Unrealized |
|---------------------------|----------|------------|
| Net Short Term Gain/Loss  | \$0      |            |
| Net Long Term Gain/Loss   | \$0      |            |
| Total                     | \$0      | \$1,366    |

(1) As of 09/30/2018

Income Summary (1, 2)

- (2) Information is calculated on a calendar year basis and includes income, dividends, and capital gain distributions
- (3) Gain/Loss information is for informational purposes only.

| TICKER     | CUSIP         | ASSET NAME                               | SHARES/UNITS       | COST BASIS     | PRICE           | MARKET VALUE<br>(MV)                      | MV AS % OF<br>ASSET TYPE                | MV AS % OF<br>TOTAL |
|------------|---------------|--|--------------------|----------------|-----------------|---|---|---------------------|
| CASH EQU   | IVALENTS      |  |                    |                |                 |   |   |                     |
| MONEY M    | ARKET FUNDS/  | CASH                                     |                    |                |                 |   |   |                     |
| n.a.       | n.a.          | CASH                                     | (2,650.0900        | ) (\$2,650.09) | 1.00            | (\$2,650.09)                              | -3.13%                                  | -0.09%              |
| FPZXX      | n.a.          | CASH FUND                                | 87,268.93          | \$87,268.91    | 1.00            | \$87,268.91                               | 103.13%                                 | 3.10%               |
| TOTAL CAS  | SH            |  |                    | \$84,618.82    |                 | \$84,618.82                               | - tu-                                   | 3.01%               |
| FIXED INCO | OME           |  | 6                  |                |                 |   |   | *                   |
| Short-Tern | m Bond Funds  |  |                    |                | -               |   | *************************************** |                     |
| PYSBX      | 704329200     | Payden Low Duration Fund                 | 13,211.42          | 131,453.37     | 9.94            | 131,321.51                                | 9.42%                                   | 4.67%               |
| VFSUX      | 922031836     | Vanguard Short-Term Investment-Grade Adm | 12,575.51          |                | 10.45           | 131,414.06                                | 9.42%                                   | 4.67%               |
|            |               |  |                    | \$262,993.33   | •               | \$262,735.57                              |   | 9.34%               |
| Intermedia | ate-Term Bond | Funds                                    |                    |                |                 |   |   |                     |
| DBLFX      | 258620301     | DoubleLine Core Fixed Income I           | 25,068.33          | 267,977.28     | 10.64           | 266,727.03                                | 19.13%                                  | 9.49%               |
| DODIX      | 256210105     | Dodge & Cox Income                       | 19,962.69          | 268,283.03     | 13.36           | 266,701.55                                | 19.12%                                  | 9.48%               |
| PTRQX      | 74440B884     | PGIM Total Return Bond R6                | 19,039.54          | 267,692.98     | 13.96           | 265,792.01                                | 19.06%                                  | 9.45%               |
| PTTRX      | 693390700     | PIMCO Total Return Instl                 | 26,827.31          | 267,465.98     | 9.91            | 265,858.63                                | 19.06%                                  | 9.45%               |
|            |               |  |                    | \$1,071,419.27 |                 | \$1,065,079.22                            |   | 37.88%              |
| Emerging I | Market Debt   | 8  |                    |                |                 |   |   |                     |
| EEIIX      | 277923447     | Eaton Vance Emerging Markets Local Inc I | 12,574.11          | 71,090.95      | 5.31            | 66,768.50                                 | 4.79%                                   | 2.37%               |
| TOTAL FIXE | ED INCOME     |  |                    | \$1,405,503.55 |                 | \$1,394,583.29                            |   | 49.59%              |
| EQUITY     |               |  |                    |                |                 | 9   | 1.                                      |                     |
|            | Blend Funds   |  |                    |                |                 |   |   |                     |
| COFYX      | 19766M709     | Columbia Contrarian Core Inst3           | 4,806.99           | 132,499.98     | 28.12           | 135,172.42                                | 13.93%                                  | 4.81%               |
| VGIAX      | 921913208     | Vanguard Growth & Income Adm             | 1,591.43           | 96             | 85.16           | 135,526.09                                | 13.96%                                  | 4.82%               |
|            |               | (E) S                                    | -7-2               | \$264,699.97   | . 35,25         | \$270,698.51                              | 15.50%                                  | 9.63%               |
| Large Can  | Value Funds   |  |                    |                |                 | 2000 - 100 000 100 000 000 000 000 000 00 | - B                                     |                     |
| DODGX      | 256219106     | Dodge & Cox Stock                        | 285.94             | CO 005 05      | 244.24          | C4 202 44                                 |   | 0.4.0-7             |
| PKAIX      | 72202L462     | PIMCO RAE US Instl                       | 285.94<br>5,118.04 |                | 214.31<br>12.09 | 61,280.44                                 | 6.31%                                   | 2.18%               |
| i ivaiva   | , 22021-102   | I INICO INCE OS IIISTI                   | 5,118.04           |                | . 12.09         | 61,877.15                                 | 6.38%                                   | 2.20%               |
|            |               |  |                    | \$121,585.26   |                 | \$123,157.59                              |   | 4.38%               |

|                            |                          |  | P. Committee of the com |              |          |  |            |            |
|----------------------------|--------------------------|--|--|--------------|----------|--|------------|------------|
|                            |                          |  |  |              |          | MARKET VALUE                           | MV AS % OF | MV AS % OF |
| TICKER                     | CUSIP                    | ASSET NAME   | SHARES/UNITS   | COST BASIS   | PRICE    | (MV)                                   | ASSET TYPE | TOTAL      |
| HCKEK                      | 1 000                    |  |  |              |          |  |            |            |
|                            | irowth Funds             | a de la composition della comp | 598.28   | 47,300.00    | 82.22    | 49,190.58                              | 5.07%      | 1.75%      |
| INACX                      | 411512528                | Harbor Capital Appreciation Retirement<br>ClearBridge Large Cap Growth IS  | 924.91   | 47,299.99    | 51.98    | 48,076.93                              | 4.95%      | 1.71%      |
| SITX                       | 52469H255                | ClearBridge carge cap drown is   | · management of the  | \$94,599.99  | _        | \$97,267.51                            |            | 3.46%      |
|                            |                          |  |  |              |          |  |            |            |
| ∕Iid Cap Va                |                          |  | 1,060.07   | 45,127.90    | 42.77    | 45,339.07                              | 4.67%      | 1.61%      |
| 'EVRX                      | 92646A427                | Victory Sycamore Established Value R6  | 1,000.07   | 13/22/100    | REMARKS. |  |            |            |
| Aid Can Gr                 | owth Funds               |  |  |              |          | 44 040 54                              | 4.31%      | 1.49%      |
| APDMX                      | 04314H659                | Artisan Mid Cap Advisor  | 927.91   | 39,899.99    | 45.1     | 41,848.61                              | 4.5170     | 1.43/0     |
|                            |                          |  |  |              |          |  |            |            |
| Small Cap V<br>JBVFX       | /alue Funds<br>904504479 | Undiscovered Managers Behavioral Val R6  | 621.66   | 46,299.97    | 74.61    | 46,382.28                              | 4.78%      | 1.65%      |
| IBALY                      | 304304473                | Official formation of the control of |  |              |          |  |            |            |
| Small Cap E                | Blend Funds              |  | 817.16   | 21,899.99    | 27.05    | 22,104.29                              | 2.28%      | 0.79%      |
| OCZRX                      | 24610B826                | Delaware Small Cap Core R6   | 0.00   | 0.00         | 26.52    | 0.00                                   | 0.00%      | 0.00%      |
| SCRX                       | 315912600                | Fidelity® Small Cap Discovery  | (A. 18 - 18 )  | \$21,899.99  |          | \$22,104.29                            | -          | 0.79%      |
| Small Cap G                | Frowth Funds             |  | 545.00   | 38,599.94    | 66.06    | 40,694.41                              | 4.19%      | 1.45%      |
| PRJIX                      | 779562206                | T. Rowe Price New Horizons I   | 616.02   | 30,333.34    | 00.00    | 40,034.11                              | 11         |            |
| oroian Lar                 | ge Value Funds           |  |  |              |          | 120 2002002                            |            | 4 7004     |
| ODFX                       | 256206103                | Dodge & Cox International Stock  | 1,121.29   | 50,200.00    | 43.36    | 48,619.00                              | 5.01%      | 1.73%      |
|                            |                          |  |  |              |          |  |            |            |
|                            | ge Blend Funds           | Nationwide Bailard Intl Eqs R6   | 11,309.43  | 92,392.53    | 8.36     | 94,546.79                              | 9.74%      |            |
| IWHMX <sub>.</sub><br>IEFA | 63868B815<br>46434V803   | iShares Currency Hedged MSCI EAFE ETF  | 1,025.00   | 30,674.57    | 29.94    | 30,688.50                              | 3.16%      |            |
| IEFA                       | 404347003                |  |  | \$123,067.10 |          | \$125,235.29                           |            | 4.45%      |
| oreign Lar                 | ge Growth Fun            | ds   | 1,433.47   | 50,199.99    | 34.9     | 50,027.96                              | 5.15%      | 1.78%      |
| MGRDX                      | 552746356                | MFS® International Growth R6   | 1,-337   | 50,255.55    |          | ************************************** |            |            |
| Diversified                | Emerging Mar             | kets   |  | 9829         | 98227777 |  | C 000/     | 2 100/     |
| ННАХ                       | 41665H797                | Hartford Schroders Emerging Mkts Eq Y  | 3,826.69   | 60,500.00    | 15.45    | 59,122.39<br>\$59,122.39               | 6.09%      | 2.10%      |
|                            |                          |  |  | \$60,500.00  |          | \$53,122.59                            |            | 2.1070     |
|                            | i mi r                   |  |  | \$956,680.10 |          | \$970,496.91                           |            | 34.51%     |
| TOTAL EQU                  | HIY                      |  |  |              |          |  |            |            |

### El Toro Water District 401(k) - Capital Preservation

As of Third Quarter 2018

| TICKER       | CUSIP     | ASSET NAME                              | SHARES/UNITS   | COST BASIS     | PRICE | MARKET VALUE<br>(MV)                  | MV AS % OF<br>ASSET TYPE | MV AS % OF |
|--------------|-----------|---|--|----------------|-------|---------------------------------------|--------------------------|------------|
|              |           |   |  | 7.0            | 4     |                                       |                          |            |
| ALTERNATIV   | VES       |   |  |                |       |                                       |                          |            |
| Market Neu   | utral     | · ·                                     |  |                |       |                                       |                          | W          |
| QMNIX        | 00191K799 | AQR Equity Market Neutral I             | 1,769.99   | 19,700.00      | 11.01 | 19,487.60                             | 2.01%                    | 0.69%      |
| BSIKX        | 09260B374 | BlackRock Strategic Income Opps K       | 2,027.42   | 19,787.42      | 9.73  | 19,726.79                             | 2.03%                    | 0.70%      |
|              |           | <u> </u>                                | _  | \$39,487.42    | 5.1.5 | \$39,214.39                           | 2.0370                   | 1.39% T    |
| Managed Fu   | utures    |   |  | T =            |       | 455,211.55                            |                          | 1.5570 1   |
| AQMIX        | 00203H859 | AQR Managed Futures Strategy I          | 4,502.86   | 39,399.99      | 8.95  | 40,300.56                             | 4.15%                    | 1.43%      |
| <b>AMFNX</b> | 63873P825 | Natixis ASG Managed Futures Strategy N  | 4,045.19   | 39,400.00      | 9.62  | 38,914.75                             | 4.01%                    | 1.38%      |
|              |           | 500 CO. (1997)                          |  | \$78,799.99    |       | \$79,215.31                           | 4.0170                   | 2.82% T    |
|              |           |   |  | 34.174.1-13.5  |       | 4.5,225.52                            |                          | 2.0270 1   |
| Merger Arb   | itrage    |   |  |                |       |                                       |                          |            |
| ARBNX        | 03875R205 | Arbitrage I                             | 3,014.54   | 39,400.00      | 13.15 | 39,641.16                             | 4.08%                    | 1.41% T    |
|              |           |   | The second control con | N              | Si .  | ,-,-                                  |                          | 117270 1   |
| Global Mac   | ro        |   |  |                |       |                                       |                          |            |
| EGRSX        | 27830W108 | Eaton Vance Glbl Macro Abs Ret Advtg R6 | 4,359.17   | 43,900.00      | 9.78  | 42,632.64                             | 4.39%                    | 1.52%      |
| LAOSX        | 95768D509 | Western Asset Macro Opportunities IS    | 4,034.93   | 43,899.99      | 10.63 | 42,891.26                             | 4.42%                    | 1.53%      |
|              |           |   |  | \$87,799.99    | _     | \$85,523.90                           |                          | 3.04% T    |
|              |           |   |  |                |       | ,,                                    |                          |            |
| Commoditie   | es        |   |  |                |       | 16                                    |                          |            |
| EIPCX        | 277923223 | Parametric Commodity Strategy Instl     | 3,479.92   | 18,200.00      | 5.24  | 18,234.80                             | 1.88%                    | 0.65% T    |
|              |           |   |  | 19             |       | , , , , , , , , , , , , , , , , , , , |                          | 2.02,7     |
|              |           |   | 140 S  |                |       |                                       | 27                       |            |
| Precious Me  | etals     |   |  |                | *     |                                       |                          |            |
| IAU          | 464285105 | iShares Gold Trust                      | 1,575.00   | 18,333.01      | 11.43 | 18,002.25                             | 1.85%                    | 0.64% T    |
|              |           |   |  |                |       | /                                     | 2,0070                   |            |
| BXMIX        | 09257V201 | Blackstone Alternative Multi-Strategy I | 3,822.43   | 40,899.99      | 10.85 | 41,473.35                             | 4.27%                    | 1,47%      |
| QSPIX        | 00203H420 | AQR Style Premia Alternative I          | 4,242.74   | 40,899.99      | 9.66  | 40,984.85                             | 4.22%                    | 1.46%      |
|              |           |   |  | \$81,799.98    |       | \$82,458.20                           |                          | 2.93% T    |
| TOTAL ALTE   | RNATIVES  |   |  | \$363,820.39   |       | \$362,290.01                          |                          | 12.88% T   |
|              |           |   |  |                |       |                                       |                          |            |
| TOTAL - ALL  | L ASSETS  |   | 9  | \$2,810,622.86 |       | \$2,811,989.03                        | The second               | 100.00%    |

## INVESTMENT PORTFOLIO SUMMARY - INCOME & GROWTH

#### El Toro Water District - 401(k) Plan

Account Number:

Data as of:

6721021389 09/30/2018

Portfolio Manager: Keith Stribling, CFA

| Account onaponer   |   |  |                    |                   |
|--------------------|---|--|--------------------|-------------------|
| Asset Class        | Market Value                            | Tax Cost   | Est. Annual Income | Current Yield (%) |
| Cash & Equivalents | \$153,739.75                            | \$153,739.75   | \$407.41           | 0.27%             |
| Fixed Income       | \$2,110,341.42                          | \$2,202,411.99   | \$67,699.75        | 3.21%             |
| Equities           | \$3,068,645.84                          | \$2,569,232.88   | \$36,271.39        | 1.18%             |
| Alternatives       | \$782,773.87                            | \$812,131.70   | \$20,281.67        | 2.59%             |
| AILCITIONIVCS      | , | The same of the sa |                    |                   |

\$0.00

\$6,115,500.88

Yields are gross of any fees and reflect the reinvestment of dividends and other income

0.00%

2.04%

\$0.00

\$124,660.23

#### Asset Allocation

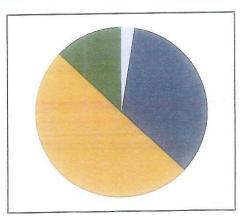
2.5% Cash & Equivalents

34.5% Fixed Income

50.2% Equities

12.8% Alternatives

0.0% Other



Account Spanshot

Other

Total

| Income Summary (1, 2)                     |      |            |
|---|------|------------|
| Cash & Equivalents Income Earned YTD      |      | \$2,655    |
| Taxable Fixed Income Income Earned YTD    |      | \$36,580   |
| Tax-Exempt Fixed Income Income Earned YTD |      | \$0        |
| Equity Income Earned YTD                  |      | \$4,674    |
| Alternative Income Earned YTD             |      | \$531      |
| Other Income Earned YTD                   |      | \$0        |
| Total                                     |      | \$44,440   |
| Net Gain/Loss Summary (3)                 | Y    |            |
| Real                                      | ized | Unrealized |
| Net Short Term Gain/Loss -\$22            | .099 |            |
|   | 865  |            |
| Total -\$17                               | 235  | \$377,985  |

\$0.00

\$5,737,516.32

- (1) As of 09/30/2018
- (2) Information is calculated on a calendar year basis and includes income, dividends, and capital gain distributions
- (3) Gain/Loss information is for informational purposes only.

| TICKER      | CUSIP                     | ASSET NAME                                | SHARES/UNITS | COST BASIS     | PRICE        | MARKET VALUE<br>(MV) | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
|-------------|---------------------------|---|--------------|----------------|--------------|----------------------|--------------------------|---------------------|
| CASH EQUI   | IVALENTS                  |   |              | *              |              |                      |                          |                     |
| MONEY MA    | ARKET FUNDS/              | CASH                                      |              |                |              |                      |                          |                     |
| n.a.        | n.a.                      | CASH                                      | (3,661.9400) | (\$3,661.94)   | 1.00         | (\$3,661.94)         | -2.38%                   | -0.06%              |
| FPZXX       | n.a.                      | CASH FUND                                 | 157,401.69   | \$157,401.69   | 1.00         | \$157,401.69         | 102.38%                  | 2.57%               |
| TOTAL CAS   | SH .                      |   |              | \$153,739.75   |              | \$153,739.75         | 5                        | 2.51%               |
|             |                           | 27.57.00                                  |              | y              |              | 7133,733.73          |                          | 2.31%               |
| FIXED INCO  |                           |   |              |                |              |                      |                          |                     |
| PYSBX       | n Bond Funds<br>704329200 | Payden Low Duration Fund                  | 10 500 10    |                |              | )                    |                          |                     |
| VFSUX       | 922031836                 | Vanguard Short-Term Investment-Grade Adm  | 19,603.40    | 197,329.02     | 9.94         | 194,857.82           | 9.23%                    | 3.19%               |
| ALDOX       | 922031630                 | variguard Short-Term investment-Grade Adm | 18,718.13    | 199,204.72     | 10.45        | 195,604.43           | 9.27%                    | 3.20%               |
|             |                           |   |              | \$396,533.74   |              | \$390,462.25         |                          | 6.38%               |
| Intermedia  | ate-Term Bond             | Funds                                     |              |                |              |                      |                          |                     |
| DBLFX       | 258620301                 | DoubleLine Core Fixed Income I            | 38,092.10    | 414,832.59     | 10.64        | 405,299.90           | 19.21%                   | 6.63%               |
| DODIX       | 256210105                 | Dodge & Cox Income                        | 30,362.89    | 419,018.03     | 13.36        | 405,648.14           | 19.22%                   | 6.63%               |
| PTRQX       | 74440B884                 | PGIM Total Return Bond R6                 | 28,949.22    | 425,465.17     | 13.96        | 404,131.17           | 19.15%                   | 6.61%               |
| PTTRX       | 693390700                 | PIMCO Total Return Instl                  | 40,747.56    | 435,053.60     | 9.91         | 403,808.29           | 19.13%                   | 6.60%               |
|             |                           |   | -            | \$1,694,369.39 | ·            | \$1,618,887.50       |                          | 26.47%              |
| Emerging N  | Vlarket Debt              | 48  |              |                |              |                      |                          |                     |
| EEIIX       | 277923447                 | Eaton Vance Emerging Markets Local Inc I  | 19,019.15    | 111,508.86     | 5,31         | 100,991.67           | 4.79%                    | 1 (50)              |
|             |                           |   | 15,015.15    | 111,500.80     | 3,31         | 100,331.67           | 4.75%                    | 1.65%               |
| TOTAL FIXE  | ED INCOME                 |   |              | \$2,202,411.99 |              | \$2,110,341.42       | 65                       | 34.51%              |
| EQUITY      |                           |   |              |                |              |                      |                          |                     |
| Large Cap E | Blend Funds               |   |              |                |              |                      |                          |                     |
| COFYX       | 19766M709                 | Columbia Contrarian Core Inst3            | 14,895.28    | 308,418,41     | 28.12        | 418,855.19           | 13,65%                   | 6.85%               |
| VGIAX       | 921913208                 | Vanguard Growth & Income Adm              | 4,944.36     | 343,505.04     | 85.16        | 421,061.61           | 13.72%                   | 6.89%               |
|             |                           |   | 5 TT TO      | \$651,923.45   |              | \$839,916.80         |                          | 13.73%              |
| Largo Can V | Value Funds               | n   |              | 3              |              |                      |                          |                     |
| DODGX       |                           | Dodgo P. Cov Stook                        | 007          | *              | 220200 12000 |                      |                          |                     |
| PKAIX       | 256219106<br>72202L462    | Dodge & Cox Stock PIMCO RAE US Inst!      | 894.47       | 164,468.03     | 214.31       | 191,694.72           | 6.25%                    | 3.13%               |
| FIMIA       | /22UZL402                 | PIIVICO RAE US INSTI                      | 15,971.76    | 171,066.74     | 12.09        | 193,098.60           | 6.29%                    | 3.16%               |
|             |                           |   |              | \$335,534.77   |              | \$384,793.32         |                          | 6.29%               |

| TICKER                        | CUSIP                                   | ASSET NAME   | SHARES/UNITS            | COST BASIS                               | PRICE          | MARKET VALUE<br>(MV)                     | MV AS % OF<br>ASSET TYPE | I/IV AS % OF<br>TOTAL   |
|-------------------------------|---|--|-------------------------|--|----------------|--|--------------------------|-------------------------|
| Large Cap G<br>HNACX<br>LSITX | Frowth Funds<br>411512528<br>52469H255  | Harbor Capital Appreciation Retirement<br>ClearBridge Large Cap Growth IS    | 1,852.33<br>2,882.56    | 114,457.25<br>127,723.40<br>\$242,180.65 | 82.22<br>51.98 | 152,298.82<br>149,835.47<br>\$302,134.29 | 4.96%<br>4.88%           | 2.49%<br>2.45%<br>4.94% |
| Mid Cap Va<br>VEVRX           | lue Funds<br>92646A427                  | Victory Sycamore Established Value R6  | 3,257.90                | 117,722.11                               | 42.77          | 139,340.47                               | 4.54%                    | 2.28%                   |
| Mid Cap Gr<br>APDMX           | owth Funds<br>04314H659                 | Artisan Mid Cap Advisor  | 2,885.53                | 110,373.57                               | 45.1           | 130,137.40                               | 4.24%                    | 2.13% -                 |
| Small Cap V<br>UBVFX          | /alue Funds<br>904504479                | Undiscovered Managers Behavioral Val R6                                      | 2,097.24                | 138,330.17                               | 74.61          | 156,474.93                               | 5.10%                    | 2.56%                   |
| Small Cap B<br>DCZRX<br>FSCRX | Blend Funds<br>24610B826<br>315912600   | Delaware Small Cap Core R6<br>Fidelity® Small Cap Discovery                  | 2,739.21<br>2,745.72 _  | 68,178.30<br>79,379.31<br>\$147,557.61   | 27.05<br>26.52 | 74,095.55<br>72,816.44<br>\$146,911.99   | 2.41%<br>2.37%           |                         |
| Small Cap G<br>PRJIX          | Growth Funds<br>779562206               | T. Rowe Price New Horizons I   | 2,130.68                | 106,442.12                               | 66.06          | 140,752.39                               | 4.59%                    | 2.30%                   |
| Foreign Lar<br>DODFX          | ge Value Fund<br>256206103              | 5<br>Dodge & Cox International Stock   | 3,435.42                | 141,252.40                               | 43.36          | 148,959.68                               | 4.85%                    | 2.44%                   |
| Foreign Lar<br>NWHMX<br>HEFA  | ge Blend Fund<br>63868B815<br>46434V803 | s<br>Nationwide Bailard Intl Eqs R6<br>iShares Currency Hedged MSCI EAFE ETF | 33,690.54<br>3,125.00 _ | 259,322.42<br>77,595.36<br>\$336,917.78  | 8.36<br>29.94  | 281,652.88<br>93,562.50<br>\$375,215.38  | 9.18%<br>3.05%           |                         |
| Foreign Lar<br>MGRDX          | ge Growth Fun<br>552746356              | ds<br>MFS® International Growth R6   | 4,399.75                | 114,961.60                               | 34.9           | 153,551.27                               | 5.00%                    | 2.51%                   |
| Diversified<br>HHHYX          | Emerging Mar<br>41665H797               | kets<br>Hartford Schroders Emerging Mkts Eq Y                                | 9,738.38 _              | 126,036.65<br>\$126,036.65               | 15.45          | 150,457.92<br>\$150,457.92               | 4.90%                    | <u>2.46%</u><br>2.46%   |
| TOTAL EQU                     | IITV                                    |  |                         | \$2,569,232.88                           |                | \$3,068,645.84                           |                          | 50.18%                  |

| TICKER      | CUSIP     | ASSET NAME   | SHARES/UNITS | COST BASIS                              | PRICE     | MARKET VALUE                           | MV AS % OF | MV AS % OF     |
|-------------|-----------|--|--------------|---|-----------|--|------------|----------------|
|             |           |  |              |   | <u> </u>  | (,                                     |            | TOTAL          |
| LTERNATI    | VES       |  |              |   |           |  |            |                |
| /larket Neu | utral     | The state of the s | 100          |   |           |  |            |                |
| ZMNIX       | 00191K799 | AQR Equity Market Neutral I  | 3,839.26     | 44,910.53                               | 11.01     | 42,270.27                              | 1.38%      | 0.69%          |
| SIKX        | 09260B374 | BlackRock Strategic Income Opps K  | 4,381.59     | 43,223.44                               | 9.73      | 42,632.86                              | 1.39%      | 0.70%          |
|             |           |  |              | \$88,133.97                             |           | \$84,903.13                            | 1.5570     | 1.39%          |
| /lanaged Fo |           |  |              |   |           | 40.,000.25                             |            | 1.5570         |
| QMIX        | 00203H859 | AQR Managed Futures Strategy I   | 9,685.04     | 96,754.22                               | 8.95      | 86,681.06                              | 2.82%      | 1.42%          |
| MFNX        | 63873P825 | Natixis ASG Managed Futures Strategy N   | 8,707.87     | 94,004.03                               | 9.62      | 83,769.70                              | 2.73%      | 1.37%          |
|             |           |  |              | \$190,758.25                            | And debug | \$170,450.76                           |            | 2.79%          |
|             |           |  |              |   |           | ************************************** |            |                |
| lerger Arb  |           | 2 7 7 7  |              |   |           |  |            |                |
| RBNX        | 03875R205 | Arbitrage I  | 6,527.66     | 85,296.90                               | 13.15     | 85,838.78                              | 2.80%      | 1.40%          |
| lobal Mac   |           |  |              |   |           |  |            |                |
| GRSX        | 2020      | Fata-Nama Cillian Al Barata and  |              |   |           |  |            |                |
| AOSX        | 27830W108 | Eaton Vance Glbl Macro Abs Ret Advtg R6  | 9,432.91     | 95,434.11                               | 9.78      | 92,253.85                              | 3.01%      | 1.51%          |
| AUSX        | 95768D509 | Western Asset Macro Opportunities IS   | 8,699.01     | 91,308.08                               | 10.63     | 92,470.52                              | 3.01%      | 1.51%          |
|             |           | *  |              | \$186,742.19                            |           | \$184,724.37                           |            | 3.02%          |
| ommoditie   | oc.       |  |              |   |           |  |            |                |
| PCX         | 277923223 | Parametric Commodity Strategy Instl  | 7.504.00     |   |           |  |            |                |
| i CX        | 211323223 | Parametric Commodity Strategy instr  | 7,534.00     | 41,340.76                               | 5.24      | 39,478.13                              | 1.29%      | 0.65%          |
|             |           |  |              |   |           |  |            | *              |
| recious Me  | etals     |  |              |   |           |  |            |                |
| AU          | 464285105 | iShares Gold Trust   | 3,375.00     | 40 482 40                               | 44.40     | 00.570.05                              |            | 9              |
|             | 101203203 | ionares dota frage   | 5,575.00     | 40,183.48                               | 11.43     | 38,576.25                              | 1.26%      | 0.63%          |
| XIMX        | 09257V201 | Blackstone Alternative Multi-Strategy I  | 8,274.84     | 86,170.26                               | 10.85     | 90 792 00                              | 2.0204     | 1 4704         |
| SPIX        | 00203H420 | AQR Style Premia Alternative I   | 9,215.36     | 93,505.89                               | 9.66      | 89,782.06<br>89,020.39                 | 2.93%      | 1.47%          |
|             |           | and the second of the second o | J,21J,30 _   | \$179,676.15                            | 9.00      | \$178,802.45                           | 2.90%      | 1.46%<br>2.92% |
|             |           |  |              | 71,0,0,0.13                             |           | \$170,002.43                           |            | 2.32%          |
| OTAL ALTE   | RNATIVES  |  |              | \$812,131.70                            |           | \$782,773.87                           |            | 12.80%         |
|             |           |  |              | *************************************** | 90        | 7 ,                                    |            | 12.00/0        |
| OTAL - ALL  | ASSETS    |  |              | \$5,737,516.32                          |           | \$6,115,500.88                         |            | 100.00%        |

## INVESTMENT PORTFOLIO SUMMARY -BALANCED INCOME

#### El Toro Water District - 401(k) Plan

Account Number:

6721061389

Data as of:

09/30/2018

Portfolio Manager: Keith Stribling, CFA

| Account 9 | Snapshot |
|-----------|----------|
|-----------|----------|

| Asset Class        | Market Value   | Tax Cost       | Est. Annual Income | Current Yield (%) |
|--------------------|----------------|----------------|--------------------|-------------------|
| Cash & Equivalents | \$165,643.10   | \$165,643.10   | \$438.95           | 0.27%             |
| Fixed Income       | \$1,496,249.81 | \$1,508,299.91 | \$47,999.69        | 3.21%             |
| Equities           | \$3,306,034.57 | \$3,258,290.09 | \$39,077.33        | 1.18%             |
| Alternatives       | \$664,625.32   | \$667,425.19   | \$17,220.44        | 2.59%             |
| Other              | \$0.00         | \$0.00         | \$0.00             | 0.00%             |
| Total              | \$5,632,552,80 | \$5,599,658.29 | \$104,736.42       | 1.86%             |

Yields are gross of any fees and reflect the reinvestment of dividends and other income

#### Asset Allocation

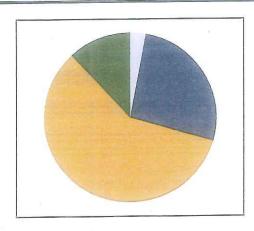
2.9% Cash & Equivalents

26.6% Fixed Income

58.7% Equities

11.8% Alternatives

0.0% Other



| Income | Summary | (1, | 2) |
|--------|---------|-----|----|

| Total                                     | \$8,946 |
|---|---------|
| Other Income Earned YTD                   | \$0     |
| Alternative Income Earned YTD             | \$70    |
| Equity Income Earned YTD                  | \$2,041 |
| Tax-Exempt Fixed Income Income Earned YTD | \$0     |
| Taxable Fixed Income Income Earned YTD    | \$5,925 |
| Cash & Equivalents Income Earned YTD      | \$911   |

| Net Gain/Loss Summary (3) |          |            |
|---------------------------|----------|------------|
|                           | Realized | Unrealized |
| Net Short Term Gain/Loss  | \$0      |            |
| Net Long Term Gain/Loss   | \$0      |            |
| Total                     | \$0      | \$32,895   |

- (1) As of 09/30/2018
- (2) Information is calculated on a calendar year basis and includes income, dividends, and capital gain distributions
- (3) Gain/Loss information is for informational purposes only.

| TICKER      | CUSIP        | ASSET NAME                               | SHARES/UNITS | COST BASIS     | PRICE  | MARKET VALUE<br>(MV) | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
|-------------|--------------|--|--------------|----------------|--------|----------------------|--------------------------|---------------------|
| CASH EQUI   | VALENTS      |  |              |                |        |                      |                          | ,                   |
| MONEY MA    | ARKET FUNDS/ | CASH                                     |              |                |        |                      |                          |                     |
| n.a.        | n.a.         | CASH                                     | (2,865.7100) | (\$2,865.71)   | 1.00   | (\$2,865.71)         | -1.73%                   | -0.05%              |
| FPZXX       | n.a.         | CASH FUND                                | 168,508.81   | \$168,508.81   | 1.00   | \$168,508.81         | 101.73%                  | 2.99%               |
| TOTAL CAS   | Н            |  |              | \$165,643.10   |        | \$165,643.10         |                          | 2.94%               |
| FIXED INCO  | OME          |  |              |                |        |                      |                          | 1                   |
|             | Bond Funds   |  |              |                |        |                      |                          |                     |
| PYSBX       | 704329200    | Payden Low Duration Fund                 | 10,801.09    | 107,470.65     | 9.94   | 107,362.85           | 7.18%                    | 1.91%               |
| VFSUX       | 922031836    | Vanguard Short-Term Investment-Grade Adm | 10,281.19    | 107,541.35     | 10.45  | 107,438.43           | 7.18%                    | 1.91%               |
|             |              |  | _            | \$215,012.00   | _      | \$214,801.28         |                          | 3.81%               |
| Intermedia  | te-Term Bond | Funds                                    |              |                |        |                      |                          |                     |
| DBLFX       | 258620301    | DoubleLine Core Fixed Income I           | 28,474.76    | 304,391.60     | 10.64  | 302,971.47           | 20.25%                   | 5.38%               |
| DODIX       | 256210105    | Dodge & Cox Income                       | 22,675.34    | 304,738.91     | 13.36  | 302,942.53           | 20.25%                   | 5.38%               |
| PTRQX       | 74440B884    | PGIM Total Return Bond R6                | 21,626.75    | 304,068.70     | 13.96  | 301,909.40           | 20.18%                   | 5.36%               |
| PTTRX       | 693390700    | PIMCO Total Return Insti                 | 30,472.77    | 303,810.86     | 9.91   | 301,985.11           | 20.18%                   | 5.36%               |
|             |              | 9  | 8 9          | \$1,217,010.07 |        | \$1,209,808.51       | •                        | 21.48%              |
| Emerging N  | /larket Debt |  |              |                |        |                      |                          |                     |
| EEIIX       | 277923447    | Eaton Vance Emerging Markets Local Inc I | 13,491.53    | 76,277.84      | 5.31   | 71,640.02            | 4.79%                    | 1.27%               |
| TOTAL FIXE  | D INCOME     |  | 8            | \$1,508,299.91 |        | \$1,496,249.81       |                          | 26.56%              |
| EQUITY      |              |  |              |                |        |                      |                          |                     |
|             | Blend Funds  |  | At:          |                |        |                      |                          |                     |
| COFYX       | 19766M709    | Columbia Contrarian Core Inst3           | 16,405.43    | 452,199.98     | 28.12  | 461,320.58           | 13.95%                   | 8.19%               |
| VGIAX       | 921913208    | Vanguard Growth & Income Adm             | 5,443.60     | 452,199.94     | 85.16  | 463,577.06           | 14.02%                   | 8.23%               |
|             |              |  |              | \$904,399.92   |        | \$924,897.64         |                          | 16.42%              |
| Large Cap V | /alue Funds  |  |              |                |        |                      |                          |                     |
| DODGX       | 256219106    | Dodge & Cox Stock                        | 979.84       | 208,634.88     | 214.31 | 209,989.51           | 6.35%                    | 3.73%               |
| PKAIX       | 72202L462    | PIMCO RAE US Instl                       | 17,537.94    | 207,999.99     | 12.09  | 212,033.72           | 6.41%                    | 3.76%               |
|             |              |  | _            | \$416,634.87   |        | \$422,023.23         |                          | 7,49%               |

|                      |                          |   |   |                |                 |                      | the to the attack leader | 200 200 20          |
|----------------------|--------------------------|---|---|----------------|-----------------|----------------------|--------------------------|---------------------|
|                      |                          |   | 120000000000000000000000000000000000000 | OCCUPACIO      | DDICE           | MARKET VALUE<br>(MV) | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
| TICKER               | CUSIP                    | ASSET NAME  | SHARES/UNITS                            | COST BASIS     | PRICE           | (IVIV)               | ASSET THE                | 1017.12             |
|                      |                          |   |   |                |                 |                      |                          |                     |
|                      | Frowth Funds             | Harbor Capital Appreciation Retirement                                  | 2,049.08                                | 161,999.96     | 82.22           | 168,475.03           | 5.10%                    |                     |
| HNACX                | 411512528                | ClearBridge Large Cap Growth IS   | 3,167.77                                | 161,999.95     | 51.98           | 164,660.89           | 4.98%                    |                     |
| LSITX                | 52469H255                | Clear Bridge Far Be Cab Growth 13                                       | see Sourcement                          | \$323,999.91   |                 | \$333,135.92         |                          | 5.91% 7             |
|                      |                          |   |   |                |                 |                      |                          |                     |
| Mid Cap Va           | ilue Funds               | 50990 N 1979/3/2 SJ 1089N   | 2 507 74                                | 152,732.88     | 42.77           | 153,447.47           | 4.64%                    | 2.72%               |
| VEVRX                | 92646A427                | Victory Sycamore Established Value R6                                   | 3,587.74                                | 132,732.00     | 42.77           | 133,4-1717           | 110 170                  |                     |
|                      | the Trumple              |   |   |                |                 |                      |                          |                     |
| Mid Cap Gr<br>APDMX  | owth Funds<br>04314H659  | Artisan Mid Cap Advisor   | 3,206.98                                | 137,899.98     | 45.1            | 144,634.62           | 4.37%                    | 2.57%               |
| APDIVIA              | 0431411033               | / usar ma osp   |   |                |                 |                      |                          |                     |
| Small Cap \          | /alue Funds              |   | 2 400 22                                | 163,799.97     | 74.61           | 164,091.41           | 4.96%                    | 2.91%               |
| UBVFX                | 904504479                | Undiscovered Managers Behavioral Val R6                                 | 2,199.32                                | 103,799.97     | 74.01           | 101,001111           |                          |                     |
| c                    | Namel Francis            |   |   |                |                 |                      |                          |                     |
| Small Cap i<br>DCZRX | 3lend Funds<br>24610B826 | Delaware Small Cap Core R6  | 2,850.75                                | 76,399.98      | 27.05           | 77,112.65            | 2.33%                    |                     |
| FSCRX                | 315912600                | Fidelity® Small Cap Discovery   | 0.00                                    | 0.00           | 26.52           | 0.00                 | 0.00%                    | 0.00%               |
| 1 JCIM               | 313311000                |   |   | \$76,399.98    |                 | \$77,112.65          |                          | 1.5/%               |
| Small Cap (          | Growth Funds             | · · · · · · · · · · · · · · · · · · ·                                   | 2,200.77                                | 137,899.98     | 66.06           | 145,382.60           | 4.40%                    | 2.58%               |
| PRJIX                | 779562206                | T. Rowe Price New Horizons I  | 2,200.77                                | 137,033.30     | ) T. T. J. Z. T |                      |                          |                     |
| Eoroign Lar          | ge Value Fund            |   | 89                                      |                |                 | 0.1462               |                          | 2.050/              |
| DODEX                | 256206103                | Dodge & Cox International Stock   | 3,721.24                                | 166,599.99     | 43.36           | 161,353.01           | 4.88%                    | 2.86%               |
|                      |                          |   |   |                |                 |                      |                          |                     |
|                      | rge Blend Fund           | S   | 37,612.13                               | 307,272.88     | 8.36            | 314,437.38           | 9.51%                    | 5.58%               |
| NWHMX                | 63868B815                | Nationwide Bailard Intl Eqs R6<br>iShares Currency Hedged MSCI EAFE ETF | 3,400.00                                | 101,749.76     | 29.94           | 101,796.00           | 3.08%                    |                     |
| HEFA                 | 46434V803                | Isnares currency neaged wisci EALE ETI                                  |   | \$409,022.64   | ·               | \$416,233.38         | 0                        | 7.39%               |
| Foreign Lar          | rge Growth Fur           | ds  | 10 Sept. 1997 1997                      |                |                 | 4.55.000.44          | 5.02%                    | 2.95%               |
| MGRDX                | 552746356                | MFS® International Growth R6  | 4,757.28                                | 166,599.98     | 34.9            | 166,029.11           | 5,0270                   | 2.5576              |
|                      |                          |   |   |                |                 |                      |                          |                     |
|                      | Emerging Mar             | kets<br>Hartford Schroders Emerging Mkts Eq Y                           | 12,795.70                               | 202,299.99     | 15.45           |                      | 5.98%                    |                     |
| НННҮХ                | 41665H797                | Harriord Scrittoders Filler Bing twices Ed.                             |   | \$202,299.99   | -               | \$197,693.53         |                          | 3.51%               |
|                      |                          |   |   | \$3,258,290.09 |                 | \$3,306,034.57       |                          | 58.70%              |
| TOTAL EQL            | YTIL                     |   |   | \$5,450,450.05 |                 | <b>43,300,03-113</b> |                          |                     |

| TICKER     | CUSIP            | ASSET NAME                              | SHARES/UNIT | гs   | COST BASIS                | PRICE | MARKET VALUE         | MV AS % OF   | MV AS % OF     |
|------------|------------------|---|-------------|------|---------------------------|-------|----------------------|--|----------------|
|            |                  |   |             |      |                           |       |                      |  |                |
| ALTERNATI  | IVES             |   |             |      |                           |       |                      |  |                |
| Market Ne  | utral            |   |             |      |                           |       | -                    |  |                |
| QMNIX      | 00191K799        | AQR Equity Market Neutral I             | 3,243.4     | 49   | 36,100.00                 | 11.01 | 35,710.78            | 1.08%  | 0.63%          |
| BSIKX      | 09260B374        | BlackRock Strategic Income Opps K       | 3,715.2     | 22   | 36,260.22                 | 9.73  | 36,149.11            | 1.09%  | 0.64%          |
|            |                  |   |             | -    | \$72,360.22               | -     | \$71,859.89          | ,  | 1.28% T        |
| Managed F  |                  |   |             |      |                           |       |                      |  |                |
| AQMIX      | 00203H859        | AQR Managed Futures Strategy I          | 8,251.4     | 43   | 72,200.00                 | 8.95  | 73,850.29            | 2.23%  | 1.31%          |
| AMFNX      | 63873P825        | Natixis ASG Managed Futures Strategy N  | 7,412.      | 76 _ | 72,199.99                 | 9.62  | 71,310.77            | 2.16%  | 1.27%          |
|            |                  |   |             |      | \$144,399.99              | ·     | \$145,161.06         |  | 2.58% T        |
| Merger Ark | nitrago          |   |             |      |                           |       |                      |  |                |
| ARBNX      | 03875R205        | Arbitrage I                             |             | CC   | 72 802 00                 |       |                      | D vehenne  |                |
| , more     | 0307311203       | Arbitrage i                             | 5,577.0     | 66   | 72,899.99                 | 13.15 | 73,346.20            | 2.22%  | 1.30% T        |
| Global Mad | ro               |   |             |      |                           |       | 20                   |  |                |
| EGRSX      | 27830W108        | Eaton Vance Glbl Macro Abs Ret Advtg R6 | 7,993.4     | 16   | 80,500.00                 | 9.78  | 78,176.02            | 2.36%  | 1 2007         |
| LAOSX      | 95768D509        | Western Asset Macro Opportunities IS    | 7,398.9     |      | 80,500.00                 | 10.63 | 78,650.26            | 2.36%  | 1.39%<br>1.40% |
|            |                  |   | ,,050       | _    | \$161,000.00              | 10.05 | \$156,826.28         | 2.30%  | 2.78% T        |
|            |                  |   |             |      | 7-1-/555100               |       | Q <b>2</b> 50,020.20 |  | 2.7070 1       |
| Commoditi  |                  |   |             |      |                           |       |                      |  |                |
| EIPCX      | 277923223        | Parametric Commodity Strategy Instl     | 6,367.3     | 11   | 33,300.00                 | 5.24  | 33,363.67            | 1.01%  | 0.59% T        |
|            |                  |   |             |      | 125                       |       |                      |  |                |
|            | Land to the same |   |             |      |                           |       |                      |  |                |
| Precious M |                  | 101                                     |             |      |                           |       |                      |  |                |
| IAU        | 464285105        | iShares Gold Trust                      | 2,875.0     | 00   | 33,465.01                 | 11.43 | 32,861.25            | 0.99%  | 0.58% T        |
| BXMIX      | 09257V201        | Blackstone Alternative Multi-Strategy I | 7.000       | 25   | 74.000.00                 | 40.6= | 8                    |  |                |
| QSPIX      | 00203H420        | AQR Style Premia Alternative I          | 7,009.3     |      | 74,999.99                 | 10.85 | 76,051.39            | 2.30%  | 1.35%          |
| QJI IX     | 5520511420       | Agnotyle Melilia Alternative I          | 7,780.0     | U8 — | 74,999.99<br>\$149,999.98 | 9.66  | 75,155.58            | 2.27%  | 1.33%          |
|            |                  |   |             |      | \$145,559.98              |       | \$151,206.97         |  | 2.68% T        |
| TOTAL ALT  | ERNATIVES        |   |             |      | \$667,425.19              |       | \$664,625.32         |  | 11.80% T       |
|            |                  |   |             |      |                           |       | AND MARKET LAND      | the state of the s |                |
| TOTAL - AL | L ASSETS         |   |             |      | \$5,599,658.29            |       | \$5,632,552.80       |  | 100.00%        |

## INVESTMENT PORTFOLIO SUMMARY - BALANCED

#### El Toro Water District - 401(k) Plan

Account Number:

6721031389

Data as of:

09/30/2018

Portfolio Manager: Keith Stribling, CFA

| Account | Snapshot |
|---------|----------|
|---------|----------|

| Asset Class        | Market Value   | Tax Cost       | Est. Annual Income | Current Yield (%) |
|--------------------|----------------|----------------|--------------------|-------------------|
| Cash & Equivalents | \$38,045.02    | \$38,045.02    | \$100.82           | 0.27%             |
| Fixed Income       | \$312,851.51   | \$325,541.20   | \$10,036.28        | 3.21%             |
| Equities           | \$1,116,212.19 | \$943,714.09   | \$13,193.63        | 1.18%             |
| Alternatives       | \$138,204.04   | \$143,065.48   | \$3,580.87         | 2.59%             |
| Other              | \$0.00         | \$0.00         | \$0.00             | 0.00%             |
| Total              | \$1,605,312.76 | \$1,450,365.79 | \$26,911.59        | 1.68%             |

Yields are gross of any fees and reflect the reinvestment of dividends and other income

#### Asset Allocation

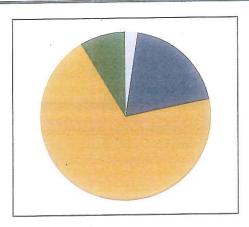
2.4% Cash & Equivalents

19.5% Fixed Income

69.5% Equities

8.6% Alternatives

0.0% Other



| Income | Summary | (1, | 2) |
|--------|---------|-----|----|
|--------|---------|-----|----|

| Total                                     | \$7,345 |
|---|---------|
| Other Income Earned YTD                   | \$0     |
| Alternative Income Earned YTD             | \$113   |
| Equity Income Earned YTD                  | \$1,588 |
| Tax-Exempt Fixed Income Income Earned YTD | \$0     |
| Taxable Fixed Income Income Earned YTD    | \$5,132 |
| Cash & Equivalents Income Earned YTD      | \$512   |

| Net Gain/Loss Summary (3) |          |            |
|---------------------------|----------|------------|
|                           | Realized | Unrealized |
| Net Short Term Gain/Loss  | -\$2,930 |            |
| Net Long Term Gain/Loss   | \$37,097 |            |
| Total                     | \$34,167 | \$154,947  |

#### (1) As of 09/30/2018

- (2) Information is calculated on a calendar year basis and includes income, dividends, and capital gain distributions
- (3) Gain/Loss information is for informational purposes only.

| TICKER     | CUSIP         | ASSET NAME                               | SHARES/UNITS | COST BASIS   | PRICE                 | MARKET VALUE<br>(MV) | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
|------------|---------------|--|--------------|--------------|-----------------------|----------------------|--------------------------|---------------------|
| CASH EQU   | IVALENTS      | î  |              | (1           |                       | 8                    |                          |                     |
| MONEY M    | ARKET FUNDS/  | CASH                                     |              |              |                       |                      |                          |                     |
| n.a.       | n.a.          | CASH                                     | (553.7300)   | (\$553.73)   | 1.00                  | (\$553.73)           | -1.46%                   | -0.03%              |
| FPZXX      | n.a.          | CASH FUND                                | 38,598.75    | \$38,598.75  | 1.00                  | \$38,598.75          | 101.46%                  | 2.40%               |
| TOTAL CAS  | SH            |  |              | \$38,045.02  |                       | \$38,045.02          |                          | 2.37%               |
| FIXED INCO | OME           |  |              |              |                       | × ×                  |                          |                     |
|            | n Bond Funds  |  |              | W.           |                       |                      |                          |                     |
| PYSBX      | 704329200     | Payden Low Duration Fund                 | 2,433.86     | 24,436.90    | 9.94                  | 24,192.52            | 7.73%                    | 1.51%               |
| VFSUX      | 922031836     | Vanguard Short-Term Investment-Grade Adm | 2,318.61     | 24,572.45    | 10.45                 | 24,229.50            | 7.74%                    | 1.51%               |
|            |               |  |              | \$49,009.35  | 6                     | \$48,422.02          |                          | 3.02%               |
| Intermedia | ate-Term Bond | Funds                                    |              |              |                       |                      |                          |                     |
| DBLFX      | 258620301     | DoubleLine Core Fixed Income I           | 5,893.36     | 64,135.90    | 10.64                 | 62,705.32            | 20.04%                   | 3.91%               |
| DODIX      | 256210105     | Dodge & Cox Income                       | 4,687.67     | 64,592.70    | 13.36                 | 62,627.26            | 20.02%                   | 3.90%               |
| PTRQX      | 74440B884     | PGIM Total Return Bond R6                | 4,473.34     | 65,500.24    | 13.96                 | 62,447.84            | 19.96%                   | 3.89%               |
| PTTRX      | 693390700     | PIMCO Total Return Instl                 | 6,302.70     | 66,625.76    | 9.91                  | 62,459.71            | 19.96%                   | 3.89%               |
|            |               | 2  |              | \$260,854.60 |                       | \$250,240.13         | £2                       | 15.59%              |
| Emerging I | Market Debt   |  |              |              |                       |                      |                          | é.                  |
| EEIIX      | 277923447     | Eaton Vance Emerging Markets Local Inc I | 2,672.20     | 15,677.25    | 5.31                  | 14,189.36            | 4.54%                    | 0.88%               |
| TOTAL FIXE | ED INCOME     |  |              | \$325,541.20 | results of the second | \$312,851.51         |                          | 19.49%              |
| EQUITY     |               | 8  |              |              |                       | -                    |                          |                     |
|            | Blend Funds   |  |              |              |                       |                      |                          |                     |
| COFYX      | 19766M709     | Columbia Contrarian Core Inst3           | 5,434.52     | 112,293.27   | 28.12                 | 152,818.76           | 13.69%                   | 9.52%               |
| VGIAX      | 921913208     | Vanguard Growth & Income Adm             | 1,803.51     | 127,225.20   | 85.16                 | 153,586.66           | 13.76%                   | 9.57%               |
|            |               |  |              | \$239,518.47 | 05.10                 | \$306,405.42         | 13.70%                   | 19.09%              |
| Large Cap  | Value Funds   | *  |              |              |                       |                      |                          |                     |
| DODGX      | 256219106     | Dodge & Cox Stock                        | 324.89       | 60,283.25    | 214.31                | 69,626.32            | 6.24%                    | 4.34%               |
| PKAIX      | 72202L462     | PIMCO RAE US Instl                       | 5,798.74     | 62,411.01    | 12.09                 | 70,106.77            | 6.28%                    | 4.37%               |
|            |               |  | -/31/ 1 _    | \$122,694.26 |                       | \$139,733.09         | 0.2070                   | 8.70%               |

| Transport   Tran   | /IV AS % OF<br>TOTAL   | MV AS % OF<br>ASSET TYPE | MARKET VALUE<br>(MV)   | PRICE | COST BASIS   | SHARES/UNITS | ASSET NAME                                | CUSIP                      | MIGNED      |
|--|--|--------------------------|--|-------|--|--------------|---|----------------------------|-------------|
| INACX   41512528   |  |                          |  |       |  |              | PIOSETTATA                                | COSIP                      | TICKER      |
| ### Arbor Capital Appreciation Retirement   1,052,30   | 3.46%  | 4 98%                    | 55 605 47  | 02 22 | 42 420 60  | c=c 00       |   | owth Funds                 | arge Cap G  |
| SITX   52469H255   ClearBridge Large Cap Growth IS   S89,467.40   \$110,304.08   | 3.41%  |                          |  |       |  |              |   | 411512528                  | INACX       |
| ### P2646A427 Victory Sycamore Established Value R6  | 6.87%  | •                        | The second secon | 51.50 |  | 1,052.50     | ClearBridge Large Cap Growth IS           | 52469H255                  | SITX        |
| Victory   Sycamore   Established Value   R6   1,188.66   43,403.53   42.77   30,003.00   1,052.97   40,157.35   45.1   47,489.08   4.25%   |  |                          |  |       |  |              |   | o-sa <b>-</b> tropped to a |             |
| ### PDMX 04314H659 Artisan Mid Cap Advisor 1,052.97 40,157.53 43.1 \$7,303.00 \$1,052.97 \$40,157.53 \$3.1 \$7,303.00 \$1,052.97 \$40,157.53 \$43.1 \$52,369.33 \$74.61 \$58,927.50 \$5.28% \$1,052.87 \$94.504479 \$1,052.97  | 3.17%  | 4.55%                    | 50,838.86  | 42.77 | 43,483.95  | 1,188.66     | Victory Sycamore Established Value R6     |                            |             |
| PDMX   04314H659   Artisan Mid Cap Advisor   1,052.97   40,157.53   43.1   57,363.00   1,052.97   40,157.53   40.157.53   40   |  |                          |  |       |  |              |   | ar ers ar                  |             |
| Second   Cap Value Funds   Delaware Small Cap Core R6   1,038.02   26,130.08   27.05   28,078.36   2.52%   26,284.77   2.35%   2.52%   26,284.77   2.35%   2.52%   2   | 2.96%  | 4.25%                    | 47,489.08  | 45.1  | 40,157.35  | 1,052.97     | Artisan Mid Cap Advisor                   |                            |             |
| ### BVFX 904504479 Undiscovered Managers Behavioral Val R6 789.81 52,309.53 78.01 30,327.03 30,3   |  |                          |  |       |  |              | •   |                            |             |
| Simall Cap Blend Funds         1,038.02         26,130.08         27.05         28,078.36         2.52%           OCZRX         246108826         Delaware Small Cap Discovery         991.13         28,704.83         26.52         26,284.77         2.35%           SCRX         315912600         Fidelity® Small Cap Discovery         991.13         28,704.83         26.52         26,284.77         2.35%           Simall Cap Growth Funds         779562206         T. Rowe Price New Horizons I         794.72         40,015.64         66.06         52,498.87         4.70%           Goreign Large Value Funds         Dodge & Cox International Stock         1,151.46         47,465.88         43.36         49,927.26         4.47%           Goreign Large Blend Funds         Dodge & Cox International Stock         1,1242.88         87,589.63         8.36         93,990.45         8.42%           WWHMX         638688815         Nationwide Bailard Intl Eqs R6         11,242.88         87,589.63         8.36         93,990.45         8.42%           HEFA         46434V803         iShares Currency Hedged MSCI EAFE ETF         1,050.00         26,687.64         29.94         31,437.00         2.82%           Goreign Large Growth Funds         1,472.37         39,535.92         34.9         51,385.82   | 3.67%  | 5.28%                    | 58,927.50  | 74.61 | 52,369.33  | 789.81       | Undiccovered Managers Rehavioral Val R6   |                            |             |
| CZRX         246108826 SCRX         Delaware Small Cap Core R6 Fidelity® Small Cap Discovery         1,038.02 991.13         26,130.06 27.03         27,05 26,284.77 28,704.83         26,52 26,284.77 28,704.83         26,52 26,284.77 28,363.13           mall Cap Growth Funds RIIX         779562206         T. Rowe Price New Horizons I         794.72         40,015.64         66.06         52,498.87         4.70%           Oreign Large Value Funds ODFX         256206103         Dodge & Cox International Stock         1,151.46         47,465.88         43.36         49,927.26         4.47%           OOFX         256206103         Dodge & Cox International Stock         1,151.46         47,465.88         43.36         49,927.26         4.47%           Oreign Large Blend Funds         11,242.88         87,589.63         8.36         93,990.45         8.42%           UVHMX         63868815         Nationwide Bailard Intl Eqs R6         11,242.88         87,589.63         8.36         93,990.45         8.42%           EFA         46434V803         iShares Currency Hedged MSCI EAFE ETF         1,050.00         26,687.64         29.94         31,437.00         2.82%           Oreign Large Growth Funds         1,472.37         39,535.92         34.9         51,385.82         4.60%   |  |                          |  |       |  |              | Ondiscovered Managers Benavioral valvo    | 904504479                  | BAFX        |
| 20,227   246108826   Delaware Small Cap Core R6   SCRX   315912600   Fidelity® Small Cap Discovery   991.13   28,704.83   26.52   26,284.77   \$54,363.13   \$54,834.91   \$554,834.91   \$554,834.91   \$554,363.13   \$100 | 1.75%  | 2.52%                    | 28.078.36  | 27.05 | 26 130 08  | 1 028 02     |   |                            | mall Cap B  |
| \$54,834.91 \$54,363.13    Stand Cap Growth Funds   Fidelity Small Cap Biscovery   \$54,363.13   \$54,363.13   \$54,363.13   \$54,363.13   \$54,363.13   \$54,363.13   \$54,834.91   \$54,834.91   \$54,834.91   \$54,834.91   \$54,834.91   \$54,834.91   \$54,834.91   \$54,836.13   \$64,005   \$64  | 1.64%  | 2.35%                    | \$50.00\\$00000000000000000000000000000000   |       | 95   |              |   |                            |             |
| FIRE TRANSPORT TO Rowe Price New Horizons I 794.72 40,015.64 00.00 32,436.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00  | 3.39%  |                          | \$54,363.13  | ,     |  | 332123       | Fidelity® Small Cap Discovery             | 315912600                  | SCRX        |
| Foreign Large Value Funds DODFX 256206103 Dodge & Cox International Stock 1,151.46 47,465.88 43.36 49,927.26 4.47%  Foreign Large Blend Funds NWHMX 63868B815 Nationwide Bailard Intl Eqs R6 HEFA 46434V803 iShares Currency Hedged MSCI EAFE ETF 1,050.00 26,687.64 29.94 31,437.00 2.82% Foreign Large Growth Funds 1472.37 39,535.92 34.9 51,385.82 4.60%   | 3.27%  | 4.70%                    | 52 498.87  | 56.06 | 40.015.64  | 704.72       |   | owth Funds                 | imall Cap G |
| DODFX       256206103       Dodge & Cox International Stock       1,151.46       47,465.88       45.50       43,927.20       4.477.70         Goreign Large Blend Funds       11,242.88       87,589.63       8.36       93,990.45       8.42%         NWHMX       63868B815       Nationwide Bailard Intl Eqs R6       11,242.88       87,589.63       8.36       93,990.45       8.42%         4EFA       46434V803       iShares Currency Hedged MSCI EAFE ETF       1,050.00       26,687.64       29.94       31,437.00       2.82%         Foreign Large Growth Funds       1,472.37       39,535.92       34.9       51,385.82       4.60%  |  |                          | 32, 3300   | 00.00 | 40,013.04  | 794.72       | T. Rowe Price New Horizons I              | 779562206                  | RJIX        |
| ### DODFX 256206103 Dodge & Cox International Stock 1,151.46 47,465.88 45.56 43,527.26 4.60%  Foreign Large Blend Funds  NWHMX 63868B815 Nationwide Bailard Intl Eqs R6 11,242.88 87,589.63 8.36 93,990.45 8.42%  HEFA 46434V803 iShares Currency Hedged MSCI EAFE ETF 1,050.00 26,687.64 29.94 31,437.00 2.82%  Foreign Large Growth Funds 1,472.37 39,535.92 34.9 51,385.82 4.60%  | 3,11%  | 1 17%                    | 40 027 26  | 42.20 | 47.465.00  |              | )<br>}                                    | e Value Funds              | oreign Lar  |
| NWHMX 63868B815 Nationwide Bailard Intl Eqs R6 11,242.88 87,589.65 8.50 33,336.60 2.82%   HEFA 46434V803 iShares Currency Hedged MSCI EAFE ETF 1,050.00 26,687.64 29.94 31,437.00 \$125,427.45   Foreign Large Growth Funds 1472.37 39.535.92 34.9 51,385.82 4.60%   | . 3122/0   | 4.7770                   | 43,327.20  | 45.50 | 47,465.88  | 1,151.46     | Dodge & Cox International Stock           | 256206103                  | OODFX       |
| NWHMX 63868B815 Nationwide Bailard Intl Eqs R6 11,242.88 67,589.65 6.50 33,336.60 2.82%   HEFA 46434V803 iShares Currency Hedged MSCI EAFE ETF 1,050.00 26,687.64 29.94 31,437.00 \$125,427.45    Foreign Large Growth Funds 1,472.37 39.535.92 34.9 51,385.82 4.60%   | 5.85%  | 0 120/                   | 02.000.45  | 0.00  |  |              | 3   | e Blend Funds              | oreign Lar  |
| HEFA 46434V803 iShares Currency Hedged MSCI EAFE ETF \$1,000.00 \$2114,277.27 \$125,427.45 \$125,427.45 \$100.00 \$1               | 1.96%  |                          |  |       | CONTRACTOR AND AND ADDRESS OF THE PARTY OF T |              | Nationwide Bailard Intl Eqs R6            |                            |             |
| oreign Large Growth Funds 1 472 37 39 535.92 34.9 51,385.82 4.60%  | 7.81%  | 2.0270                   |  | •     |  | 1,050.00     | iShares Currency Hedged MSCI EAFE ETF     | 46434V803                  | IEFA        |
| 14/73/ 39555.92 54.5 51,505.02   | El economica de la constantina della constantina |                          |  |       | \$11.7 <b>1</b> .7.1   |              | de  | Grounth Euro               |             |
|  | 3.20%  | 4.60%                    | 51,385.82  | 34.9  | 39,535.92  | 1,472.37     | MFS® International Growth R6              |                            |             |
| 1. Un LE vivin Moviete   |  |                          |  |       |  |              | Vote                                      |                            |             |
| NHYX 41665H797 Hartford Schroders Emerging Mkts Eq Y 4,460.30 59,893.71 15.45 68,911.63 6.17%  | 4.29%  | 6.17%                    |  | 15.45 |  | 4,460.30     | Hartford Schröders Emerging Mkts Ed Y     |                            |             |
| HHYX 41665H797 Hartford Schröders Emerging Mikts Eq. 7 \$59,893.71 \$68,911.63   | 4.29%  |                          | \$68,911.63  | - "   | \$59,893.71  | 9            | Halthold John Offers Emer Bing Hinter Ed. | 41000H/3/                  | ннүх        |
| OTAL EQUITY \$943,714.09 \$1,116,212.19  | 69.53%   |                          | \$1,116,212.19   |       | \$943,714.09   |              |   |                            |             |

| TICKER     | CUSIP      | ASSET NAME   | SHARES/UNITS   | COST BASIS     | PRICE     | MARKET VALUE<br>(MV)  | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
|------------|------------|--|--|----------------|-----------|---|--------------------------|---------------------|
| NITEDNIAT  | TIVEC      |  |  |                |           |   |                          |                     |
| ALTERNAT   |            |  |  |                | -         |   |                          |                     |
| ZMNIX      | 00191K799  | AQR Equity Market Neutral I  | 644.89   | 7,572.36       | 11.01     | 7 100 26  | 0.548/                   | 0.4424              |
| BSIKX      | 09260B374  | BlackRock Strategic Income Opps K  | 741.09   | 7,317.26       | 9.73      | 7,100.26  | 0.64%                    | 0.44%               |
|            |            | and the state of t | 741.03   | \$14,889.62    | 9.75      | 7,210.83<br>\$14,311.09                                       | 0.65%                    | 0.45%               |
| Vlanaged   | Futures    |  |  | φ±+,005.02     |           | \$14,511.0 <i>3</i>   |                          | 0.69%               |
| XIMDA      | 00203H859  | AQR Managed Futures Strategy I   | 1,652.33   | 16,557.47      | 8.95      | 14,788.38   | 1.32%                    | 0.92%               |
| AMFNX      | 63873P825  | Natixis ASG Managed Futures Strategy N   | 1,512.68   | 16,400.10      | 9.62      | 14,551.96   | 1.30%                    | 0.91%               |
|            |            |  | 7.1  | \$32,957.57    | _         | \$29,340.34   | ,                        | 1.83%               |
|            |            |  |  |                |           | 19 * 19 2 1 10 10 # 20 10 10 10 10 10 10 10 10 10 10 10 10 10 |                          |                     |
| vlerger Ar |            |  |  |                |           |   |                          |                     |
| RBNX       | 03875R205  | Arbitrage I  | 1,193.03   | 15,546.12      | 13.15     | 15,688.37   | 1.41%                    | 0.98% 7             |
| ilobal Ma  |            |  |  |                |           |   |                          |                     |
| GRSX       | 27830W108  | Estan Vanco Cibi Macro Aba Bat Adi to Bo   | 4 505 40   | P2 820 5_      |           |   | 39                       |                     |
| LAOSX      | 95768D509  | Eaton Vance Glbl Macro Abs Ret Advtg R6 Western Asset Macro Opportunities IS   | 1,696.58   | 16,871.07      | 9.78      | 16,592.58   | 1.49%                    | 1.03%               |
| MOJA       | 337060303  | Western Asset Macro Opportunities IS   | 1,567.98   | 16,398.44      | 10.63     | 16,667.57   | 1.49%                    |                     |
|            |            |  |  | \$33,269.51    |           | \$33,260.15   |                          | 2.07% 7             |
| Commodit   | ties       |  |  |                | 7         |   |                          |                     |
| IPCX       | 277923223  | Parametric Commodity Strategy Instl  | 1,248.53   | 6,865.62       | 5.24      | 6,542.31  | 0,59%                    | 0.41% 7             |
|            |            | 1  |  | 0,000.02       | 3.2-      | 0,542.51  | 0.3370                   | 0.41/8 1            |
|            |            |  |  |                |           |   |                          |                     |
| recious N  | /letals    |  |  |                |           |   |                          |                     |
| AU         | 464285105  | iShares Gold Trust   | 600.00   | 7,157.82       | 11.43     | 6,858.00  | 0.61%                    | 0.43% 1             |
|            |            |  |  | (475,475       | 135001155 | 5,000.00  | 0,01/3                   | 0.1370              |
| BXMIX      | 09257V201  | Blackstone Alternative Multi-Strategy I  | 1,486.02   | 15,486.27      | 10.85     | 16,123.33   | 1.44%                    | 1.00%               |
| QSPIX      | 00203H420  | AQR Style Premia Alternative I   | 1,664.64   | 16,892.95      | 9.66      | 16,080.45   | 1.44%                    | 1.00%               |
|            |            |  | 105 10 <u></u>   | \$32,379.22    | 0         | \$32,203.78   |                          | 2.01%               |
| OTAL ALT   | TERNATIVES |  | <br>   | \$142 DET 40   |           | 6420 DC4 C4   |                          | 0.6644              |
| J. TEPL    |            |  | <br>   | \$143,065.48   |           | \$138,204.04  | 2                        | 8.61% 7             |
| OTAL - A   | LL ASSETS  |  | <br>THE RESERVE TO THE RE | \$1,450,365.79 |           | \$1,605,312.76  |                          | 100.00%             |
| 194        |            |  |  |                |           | 7-,,,0  |                          | 20010070            |

## INVESTMENT PORTFOLIO SUMMARY - CAPITAL APPRECIATION

#### El Toro Water District - 401(k) Plan

Account Number:

6721071389 09/30/2018

Data as of:

Portfolio Manager: Keith Stribling, CFA

| Account | Snapshot |
|---------|----------|
|---------|----------|

| Asset Class        | Market Value | Tax Cost     | Est. Annual Income | Current Yield (%) |
|--------------------|--------------|--------------|--------------------|-------------------|
| Cash & Equivalents | \$25,533.00  | \$25,533.00  | \$67.66            | 0.27%             |
| Fixed Income       | \$55,069.98  | \$55,523.13  | \$1,766.64         | 3.21%             |
| Equities           | \$364,513.40 | \$359,191.49 | \$4,308.55         | 1.18%             |
| Alternatives       | \$32,216.14  | \$32,353.48  | \$834.72           | 2.59%             |
| Other              | \$0.00       | \$0.00       | \$0.00             | 0.00%             |
| Total              | \$477,332.52 | \$472,601.10 | \$6,977.58         | 1.46%             |

Yields are gross of any fees and reflect the reinvestment of dividends and other income

#### Asset Allocation

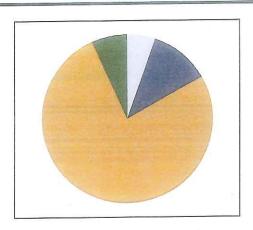
5.3% Cash & Equivalents

11.5% Fixed Income

76.4% Equities

6.7% Alternatives

0.0% Other



#### Income Summary (1, 2)

| Total                                     | \$523 |
|---|-------|
| Other Income Earned YTD                   | \$0   |
| Alternative Income Earned YTD             | \$3   |
| Equity Income Earned YTD                  | \$218 |
| Tax-Exempt Fixed Income Income Earned YTD | \$0   |
| Taxable Fixed Income Income Earned YTD    | \$221 |
| Cash & Equivalents Income Earned YTD      | \$81  |
|   |       |

| Net Gain/Loss Summary (3) |          |            |
|---------------------------|----------|------------|
|                           | Realized | Unrealized |
| Net Short Term Gain/Loss  | \$0      |            |
| Net Long Term Gain/Loss   | \$0      |            |
| Total                     | \$0      | \$4,731    |

- (1) As of 09/30/2018
- (2) Information is calculated on a calendar year basis and includes income, dividends, and capital gain distributions
- (3) Gain/Loss information is for informational purposes only.

| Section   Sect   | TICKER    | CUSIP         | ASSET NAME  | SHARES/UNITS | COST BASIS   | PRICE  | MARKET VALUE<br>(MV)   | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
|--|-----------|---------------|---|--------------|--|--------|--|--------------------------|---------------------|
| n.a. n.a. PZXX         CASH (205.9700) (25.93.97)         1.00 (25.93.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97) (25.638.97)         1.00 (25.638.97)   | CASH EQU  | JIVALENTS     |   |              |  |        | - 10<br>- 12   |                          |                     |
| FPZXX   N.a.   CASH FUND   25,638.97   \$25,638.97   1.00   1.00  | MONEY N   | ARKET FUNDS/  | CASH  |              | 79   |        |  |                          |                     |
| FFZXX   N.a.   CASH FUND   25,638.97   1.00   \$25,638.97   1.00   \$25,638.97   1.00   \$25,638.97   1.00   \$25,638.97   1.00   \$25,533     | n.a.      | n.a.          | CASH  | (105.9700)   | (\$105.97)   | 1.00   | (\$105.97)   | -0.42%                   | -0.02%              |
| Short-Term   Bond Funds   FixED   INCOME   Short-Term   Bond Funds   PYSBX   704329200   Payden Low Duration Fund   322.72   3,211.08   9.94   3,207.86   5.83%   0.67%   56,424.25   \$6,427.95   \$6 | FPZXX     | n.a.          | CASH FUND   | 25,638.97    | \$25,638.97  |        | BECOME AT CITIES DATE:   |                          | 5.37%               |
| Short-Term   Bond Funds   PYSBX   704329200   Payden Low Duration Fund   322.72   3,211.08   9.94   3,207.86   5.83%   0.67%   56,424.25   56,417.95   1.34%   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,2231836   2,233186   2   | TOTAL CA  | SH            |   |              | \$25,533.00  |        | \$25,533.00  |                          | 5.35%               |
| PYSBX   704329200   Payden Low Duration Fund   322.72   3,211.08   9.94   3,207.86   5.83%   0.67%   | FIXED INC | OME           |   |              | 5.5  |        |  | 1                        |                     |
| VFSUX         922031836         Vanguard Short-Term Investment-Grade Adm         307.19         3,213.17         10.45         3,210.09         5,83%         0.67%           Job Part Columbia         \$6,424.25         \$6,447.95         \$6,417.95         1,34%           Intermediate-Term Bond Funds         Job Part Part Part Part Part Part Part Part  | Short-Ter | m Bond Funds  | *   |              | 1  |        |  |                          |                     |
| VFSUX   922031836   Vanguard Short-Term Investment-Grade Adm   307,19   3,213.17   10,45   3,210.09   5,83%   0,67%   56,424.25   56,417.95   56,417.95   13,44%     Intermediate-Term Bond Funds  | PYSBX     | 704329200     |   | 322.72       | 3,211.08   | 9.94   | 3.207.86   | 5.83%                    | 0.67%               |
| Section   Sect   | VFSUX     | 922031836     | Vanguard Short-Term Investment-Grade Adm  | 307.19       |  | 10.45  | 100 July 100 | 5.83%                    | 0.67%               |
| DBLFX   258620301   DoubleLine Core Fixed Income   1,082.15   11,568.07   10.64   11,514.10   20.91%   2.41%   DODIX   256210105   Dodge & Cox Income   861.75   11,581.28   13.36   11,513.01   20.91%   2.41%   PTRQX   74440884   PGIM Total Return Bond R6   821.90   11,555.80   13.96   11,473.72   20.83%   2.40%   2   |           |               |   | 19           | \$6,424.25   |        | \$6,417.95   |                          | 1.34%               |
| DODIX   256210105   Dodge & Cox Income   861.75   11,581.28   13.36   11,513.01   20.91%   2.41%     PTROX   74440884   PGIM Total Return Bond R6   821.90   11,555.80   13.96   11,473.72   20.83%   2.40%     PTRX   693390700   PIMCO Total Return Insti   1,158.09   11,546.02   9.91   11,476.63   20.84%   2.40%     FREIK   277923447   Eaton Vance Emerging Markets Local Inc   503.69   2,847.71   5.31   2,674.57   4.86%   0.56%     FOUTH   Large Cap Blend Funds   COFYX   19766M709   Columbia Contrarian Core Inst3   1,813.96   49,999.99   28.12   51,008.44   13.99%   10.69%     VGIAX   921913208   Vanguard Growth & Income Adm   601.90   49,999.91   \$102,266.33   21.42%     Large Cap Value Funds   Large Cap Value Funds   Large Cap Value Funds   Coff Ca  | Intermedi | ate-Term Bond | Funds   |              |  |        |  |                          |                     |
| DODIX         256210105         Dodge & Cox Income         861.75         11,581.28         13.36         11,513.01         20.91%         2.41%           PTRQX         744408884         PGIM Total Return Bond R6         821.90         11,555.80         13.96         11,473.72         20.83%         2.40%           PTRX         693390700         PIMCO Total Return Instil         1,158.09         11,546.02         9.91         11,476.63         20.84%         2.40%           Emerging Market Debt           EEIIX         277923447         Eaton Vance Emerging Markets Local Inc I         503.69         2,847.71         5.31         2,674.57         4.86%         0.56%           TOTAL FIXED INCOME         \$55,523.13         \$55,069.98         11.54%           EQUITY           Large Cap Blend Funds           COFYX         19766M709         Columbia Contrarian Core Inst3         1,813.96         49,999.99         28.12         51,008.44         13.99%         10.69%           VGIAX         921913208         Vanguard Growth & Income Adm         601.90         49,999.99         28.12         51,008.44         13.99%         10.74%           Large Cap Value Funds         50,008.44         10,08%   | DBLFX     | 258620301     | DoubleLine Core Fixed Income I  | 1,082.15     | 11,568.07  | 10.64  | 11.514.10  | 20.91%                   | 2.41%               |
| PTRQX  | DODIX     | 256210105     | Dodge & Cox Income  |              |  |        |  |                          | 2,41%               |
| PTTRX   693390700   PIMCO Total Return Insti   1,158.09   11,546.02   9.91   11,476.63   20.84%   2.40%   \$46,251.17   \$45,977.46   9.63%   9.63%   \$45,977.46   9.63%   9.63%   \$45,977.46   9.63%  | PTRQX     | 74440B884     | PGIM Total Return Bond R6   | 821.90       | 2755-0000  |        |  |                          |                     |
| \$46,251.17   \$45,977.46   9.63%  | PTTRX     | 693390700     | PIMCO Total Return Instl  | 1,158.09     | 11,546.02  | 9.91   |  |                          |                     |
| EEIIX 277923447 Eaton Vance Emerging Markets Local Inc I 503.69 2,847.71 5.31 2,674.57 4.86% 0.56%  TOTAL FIXED INCOME \$55,523.13 \$55,069.98 11.54%  EQUITY  Large Cap Blend Funds  COFYX 19766M709 Columbia Contrarian Core Inst3 1,813.96 49,999.99 28.12 51,008.44 13.99% 10.69%  VGIAX 921913208 Vanguard Growth & Income Adm 601.90 49,999.91 85.16 51,257.89 14.06% 10.74%  \$99,999.91 \$102,266.33 21.42%  Large Cap Value Funds  DODGX 256219106 Dodge & Cox Stock 108.35 23,070.03 214.31 23,219.85 6.37% 4.86%  PKAIX 722021462 PIMCO RAE US Insti 1,939.29 22,999.99 12.09 23,446.03 6.43% 4.91%   |           |               |   | 3            | \$46,251.17  | -      |  |                          | 9.63%               |
| TOTAL FIXED INCOME \$55,523.13 \$55,069.98 11.54%  EQUITY  Large Cap Blend Funds  COFYX 19766M709 Columbia Contrarian Core Inst3 1,813.96 49,999.99 28.12 51,008.44 13.99% 10.69%  VGIAX 921913208 Vanguard Growth & Income Adm 601.90 49,999.92 85.16 51,257.89 14.06% 10.74%  \$99,999.91 \$102,266.33 21.42%  Large Cap Value Funds  DODGX 256219106 Dodge & Cox Stock 108.35 23,070.03 214.31 23,219.85 6.37% 4.86%  PKAIX 72202L462 PIMCO RAE US Insti 1,939.29 22,999.99 12.09 23,446.03 6.43% 4.91%   | Emerging  | Market Debt   |   |              |  |        |  |                          |                     |
| EQUITY  Large Cap Blend Funds  COFYX 19766M709 Columbia Contrarian Core Inst3 1,813.96 49,999.99 28.12 51,008.44 13.99% 10.69% VGIAX 921913208 Vanguard Growth & Income Adm 601.90 49,999.92 85.16 51,257.89 14,06% 10.74% \$99,999.91 \$102,266.33 21.42%  Large Cap Value Funds  DODGX 256219106 Dodge & Cox Stock 108.35 23,070.03 214.31 23,219.85 6.37% 4.86% PKAIX 72202L462 PIMCO RAE US Instl 1,939.29 22,999.99 12.09 23,446.03 6.43% 4.91%   | EEIIX     | 277923447     | Eaton Vance Emerging Markets Local Inc I  | 503.69       | 2,847.71   | 5.31   | 2,674.57   | 4.86%                    | 0.56%               |
| COFYX   19766M709   Columbia Contrarian Core Inst3   1,813.96   49,999.99   28.12   51,008.44   13.99%   10.6   | TOTAL FIX | (ED INCOME    |   |              | \$55,523.13  |        | \$55,069.98  |                          | 11.54%              |
| COFYX   19766M709   Columbia Contrarian Core Inst3   1,813.96   49,999.99   28.12   51,008.44   13.99%   10.6   | EQUITY    |               |   |              |  |        |  | U                        |                     |
| VGIAX         921913208         Vanguard Growth & Income Adm         601.90         49,999.92         85.16         51,257.89         14.06%         10.74%           Large Cap Value Funds         DODGX         256219106         Dodge & Cox Stock         108.35         23,070.03         214.31         23,219.85         6.37%         4.86%           PKAIX         72202L462         PIMCO RAE US Insti         1,939.29         22,999.99         12.09         23,446.03         6.43%         4.91%  | Large Cap | Blend Funds   | (1  |              |  | ***    |  |                          |                     |
| VGIAX         921913208         Vanguard Growth & Income Adm         601.90         49,999.92         85.16         51,257.89         14.06%         10.74%           \$99,999.91         \$99,999.91         \$102,266.33         21.42%           Large Cap Value Funds           DODGX         256219106         Dodge & Cox Stock         108.35         23,070.03         214.31         23,219.85         6.37%         4.86%           PKAIX         72202L462         PIMCO RAE US Insti         1,939.29         22,999.99         12.09         23,446.03         6.43%         4.91%  | COFYX     |               | Columbia Contrarian Core Inst3  | 1,813.96     | 49,999.99  | 28.12  | 51.008.44  | 13.99%                   | 10.69%              |
| \$99,999.91 \$102,266.33 21.42%  Large Cap Value Funds  DODGX 256219106 Dodge & Cox Stock 108.35 23,070.03 214.31 23,219.85 6.37% 4.86%  PKAIX 72202L462 PIMCO RAE US Insti 1,939.29 22,999.99 12.09 23,446.03 6.43% 4.91%   | VGIAX     | 921913208     | Vanguard Growth & Income Adm  |              | -220-00-0222-02-02-02-02-02-02-02-02-02-   |        |  |                          |                     |
| DODGX         256219106         Dodge & Cox Stock         108.35         23,070.03         214.31         23,219.85         6.37%         4.86%           PKAIX         72202L462         PIMCO RAE US Instl         1,939.29         22,999.99         12.09         23,446.03         6.43%         4.91%  |           |               |   | 33 <b></b>   |  |        |  |                          | 21.42%              |
| PKAIX 72202L462 PIMCO RAE US InstI 1,939.29 22,999.99 12.09 23,446.03 6.43% 4.91%  | Large Cap | Value Funds   |   |              |  |        |  |                          |                     |
| PKAIX 72202L462 PIMCO RAE US Inst! 1,939.29 22,999.99 12.09 23,446.03 6.43% 4.91%  | DODGX     | 256219106     | Dodge & Cox Stock   | 108.35       | 23,070.03  | 214.31 | 23,219.85  | 6.37%                    | 4.86%               |
|  | PKAIX     | 72202L462     | Company (1977) and the second of the second |              | Anna More and Anna an |        |  |                          | 4.91%               |
|  |           |               |   | 10 Th        | \$46,070.02  |        |  | - 7                      | 9.78%               |

|                               |  |  | au a DEG (UNUEC    | COST PASIS                            | PRICE          | IVIARKET VALUE<br>(MV)                | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL       |
|-------------------------------|--|--|--------------------|---------------------------------------|----------------|---------------------------------------|--------------------------|---------------------------|
| TICKER                        | CUSIP                                    | ASSET NAME   | SHARES/UNITS       | COST BASIS                            | PRICE          | (tota)                                | PROCE TITE               |                           |
| Large Cap G<br>HNACX<br>LSITX | Growth Funds<br>411512528<br>52469H255   | Harbor Capital Appreciation Retirement<br>ClearBridge Large Cap Growth IS    | 226.41<br>350.02   | 17,900.00<br>17,899.99<br>\$35,799.99 | 82.22<br>51.98 | 18,615.43<br>18,193.99<br>\$36,809.42 | 5.11%<br>4.99%           | 3.90%<br>3.81%<br>7.71% T |
| Mid Cap Va<br>VEVRX           | llue Funds<br>92646A427                  | Victory Sycamore Established Value R6  | 398.11             | 16,948.01                             | 42.77          | 17,027.29                             | 4.67%                    | 3.57% T                   |
| Mid Cap Gr<br>APDMX           | owth Funds<br>04314H659                  | Artisan Mid Cap Advisor  | 353.49             | 15,199.98                             | 45.1           | 15,942.31                             | 4.37%                    | 3.34% T                   |
| Small Cap \<br>UBVFX          | /alue Funds<br>904504479                 | Undiscovered Managers Behavioral Val R6                                      | 260.48             | 19,399.99                             | 74.61          | 19,434.49                             | 5.33%                    | 4.07% T                   |
| Small Cap E<br>DCZRX<br>FSCRX | 315912600                                | Delaware Small Cap Core R6<br>Fidelity® Small Cap Discovery                  | 347.02<br>0.00     | 9,300.00<br>0.00<br>\$9,300.00        | 27.05<br>26.52 | 9,386.76<br>0.00<br>\$9,386.76        | 2.58%<br>0.00%           |                           |
| Small Cap (<br>PRJIX          | Growth Funds<br>779562206                | T. Rowe Price New Horizons I   | 266.52             | 16,699.95                             | 66.06          | 17,606.11                             | 4.83%                    | 3.69% T                   |
| Foreign Lar<br>DODFX          | ge Value Fund<br>256206103               | s<br>Dodge & Cox International Stock   | 384.19             | 17,200.00                             | 43.36          | 16,658.30                             | 4.57%                    | 3.49% T                   |
| Foreign Lar<br>NWHMX<br>HEFA  | rge Blend Fund<br>63868B815<br>46434V803 | s<br>Nationwide Bailard Intl Eqs R6<br>iShares Currency Hedged MSCI EAFE ETF | 3,843.49<br>350.00 | 31,399.42<br>10,474.23<br>\$41,873.65 | 8.36<br>29.94  | 32,131.54<br>10,479.00<br>\$42,610.54 |                          |                           |
| Foreign Lar<br>MGRDX          | rge Growth Fur<br>552746356              | nds<br>MFS® International Growth R6  | 491.15             | 17,199.99                             | 34.9           | 17,141.07                             | 4.70%                    | 3.59% T                   |
| Diversified<br>HHHYX          | Emerging Mar<br>41665H797                | kets<br>Hartford Schroders Emerging Mkts Eq Y                                | 1,486.40           | 23,500.00<br>\$23,500.00              | 15.45          | 22,964.90<br>\$22,964.90              | and .                    | 4.81%<br>4.81% T          |
| TOTAL EQU                     | UTV                                      |  |                    | \$359,191.49                          |                | \$364,513.40                          | )                        | 76.36% T                  |

| TICKER      | CUSIP      | ASSET NAME   | SHARES/UNITS | COST BASIS   | PRICE  | MARKET VALUE<br>(MV) | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
|-------------|------------|--|--------------|--------------|--------|----------------------|--------------------------|---------------------|
|             |            |  | 87           |              |        |                      |                          |                     |
| ALTERNATI   |            | <u> </u>   |              |              |        |                      |                          |                     |
| Market Neu  |            |  |              |              |        |                      |                          |                     |
| QMNIX       | 00191K799  | AQR Equity Market Neutral I  | 152.74       | 1,700.00     | 11.01  | 1,681.67             | 0.46%                    | 0.35%               |
| BSIKX       | 09260B374  | BlackRock Strategic Income Opps K  | 174.95 _     | 1,707.54     | 9.73   | 1,702.30             | 0.47%                    | 0.36%               |
|             |            |  |              | \$3,407.54   |        | \$3,383.97           |                          | 0.71%               |
| Vlanaged Fi |            |  |              |              |        |                      |                          |                     |
| AQMIX       | 00203H859  | AQR Managed Futures Strategy I   | 400.00       | 3,500.00     | 8.95   | 3,580.00             | 0.98%                    | 0.75%               |
| AMFNX       | 63873P825  | Natixis ASG Managed Futures Strategy N   | 359.34       | 3,499.99     | 9.62   | 3,456.88             | 0.95%                    | 0.72%               |
|             |            | ä  |              | \$6,999.99   | _      | \$7,036.88           | s (. <b>.</b>            | 1.47%               |
| Merger Arb  | itrage     |  |              |              |        |                      |                          |                     |
| ARBNX       | 03875R205  | Arbitrage I  | 275.44       | 3,599.99     | 12.15  | 2 622 62             | 0.000/                   | 0.750/              |
| шынд        | 0307311203 | Aibitiage  | 275.44       | 3,599.99     | 13.15  | 3,622.02             | 0.99%                    | 0.76%               |
| Global Mac  | ro         |  |              |              |        |                      |                          |                     |
| EGRSX       | 27830W108  | Eaton Vance Glbl Macro Abs Ret Advtg R6  | 387.26       | 3,899.99     | 9.78   | 3,787.40             | 1.04%                    | 0.79%               |
| LAOSX       | 95768D509  | Western Asset Macro Opportunities IS   | 358.46       | 3,900.00     | 10.63  | 3,810.39             | 1.05%                    | 0.80%               |
|             |            |  |              | \$7,799.99   | 10.05_ | \$7,597.79           | 1.05%                    | 1.59%               |
|             |            | 8  |              | 77,755.55    |        | \$7,557.75           |                          | 1.59%               |
| Commoditie  | es         |  |              |              |        |                      |                          |                     |
| EIPCX       | 277923223  | Parametric Commodity Strategy Instl  | 305.93       | 1,600.00     | 5.24   | 1,603.06             | 0.44%                    | 0.34%               |
|             |            |  | 5.5.5.5      | 2,000.00     | J.L.   | 2,000.00             | 0.4-170                  | 0.5470              |
|             |            | W U  |              |              |        |                      |                          |                     |
| Precious Me |            |  |              | u.           |        |                      |                          |                     |
| IAU         | 464285105  | iShares Gold Trust   | 150.00       | 1,745.99     | 11.43  | 1,714.50             | 0.47%                    | 0.36%               |
| BXMIX       | 09257V201  | Blackstone Alternative Multi-Strategy I  | 336.45       | 3,599.99     | 10.85  | 3 550 46             | 1.00%                    | 0.76%               |
| QSPIX       | 00203H420  | AQR Style Premia Alternative I   | 373.44       | 3,599.99     | 9.66   | 3,650.46<br>3,607.46 | 1.00%                    | 0.76%               |
| 58C-11 550  |            |  | 5/5.44 _     | \$7,199.98   | J.00 _ |                      | 0.99%                    | 0.76%               |
|             |            |  |              | \$1,123.38   |        | \$7,257.92           |                          | 1.52%               |
| OTAL ALTE   | RNATIVES   |  |              | \$32,353.48  |        | \$32,216.14          |                          | 6.75%               |
| OTAL - ALL  | ASSETS     | THE STATE OF THE S |              | \$472,601.10 |        | \$477,332.52         |                          | 100.00%             |

## INVESTMENT PORTFOLIO SUMMARY - GROWTH

#### El Toro Water District - 401(k) Plan

Account Number:

6721041389

Data as of:

09/30/2018

Portfolio Manager: Keith Stribling, CFA

| Account | Snaps | hot |
|---------|-------|-----|
|---------|-------|-----|

| Asset Class        | M  | arket Value    | Tax Cost        | Est. A | nnual Income | Current Yield (%) |
|--------------------|----|----------------|-----------------|--------|--------------|-------------------|
| Cash & Equivalents |    | \$54,610.92    | \$54,610.92     |        | \$144.72     | 0.27%             |
| Fixed Income       |    | \$107,555.28   | \$112,273.45    |        | \$3,450.37   | 3.21%             |
| Equities           |    | \$1,069,712.91 | \$932,582.58    |        | \$12,644.01  | 1.18%             |
| Alternatives       |    | \$60,297.77    | \$62,433.49     |        | \$1,562.32   | 2.59%             |
| Other              |    | \$0.00         | \$0.00          |        | \$0.00       | 0.00%             |
| Total              | \$ | 1,292,177      | \$<br>1,161,900 | \$     | 17,801       | 1.38%             |

Yields are gross of any fees and reflect the reinvestment of dividends and other income

#### Asset Allocation

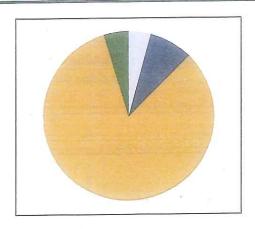
4.2% Cash & Equivalents

8.3% Fixed Income

82.8% Equities

4.7% Alternatives

0.0% Other



#### Income Summary (1, 2)

| Total                                     | \$2,975 |
|---|---------|
| Other Income Earned YTD                   | \$0     |
| Alternative Income Earned YTD             | \$53    |
| Equity Income Earned YTD                  | \$1,260 |
| Tax-Exempt Fixed Income Income Earned YTD | \$0     |
| Taxable Fixed Income Income Earned YTD    | \$1,434 |
| Cash & Equivalents Income Earned YTD      | \$227   |

| Net Gain/Loss Summary (3) |           |            |
|---------------------------|-----------|------------|
|                           | Realized  | Unrealized |
| Net Short Term Gain/Loss  | \$21,515  |            |
| Net Long Term Gain/Loss   | \$124,926 |            |
| Total                     | \$146,441 | \$130,276  |

- (1) As of 09/30/2018
- (2) Information is calculated on a calendar year basis and includes income, dividends, and capital gain distributions
- (3) Gain/Loss information is for informational purposes only.

| TICKER      | CUSIP         | ASSET NAME                               | 1   | SHARES/UNITS | COST BASIS   | PRICE        | MARKET VALUE<br>(MV) | MV AS % OF<br>ASSET TYPE | MV AS % OF<br>TOTAL |
|-------------|---------------|--|-----|--------------|--------------|--------------|----------------------|--------------------------|---------------------|
| CASH EQUI   | IVALENTS      |  |     |              |              |              | B1                   |                          |                     |
| MONEY MA    | ARKET FUNDS/  | CASH                                     |     |              |              |              | W                    | i i                      |                     |
| n.a.        | n.a.          | CASH                                     |     | (205.3700)   | (\$205.37)   | 1.00         | (\$205.37)           | -0.38%                   | -0.02%              |
| FPZXX       | n.a.          | CASH FUND                                |     | 54,816.29    | \$54,816.29  | 1.00         | \$54,816.29          | 100.38%                  | 4.24%               |
| TOTAL CAS   | Н             | ***************************************  |     |              | \$54,610.92  |              | \$54,610.92          |                          | 4.23%               |
| FIXED INCO  | OME           |  | * * | 8            |              |              |                      |                          |                     |
| Short-Term  | Bond Funds    |  |     |              |              |              |                      |                          |                     |
| PYSBX       | 704329200     | Payden Low Duration Fund                 |     | 210.33       | 2,116.76     | 9.94         | 2,090.63             | 1.94%                    | 0.16%               |
| VFSUX       | 922031836     | Vanguard Short-Term Investment-Grade Adm |     | 200.93       | 2,138.44     | 10.45        | 2,099.72             | 1.95%                    | 0.16%               |
|             |               |  |     |              | \$4,255.20   | •            | \$4,190.35           | *                        | 0.32%               |
| Intermedia  | ite-Term Bond | Funds                                    |     |              |              |              |                      |                          |                     |
| DBLFX       | 258620301     | DoubleLine Core Fixed Income I           |     | 2,313.99     | 25,212.18    | 10.64        | 24,620.87            | 22.89%                   | 1.91%               |
| DODIX       | 256210105     | Dodge & Cox Income                       |     | 1,837.46     | 25,379.06    | 13.36        | 24,548.40            | 22.82%                   | 1.90%               |
| PTRQX       | 74440B884     | PGIM Total Return Bond R6                |     | 1,758.08     | 25,775.21    | 13.96        | 24,542.85            | 22.82%                   | 1.90%               |
| PTTRX       | 693390700     | PIMCO Total Return Instl                 |     | 2,473.97     | 25,996.18    | 9.91         | 24,517.05            | 22.79%                   | 1.90%               |
|             |               |  |     | **           | \$102,362.63 | 00-2-90-9110 | \$98,229.17          | 50% A15 C.C. 0110C50A5   | 7.60%               |
| Emerging N  | Vlarket Debt  |  |     |              |              |              |                      |                          |                     |
| EEIIX       | 277923447     | Eaton Vance Emerging Markets Local Inc I |     | 967.19       | 5,655.62     | 5.31         | 5,135.76             | 4.77%                    | 0.40%               |
| TOTAL FIXE  | D INCOME      |  |     |              | \$112,273.45 |              | \$107,555.28         |                          | 8.32%               |
| EQUITY      |               |  |     |              |              |              | ii.                  |                          | 1)                  |
|             | Blend Funds   |  |     |              |              |              |                      |                          |                     |
| COFYX       | 19766M709     | Columbia Contrarian Core Inst3           |     | 5,204.99     | 116,289.96   | 28.12        | 146,364.35           | 13.68%                   | 11.33%              |
| VGIAX       | 921913208     | Vanguard Growth & Income Adm             |     | 1,729.31     | 124,764.48   | 85.16        | 147,267.70           | 13.77%                   | 11.40%              |
|             |               |  |     |              | \$241,054.44 |              | \$293,632.05         | 13.7770                  | 22.72%              |
| Large Cap \ | /alue Funds   |  |     | 88           |              |              |                      |                          | 7.8                 |
| DODGX       | 256219106     | Dodge & Cox Stock                        |     | 312.12       | 58,964.61    | 214.31       | 66,891.08            | 6.25%                    | 5.18%               |
| PKAIX       | 72202L462     | PIMCO RAE US Insti                       |     | 5,565.92     | 60,731.45    | 12.09        | 67,292.02            | 6.29%                    | 5.21%               |
|             |               | 0 F98559 E                               |     |              | \$119,696.06 |              | \$134,183.10         | 3.2370                   | 10.38%              |

## El Toro Water District 401(k) - Capital Preservation

As of Third Quarter 2018

| TICKER               | CUSIP                       | ASSET NAME  | SHARES/UNITS | COST BASIS               | PRICE | MARKET VALUE<br>(MV)     | MV AS % OF<br>ASSET TYPE | IVIV AS % OF<br>TOTAL |
|----------------------|-----------------------------|---|--------------|--------------------------|-------|--------------------------|--------------------------|-----------------------|
|                      | rowth Funds                 |   | 650.08       | 43,487.42                | 82.22 | 53,449.50                | 5.00%                    | 4.14%                 |
| HNACX                | 411512528                   | Harbor Capital Appreciation Retirement  | 1,011.60     | 46,320.13                | 51.98 | 52,582.76                | 4.92%                    | 4.07%                 |
| LSITX                | 52469H255                   | ClearBridge Large Cap Growth IS   | 1,011.00 _   | \$89,807.55              | 52,55 | \$106,032.26             |                          | 8.21%                 |
| Mid Cap Va           | lue Funds                   |   | 4 4 4 2 5 2  | 42.012.10                | 42.77 | 48,868.83                | 4.57%                    | 3.78%                 |
| VEVRX                | 92646A427                   | Victory Sycamore Established Value R6   | 1,142.60     | 43,013.10                | 42.77 | 40,000.00                | 4,5770                   | 3.7070                |
| Mid Cap Gro<br>APDMX | owth Funds<br>04314H659     | Artisan Mid Cap Advisor   | 1,003.30     | 39,271.58                | 45.1  | 45,248.92                | 4.23%                    | 3.50%                 |
| Small Cap V<br>UBVFX | /alue Funds<br>904504479    | Undiscovered Managers Behavioral Val R6   | 732.09       | 48,853.19                | 74.61 | 54,621.16                | 5.11%                    | 4.23%                 |
|                      | Blend Funds<br>24610B826    | Delaware Small Cap Core R6  | 965.73       | 24,007.06                | 27.05 | 26,122.89                | 2.44%                    | 2.02%                 |
| DCZRX<br>FSCRX       | 315912600                   | Fidelity® Small Cap Discovery   | 964.66 _     | 27,849.18<br>\$51,856.24 | 26.52 | 25,582.73<br>\$51,705.62 | 2.39%                    | 4.00%                 |
| Small Cap G<br>PRJIX | Frowth Funds<br>779562206   | T. Rowe Price New Horizons I  | 741.70       | 37,189.58                | 66.06 | 48,996.64                | 4.58%                    | 3.79% <sup>-</sup>    |
| Foreign Lar<br>DODFX | ge Value Funds<br>256206103 | Dodge & Cox International Stock   | 1,165.55     | 48,737.93                | 43.36 | 50,538.20                | 4.72%                    | 3.91%                 |
|                      | ge Blend Funds              | S TO STATE OF THE | 11,455.82    | 91,678.97                | 8.36  | 95,770.68                | 8.95%                    | 7.41%                 |
| NWHMX                | 63868B815                   | Nationwide Bailard Intl Eqs R6<br>iShares Currency Hedged MSCI EAFE ETF   | 1,075.00     | 27,407.62                | 29.94 | 32,185.50                | 3.01%                    |                       |
| HEFA                 | 46434V803                   | ishares currency freuged wiser EALE ET  | _            | \$119,086.59             |       | \$127,956.18             |                          | 9.90%                 |
| Foreign Lar<br>MGRDX | ge Growth Fun<br>552746356  | ids<br>MFS® International Growth R6   | 1,489.25     | 44,559.43                | 34.9  | 51,974.82                | 4.86%                    | 4.02%                 |
|                      | Emerging Mari               |   | 3,621.69     | 49,456.89                | 15.45 | 55,955.13                | 5.23%                    | 4.33%                 |
| НННҮХ                | 41665H797                   | Hartford Schroders Emerging Mkts Eq Y   | 5,522.05     | \$49,456.89              |       | \$55,955.13              |                          | 4.33%                 |
| TOTAL EQU            |                             |   |              | \$932,582.58             | ()    | \$1,069,712.91           |                          | 82.78%                |

| TICKER     | CUSIP           | ASSET NAME  |     | SHARES/ | LIMITS          | COST BASIS     | PRICE       | MARKET VALUE   | MV AS % OF | MV AS % OF |
|------------|-----------------|---|-----|---------|-----------------|----------------|-------------|----------------|------------|------------|
| TTORIGIT   | 1 000           | ASSET NAME  |     | SHAKES/ | UNITS           | COST BASIS     | PRICE       | (MV)           | ASSET TYPE | TOTAL      |
|            |                 |   |     |         |                 |                |             |                |            |            |
| ALTERNATI  | West - Control  |   |     |         |                 |                |             |                |            |            |
| Market Ne  | 147.202 11      |   | Mil |         |                 | 2000-100       |             |                |            |            |
| QMNIX      | 00191K799       | AQR Equity Market Neutral I   |     |         | 287.20          | 3,392.13       | 11.01       | 3,162.07       | 0.30%      | 0.24%      |
| BSIKX      | 09260B374       | BlackRock Strategic Income Opps K   |     |         | 339.09          | 3,354.98       | 9.73        | 3,299.30       | 0.31%      | 0.26%      |
|            |                 |   |     |         |                 | \$6,747.11     |             | \$6,461.37     | 6          | 0.50% T    |
| Managed F  |                 |   |     |         |                 |                |             |                |            | COLUMN TO  |
| AQMIX      | 00203H859       | AQR Managed Futures Strategy I  |     |         | 734.08          | 7,248.39       | 8.95        | 6,570.02       | 0.61%      | 0.51%      |
| AMFNX      | 63873P825       | Natixis ASG Managed Futures Strategy N  |     |         | 667.91          | 7,128.52       | 9.62        | 6,425.32       | 0.60%      | 0.50%      |
|            |                 |   |     |         | _               | \$14,376.91    | tr          | \$12,995.34    |            | 1.01% T    |
|            | ••              |   |     |         |                 |                |             |                |            |            |
| Merger Arb |                 | 74-701 • Annual Section (1)   |     |         |                 |                |             |                |            |            |
| ARBNX      | 03875R205       | Arbitrage I   |     | 9       | 538.78          | 7,059.07       | 13.15       | 7,084.89       | 0.66%      | 0.55% T    |
| Global Mad | 202             |   |     |         |                 |                |             |                |            |            |
| EGRSX      |                 | F. C.   |     |         |                 |                |             |                |            |            |
| LAOSX      | 27830W108       | Eaton Vance Glbl Macro Abs Ret Advtg R6   |     |         | 721.65          | 7,174.11       | 9.78        | 7,057.73       | 0.66%      | 0.55%      |
| LAUSX      | 95768D509       | Western Asset Macro Opportunities IS  |     | (       | 662.13          | 6,964.12       | 10.63       | 7,038.42       | 0.66%      | 0.54%      |
|            |                 |   |     | 100     |                 | \$14,138.23    |             | \$14,096.15    |            | 1.09% T    |
| Commoditi  |                 |   |     |         |                 |                |             |                |            |            |
| EIPCX      | es<br>277923223 | D   |     | 88      | 27 A 70 IT 2700 |                |             |                |            |            |
| EIPCX      | 2//923223       | Parametric Commodity Strategy Instl   |     |         | 565.84          | 3,119.76       | 5.24        | 2,964.98       | 0.28%      | 0.23% T    |
|            |                 |   |     |         |                 |                |             |                |            |            |
| Precious M | lotale          |   |     |         |                 |                |             |                |            |            |
| IAU        | 464285105       | iShares Gold Trust  |     |         | 250.00          |                | 12102 12121 |                |            |            |
| IAU        | 404283103       | ishares dolu Trust  |     | •       | 250.00          | 2,994.32       | 11.43       | 2,857.50       | 0.27%      | 0.22% T    |
| BXMIX      | 09257V201       | Blackstone Alternative Multi-Strategy I   |     | î       | 641.04          | 6,700.96       | 10.85       | 6,955.23       | 0.65%      | 0.54%      |
| QSPIX      | 00203H420       | AQR Style Premia Alternative I  |     |         | 712.45          | 7,297.13       | 9.66        | 6,882.31       | 0.64%      | 0.53%      |
|            |                 | CONTRACTOR |     | - 5-    | _               | \$13,998.09    | 3.00_       | \$13,837.54    | . 0.0470   | 1.07% T    |
|            |                 |   |     |         |                 |                |             | -              |            |            |
| TOTAL ALTI | ERNATIVES       |   |     |         |                 | \$62,433.49    | 51          | \$60,297.77    |            | 4.67% T    |
| TOTAL - AL | L ASSETS        |   |     |         |                 | \$1,161,900.44 |             | \$1,292,176.88 |            | 100.00%    |
|            |                 |   |     |         |                 | 72,202,300.44  |             | 71,232,170.00  |            | 100.00%    |

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#### CAPITAL PROJECT / EQUIPMENT STATUS REPORT

#### November, 2018

#### I Oso Lift Station Improvement Project

The project design is complete.

The Notice of Intent to file a CEQA Mitigated Negative Declaration has been filed for public review with the State Clearinghouse and the County of Orange. Staff received no comments. Staff intends to bring the MND and the Mitigation Monitoring and Reporting Plan to the Board for approval in December.

Staff met with Moulton Niguel in September to review and discuss the draft plans and Agreement regarding an emergency overflow connection from the Oso Lift Station to the MNWD sewer collection system near the station. MNWD is generally receptive of the concept. In recent discussions MNWD indicated they will provide comments on the draft Agreement by the end of November.

Staff submitted a lot line adjustment to the City of Laguna Woods to facilitate the expansion of the site by ten feet on the east side of the property. The lot line adjustment will need to be approved by the County of Orange due to an existing lease agreement between the City and the County relative to the Woods End Wilderness Preserve/Laguna Coast Wilderness Park. It is staff's understanding that the County will take it to the Board of Supervisors in February. Staff is meeting with the County and City near the end of November.

#### II Phase II Recycled Water Distribution System Expansion Project

#### Construction

Construction of both the West Side and East Side Distribution Systems is complete.

#### **On-Site Retrofits**

Staff is preparing to bid a retrofit project including the East Side system and certain sites in the West Side System. Staff submitted the retrofit plans to the State and County Health departments for review. Staff anticipates bringing a contract award recommendation to the Board in December. The remaining sites in the West Side System will be handled separately due to unique characteristics that could result in the designation of the sites as "dual-plumbed" as defined in Title 22. Staff is inspecting each of these sites as well as performing coverage tests to determine the appropriate approach to the onsite retrofits.

The following project information items are attached:

Cost Tracking & Estimate

III Advanced Metering Infrastructure (AMI) Feasibility Study & Alternatives Analysis

The consulting contract has been issued to MC Engineering. MC Engineering conducted a kickoff meeting with Staff in September. The project is expected to be complete in early 2019.

IV South Orange County Supply and System Reliability Projects

#### A. Baker Water Treatment Product Water Conveyance Options

Moulton Niguel Water District is evaluating their capital projects schedule regarding a potential new turnout on the South County Pipeline that would include a turnout connection dedicated to the ETWD Baker supply. MNWD has informed staff that they are currently performing a property appraisal to facilitate the acquisition of the property for the new turnout. MNWD has verbally indicated they are prepared to continue the temporary conveyance of water through the Los Alisos interconnection until such time that the permanent conveyance facilities are complete.

#### B. Poseidon HB Ocean Desalination Project

As discussed at the ETWD July Engineering Committee meeting, OCWD has entered into a revised non-binding Term Sheet with Poseidon. OCWD has reached out to ETWD, MNWD and SMWD to confirm interest in receiving a specific based loaded supply from the project. ETWD staff met with OCWD and Poseidon on 10/24/18. Staff is waiting for updated cost information including the costs of conveyance of the Poseidon water to South Orange County.

Poseidon indicates they expect to be before the Santa Ana Regional Water Quality Board for consideration of their NPDES Permit renewal in the Fall and before the Coastal Commission sometime in 2019. The feasibility of the project remains contingent upon obtaining all regulatory and environmental approvals/permits along with approval of Met LRP funding based on \$475/AF over 15 years.

# PHASE II RECYCLED WATER DISTRIBUTION SYSTEM EXPANSION PROJECT TOTAL PROJECT COST ESTIMATE

|  | Estin       | nate        | To Date     |
|--|-------------|-------------|-------------|
|  | October     | November    |             |
| Construction                                   |             |             |             |
| West Side System                               |             |             |             |
| E.J. Meyer Construciton Contract               | \$3,684,474 | \$3,684,474 | 3,556,400   |
| Allowance for Utility Conflicts                |             |             | \$107,649   |
| Contingency                                    |             |             | \$20,425    |
| Total  | \$3,684,474 | \$3,684,474 | \$3,684,474 |
| East Side System                               |             |             |             |
| T.E. Roberts Construction Contract             | \$1,182,348 | \$1,182,348 | \$1,187,652 |
| Allowance for Utility Conflicts                | \$0         | \$0         |             |
| Contingency                                    | \$0         | \$0         |             |
| Total  | \$1,182,348 | \$1,182,348 | \$1,187,652 |
| Construction Material (Meter Boxes)            | \$17,259    | \$17,259    | \$17,259    |
| Total Construction                             |             |             |             |
| Construction Contracts                         | \$4,866,822 | \$4,866,822 |             |
| Allowance for Utility Conflicts (Contingency)  | \$0         | \$0         |             |
| Contingency                                    | \$0         | \$0         |             |
| Construction Material (Meter Boxes)            | \$17,259    | \$17,259    |             |
| Total Construction                             | \$4,884,081 | \$4,884,081 | \$4,889,386 |
| Engineering Design                             |             |             |             |
| Engineering Design (Tetra Tech)                | \$235,827   | \$235,827   | \$235,827   |
| Retrofit Site Plans                            | \$66,500    | \$66,500    | 63,189      |
| Easement Exhibits (Tetra Tech)                 | \$37,662    | \$37,662    | \$37,662    |
| System Supply Analysis                         | \$14,960    | \$14,960    | \$14,960    |
| Subtotal Design                                | \$354,949   | \$354,949   | \$351,638   |
| Planning                                       |             |             |             |
| CEQA (Dudek)                                   | \$67,805    | \$67,805    | \$67,805    |
| Funding Research                               | \$9,701     | \$9,701     | \$9,701     |
| SRF Application Support                        | \$13,536    | \$13,536    | \$13,536    |
| Subtotal Planning                              | \$91,042    | \$91,042    | \$91,042    |
| Construction Support                           |             |             |             |
| CEQA Construction Support                      | \$20,000    | \$17,858    | \$17,858    |
| Engineering Construction Support - Tetra Tech  | \$80,000    | \$75,344    | \$75,344    |
| Construction Management & Inspection - MWH     | \$484,000   | \$479,409   | \$479,409   |
| Construction Management & Inspection - Geotech | \$105,995   | \$97,940    | \$97,940    |
| Labor Compliance Consultant - GSLC             | \$42,840    | \$42,870    | \$42,870    |
| Public Relations                               | \$14,125    | \$14,125    | \$14,125    |
| Miscellaneous Construction Support             | \$30,000    | \$26,303    | 26,303      |
| Subtotal Construction Support                  | \$776,960   | \$753,849   | \$753,847   |
| Administration                                 |             |             |             |
| Legal  | \$10,000    | \$10,000    |             |
| Funding Research                               | . ,         | . ,         |             |
| SRF Application Support                        |             |             |             |
| Public Relations                               |             |             |             |
| Miscellaneous                                  | \$0         | \$0         |             |
| Easments Compensation                          | \$34,600    | \$34,600    | 34,600.00   |
| Title Insurance                                | \$16,500    | \$16,500    | \$16,500    |
| Subtotal Administration                        | \$61,100    | \$61,100    | \$51,100    |
| On Site Conversions/Retrofits Construction     | \$700,000   | \$700,000   | \$0         |
| Total Project                                  | \$6,868,132 | \$6,845,021 | \$6,137,013 |

## F.Y. 2018/19 CAPITAL REPLACEMENT AND REFURBISHMENT PROGRAM BUDGET ITEMS > \$50,000 BOARD APPROVAL SCHEDULE

| Project Description |   |      |      | Sep  | Oct | Nov | Dec | Jan | Feb | Mar | Apr | Мау          | Jun | Budget<br>Estimate | Board<br>Approved<br>Cost |
|---------------------|---|------|------|------|-----|-----|-----|-----|-----|-----|-----|--------------|-----|--------------------|---------------------------|
| 201                 | 8/19 Capital Projects                                       |      |      |      |     |     |     |     |     |     |     |              |     |                    |                           |
| 1                   | Recycled Water Phase II - Retrofits                         | E    | E    | E    | Р   | Р   | В   | Α   | С   | С   | С   | С            | С   | \$700,000          |                           |
| 2                   | Replace R-6 Sodium Hypochlorite Tanks (CO)                  |      | В    | Α    | С   | С   | С   | С   | С   |     |     |              |     | \$210,000          | \$163,257                 |
| 3                   | Oso Lift Station Improvement Project (CO)                   | E/CQ | E/CQ | E/CQ | CQ  | CQ  |     |     | В   | Α   | С   | С            | С   | \$1,000,000        |                           |
| 4                   | Aliso Creek Lift Station Skid Pump and Piping               |      |      | Е    | E   | В   | Α   |     |     |     |     |              |     | \$200,000          |                           |
| 5                   | Reconstruct (West Side) Drainage Swayle at the Holding Pond |      |      |      |     |     | E   | E   | В   | Α   | С   | С            | С   | \$68,250           |                           |
| 6                   | AMR / AMI Implementation                                    | RFP  | Α    | E    | E   | Е   |     |     |     |     |     |              |     | \$200,000          | \$64,550                  |
| 7                   | Master Plan Update (CO)                                     |      |      |      | RFP | RFP | RFP | Α   | E   | E   | E   | E            |     | \$350,000          |                           |
| 8                   | Old Treatment Plant / Clear Well Demo                       |      | ET   | ET   | ET  | ET  | ET  | ET  |     |     |     |              |     | \$400,000          |                           |
| 201                 | 8/19 Capital Equipment                                      |      |      |      |     |     |     |     |     |     |     |              |     |                    |                           |
| 1                   | 8-inch Trailer Mounted Emergency Pump                       |      | E    | E    | E   | В   | Α   |     | R   |     |     |              |     | \$85,000           |                           |
| 2                   | 300-375KW Emergency Generator Trailer                       |      | E    | Е    | Α   |     |     | R   |     |     |     |              |     | \$175,000          | \$142,024                 |
|                     |   |      |      |      |     |     |     |     |     |     |     | <u>Total</u> |     | <u>\$3,388,250</u> | <u>\$369,831</u>          |

E = Engineering/StudyR = ReceiveRFP = Request for ProposalET = EvaluateC = ConstructionP = PermitB = BidM = MonitoringO = OrderCQ = CEQAA = Approve by BoardBP = Board Presentation

N = Negotiate CO = Carry Over 11/16/2018

## **CONSENT CALENDAR**

Draft Minutes of the October 23, 2018 Finance Committee Meeting

# MINUTES OF THE REGULAR MEETING OF THE FINANCE/INSURANCE COMMITTEE MEETING

October 23, 2018

Director Monin called the Meeting of the Finance/Insurance Committee to order at 7:44 a.m. on October 23, 2018.

Present at today's meeting were Committee Members, M. SCOTT GOLDMAN, JOSE F. VERGARA, MARK MONIN, KATHRYN FRESHLEY, and FRED ADJARIAN.

Also present were ROBERT R. HILL, General Manager/Secretary, DENNIS P. CAFFERTY, Assistant General Manager/District Engineer, JUDY CIMORELL, Human Resources Manager, NEELY SHAHBAKHTI, Finance Manager/Controller, RICK OLSON, Operations Superintendent, NANCY LAURSEN, Accountant/Insurance Administrator, GILBERT J. GRANITO, General Counsel, POLLY WELSCH, Recording Secretary, and CAROL MOORE, Laguna Woods Mayor.

#### Consent Calendar

 Consider approving the minutes of the September 25, 2018 Finance Committee.

Motion: Director Adjarian made a Motion, seconded by Vice President Vergara, and Motion carried 4-1 to approve the Consent calendar.

#### Roll Call Vote:

| President Goldman      | abstain (due to absence from the September meeting) |
|------------------------|---|
| Vice President Vergara | aye   |
| Director Adjarian      | aye   |
| Director Monin         | aye   |
| Director Freshley      | aye   |

Approval of Items Removed from Today's FIC Consent Calendar

Finance Action Items

Quarterly Insurance Report

Ms. Cimorell stated that during the first quarter of the fiscal year we had one workers compensation claim with no loss time. She further stated that the District's experience modification rate is down from 1.17 to 0.83 for fiscal year 2018/19.

Director Freshley asked if the workers compensation rate is combined throughout the neighboring agencies. Ms. Cimorell replied yes, and we are compared to various agencies who are in the pool and depending on how many claims we have.

Mr. Cafferty stated that the District received a claim from Southern California

Edison (SCE) for damage to an SCE conduit that occurred in March 2018 as a result of
the construction of the phase II Recycled Water Distribution System Expansion Project.

Mr. Cafferty further stated that the District's contractor is waiting for the invoice from
SCE so they can pay it.

Director Monin asked for a Motion.

Motion: Vice President Vergara made a Motion, seconded by Director Adjarian, and unanimously carried across the Board to receive and file the Quarterly Insurance Report.

#### Roll Call Vote:

| Director Adjarian      | aye |
|------------------------|-----|
| President Goldman      | aye |
| Vice President Vergara | aye |
| Director Freshley      | aye |
| Director Monin         | aye |

At approximately 7:50 o'clock a.m. Ms. Laursen left the meeting.

#### Election of ISDOC Officers

Director Monin asked for a Motion.

Motion: President Goldman made a Motion, seconded by Director Adjarian, and Motion carried 4-1 to authorize the President to cast a vote in support of SMWD Director Saundra Jacobs for the position of ISDOC President, and ETWD Director/Treasurer Mark Monin for the position of ISDOC First Vice President.

#### Roll Call Vote:

Director Adjarian aye
President Goldman aye
Vice President Vergara aye
Director Freshley aye
Director Monin abstain

#### Finance Report

Ms. Shahbakhti stated that the month of September financial transactions are included in the package. She further stated that on Cash and Investments are detailed Investment Securities.

Ms. Shahbakhti stated that on Reserves we are caught up on the 6-month Reserve requirement, due to the SRF reimbursement check arrival.

Mr. Hill stated that this is the first month that shows the 7-age based pools in the portfolio.

Director Monin asked for a Motion to approve the Finance report.

Motion: Director Adjarian made a Motion, seconded by President Goldman, and unanimously approved across the Board to approve the Finance report.

#### Roll Call Vote:

Vice President Vergara aye President Goldman aye

| Director Adjarian | aye |
|-------------------|-----|
| Director Monin    | aye |
| Director Freshley | aye |

Capital Facility Fee Reserve Reconciliation in Accordance with SB1760 (Government Code Section 66013)

Ms. Shahbakhti stated that on an annual basis we reconcile the Capital Facility

Fees when the District receives funds, which goes into a separate bank account and at
the end of the year a reconciliation is done and the funds are disbursed.

Mr. Cafferty stated that new development fees are collected here and at the end of the year reconciled as to which projects the money funds.

President Goldman asked if staff reports money collected on water supply projects. Mr. Hill stated that he doesn't recall that the District received any money on water supply projects.

Director Monin asked for a Motion.

Motion: President Goldman made a Motion, seconded by Director Monin, and unanimously approved across the Board to receive and file the 2017/18 fiscal year Capital Facility Fee Reserve reconciliation report.

#### Roll Call Vote:

| Vice President Vergara | aye |
|------------------------|-----|
| President Goldman      | aye |
| Director Adjarian      | aye |
| Director Monin         | aye |
| Director Freshley      | aye |

### Finance Information Items

Tiered Water Usage and Revenue Tracking

Ms. Shahbakhti stated that the month of September and year to date water usage based on the different classes.

President Goldman stated that Tier 3 & 4 are trending below last year.

Mr. Cafferty stated that customers are doing a better job based on their budgets.

### Comments Regarding Non-Agenda FIC Items

There were no comments.

#### Close Finance and Insurance Committee Meeting

At approximately 8:00 o'clock a.m. the Finance and Insurance Committee meeting was closed.

#### Attorney Report

Mr. Granito provided a brief update on the SOCWA/PC-15 litigation.

Mr. Granito reported that there is no need for a Closed Session at today's meeting, therefore the Regular session continued.

### Adjournment

There being no further business to come before the Board, the following motion was duly made and passed.

Motion: Director Adjarian made a Motion, seconded by Director Freshley and unanimously carried that today's meeting be adjourned at 8:02 o'clock a.m. to Monday, November 19, 2018 at 7:30 o'clock a.m. at the District's Administrative Offices at 24251 Los Alisos Blvd, Lake Forest, CA. 92630.

#### Roll Call:

| Director Freshley      | aye |
|------------------------|-----|
| Director Adjarian      | aye |
| Vice President Vergara | aye |
| President Goldman      | aye |

Respectfully submitted,

POLLY WELSCH Recording Secretary

APPROVED:

M. SCOTT GOLDMAN, President of the El Toro Water District and the Board of Directors thereof

ROBERT R. HILL, Secretary of the El Toro Water District and the Board of Directors thereof

# **CONSENT CALENDAR**

# District Membership Renewals

- 1. ACWA
- 2. WateReuse
- 3. CSDA



# OCT 15 2018

Bringing Water Together

EL TORO WATER DISTRICT

Date: October 10, 2018

El Toro Water District
PO Box 4000

Laguna Hills, CA 92654

2019 Annual Agency Dues

Total Amount Due

\$22,560.00

\$22,560.00

Thank you for your continued support with ACWA. Please remit payment by January 31, 2019.

\*\*\*\*\* MEMBERSHIP DUES\*\*\*\*\* MEMBERSHIP DUES\*\*\*\*\* MEMBERSHIP DUES\*\*\*\*\*

## Association of California Water Agencies 2019 Member Dues Calculation

Date: October 10, 2018

| Name: El To | ro Water District |
|-------------|-------------------|
|-------------|-------------------|

|  | 42F 207 72C 00  |
|--|-----------------|
| (1) Operating Expenses                                 | \$25,287,726.00 |
| (2) All Other Expenses                                 | \$0.00          |
| (3) Total Expenses                                     | \$25,287,726.00 |
| <<< LESS >>>   |                 |
|  |                 |
| (4) Purchased Power                                    |                 |
| (5) Water Purchases                                    | \$7,435,534.00  |
| (6) Groundwater Replenishment                          |                 |
| (7) Depreciation                                       | \$4,068,743.00  |
| (8) Fixed Assets                                       |                 |
| (9) Total Adjusted Expenses                            | \$13,783,449.00 |
| <<< LESS >>>   |                 |
|  |                 |
| (10) Pumping   | \$1,460,096.00  |
| (11) Total Expenses Adjusted For Pumping               | \$12,323,353.00 |
| (12) Line 11 times 2                                   | \$24,646,706.00 |
| (13) Dues O&M (lessor of line 9 or 12)                 | \$13,783,449.00 |
|  |                 |
| DUES AMOUNT  | \$22,560.00     |
| *** THIS IS NOT A BILL – PLEASE DO NOT PAY FROM THIS W | ORKSHEET ***    |





### MEMORANDUM

TO: ACWA Public Water Agency Members

FROM: Timothy Quinn, Executive Director

DATE: October 10, 2018

SUBJECT: ACWA's 2019 Membership Dues

On September 28, ACWA's Board of Directors approved a two-year budget for 2019 and 2020 to maintain the strength of the organization, continue to provide high levels of service to our members, and reduce our OPEB liability which is consistent with the five year financial plan that was part of the 2017 and 2018 budgets already approved by the Board . The 2019 -2020 approved budget includes a 3% increase in the dues schedule for 2019 and a 2% increase in dues for 2020.

ACWA's dues are based on the operations and maintenance (O&M) expenses for individual public agency members, which vary from year to year. If there was an increase or decrease in your O&M, the actual dollar increase associated with your agency's dues can vary based on that change.

ACWA implemented a new dues automation process in 2018. As part of that process your designated authorized user(s) provided O&M expenses to ACWA for the 2019 dues calculation. If financial data was not entered this year, the prior year's O&M was increased by 25% (per ACWA policy) to calculate the dues amount. If your agency did not provide this information, or if you have questions relating to the calculation of the dues, please contact ACWA's Finance Manager Dan Gumpert at (916) 441-4545 or dang@acwa.com.

To view ACWA's full 2019 dues schedule, please visit acwa.com.

We thank you for your membership and want to take this opportunity to give you a snapshot of the high quality services that your dues contribution allows ACWA to continue to provide to its members.

Some of those ACWA services include:

- A Statewide voice on behalf of California water agencies on key state and federal legislative and regulatory water issues.
- Award-winning communications efforts to support and advance the Association's legislative, regulatory, and policy agenda, reach key audiences such as the Legislature, the media and the public, and helping water agencies with outreach at the local level.

SACRAMENTO 910 K Street, Suite 100, Sacramento, CA 95814 • (916) 441-4545 WASHINGTON, D.C. 400 North Capitol Street NW, Suite 357, Washington, DC 20001 • (202) 434-4760



- Award-winning communications efforts to support and advance the Association's legislative, regulatory, and policy agenda, reach key audiences such as the Legislature, the media and the public, and helping water agencies with outreach at the local level.
- Ability to participate in ACWA's grassroots Outreach Program, which is a vital tool for members to engage on key legislative and regulatory efforts.
- Access to cost-saving opportunities through ACWA JPIA insurance for liability, property workers compensation and employee benefits programs.
- Networking opportunities at two major annual conferences, numerous topic-specific workshops, regional events, webinars and other professional development programs to help meet member needs.
- Opportunities to serve and shape water policy on ACWA Committees and engage locally through ACWA's 10 Regions.
- Access to ACWA's Preferred Provider Program, which offers a variety of value-added programs and services.

For more information on these services, as well as all of the benefits of continued ACWA membership, please visit acwa.com.

We thank you for your membership and look forward to your continued participation in 2019. If you have questions about your ACWA membership, please contact ACWA's Director of Member Outreach and Engagement Tiffany Giammona at (916) 441-4545 or via email at <a href="mailto:tiffanyg@acwa.com">tiffanyg@acwa.com</a>



# 2019 Membership Dues

Water Utility

Reference No. D20192023

| Please provide payment   | t by December 31, 2018                                 | RECEIVED.                           |
|--|--|-------------------------------------|
| Member Organization:   | Primary Contact:                                       | TOLIVED                             |
| El Toro Water District   | Robert Hill  | OC1 12 S018                         |
|  | General Manager  | EL TORO<br>WATER DISTRICT           |
|  | 24251 Los Alisos Boulevard                             | VV/31 6413 16746 1777               |
|  | Lake Forest, CA 92630                                  |                                     |
|  | bhill@etwd.com   |                                     |
| ANNUAL ASSOCIATION DUES  |  |                                     |
| 2019 WateReuse Association Dues – Jan 1 through Dec 31   | 8  |                                     |
| Service area population range 25,000 – 49,999  |  | \$ 1,016,50                         |
| (\$963.00 paid 2018)   |  |                                     |
| WateReuse California   |  | \$ included                         |
|  | Total  | \$ 1,016.50                         |
| □ Pay by Electronic Funds Transfer (Preferred)  Beneficiary Bank: United Fairfax  Beneficiary Name: WateReuse Association  Routing/Transit #: 056004445  Beneficiary Acct #: 0091900076  □ Pay by Check (Payable to WateReuse Association) | ☐ Pay by Credit Card ☐ Visa ☐ MasterCard Credit Card # | Fax: 703-548-5085  American Express |
| WateReuse Association<br>1199 North Fairfax Street, Suite 900<br>Alexandria, VA 22314  | Expiration Date  | Security Code                       |
| For questions or to provide payment over the phone via credit or debit card, please contact Erin DiMenna at 571-445-5505 or <a href="mailto:edimenna@watereuse.org">edimenna@watereuse.org</a> .   | Cardholder's Name                                      |                                     |
| WateReuse estimates that 20% of your annual dues will be used to support the Association's direct lobbying effort. Pursuant to the 1993  | Billing Address  |                                     |
| Federal Tax Act, that portion of your annual WateReuse dues will therefore be considered non-deductible for income tax purposes. The WateReuse Association Taxpayer Identification Number is 68-   | City/State/Zip Code                                    |                                     |
| 0235568.   | Signature  | Date                                |

Thank you for your support of the WateReuse Association! The WateReuse Association is a trade organization whose primary purpose is to support the common interests of the water reuse industry. We are honored to serve you.



1199 North Fairfax St, Suite 900 • Alexandria, VA 22314

President
Paul Jones, II
Eastern Municipal Water
District, CA

Vice President **Gilbert Trejo**El Paso Water Utilities, TX

Treasurer
Diane TaniguchiDennis
Clean Water Services, OR

Secretary
Craig Lichty
Black & Veatch, CA

Past President **Guy Carpenter**Carollo Engineers, AZ

October 1, 2018

Mr. Robert Hill General Manager El Toro Water District 24251 Los Alisos Boulevard Lake Forest, CA 92630

Dear Bob:

On behalf of the Board of Directors of the WateReuse Association, please accept my sincere appreciation for your continued support and membership in our organization. As a mission-driven organization whose goal it is to advance water recycling nationally, our members are our greatest strength and we thank you.

Each day our Board and staff strive to provide you with superb service and value for your membership dollar because we know how valuable these dollars are to you. To maintain your trust in us as stewards of your investment, we work diligently to provide value-added services to support and enhance your organizational goals, and further our collective vision for water reuse. These benefits include advocacy on federal and state initiatives that promote water recycling; educational and information sharing opportunities through our weekly WateReuse Review, monthly webcasts, and on-line resources; professional development and networking opportunities through WateReuse Connect and our annual WateReuse Symposium; and, an annual Awards for Excellence program to recognize and encourage best management practices in the water recycling sector. This year, we also launched the Recycled Water User Network™, a new tool designed to help members market recycled water to current and potential future customers.

With the support of your organization and our nearly 500 other organizational members, 2018 was a busy and successful year for the WateReuse Association:

- We successfully advocated for federal policy reforms to flood control programs administered by the U.S. Army Corps of Engineers to create greater opportunity for stormwater harvesting;
- We advocated for and saw increases in critical federal investment programs for water recycling infrastructure, including Title XVI, the State Revolving Fund Programs and WIFIA;
- A record number of members joined us in Washington, DC for Water Week 2018 during which we hosted a Congressional Briefing showcasing how communities across the country rely on water reuse to ensure their economic vitality;
- We welcomed eighty-two new members and expanded our water utility membership to five new states: Minnesota, Illinois, Kansas, Maryland and South Carolina –

demonstrating that our water recycling message is resonating throughout the country; and,

• Welcomed over 600 attendees to the 33nd Annual WateReuse Symposium, the largest Symposium participation rate in nearly a decade.

In addition, our state and regional sections in Arizona, California, Colorado, Florida, Nevada, the Pacific Northwest, and Texas were active in state-based advocacy focused on revising regulatory frameworks to facilitate water recycling. They also held several successful state-focused conferences.

We are looking forward to an equally exciting and busy 2019! Our advocacy program is gearing up for a new Congress, and plans are in the works for Water Week 2019 during the week of April 1 – 5. The 34<sup>th</sup> Annual Symposium in San Diego, California will feature a strategic collaboration with The Water Research Foundation and feature sessions on the critical research, financing and policy-related topics impacting our members. And, new communications initiatives will provide tools and resources to help you promote continued public acceptance of recycled water for your water supply needs.

Your membership dollars are working hard to ensure that you continue to receive value from the WateReuse Association. In order to help ensure that we continue to remain good stewards of your resources, the Board of Directors approved an adjustment in membership dues to reflect inflation and ensure we maintain a high level of member services in a fiscally responsible manner. Enclosed you will find your 2019 Renewal Quote.

All of us at the WateReuse Association thank you for your past loyalty and involvement, your continued support, and we look forward to serving you in 2019.

If you have any questions, please feel free to contact our Director of Membership, Erin DiMenna, at (571) 445-5505 or edimenna@watereuse.org.

Sincerely,

Patricia Sinicropi Executive Director

WateReuse Association



### California Special **Districts Association**

Districts Stronger Together

California Special Districts Association 1112 i Street, Suite 200 Sacramento, CA 95814 Phone: 877.924.2732 Fax: 916.520.2470

www.csda.net

#### 2019 CSDA MEMBERSHIP RENEWAL

To:

El Toro Water District 24251 Los Alisos Boulevard Lake Forest, CA 92630

RECEIVED

OCT 15 2018

EL TORO WATER DISTRICT

Membership ID: 346

Issue Date

October 1, 2018

Due Date:

December 31, 2018

| RM-Regular Member                                     | \$7,252.00                    |
|---|-------------------------------|
| Optional Purchases                                    |                               |
| \$25 2019 Required State & Federal Labor Law Poster   | \$                            |
| \$225 CSDA Sample Policy Handbook                     | \$                            |
| Total   | \$                            |
| PAYMENT (Credit card payments may be made online at w | ww.csda.net, by fax or phone) |
| Account Name:   | Account Number:               |
| Expiration Date                                       | Auth Signature                |

Please return this form with payment to CSDA Member Services, 1112 I Street, Suite 200, Sacramento, CA 95814, fax: 916.520.2470, or email cassandras@csda.net.

OBRA 1993 prohibits taxpayers from deducting, for federal income tax purposes, the portion of membership dues that are allocable to the lobbying activities of trade organizations. The nondeductible portion of your dues is estimated to be 8%. To view dues categories, please visit the CSDA transparency page at www.csda.net

# **CONSENT CALENDAR**

District's Quarterly Audit Report For April 1 2018 through June 30, 2018

# **El Toro Water District**

Lake Forest, California

# Independent Accountant's Report on Applying Agreed-Upon Procedures

For the Quarter from April 1, 2018 to June 30, 2018



# El Toro Water District For the Quarter April 1, 2018 to June 30, 2018

# **Table of Contents**

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#### INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED UPON PROCEDURES

To the Board of Directors of the El Toro Water District Lake Forest, California

We have performed the procedures enumerated below, which were agreed to by the El Toro Water District's (the "District") management, solely to assist the District on cash receipts, cash disbursements, payroll disbursements, and cash and investments for the Quarter from April 1, 2018 to June 30, 2018. The District's management is responsible for the internal control procedures. The sufficiency of these procedures is solely the responsibility of the District's management. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures and associated findings are as follows:

#### Cash Receipts

#### Procedures

- 1. We selected 10 cash receipts and obtained the billing statements for the selected cash receipts and agreed the billing rates to the fee schedule approved by the Board of Directors.
- 2. We recalculated the billing statement related to the selected cash receipts for arithmetic accuracy.
- 3. We agreed the selected cash receipts to the bank statement.
- 4. We agreed the selected cash receipts to the general ledger posting.
- 5. We agreed whether the selected cash receipts were posted to the proper accounts.

#### Selections were as below:

| Selection No. Location No. |         | Customer Name                       |    | Billed Amount |  |
|----------------------------|---------|-------------------------------------|----|---------------|--|
| 1                          | 2400251 | COUNTRY VILLA LAGUNA HILLS          | \$ | 1,660.25      |  |
| 2                          | 2400345 | CALVARY CHAPEL PACIFIC HILLS        |    | 61.36         |  |
| 3                          | 2400522 | LEISURE WORLD CONSIGNMENTS          |    | 71.70         |  |
| 4                          | 2400570 | MOULTON PLAZA LLC                   |    | 160.64        |  |
| 5                          | 4508400 | CRUZ MARK RYAN                      |    | 81.75         |  |
| 6                          | 2400932 | JAMBOREE MANAGEMENT                 |    | 119.20        |  |
| 7                          | 2400947 | LAKEHILLS CORPORATE CTR OWNERS ASSO |    | 176.32        |  |
| 8                          | 4537140 | HERRON PATRICK                      |    | 79.34         |  |
| 9                          | 6441750 | VMS INC - THIRD                     |    | 51.71         |  |
| 10                         | 7460748 | VMS INC - THIRD                     |    | 367.34        |  |

Finding: No exceptions were noted as a result of our procedures.

To the Board of Directors of the El Toro Water District Lake Forest, California Page 2

#### Cash Disbursements

#### Procedures

- We selected 15 cash disbursements and obtained payment voucher and agreed the payee and amounts. We
  determined the sufficiency of supporting documents, such as requisition form, invoice, purchase orders, and
  receiving reports.
- 2. We determined whether proper authorizations have been obtained.
- 3. We obtained cancelled checks and agreed the date, payee, and amount, and check for proper endorsement.
- 4. We obtained general ledger report and agreed the date, payee, and amount to the general ledger postings.
- 5. We agreed whether the selected cash disbursements were posted to the proper accounts.

#### Selections were as below:

| Selection No. | Check No. | Date       | Vendor                        |      | Amount       |
|---------------|-----------|------------|-------------------------------|------|--------------|
| 1             | 84840     | 04/05/2018 | ACWA/JOINT POWERS INS. AUTH   | \$   | (42,579.39)  |
| 2             | 84883     | 04/12/2018 | CDCE, INC.                    |      | (2,497.61)   |
| 3             | 84927     | 04/19/2018 | ACWA                          |      | (10,000.00)  |
| 4             | 84959     | 04/26/2018 | CHAU VUONG                    |      | (1,479.92)   |
| 5             | 84978     | 04/26/2018 | SANDERS PAVING, INC.          | (81) | (64,592.00)  |
| 6             | 84993     | 05/03/2018 | FISHER SCIENTIFIC, INC.       |      | (721.55)     |
| 7             | 85039     | 05/10/2018 | EVERSOFT                      |      | (213.22)     |
| 8             | 85024     | 05/10/2018 | ANIMAL PEST MANAGEMENT        |      | (913.00)     |
| 9             | 85094     | 05/17/2018 | INFOSEND, INC.                |      | (3,694.57)   |
| 10            | 85180     | 05/31/2018 | LANCE SOUZA                   |      | (250.00)     |
| 11            | 85203     | 06/07/2018 | FARWEST CORRISION CONTROL CO. |      | (5,064.97)   |
| 12            | 85246     | 06/14/2018 | BEST, BEST & KRIEGER LLP      |      | (20.71)      |
| 13            | 85293     | 06/21/2018 | E.J. MEYER COMPANY, INC.      |      | (380,811.25) |
| 14            | 85329     | 06/28/2018 | COMMUNICATIONS LAB            |      | (12,825.49)  |
| 15            | 85245     | 06/14/2018 | BANKCARD CENTER               |      | (6,489.67)   |

Finding: No exceptions were noted as a result of our procedures.

To the Board of Directors of the El Toro Water District Lake Forest, California Page 3

#### Payroll Disbursements

#### Procedures

- 1. We selected 5 employees and obtained personnel action forms (PAF) and agreed pay rates/step/range to the approved salary schedule.
- 2. We reviewed whether proper authorizations have been obtained on the PAF.
- 3. We agreed the payroll register hours to the approved time cards.
- 4. We reviewed whether proper authorizations have been obtained on timecards.
- 5. We recalculated for arithmetic accuracy.
- 6. We selected one of the five pay period registers and agreed the total gross and one other item to the general ledger posting. We also determined whether the selected items were posted to the proper accounts.

#### Selections were as below:

| Selection No. | Employee Name    | Pay Period Ending | Position                            | Department      |
|---------------|------------------|-------------------|-------------------------------------|-----------------|
| 1             | Tanious, Vicki K | 4/08/2018         | Sr Accountant/Payroll               | Finance         |
| 2             | Vuong, Chau      | 4/22/2018         | Laboratory Supervisor               | Treatment Plant |
| 3             | Webster, Jeffrey | 5/06/2018         | Crew Chief / Operations Foreman     | Distribution    |
| 4             | Welsch, Polly    | 5/20/2018         | Executive Assistant to GM and Board | Administration  |
| 5             | Wentz, Lonnie    | 6/03/2018         | Water Recycling Plant Operator II   | WRP Operations  |

Pay period ending June 3, 2018 was selected and total gross and federal tax withheld were agreed to general ledger postings.

Finding: No exceptions were noted as a result of our procedures.

### Cash and Investments

#### Procedures

- 1. We selected one month and obtained Treasurer's Report and approved investment policy effective selected period and reviewed whether the investments were in compliance with the District's investment policy.
- 2. We agreed investments listed in the Treasure's Report to the trustees' statements.
- 3. We agreed the total investment amount to the general ledger.
- 4. We obtained bank reconciliation for the selected month and performed the following:
  - a. Obtained bank statement and agreed ending bank balance to the bank statement.
  - b. Obtained access to the general ledger system and agreed the ending book balance to the general ledger.
  - c. Obtained reconciling items list, such as outstanding checks list and/or deposit in transit list, and agreed these amounts to bank reconciliation.
  - d. Obtained subsequent bank statements, selected the five highest reconciling items, and traced to the subsequent bank statements for clearance.
  - e. Reviewed whether reconciling items were not over one year.
  - f. Reviewed whether proper authorizations have been obtained on the bank reconciliation.
  - g. Reviewed whether the bank reconciliation was performed and completed within 60 days from the month end.

To the Board of Directors of the El Toro Water District Lake Forest, California Page 4

#### Cash and Investments (Continued)

Selection was as below:

Month of June 2018.

Finding: No exceptions were noted as a result of our procedures.

The Pur Group, LLP

However, the District's investment in the California Asset Management Program (CAMP) has exceeded the maximum of 50% of the District's portfolio at June 30, 2018. The market value and original cost of CAMP investment was \$7,738,906 and \$7,823,622 for the month of June, 2018, which took up 55.61% of market value of the District's total portfolio \$13,917,309 and 55.81% of the original cost of the District's total portfolio \$14,017,393 respectively.

This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively, on cash receipts, cash disbursements, payroll disbursements, and cash and investments. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Board of Directors and management of the District and is not intended to be and should not be used by anyone other than those specified parties.

Santa Ana, California November 12, 2018

## EL TORO WATER DISTRICT FINANCIAL REPORT November 19, 2018

| I. | Bal  | ance             | Sheet                            | 2 - 3   |  |  |
|----|------|------------------|----------------------------------|---------|--|--|
|    | A.   | Cas              | sh & Investments                 |         |  |  |
|    |      | 1)               | Mix and Liquidity                | 4       |  |  |
|    |      | 2)               | Reserve Analysis                 | 5       |  |  |
|    |      | 3)               | Change in Reserves               | 6       |  |  |
|    |      | 4)               | Bills for consideration          | 7       |  |  |
|    |      | 5)               | 401K Plan                        | 8       |  |  |
|    | B.   | Otl              | her balance sheet items          |         |  |  |
|    |      | 1)               | A/R aging                        | 9       |  |  |
|    |      | 2)               | A/P aging                        | 9       |  |  |
| II | Revo | evenue & Expense |                                  |         |  |  |
|    | A.   | An               | alysis of Revenue & Expenses     | 11      |  |  |
|    | B.   | Re               | venues                           |         |  |  |
|    |      | 1)               | Where the money comes from       | 12      |  |  |
|    |      | 2)               | Who the money comes from         | 12      |  |  |
|    |      | 3)               | Revenue budget comparison        | 13      |  |  |
|    |      | 4)               | Miscellaneous Revenue            | 14      |  |  |
|    | C.   | Ex               | penses                           |         |  |  |
|    |      | 1)               | Where the money goes             | 15      |  |  |
|    |      | 2)               | Expense budget comparison        | 16 - 17 |  |  |
|    |      | 3)               | Capital expenditures – equipment | 18      |  |  |
|    |      | 4)               | Capital expenditures – projects  | 18      |  |  |

Page 2
EL TORO WATER DISTRICT

**BALANCE SHEET** 

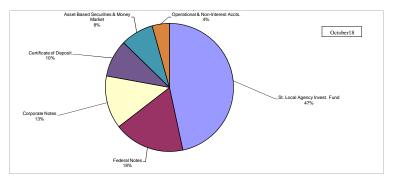
|   | 10/31/18<br>(Unaudited) | June 30, 2018<br>(Unaudited) |
|---|-------------------------|------------------------------|
| ASSETS                                    |                         |                              |
| Current Assets                            |                         |                              |
| Cash & Investments                        | \$6,751,192             | \$2,354,807                  |
| Receivables:                              |                         |                              |
| Accounts Receivable                       | 3,915,914               | 3,228,292                    |
| Notes Receivable                          | -                       | -                            |
| Inventories                               | 666,951                 | 636,252                      |
| Prepaid Expenses                          | 542,848                 | 172,006                      |
| Total Current Assets                      | 11,876,905              | 6,391,357                    |
| Restricted Assets                         |                         |                              |
| Cash & Investments                        | 12,041,325              | 11,689,909                   |
| Total Restricted Assets                   | 12,041,325              | 11,689,909                   |
| Non-Current Assets                        |                         |                              |
| Utility Plant:                            |                         |                              |
| Land & Easements                          | 7,451,585               | 7,451,585                    |
| Long Term Leases                          | 342,382                 | 342,382                      |
| Equipment                                 | 113,394,059             | 111,983,751                  |
| Collection & Impound Reservoirs           | 6,243,706               | 6,243,706                    |
| Structure & Improvements                  | 34,734,945              | 34,734,945                   |
| Total Utility Plant                       | 162,166,679             | 160,756,370                  |
| Less Accumulated Depreciation             |                         |                              |
| & Amortization                            | (72,488,695)            | (70,907,050)                 |
| Net Utility Plant                         | 89,677,984              | 89,849,320                   |
| Construction Work in Progress             | 6,459,203               | 6,815,236                    |
| Notes Receivable Total Non-current Assets | <u> </u>                | 96,664,556                   |
| TOTAL ASSETS                              | \$120,055,417           | \$114,745,822                |

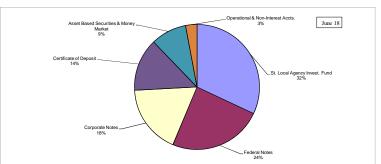
Page 3
EL TORO WATER DISTRICT
BALANCE SHEET

|                                   | 10/31/18<br>(Unaudited) | June 30, 2018<br>(Unaudited) |
|-----------------------------------|-------------------------|------------------------------|
| LIABILITIES and EQUITY            | (0.1111011)             | (                            |
| Liabilities                       |                         |                              |
| Current Liabilities Payable       |                         |                              |
| Accounts Payable                  | \$1,669,659             | \$2,087,350                  |
| Current Portion of Long-Term Debt | 1,782,485               | 6,180                        |
| Other Current Liabilities         | 2,852,126               | 7,516,538                    |
| Total Current Liabilities Payable |                         |                              |
| From Current Assets               | 6,304,270               | 9,610,067                    |
|                                   |                         |                              |
| Long Term Debt                    |                         |                              |
| Long Term Debt                    | 50,195,811              | 35,802,806                   |
| Total Long Term Debt              | 50,195,811              | 35,802,806                   |
| Total Liabilities                 | 56,500,082              | 45,412,873                   |
| Fund Equity                       |                         |                              |
| Retained Earnings - Reserved      | 17,034,893              | 22,174,300                   |
| Contributed Capital               | 8,744,767               | 8,744,767                    |
| Retained Earnings - Unreserved    | 36,941,072              | 38,051,994                   |
| Net Income                        | 834,604                 | 361,888                      |
| Total Fund Equity                 | 63,555,336              | 69,332,949                   |
| Total Liabilites & Fund Equity    | \$120,055,417           | \$114,745,822                |

# CASH & INVESTMENTS SUMMARY OF INVESTMENTS BY TYPE

| SUMMARY OF INVESTMENTS BY TYPE  State Local Agency Investment Fund   |  |  |   |   |   |   |
|--|--|--|---|---|---|---|
| State Local Agency Investment Fund   |  |  | Market Value  | Financial   | YTM   | Original Cost   |
| State Local Agency Investment Fund   | Maturity Dates   | Par  | 10/31/18  | Institution   | 10/31/18  | 10/31/18  |
|  | NA   | NA   | \$8,736,793   | LAIF  | 2.14%   | \$8,736,793   |
| JS Treasury N/B - Coupon Rate 1.625%   | 7/31/2020  | 60,000   | 58,730  | US Bank/CAMP  | 1.60%   | 60,038  |
| JS Treasury N/B - Coupon Rate 1.375%   | 8/31/2020  | 110,000  | 107,069   | US Bank/CAMP  | 1.53%   | 109,502   |
| JS Treasury N/B - Coupon Rate 1.375%<br>JS Treasury N/B - Coupon Rate 1.375%   | 8/31/2020<br>10/31/2020  | 260,000<br>95,000  | 253,073<br>92,228   | US Bank/CAMP<br>US Bank/CAMP  | 1.44%<br>1.65%  | 259,523<br>94,228   |
| JS Treasury N/B - Coupon Rate 1.750%   | 12/31/2020   | 340,000  | 331,938   | US Bank/CAMP  | 1.90%   | 338,513   |
| JS Treasury N/B - Coupon Rate 1.375%   | 1/31/2021  | 50,000   | 48,350  | US Bank/CAMP  | 2.05%   | 49,006  |
| JS Treasury N/B - Coupon Rate 1.125%   | 2/28/2021  | 150,000  | 144,035   | US Bank/CAMP  | 2.41%   | 144,428   |
| JS Treasury N/B - Coupon Rate 2.000%<br>ntl BK of Recon & Dev Global Notes - Coupon Rate 1.125%  | 5/31/2021<br>11/27/2019  | 490,000<br>110,000   | 478,879<br>107,995  | US Bank/CAMP<br>US Bank/CAMP  | 2.62%<br>1.50%  | 481,272<br>109,098  |
| ntl BK of Recon & Dev Notes - Coupon Rate 1.875%   | 4/21/2020  | 90,000   | 88,661  | US Bank/CAMP  | 1.90%   | 89,922  |
| nter-American Devel BK Note - Coupon Rate 1.625%   | 5/12/2020  | 150,000  | 147,095   | US Bank/CAMP  | 1.70%   | 149,645   |
| ntl BK of Recon & Dev Notes - Coupon Rate 1.561%<br>nter-American Development Bank - Coupon Rate 2.125%  | 9/12/2020<br>11/9/2020   | 90,000<br>90,000   | 87,654<br>88,499  | US Bank/CAMP<br>US Bank/CAMP  | 1.64%<br>1.81%  | 89,784<br>90.834  |
| ntl Finance Note - Coupon Rate 2.250%  | 1/25/2021  | 70,000   | 68,848  | US Bank/CAMP  | 2.35%   | 69,794  |
| ntl Finance Corporation Note - Coupon Rate 2.635%  | 3/9/2021   | 90,000   | 89,111  | US Bank/CAMP  | 2.66%   | 89,933  |
| nter-American Dev Bank Note - Coupon Rate 1.875%   | 3/15/2021  | 200,000  | 194,747   | US Bank/CAMP  | 2.56%   | 196,046   |
| nter-American Dev Bank Note - Coupon Rate 2.625%<br>CA ST TXBL GO Bonds- Coupon Rate 2.800%  | 4/19/2021<br>4/1/2021  | 70,000<br>100,000  | 69,334<br>99,283  | US Bank/CAMP<br>US Bank/CAMP  | 2.70%<br>2.80%  | 69,846<br>100,004   |
| FNA 2018-MS A2- Coupon Rate 3.560%   | 9/25/2021  | 58,571   | 58,710  | US Bank/CAMP  | 2.27%   | 59,736  |
| FNMA Notes - Coupon Rate 1.000%  | 8/28/2019  | 500,000  | 493,206   | US Bank/CAMP  | 1.10%   | 498,650   |
| FNMA Notes - Coupon Rate 1.500%  | 2/28/2020  | 200,000  | 196,603   | US Bank/CAMP  | 1.52%   | 199,872   |
| Federal Notes  JS Bankcorp (Callable) Notes - Coupon Rate 2.200%   | s<br>4/25/2019   | 3,373,571<br>150,000   | 3,304,048<br>149,604  | US Bank/CAMP  | 1.47%   | 3,349,671<br>152,727  |
| American Honda Finance - Coupon Rate 1.200%  | 7/12/2019  | 150,000  | 148,281   | US Bank/CAMP  | 1.48%   | 148,887   |
| Goldman Sachs Group Inc - Coupon Rate 1.950%   | 7/23/2019  | 60,000   | 59,529  | US Bank/CAMP  | 1.96%   | 59,993  |
| Cisco Systems Notes - Coupon Rate 1.400%   | 9/20/2019  | 150,000  | 148,157   | US Bank/CAMP  | 1.42%   | 149,931   |
| Honeywell International Corp. Notes - Coupon Rate 1.800%<br>American Express Credit Corp Coupon Rate 1.700%  | 10/30/2019<br>10/30/2019   | 25,000<br>100,000  | 24,710<br>98,674  | US Bank/CAMP<br>US Bank/CAMP  | 1.84%<br>1.99%  | 24,981<br>99,240  |
| American Express Credit Corp Coupon Rate 1.700%  Citigroup Inc. Corp. Note - Coupon Rate 2.450%  | 1/10/2020  | 50,000   | 98,674<br>49,539  | US Bank/CAMP  | 1.99%   | 50,607  |
| 3B&T Corp. Note - Coupon Rate 2.450%   | 1/15/2020  | 100,000  | 99,109  | US Bank/CAMP  | 2.08%   | 101,053   |
| Morgan Stanley Corp. Bonds - Coupon Rate 2.650%  | 1/27/2020  | 40,000   | 39,709  | US Bank/CAMP  | 2.35%   | 40,346  |
| BM Corp. Notes - Coupon Rate 1.900%  | 1/27/2020  | 100,000  | 98,528  | US Bank/CAMP  | 1.93%   | 99,904  |
| Microsoft Corp. Note - Coupon Rate 1.850%  Apple Inc. Bonds - Coupon Rate 1.900%   | 2/6/2020<br>2/7/2020   | 90,000<br>80,000   | 88,861<br>78,976  | US Bank/CAMP<br>US Bank/CAMP  | 1.87%<br>1.92%  | 89,940<br>79,961  |
| Chevron Corp Notes - Coupon Rate 1.991%  | 3/3/2020   | 70,000   | 69,034  | US Bank/CAMP  | 1.99%   | 70,000  |
| Walt Disney Corp Notes - Coupon Rate 1.950%  | 3/4/2020   | 20,000   | 19,744  | US Bank/CAMP  | 1.96%   | 19,995  |
| Exxon Mobil Corp Note - Coupon Rate 1.912%   | 3/6/2020   | 90,000   | 88,714  | US Bank/CAMP  | 1.75%   | 90,402  |
| John Deere Capital Corp Coupon Rate 2.200%<br>Goldman Sachs Group Inc Corp Notes - Coupon Rate 2.600%  | 3/13/2020<br>4/23/2020   | 40,000<br>30,000   | 39,490<br>29,695  | US Bank/CAMP<br>US Bank/CAMP  | 2.23%<br>2.28%  | 39,969<br>30,226  |
| General Dynamics Corp Coupon Rate 2.875%   | 5/11/2020  | 50,000   | 49,816  | US Bank/CAMP  | 3.06%   | 49,823  |
| Apple Inc. Bonds - Coupon Rate 1.800%  | 5/11/2020  | 60,000   | 58,921  | US Bank/CAMP  | 1.84%   | 59,939  |
| ntel Corp Notes - Coupon Rate 1.850%   | 5/11/2020  | 90,000   | 88,390  | US Bank/CAMP  | 1.86%   | 89,966  |
| Home Depot Inc Corp Notes - Coupon Rate 1.800% Walt Disney Corp Notes - Coupon Rate 1.800%   | 6/5/2020<br>6/5/2020   | 40,000<br>70,000   | 39,217<br>68,627  | US Bank/CAMP<br>US Bank/CAMP  | 1.82%<br>1.84%  | 39,977<br>69,919  |
| John Deere Capital Corp Notes - Coupon Rate 1.950%   | 6/22/2020  | 20,000   | 19,671  | US Bank/CAMP  | 1.97%   | 19,988  |
| State Street Corp Notes - Coupon Rate 2.550%   | 8/18/2020  | 10,000   | 9,896   | US Bank/CAMP  | 1.83%   | 10,208  |
| State Street Corp Notes - Coupon Rate 2.550%   | 8/18/2020  | 70,000   | 69,272  | US Bank/CAMP  | 1.82%   | 71,471  |
| Caterpillar Finl Service Note - Coupon Rate 1.850%<br>Citigroup Inc Corp Notes - Coupon Rate 2.650%  | 9/4/2020<br>10/26/2020   | 70,000<br>40,000   | 68,450<br>39,394  | US Bank/CAMP<br>US Bank/CAMP  | 1.88%<br>2.34%  | 69,941<br>40,360  |
| Paccar Financial Corp Notes - Coupon Rate 2.050%   | 11/13/2020   | 20,000   | 19,521  | US Bank/CAMP  | 2.05%   | 19,998  |
| /ISA Inc. (Callable) Corp Notes - Coupon Rate 2.200%   | 12/14/2020   | 20,000   | 19,594  | US Bank/CAMP  | 1.85%   | 20,220  |
| Wal-Mart Stores Inc. Corp. Note - Coupon Rate 1.900%   | 12/15/2020   | 90,000   | 87,789  | US Bank/CAMP  | 1.95%   | 89,870  |
| Paccar Financial Corp Notes - Coupon Rate 2.800%<br>National Rural Util Coop - Coupon Rate 2.900%  | 3/1/2021<br>3/15/2021  | 30,000<br>35,000   | 29,620<br>34,619  | US Bank/CAMP<br>US Bank/CAMP  | 2.82%<br>2.94%  | 29,985<br>34,961  |
| United Parcel Service Corporate Bond - Coupon Rate 2.050%  | 4/1/2021   | 90,000   | 87,515  | US Bank/CAMP  | 2.10%   | 89,858  |
| Toyota Motor Credit Corp Notes - Coupon Rate 2.950%  | 4/13/2021  | 90,000   | 89,412  | US Bank/CAMP  | 2.96%   | 89,964  |
| Pepsico Inc. Corp. Note - Coupon Rate 2.000%   | 4/15/2021  | 30,000   | 29,105  | US Bank/CAMP  | 2.01%   | 29,994  |
| Hershey Company Corp. Note - Coupon Rate 3.100%<br>American Express Co Coupon Rate 3.375%  | 5/15/2021<br>5/17/2021   | 40,000<br>45,000   | 39,821<br>44,889  | US Bank/CAMP<br>US Bank/CAMP  | 3.12%<br>3.38%  | 39,972<br>44,992  |
| Charles Schwab Corp. Corp. Notes - Coupon Rate 3.250%  | 5/21/2021  | 55,000   | 54,816  | US Bank/CAMP  | 3.25%   | 54,998  |
| Bank of America Note - Coupon Rate 2.328%  | 10/1/2021  | 90,000   | 87,856  | US Bank/CAMP  | 2.33%   | 90,000  |
| Corporate Note:  |  | 2,500,000  | 2,466,564   |   |   | 2,504,565   |
| Canadian Imperial Bank NY CD - Coupon Rate 1.760%<br>Svenska Handelsbanken NY LT CD - Coupon Rate 1.890%   | 11/30/2018   | 250,000  | 249,882   | US Bank/CAMP<br>US Bank/CAMP  | 1.25%   | 250,320   |
| Bank of Montreal Chicago CD - Coupon Rate 1.880%   | 1/10/2019<br>2/7/2019  | 200,000<br>180,000   | 199,808<br>179,840  | US Bank/CAMP  | 1.91%<br>1.90%  | 200,000<br>180,000  |
| Sumitomo Mitsui Bank CD - Coupon Rate 2.050%   | 5/3/2019   | 180,000  | 179,522   | US Bank/CAMP  | 2.05%   | 180,000   |
| Skandinav Enskilda Banken NY CD - Coupon Rate 1.840%   | 8/2/2019   | 180,000  | 178,899   | US Bank/CAMP  | 1.85%   | 179,930   |
| MUFG Bank LTD/NY CD- Coupon Rate 2.070%  | 9/25/2019  | 100,000  | 99,217  | US Bank/CAMP  | 2.07%   | 100,000   |
| Credit Suisse New York CD- Coupon Rate 2.670%  | 2/7/2020<br>2/20/2020  | 100,000<br>90,000  | 99,855  | US Bank/CAMP<br>US Bank/CAMP  | 2.67%   | 100,000   |
| Vordea Bank AB NY CD- Coupon Rate 2.720%   | 6/5/2020   |  | 89.564  |   |   | 90.000  |
| Nordea Bank AB NY CD- Coupon Rate 2.720%<br>Bank of Nova Scotia Houston CD - Coupon Rate 3.080%  | 0/3/2020   | 100,000  | 89,564<br>100,324   | US Bank/CAMP  | 2.72%<br>3.10%  | 99,962  |
| Bank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Westpac Banking Corp NY CD - Coupon Rate 2.050%   | 8/3/2020   | 150,000  | 100,324<br>147,716  | US Bank/CAMP<br>US Bank/CAMP  | 3.10%<br>2.05%  | 99,962<br>150,000   |
| Bank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Westpac Banking Corp NY CD - Coupon Rate 2.050%<br>Swedbank (NewYork) CD- Coupon Rate 2.270%  | 8/3/2020<br>11/16/2020   | 150,000<br>135,000   | 100,324<br>147,716<br>132,148   | US Bank/CAMP<br>US Bank/CAMP<br>US Bank/CAMP  | 3.10%<br>2.05%<br>2.30%   | 99,962<br>150,000<br>135,000  |
| Bank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Westpac Banking Corp NY CD - Coupon Rate 2.050%   | 8/3/2020<br>11/16/2020<br>6/7/2021   | 150,000  | 100,324<br>147,716  | US Bank/CAMP<br>US Bank/CAMP  | 3.10%<br>2.05%  | 99,962<br>150,000<br>135,000<br>100,000   |
| Bank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Vestpac Banking Corp NY CD - Coupon Rate 2.050%<br>Swedbank (NewYork) CD- Coupon Rate 2.270%<br>Royal Bank of Canada NY CD- Coupon Rate 3.240%  | 8/3/2020<br>11/16/2020<br>6/7/2021   | 150,000<br>135,000<br>100,000  | 100,324<br>147,716<br>132,148<br>100,273  | US Bank/CAMP<br>US Bank/CAMP<br>US Bank/CAMP  | 3.10%<br>2.05%<br>2.30%   | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212  |
| Bank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Vestpac Banking Corp NY CD - Coupon Rate 2.050%<br>Swedbank (NewYork) CD- Coupon Rate 2.270%<br>Royal Bank of Canada NY CD- Coupon Rate 3.240%<br>Certificate of Deposi<br>DNH 2017-A A2 -Coupon Rate 1.640%<br>Coyota ABS 2017-A A3 - Coupon Rate 1.730%   | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021  | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000   | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607   | US Bank/CAMP US Bank/CAMP US Bank/CAMP US Bank/CAMP US Bank/CAMP US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24% _<br>1.80%<br>1.74%  | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994  |
| Jank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Westpac Banking Corp NY CD - Coupon Rate 2.050%<br>Swedbark (NewYork) CD - Coupon Rate 2.270%<br>Royal Bank of Canada NY CD - Coupon Rate 3.240%<br>Certificate of Deposi<br>CNH 2017-A A2 - Coupon Rate 1.640%<br>Toyota ABS 2017-A A3 - Coupon Rate 1.730%<br>folin Deere ABS 2017-A A3 - Coupon Rate 1.780%  | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021   | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000   | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770   | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24% _<br>1.80%<br>1.74%<br>1.79%   | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Westpac Banking Corp NY CD - Coupon Rate 2.050%<br>Swedbank (NewYork) CD- Coupon Rate 2.270%<br>Royal Bank of Canada NY CD- Coupon Rate 3.240%<br>Certificate of Deposi<br>CNH 2017-A A2 - Coupon Rate 1.640%<br>Gyota ABS 2017-A A3 - Coupon Rate 1.730%<br>Iohn Deere ABS 2017-A A3 - Coupon Rate 1.780%<br>Gyota ABS 2017-B A3 - Coupon Rate 1.760%  | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/15/2021  | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839   | US Bank/CAMP US Bank/CAMP US Bank/CAMP US Bank/CAMP US Bank/CAMP US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24% _<br>1.80%<br>1.74%<br>1.79%<br>1.76%  | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992  |
| Jank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Westpac Banking Corp NY CD - Coupon Rate 2.050%<br>Swedbark (NewYork) CD - Coupon Rate 2.270%<br>Royal Bank of Canada NY CD - Coupon Rate 3.240%<br>Certificate of Deposi<br>CNH 2017-A A2 - Coupon Rate 1.640%<br>Toyota ABS 2017-A A3 - Coupon Rate 1.730%<br>folin Deere ABS 2017-A A3 - Coupon Rate 1.780%  | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021   | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000   | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770   | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24% _<br>1.80%<br>1.74%<br>1.79%   | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,201<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Westpac Banking Corp NY CD - Coupon Rate 2.050%<br>Swedbank (NewYork) CD - Coupon Rate 2.270%<br>Royal Bank of Canada NY CD - Coupon Rate 3.240%<br>Certificate of Deposi<br>CNH 2017-A A2 - Coupon Rate 1.640%<br>Foyota ABS 2017-A A3 - Coupon Rate 1.730%<br>Foyota ABS 2017-A A3 - Coupon Rate 1.780%<br>Foyota ABS 2017-B A3 - Coupon Rate 1.760%<br>Honda ABS 2017-1 A3 - Coupon Rate 1.760%<br>Honda ABS 2017-A A3 - Coupon Rate 1.760%<br>Wissan ABS 2017-A A3 - Coupon Rate 1.760%<br>Wissan ABS 2017-A A3 - Coupon Rate 1.760%  | 8/3/2020<br>11/16/2020<br>6/7/2021 —<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/15/2021<br>7/15/2021<br>8/15/2021<br>8/15/2021   | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>37,585<br>40,000<br>50,000  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431   | US Bank/CAMP  | 3.10%<br>2.05%<br>2.30%<br>3.24% _<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.72%<br>1.76%<br>1.74%   | 99,962<br>150,000<br>135,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>49,995   |
| Jamk of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Sweetbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Foyota ABS 2017-A A3 - Coupon Rate 1.780% Iohn Deere ABS 2017-A A3 - Coupon Rate 1.780% Horba ABS 2017-A A3 - Coupon Rate 1.780% Hyundai ABS 2017-A A3 - Coupon Rate 1.780% Instant ABS 2017-A A3 - Coupon Rate 1.740% Isly ABS 2017-2 A3 - Coupon Rate 1.780%   | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/21/2021<br>7/21/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021  | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>37,585<br>40,000<br>50,000<br>70,000  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457   | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24% _<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.76%   | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>49,995<br>69,992  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080%<br>Westpac Banking Corp NY CD - Coupon Rate 2.050%<br>Swedbank (NewYork) CD- Coupon Rate 2.270%<br>Royal Bank of Canada NY CD- Coupon Rate 3.240%<br>Certificate of Deposi<br>CNH 2017-A A2 - Coupon Rate 1.640%<br>Swedbase 2017-A A3 - Coupon Rate 1.780%<br>Foyota ABS 2017-A A3 - Coupon Rate 1.780%<br>Foyota ABS 2017-B A3 - Coupon Rate 1.780%<br>Forda ABS 2017-B A3 - Coupon Rate 1.780%<br>Swedbase 2017-B A3 - Coupon Rate 1.740%<br>Wilsaan ABS 2017-A A3 - Coupon Rate 1.740%<br>Wils ABS 2017-2 A3 - Coupon Rate 1.780%<br>Forda ABS 2017-2 A3 - Coupon Rate 1.780%<br>Coupon Rate 1.740%<br>Wils ABS 2017-2 A3 - Coupon Rate 1.780%<br>Forda ABS 2017-2 A3 - Coupon Rate 1.780%   | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/15/2021<br>7/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021   | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>37,585<br>40,000<br>50,000<br>70,000<br>90,000  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,7219<br>39,533<br>49,431<br>69,457<br>88,786  | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24%<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.74%<br>1.79%<br>1.68%   | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>49,995<br>69,992<br>89,992  |
| Jamk of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Sweetbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Foyota ABS 2017-A A3 - Coupon Rate 1.780% Iohn Deere ABS 2017-A A3 - Coupon Rate 1.780% Horba ABS 2017-A A3 - Coupon Rate 1.780% Hyundai ABS 2017-A A3 - Coupon Rate 1.780% Instant ABS 2017-A A3 - Coupon Rate 1.740% Isly ABS 2017-2 A3 - Coupon Rate 1.780%   | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/15/2021<br>7/21/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021  | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>37,585<br>40,000<br>50,000<br>70,000  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457   | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24% _<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.76%   | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>49,995<br>69,992<br>89,992  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Forota ABS 2017-B A3 - Coupon Rate 1.760% Groyata ABS 2017-B A3 - Coupon Rate 1.760% Groyata ABS 2017-A A3 - Coupon Rate 1.760% Sissan ABS 2017-A A3 - Coupon Rate 1.740% Nissan ABS 2017-A3 - Coupon Rate 1.740% Nissan ABS 201 | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>4/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>9/20/2021<br>10/15/2021<br>11/15/2021  | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>37,585<br>40,000<br>70,000<br>90,000<br>100,000<br>30,000<br>70,000  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,553<br>49,431<br>69,457<br>88,786<br>98,887<br>29,576<br>68,891   | US Bank/CAMP   | 3.10%<br>2.05%<br>3.24%_<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.72%<br>1.76%<br>1.74%<br>1.80%<br>1.80%<br>1.80%  | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>49,995<br>69,992<br>89,992<br>99,993<br>29,998<br>69,997  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Forota ABS 2017-A A3 - Coupon Rate 1.780% Forota ABS 2017-B A3 - Coupon Rate 1.760% Honda ABS 2017-A A3 - Coupon Rate 1.760% Sissan ABS 2017-A A3 - Coupon Rate 1.760% Coupon Rate 1.760% Coupon Rate 1.760% Sissan ABS 2017-A A3 - Coupon Rate 1.760% Coupon Rate 1.760% Sissan ABS 2017-A A3 - Coupon Rate 1.800% Coupon Rate 1.760% Sissan ABS 2017-B A3 - Coupon Rate 1.800% Coupon Rate 1.760% Sissan Siss | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>10/15/2021<br>11/15/2021<br>11/15/2021  | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>100,000<br>37,585<br>40,000<br>50,000<br>70,000<br>100,000<br>30,000<br>100,000<br>100,000   | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>98,987<br>29,576<br>68,891<br>99,401   | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24%<br>1.80%<br>1.74%<br>1.79%<br>1.76%<br>1.76%<br>1.76%<br>1.80%<br>1.80%<br>1.80%   | 99,962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>37,583<br>39,997<br>49,995<br>69,992<br>89,992<br>99,993<br>29,998<br>69,997<br>99,997  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% 17904 Rate 3.240% Coupon Rate 3.240% Coupon Rate 3.240% Coupon Rate 3.240% Coupon Rate 3.780% 17904 Rate 3.240% Coupon Rate 1.780% 17904 Rate 3.240% Coupon Rate 1.780% 17904 Rate 3.240% Coupon Rate 3.240% Coupon Rate 3.240% Coupon Rate 3.240% Coupon Rate 3.240% 1790 Rate 3.240% Coupon Rate 3.240% 1790 R | 8/3/2020<br>11/16/2020<br>6/7/2021<br>1<br>1<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>11/15/2021<br>11/15/2021<br>11/15/2021<br>11/15/2021  | 150,000<br>135,000<br>10,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>37,885<br>40,000<br>70,000<br>90,000<br>100,000<br>30,000<br>70,000<br>30,000<br>70,000<br>80,000  | 100.324<br>147,716<br>132,148<br>100.273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>99,887<br>29,576<br>68,891<br>99,401<br>78,685   | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24%<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.80%<br>1.80%<br>1.80%<br>1.80%<br>1.80%  | 99.9620<br>150,000<br>100,000<br>100,000<br>1,765,212<br>49.994<br>29.996<br>99.992<br>37,583<br>39.997<br>49.995<br>69.992<br>29.998<br>69.992<br>99.993<br>99.993<br>99.993<br>99.993<br>99.993<br>99.993<br>99.993<br>99.993<br>99.993   |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Forota ABS 2017-A A3 - Coupon Rate 1.780% Forota ABS 2017-B A3 - Coupon Rate 1.760% Honda ABS 2017-A A3 - Coupon Rate 1.760% Sissan ABS 2017-A A3 - Coupon Rate 1.760% Coupon Rate 1.760% Coupon Rate 1.760% Sissan ABS 2017-A A3 - Coupon Rate 1.760% Coupon Rate 1.760% Sissan ABS 2017-A A3 - Coupon Rate 1.800% Coupon Rate 1.760% Sissan ABS 2017-B A3 - Coupon Rate 1.800% Coupon Rate 1.760% Sissan Siss | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>10/15/2021<br>11/15/2021<br>11/15/2021  | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>100,000<br>37,585<br>40,000<br>50,000<br>70,000<br>100,000<br>30,000<br>100,000<br>100,000   | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>98,987<br>29,576<br>68,891<br>99,401   | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24%<br>1.80%<br>1.74%<br>1.79%<br>1.76%<br>1.76%<br>1.76%<br>1.80%<br>1.80%<br>1.80%   | 99,9626<br>150,000<br>135,000<br>10,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>37,583<br>39,997<br>49,995<br>69,992<br>99,993<br>99,993<br>99,993<br>99,993<br>99,993<br>99,993<br>99,993<br>99,993<br>99,994<br>99,996  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.760% Groyata ABS 2017-B A3 - Coupon Rate 1.760% Groyata ABS 2017-A A3 - Coupon Rate 1.760% Groyata ABS 2017-B A3 - Coupon Rate 1.800% Groyata ABS 2017-B A3 - Coupon Rate 1.770% Groyata ABS 2017-B A3 - Coupon Rate 1.990%  | 8/3/2020<br>11/16/2020<br>6/7/2021<br>t<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>7/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>10/15/2021<br>11/15/2021<br>12/15/2021<br>12/15/2021<br>13/15/2022<br>13/15/2022   | 150,000<br>135,000<br>170,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>37,585<br>40,000<br>70,000<br>90,000<br>100,000<br>30,000<br>70,000<br>100,000<br>80,000<br>70,000  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,553<br>49,431<br>69,457<br>88,766<br>98,987<br>29,576<br>68,891<br>99,401<br>78,665<br>69,102   | US Bank/CAMP  | 3.10%<br>2.05%<br>2.30%<br>3.24%<br>1.80%<br>1.74%<br>1.79%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.80%<br>1.80%<br>1.80%<br>1.65%<br>1.65%<br>1.65%   | 9.9.626<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>69,992<br>99,993<br>29,998<br>79,998<br>79,998<br>69,999   |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.720% Hyundai ABS 2017-A A3 - Coupon Rate 1.760% Groyata ABS 2017-A A3 - Coupon Rate 1.760% Groyata ABS 2017-A A3 - Coupon Rate 1.760% Groyata ABS 2017-B A3 - Coupon Rate 1.800% Groyata ABS 2017-B A3 - Coupon Rate 1.800% Groyata ABS 2017-B A3 - Coupon Rate 1.770% Groyata ABS 2017-B A3 - Coupon Rate 1.900% Groyata ABS 2017-B A3 - Coupon Rate 1.900% Groyata ABS 2017-B A3 - Coupon Rate 2.010% Groyata ABS 2017-A3 - Coupon Rate 2.01 | 8/3/2020<br>11/16/2020<br>6/7/2021<br>1<br>1<br>7/15/2020<br>2/15/2021<br>4/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>10/15/2021<br>11/15/2021<br>11/15/2022<br>11/15/2022<br>4/15/2022<br>4/15/2022   | 150,000<br>135,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>70,000<br>90,000<br>100,000<br>30,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>110,000<br>110,000<br>110,000<br>20,000<br>110,000<br>20,000  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,553<br>49,431<br>69,457<br>88,786<br>98,987<br>29,576<br>68,891<br>99,401<br>78,685<br>69,102<br>108,291<br>98,306  | US Bank/CAMP   | 3.10%<br>2.05%<br>2.30%<br>3.24%<br>1.80%<br>1.74%<br>1.79%<br>1.72%<br>1.79%<br>1.79%<br>1.80%<br>1.80%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65% | 99,962<br>150,000<br>135,000<br>1,765,212<br>6,30,30<br>49,994<br>29,996<br>69,997<br>49,995<br>69,997<br>99,932<br>29,996<br>69,997<br>99,930<br>69,997<br>10,986  |
| Jamk of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Royata Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A3 - Coupon Rate 1.780% Royata ABS 2017-A A3 - Coupon Rate 1.780% Royata ABS 2017-B A3 - Coupon Rate 1.760% Royata ABS 2017-B A3 - Coupon Rate 1.760% Royata ABS 2017-A A3 - Coupon Rate 1.800% Royata R | 8/3/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>17/15/2020<br>2/15/2021<br>4/15/2021<br>4/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>11/15/2021<br>11/15/2021<br>11/15/2022<br>11/15/2022<br>4/15/2022<br>4/15/2022<br>4/15/2022   | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>50,000<br>70,000<br>90,000<br>100,000<br>30,000<br>70,000<br>80,000<br>70,000<br>110,000<br>100,000<br>110,000<br>110,000<br>20,000<br>35,000   | 100.324<br>147,716<br>132,148<br>100.273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>98,987<br>29,576<br>68,891<br>99,401<br>78,685<br>69,102<br>108,291<br>98,306<br>19,836<br>34,4760   | US Bank/CAMP  | 3.10%<br>2.05%<br>3.24%<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.82%<br>1.69%<br>1.82%<br>1.69%<br>1.82%<br>1.82%<br>1.82%<br>1.82%<br>1.82%<br>1.82%<br>1.82%  | 99,9626<br>150,0000<br>135,000<br>100,000<br>1,765,212,00<br>43,934<br>29,986<br>99,992<br>37,583<br>33,937<br>49,995<br>69,992<br>99,993<br>29,988<br>69,997<br>10,988<br>10,0267<br>10,988<br>10,0267<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,989<br>10,    |
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| 99,962<br>150,000<br>135,000<br>10,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>49,995<br>89,992<br>99,993<br>29,998<br>69,997<br>99,984<br>69,997<br>100,980<br>100,267<br>110,980<br>100,267<br>110,980<br>100,267<br>140,999<br>14,995<br>54,995<br>54,995  |
| Jamk of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Royata Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A3 - Coupon Rate 1.780% Royata ABS 2017-A A3 - Coupon Rate 1.780% Royata ABS 2017-B A3 - Coupon Rate 1.760% Royata ABS 2017-B A3 - Coupon Rate 1.760% Royata ABS 2017-A A3 - Coupon Rate 1.800% Royata R | 8/12/02/0 11/16/2020 6/7/2021 1 7/15/2020 2/15/2021 4/15/2021 7/15/2021 7/15/2021 8/15/2021 8/15/2021 8/15/2021 8/15/2021 10/15/2021 11/15/2021 11/15/2022 4/17/2022 4/17/2022 4/15/2022 1/15/2022 1/15/2022 1/15/2022   | 150,000<br>135,000<br>100,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>50,000<br>70,000<br>90,000<br>100,000<br>30,000<br>70,000<br>80,000<br>70,000<br>110,000<br>100,000<br>110,000<br>110,000<br>20,000<br>35,000   | 100.324<br>147,716<br>132,148<br>100.273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>98,987<br>29,576<br>68,891<br>99,401<br>78,685<br>69,102<br>108,291<br>98,306<br>19,836<br>34,4760   | US Bank/CAMP  | 3.10%<br>2.05%<br>3.24%<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.82%<br>1.69%<br>1.82%<br>1.69%<br>1.82%<br>1.82%<br>1.82%<br>1.82%<br>1.82%<br>1.82%<br>1.82%  | 99.962<br>150,000<br>135,000<br>100,000<br>1,765,212<br>60,334<br>49,994<br>29,996<br>37,583<br>39,997<br>49,995<br>69,992<br>99,993<br>29,998<br>69,997<br>109,980<br>100,267<br>119,999<br>34,995<br>109,980  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.80% Groyata ABS 2017-B A3 - Coupon Rate 1.800% Groyata ABS 2017-B A3 - Coupon Rate 1.800% Groyata ABS 2017-B A3 - Coupon Rate 1.800% Groyata ABS 2017-B A3 - Coupon Rate 1.770% Groyata ABS 2017-B A3 - Coupon Rate 1.90% Groyata ABS 2017-A3 - Coupon Rate 2.610% Groyata ABS 2017-A3 - Coupon Rate 2.610% Groyata ABS 2017-A3 - Coupon Rate 2.600% Groyata ABS 20 | 8/3/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>2/15/2021<br>4/15/2021<br>4/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>10/15/2021<br>11/15/2022<br>11/15/2022<br>4/15/2022<br>4/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022  | 150,000<br>135,000<br>170,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>70,000<br>90,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>100,000<br>50,000<br>100,000<br>100,000<br>50,000<br>50,000<br>50,000<br>50,000<br>50,000<br>50,000    | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>98,639<br>37,219<br>39,553<br>49,431<br>69,457<br>88,786<br>98,987<br>29,576<br>68,891<br>99,401<br>78,685<br>69,102<br>108,291<br>98,306<br>54,673<br>34,760  | US Bank/CAMP   | 3.10%<br>2.05%<br>3.24%<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.68%<br>1.80%<br>1.80%<br>1.82%<br>1.69%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65% | 29,996<br>99,992<br>37,583<br>39,997<br>49,995<br>69,992<br>89,992<br>99,993<br>29,998<br>69,997  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.80% Groyata ABS 2017-B A3 - Coupon Rate 1.80% Groyata ABS 2017-B A3 - Coupon Rate 1.800% Groyata ABS 2018-B A3 - Coupon Rate 2.610% Groyata ABS 2018-B A3 - Coupon Rate 2.610% Groyata ABS 2018-B A3 - Coupon Rate 2.600% | 8/3/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>2/15/2021<br>4/15/2021<br>4/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>10/15/2021<br>11/15/2022<br>11/15/2022<br>4/15/2022<br>4/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022  | 150,000<br>135,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>37,585<br>40,000<br>50,000<br>90,000<br>100,000<br>30,000<br>70,000<br>100,000<br>80,000<br>70,000<br>110,000<br>100,000<br>20,000<br>35,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000 | 100.324<br>147,716<br>132,148<br>100.273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>99,887<br>29,576<br>68,891<br>99,401<br>78,685<br>69,102<br>108,291<br>98,306<br>119,836<br>119,836<br>119,836<br>119,837<br>34,760<br>54,873<br>25,979<br>1,543,347   | US Bank/CAMP   | 3.10%<br>2.05%<br>3.24%<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.68%<br>1.80%<br>1.80%<br>1.82%<br>1.69%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65%<br>1.65% 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99.962<br>150,000<br>100,000<br>1,765.21<br>60,304<br>49,994<br>29,996<br>99,992<br>37,533<br>39,997<br>49,995<br>69,992<br>99,993<br>99,993<br>99,994<br>79,986<br>69,997<br>10,986<br>100,267<br>119,999<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149, 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| Sank of Nova Scotia Houston CD - Coupon Rate 3.080%  Westpac Banking Corp NY CD - Coupon Rate 2.050%  Swedbank (NewYork) CD- Coupon Rate 2.270%  Royal Bank of Canada NY CD- Coupon Rate 3.240%  Certificate of Deposi  CNH 2017-A A2 - Coupon Rate 1.640%  Royata ABS 2017-A A3 - Coupon Rate 1.780%  Floytos ABS 2017-A A3 - Coupon Rate 1.780%  Floytos ABS 2017-B A3 - Coupon Rate 1.780%  Floytos ABS 2017-A A3 - Coupon Rate 1.740%  Floytos ABS 2017-A A3 - Coupon Rate 1.740%  Floytos ABS 2017-A A3 - Coupon Rate 1.740%  Floytos ABS 2017-A A3 - Coupon Rate 1.800%  Floytos ABS 2017-A A3 - Coupon Rate 1.800%  Floytos ABS 2017-B A3 - Coupon Rate 1.770%  Floytos ABS 2017-B A3 - Coupon Rate 1.900%  Floytos ABS 2017-B A3 - Coupon Rate 2.100%  Floytos ABS 2017-B A3 - Coupon Rate 3.030%  Floytos ABS 2017-B A3 - Coupon Rate | 8/3/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>11/16/2021<br>11/16/2021<br>11/16/2021<br>11/16/2021<br>11/16/2021<br>11/16/2021<br>11/16/2021<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022<br>11/16/2022 | 150,000 135,000 1,765,000 60,306 50,000 30,000 100,000 50,000 50,000 90,000 110,000 30,000 70,000 110,000 100,000 20,000 110,000 25,000 NA 1,297,891 8,936,462   | 100.324<br>147,716<br>132,148<br>100.273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>99,897<br>78,685<br>69,102<br>108,291<br>98,306<br>119,836<br>54,673<br>34,760<br>54,873<br>259,792<br>1,543,347<br>9,071,007  | US Bank/CAMP   | 3.10%<br>2.05%<br>3.24%<br>1.80%<br>1.74%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.76%<br>1.78%<br>1.80%<br>1.80%<br>1.80%<br>1.80%<br>1.82%<br>2.66%<br>2.02%<br>3.03%<br>2.27%<br>3.03%   | 99,962<br>150,000<br>100,000<br>1,765,212<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>49,995<br>69,992<br>99,993<br>29,998<br>69,997<br>109,988<br>100,267<br>119,999<br>34,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>54,995<br>5 |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Royal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.780% Groyata ABS 2017-B A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Groyata ABS 2017-A A3 - Coupon Rate 1.80% Groyata ABS 2017-B A3 - Coupon Rate 1.80% Groyata ABS 2017-B A3 - Coupon Rate 1.800% Groyata ABS 2018-B A3 - Coupon Rate 2.610% Groyata ABS 2018-B A3 - Coupon Rate 2.610% Groyata ABS 2018-B A3 - Coupon Rate 2.600% | 8/3/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>2/15/2021<br>4/15/2021<br>4/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>10/15/2021<br>11/15/2022<br>11/15/2022<br>4/15/2022<br>4/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022  | 150,000<br>135,000<br>1,765,000<br>60,306<br>50,000<br>30,000<br>100,000<br>37,585<br>40,000<br>50,000<br>90,000<br>100,000<br>30,000<br>70,000<br>100,000<br>80,000<br>70,000<br>110,000<br>100,000<br>20,000<br>35,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000<br>100,000<br>55,000 | 100.324<br>147,716<br>132,148<br>100.273<br>1,757,047<br>60,204<br>49,607<br>29,770<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>99,887<br>29,576<br>68,891<br>99,401<br>78,685<br>69,102<br>108,291<br>98,306<br>119,836<br>119,836<br>119,836<br>119,837<br>34,760<br>54,873<br>25,979<br>1,543,347   | US Bank/CAMP   | 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| 99,962<br>150,000<br>135,000<br>1,765,217<br>60,304<br>49,994<br>29,996<br>99,992<br>37,583<br>39,997<br>49,999<br>39,993<br>29,998<br>69,995<br>109,980<br>100,267<br>19,999<br>34,995<br>109,980<br>101,0267<br>19,999<br>34,995<br>54,999<br>25,792<br>1,557,827<br>9,177,274  |
| Sank of Nova Scotia Houston CD - Coupon Rate 3.080% Westpac Banking Corp NY CD - Coupon Rate 2.050% Swedbank (NewYork) CD- Coupon Rate 2.270% Soyal Bank of Canada NY CD- Coupon Rate 3.240% Certificate of Deposi CNH 2017-A A2 - Coupon Rate 1.640% Groyata ABS 2017-A A3 - Coupon Rate 1.730% Groyata ABS 2017-A A3 - Coupon Rate 1.780% Foyota ABS 2017-A A3 - Coupon Rate 1.760% Groyata ABS 2017-B A3 - Coupon Rate 1.760% Groyata ABS 2017-B A3 - Coupon Rate 1.760% Groyata ABS 2017-A A3 - Coupon Rate 1.760% Groyata ABS 2017-A A3 - Coupon Rate 1.740% AND ASS 2017-A A3 - Coupon Rate 1.740% Groyata ABS 2017-A A3 - Coupon Rate 1.800% Groyata ABS 2017-B A3 - Coupon Rate 1.90% Groyata ABS 2017-B A3 - Coupon Rate 2.010% Groyata ABS 2017-B A3 - Coupon Rate 2.010% Groyata ABS 2017-B A3 - Coupon Rate 3.030% Groyata ABS 2017 | 8/3/2020<br>11/16/2020<br>11/16/2020<br>11/16/2020<br>11/16/2021<br>2/15/2021<br>4/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>8/15/2021<br>10/15/2021<br>10/15/2021<br>11/15/2021<br>11/15/2022<br>3/15/2022<br>3/15/2022<br>4/17/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2022<br>1/15/2023<br>NA   | 150,000 135,000 100,000 1,765,000 60,306 50,000 30,000 100,000 37,585 40,000 70,000 90,000 100,000 30,000 100,000 30,000 70,000 20,000 100,000 35,000 55,000 NA 1,297,891 8,936,462  | 100,324<br>147,716<br>132,148<br>100,273<br>1,757,047<br>98,839<br>37,219<br>39,533<br>49,431<br>69,457<br>88,786<br>98,987<br>29,576<br>68,891<br>99,401<br>78,685<br>69,102<br>108,291<br>108,291<br>98,306<br>19,836<br>34,760<br>19,836<br>34,760<br>19,836<br>34,760<br>78,836<br>34,760<br>19,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>78,836<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760<br>34,760     | US Bank/CAMP | 3.10%<br>2.05%<br>3.24%_<br>1.80%<br>1.74%<br>1.72%<br>1.72%<br>1.76%<br>1.74%<br>1.68%<br>1.80%<br>1.80%<br>1.80%<br>1.80%<br>2.02%<br>2.66%<br>2.20%<br>2.80%   | 99.962<br>150,000<br>100,000<br>1,765.21<br>60,304<br>49,994<br>29,996<br>99,992<br>37,533<br>39,997<br>49,995<br>69,992<br>99,993<br>99,993<br>99,994<br>79,986<br>69,997<br>10,986<br>100,267<br>119,999<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,995<br>149,   |



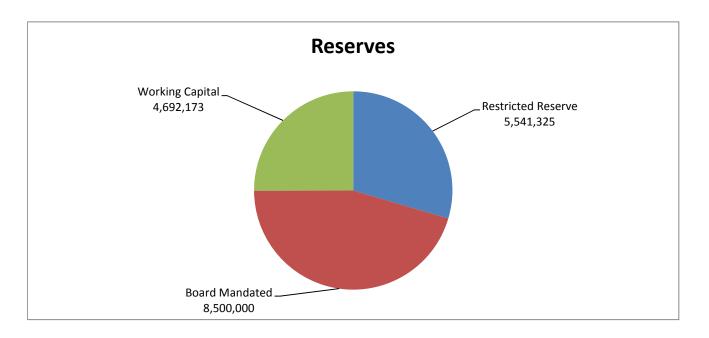


| LIQUIDITY     |               |                  |    |               |         |  |  |  |  |  |
|---------------|---------------|------------------|----|---------------|---------|--|--|--|--|--|
|               |               | October 31, 2018 |    | June 30, 2018 |         |  |  |  |  |  |
|               | \$            | %                |    | \$            | %       |  |  |  |  |  |
| DEMAND        | \$ 9,816,017  | 52.40%           | \$ | 4,910,610     | 35.03%  |  |  |  |  |  |
| 30 Days       | \$ 250,320    | 1.34%            | \$ | -             | 0.00%   |  |  |  |  |  |
| 31-180 Days   | \$ 532,727    | 2.84%            | \$ | 398,073       | 2.84%   |  |  |  |  |  |
| 181 - 360     | \$ 1,317,391  | 7.03%            | \$ | 712,727       | 5.08%   |  |  |  |  |  |
| 361-1800 Days | \$ 6,817,044  | 36.39%           | \$ | 7,995,983     | 57.04%  |  |  |  |  |  |
| TOTAL         | \$ 18,733,499 | 100.00%          | \$ | 14,017,392    | 100.00% |  |  |  |  |  |

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# **EL TORO WATER DISTRICT**

# RESERVE ANALYSIS 31-Oct-18



| Restricted Reserve             | \$<br>5,541,325  |
|--------------------------------|------------------|
| Board Mandated                 | \$<br>8,500,000  |
| Capital Cash Flow / Compliance | \$<br>4,692,173  |
| Total                          | \$<br>18,733,499 |

#### **Restricted Reserve**

| SRFL-Recycled              | \$<br>1,602,958 |
|----------------------------|-----------------|
| Capital Facilities Reserve | \$<br>55,806    |
| Tiered Cons Fund           | \$<br>2,289,204 |
| Baker Funding              | \$<br>1,593,357 |
| Total                      | \$<br>5,541,325 |

### **Board Mandated Minimum Reserve Levels**

| Capital Construction | \$<br>3,000,000 |
|----------------------|-----------------|
| Rate Stabilization   | \$<br>2,200,000 |
| Operations           | \$<br>1,300,000 |
| Working Capital      | \$<br>2,000,000 |
| Total                | \$<br>8,500,000 |

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# EL TORO WATER DISTRICT CHANGE IN RESERVES

|                        | _                  | October 31, 2018 | Year to Date | June 30, 2018 |
|------------------------|--------------------|------------------|--------------|---------------|
| Operating Revenue      |                    | 2,332,299        | 9,449,717    | 25,184,176    |
| Non-operating Revenue  |                    | 167,157          | 597,999      | 1,581,002     |
| ,                      | Total Revenue      | 2,499,456        | 10,047,716   | 26,765,179    |
| Operating Expenses     |                    | 1,920,990        | 7,490,878    | 21,367,838    |
| Depreciation           |                    | 366,470          | 1,465,880    | 4,229,724     |
| Non-operating Expenses |                    | 64,088           | 256,354      | 805,729       |
|                        | Total Expenses     | 2,351,548        | 9,213,112    | 26,403,291    |
|                        | NET INCOME         | 147,908          | 834,604      | 361,888       |
| Non-Cash Items:        |                    |                  |              |               |
| Add: Depreciation      |                    | 366,470          | 1,465,880    | 4,229,724     |
| Change in Notes Rec    | eivable/Grant Fund | -                | -            | -             |
| Loan Proceeds          |                    | -                | 4,977,548    | -             |
| Less: Debt Service     |                    | -                | -            | (1,739,637)   |
| Capital Improvements   | S                  | (282,443)        | (1,495,795)  | (6,021,629)   |
| Total                  | Non-Cash Items     | 84,027           | 4,947,633    | (3,531,542)   |
| CHANG                  | E IN RESERVES      | 231,935          | 5,782,237    | (3,169,655)   |

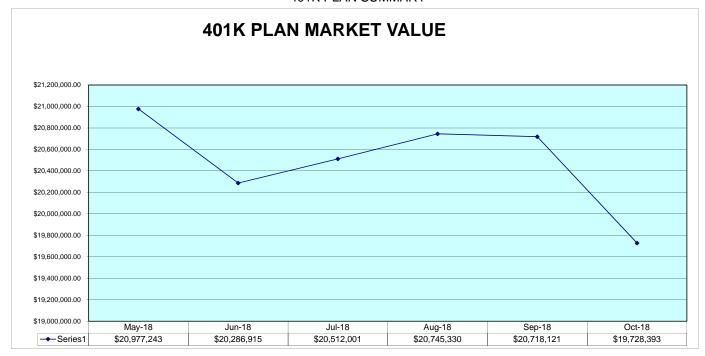
#### PAGE 7

# EL TORO WATER DISTRICT Cash Sheet For the month ending October 31, 2018

|                |                               | For the month ending October 31, 2018                                     |    |                       |
|----------------|-------------------------------|---|----|-----------------------|
| CHECK          | PAYMENT                       |   |    | PAYMENT               |
| NUMBER         | DATE                          | VENDOR NAME   |    | AMOUNT                |
| 85906          |                               | MUNICIPAL WATER DISTRICT OF ORANGE CO.                                    |    | 688,511.64            |
| 85895          |                               | E.J. MEYER COMPANY, INC.  |    | 546,932.56            |
|                |                               |   |    |                       |
| 85871          |                               | SOUTH ORANGE COUNTY WASTEWATER AUTHORITY                                  |    | 231,664.00            |
| 85914          |                               | SOUTH ORANGE COUNTY WASTEWATER AUTHORITY                                  |    | 191,217.00            |
| 85922          | 10/18/2018                    | ACWA HEALTH BENEFITS AUTHORITY  |    | 118,942.23            |
| 85858          | 10/04/2018                    | MOULTON NIGUEL WATER DISTRICT   |    | 88,508.00             |
| 85947          | 10/18/2018                    | SO. CALIFORNIA EDISON CO.   |    | 88,309.01             |
|                |                               | TOTAL CHECKS OVER \$50,000  | \$ | 1,954,084.44          |
|                |                               | TOTAL CHECKS IN REGISTER  | \$ | 2,369,045.39          |
| DDANK WIDE     | C / DEDIT TO AN               | OFFIDS  |    |                       |
| KDAINK WIKE    | S / DEBIT TRAN:<br>10/12/2018 | PAYROLL DIRECT DEPOSIT  |    | 140,622.70            |
|                | 10/12/2018                    | FEDERAL DEPOSIT LIABILITY   |    | 28,760.36             |
|                | 10/12/2018                    | SDI & STATE TAX   |    | 10,882.93             |
|                |                               | WAGE GARNISHMENTS   |    | 585.00                |
|                |                               | PRUDENTIAL (401K)   |    | 49,571.7              |
|                |                               | PRUDENTIAL (401K) PRUDENTIAL (457)  |    | 15,520.30             |
|                |                               | PAYROLL BOARD OF DIRECTOR   |    | 15,520.30<br>5,197.73 |
|                |                               |   |    | ,                     |
|                |                               | SS, MEDICARE, SDI & STATE TAX   |    | 1,545.1               |
|                |                               | PRUDENTIAL (457)  |    | 3,175.50              |
|                |                               | PAYROLL DIRECT DEPOSIT  |    | 138,780.5             |
|                | 10/26/2018                    | FEDERAL DEPOSIT LIABILITY   |    | 27,842.09             |
|                | 10/26/2018                    | SDI & STATE TAX   |    | 10,326.40             |
|                | 10/26/2018                    | WAGE GARNISHMENTS   |    | 585.0                 |
|                | 10/26/2018                    | PRUDENTIAL (401K)   |    | 47,708.50             |
|                |                               | PRUDENTIAL (457)  |    | 13,894.90             |
|                |                               | ADP AND BANK FEES   |    | 4,852.57              |
|                |                               | TOTAL INTERBANK WIRES / DEBIT TRANSFERS                                   | \$ | 499,851.41            |
|                |                               | TOTAL DISBURSEMENTS   | \$ | 2,868,896.80          |
|                |                               | ETWD EMPLOYEES  |    |                       |
| CHECK          | PAYMENT                       |   |    | PAYMENT               |
| NUMBER         | DATE                          | PAYEE (DESCRIPTION)   |    | AMOUNT                |
| 85897          |                               | ERIC NGUYEN (Expense Reimbursement)                                       |    | 513.71                |
| 85890          |                               | CHRIS GOODCHILD (Expense Reimbursement)                                   |    | 378.28                |
| 85896          | 10/11/2018                    | ED PETERSON (Expense Reimbursement)                                       |    | 363.87                |
| 85932          | 10/18/2018                    | ED PETERSON (Expense Reimbursement)                                       |    | 269.36                |
| 85867          | 10/04/2018                    | SANDRA SUE NORBERG (Expense Reimbursement)                                |    | 222.90                |
| 85955          | 10/25/2018                    | ALEX HRADECKY (Expense Reimbursement)                                     |    | 222.50                |
| 85869          |                               | SHERRI A. SEITZ (Expense Reimbursement)                                   |    | 218.5                 |
| 85889          |                               | CHAU VUONG (Expense Reimbursement)  |    | 186.0                 |
|                |                               |   |    |                       |
| 85979          |                               | STEVE SANCHEZ (Expense Reimbursement)                                     |    | 104.4                 |
| 85931<br>85942 |                               | DOMINIC BERGIN (Expense Reimbursement) RICK BROWN (Expense Reimbursement) |    | 76.30<br>45.00        |
|                |                               | TOTAL CHECKS TO EMPLOYEES   | \$ | 2,600.91              |
|                |                               |   | •  | _,000.0               |
| CHECK          | PAYMENT                       | ETWD DIRECTORS  |    | PAYMENT               |
| NUMBER         | DATE                          | PAYEE (DESCRIPTION)   |    | AMOUNT                |
| 85903          | 10/11/2010                    | KATHRYN FRESHLEY (Expense Reimbursement)                                  |    | 417.82                |
|                |                               | · ·   |    |                       |
| 85904          |                               | MARK MONIN (Expense Reimbursement)  |    | 388.52                |
| 85898          |                               | FREDERICK ADJARIAN (Expense Reimbursement)                                |    | 130.08                |
| 85902          | 10/11/2018                    | JOSE VERGARA (Expense Reimbursement)                                      |    | 111.73                |
|                |                               | TOTAL CHECKS TO DIRECTORS   | \$ | 1,048.15              |
|                |                               |   |    |                       |

#### **EL TORO WATER DISTRICT**

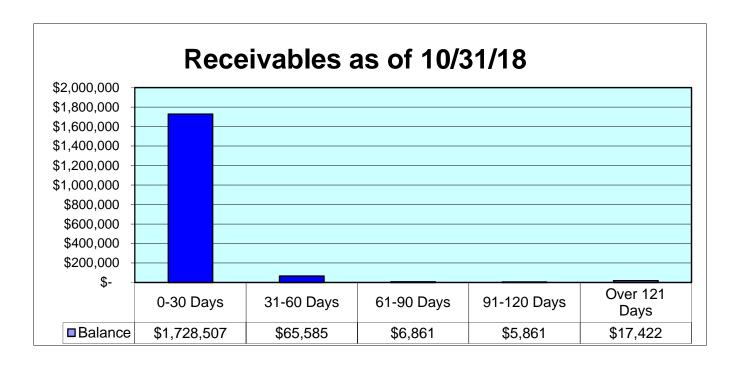
401K PLAN SUMMARY



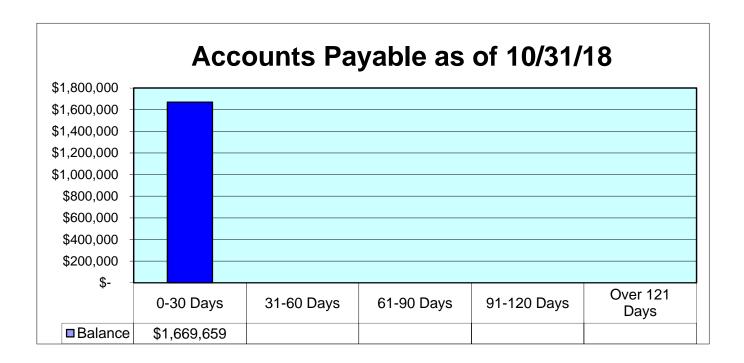
|  |     | MARKET VALUE SUMMARY      |  |                               |                                      |  |                                |   |  |
|--|-----|---------------------------|--|-------------------------------|--------------------------------------|--|--------------------------------|---|--|
|  | Und | Growth<br>der 40 yrs. Old | Capital<br>Appreciation<br>40 to 44 yrs. Old | Balanced<br>45 to 49 yrs. Old | Balanced Income<br>50 to 54 yrs. Old | Income &<br>Growth<br>55 to 59 yrs.<br>Old | Income<br>60 to 64 yrs.<br>Old | Capital Pres.<br>Port<br>Over 65 yrs. Old |  |
| Balance at July 1, 2018                                      | \$  | 1,361,579.56              | \$0.00                                       | \$2,590,730.79                | \$0.00                               | \$11,389,155.42                            | \$0.00                         | \$4,945,449.62                            |  |
| Contributions  |     | 89,402.70                 | 16,876.05                                    | 51,821.70                     | 59,871.75                            | 117,441.18                                 | 52,486.99                      | 55,662.04                                 |  |
| Withdrawals  |     | (82,829.35)               | 0.00   | 0.00                          | 0.00                                 | (59,980.00)                                | (39,971.03)                    | (207,278.27)                              |  |
| Transfers  |     | (107,465.90)              | 460,635.42                                   | (1,052,400.42)                | 5,554,333.46                         | (5,594,854.49)                             | 2,794,956.15                   | (2,055,204.22)                            |  |
| Interest, dividends and appreciation net of fees and charges |     | (46,202.45)               | (27,358.23)                                  | (80,107.80)                   | (274,291.91)                         | (74,357.54)                                | (91,089.47)                    | (18,619.24)                               |  |
| Balance at October 31, 2018                                  | \$  | 1,214,484.56              | \$450,153.24                                 | \$1,510,044.27                | \$5,339,913.30                       | \$5,777,404.57                             | \$2,716,382.64                 | \$2,720,009.93                            |  |
| Average return YTD October 31, 2018                          |     | -3.80%                    | -6.08%                                       | -5.30%                        | -5.14%                               | -1.29%                                     | -3.35%                         | -0.68%                                    |  |

Average return is calculated by dividing the interest, dividends and appreciation, net of fees by ending fund balance and then annualize.

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RECEIVABLES & PAYABLES AGEING



Bad Debts Year to Date: \$399

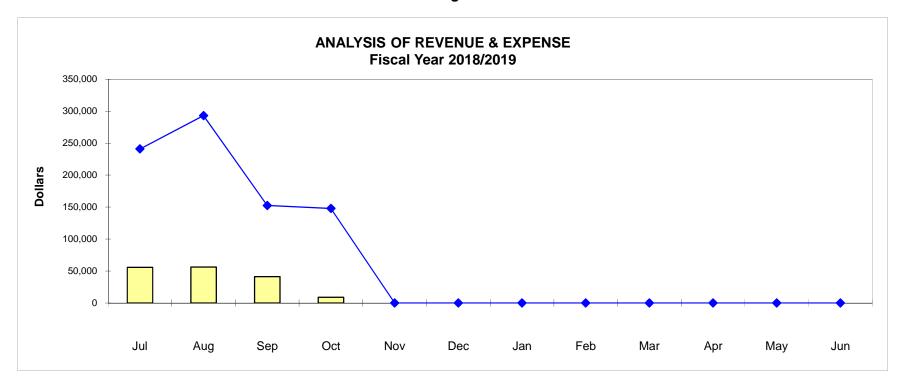


Year to Date Discounts Taken: \$783

#### Page 10 El Toro Water District Income Statement October 2018

| Income  | Oct 18                   | Budget                   | % of Budget        | Jul - Oct 18                 | YTD Budget                   | % of Budget        | Annual Budget                |
|---|--------------------------|--------------------------|--------------------|------------------------------|------------------------------|--------------------|------------------------------|
| 4600 · Water Service Charge   | 280,141.16               | 280,341.25               | 99.93%             | 1,093,157.58                 | 1,121,365.00                 | 97.49%             | 3,364,095.00                 |
| 4700 · Sanitary Service   | 640,034.72               | 650,000.00               | 98.47%             | 2,612,247.79                 | 2,600,000.00                 | 100.47%            | 7,800,000.00                 |
| 4722 · Recycled Water Tertiary Sales  | 171,258.05               | 152,783.86               | 112.09%            | 803,436.58                   | 680,180.43                   | 118.12%            | 1,695,000.00                 |
| 4724 · Service Charge - Recycled Water                                      | 18,954.50                | 18,750.00                | 101.09%            | 74,116.70                    | 75,000.00                    | 98.82%             | 225,000.00                   |
| 4750 · Capital Facilities Charge  4800 · Commodity Charge                   | 250,453.92<br>976,763.94 | 251,250.00<br>848,764.18 | 99.68%<br>115.08%  | 1,001,908.61<br>3,832,150.97 | 1,005,000.00<br>3,778,624.22 | 99.69%<br>101.42%  | 3,015,000.00<br>9,416,278.00 |
| 4950 · Other Operating Income   | 4,295.00                 | 4,583.33                 | 93.71%             | 27,180.60                    | 18,333.36                    | 148.26%            | 55,000.00                    |
| 4960 · Other Income   | 67,514.46                | 45,812.51                | 147.37%            | 202,938.19                   | 183,249.92                   | 110.74%            | 549,750.00                   |
| 4967 · SMWD   | 0.00                     | 9,166.67                 | 0.0%               | 0.00                         | 36,666.64                    | 0.0%               | 110,000.00                   |
| 4970 · MNWD   | 0.00                     | 1,916.67                 | 0.0%               | 11,000.00                    | 7,666.64                     | 143.48%            | 23,000.00                    |
| 4980 · Interest Income<br>4985 · Changes FMV CAMP                           | 30,479.58<br>-6,768.66   | 11,250.00                | 270.93%            | 103,486.88<br>-6,183.15      | 45,000.00                    | 229.97%            | 135,000.00                   |
| 4986 · Changes FMV LAIF   | -9,602.20                |                          |                    | -9,602.20                    |                              |                    |                              |
| 4990 · Property Taxes   | 75,931.96                | 72,916.67                | 104.14%            | 297,756.58                   | 291,666.64                   | 102.09%            | 875,000.00                   |
| Total Income  | 2,499,456.43             | 2,347,535.14             | 106.47%            | 10,043,595.13                | 9,842,752.85                 | 102.04%            | 27,263,123.00                |
| Gross Profit  | 2,499,456.43             | 2,347,535.14             | 106.47%            | 10,043,595.13                | 9,842,752.85                 | 102.04%            | 27,263,123.00                |
| Expense   | 674 202 00               | 000 050 40               | 07.040/            | 2 000 000 00                 | 0.700.040.45                 | 04.400/            | 0.007.007.05                 |
| 5100 · Personnel Cost<br>5405 · Water Purchases                             | 671,392.00<br>789,037.02 | 690,653.10<br>723,509.06 | 97.21%<br>109.06%  | 2,600,033.36<br>3,060,119.37 | 2,762,612.45<br>3,220,359.09 | 94.12%<br>95.02%   | 8,287,837.25<br>8,027,968.00 |
| 5410 · Electrical Power   | 65,706.31                | 89,787.48                | 73.18%             | 408,860.69                   | 359,150.16                   | 113.84%            | 1,077,450.00                 |
| 5415 · Repair Parts & Materials   | 24,769.56                | 32,133.75                | 77.08%             | 121,162.90                   | 128,535.00                   | 94.27%             | 385,605.00                   |
| 5420 · Equipment Maintenance & Repair                                       | 14,515.81                | 8,172.52                 | 177.62%            | 30,088.91                    | 32,689.84                    | 92.04%             | 98,070.00                    |
| 5425 · Pump Maintenance & Repair  | 12,332.00                | 10,525.01                | 117.17%            | 43,203.83                    | 42,099.92                    | 102.62%            | 126,300.00                   |
| 5430 · Motor Maintenance & Repair<br>5440 · Electrical/Contl Maint & Repair | 0.00                     | 2,150.01<br>5,791.67     | 0.0%               | 0.00<br>7,195.40             | 8,599.92<br>23,166.64        | 0.0%<br>31.06%     | 25,800.00<br>69,500.00       |
| 5445 · Meter Maintenance & Repair   | 0.00                     | 291.66                   | 0.0%               | 0.00                         | 1,166.72                     | 0.0%               | 3,500.00                     |
| 5455 · Chemicals  | 29,004.07                | 18,008.33                | 161.06%            | 77,365.49                    | 72,033.36                    | 107.4%             | 216,100.00                   |
| 5460 · Structure Maint & Repair   | 9,967.88                 | 1,780.00                 | 559.99%            | 17,554.86                    | 7,120.00                     | 246.56%            | 21,360.00                    |
| 5465 · Asphalt Maintenance & Repair   | 6,440.00                 | 8,141.66                 | 79.1%              | 22,060.00                    | 32,566.72                    | 67.74%             | 97,700.00                    |
| 5470 · Consultants<br>5475 · Contractors                                    | 133.74<br>99,325.99      | 9,516.67<br>102,599.15   | 1.41%<br>96.81%    | 3,531.14<br>365,283.28       | 38,066.64<br>410,396.80      | 9.28%<br>89.01%    | 114,200.00<br>1,231,190.00   |
| 5480 · Engineers  | 4,653.97                 | 6,333.33                 | 73.48%             | 8,162.47                     | 25,333.36                    | 32.22%             | 76,000.00                    |
| 5482 · Dump Fees  | 937.55                   | 1,333.34                 | 70.32%             | 2,991.43                     | 5,333.28                     | 56.09%             | 16,000.00                    |
| 5485 · Laboratory   | 3,879.45                 | 2,950.00                 | 131.51%            | 8,964.78                     | 11,800.00                    | 75.97%             | 35,400.00                    |
| 5490 · License & Permits  | 2,726.83                 | 10,736.30                | 25.4%              | 13,689.12                    | 42,944.60                    | 31.88%             | 128,835.00                   |
| 5495 · Gas & Oil  | 10,310.44                | 7,500.00                 | 137.47%            | 34,646.38                    | 30,000.00                    | 115.49%            | 90,000.00                    |
| 5500 · Equipment Rental<br>5505 · Landscaping                               | 2,597.56<br>13,483.66    | 1,366.67<br>8,671.67     | 190.07%<br>155.49% | 6,726.59<br>44,374.30        | 5,466.64<br>34,686.64        | 123.05%<br>127.93% | 16,400.00<br>104,060.00      |
| 5510 · Small Tools & Equipment  | 570.37                   | 5,129.17                 | 11.12%             | 4,695.54                     | 20,516.64                    | 22.89%             | 61,550.00                    |
| 5515 · Security   | 2,032.53                 | 1,587.94                 | 128.0%             | 9,348.43                     | 6,351.48                     | 147.19%            | 19,055.00                    |
| 5520 · Operating Supplies   | 2,889.73                 | 4,333.33                 | 66.69%             | 16,794.80                    | 17,333.36                    | 96.89%             | 52,000.00                    |
| 5525 · Safety Equipment   | 1,452.04                 | 3,216.67                 | 45.14%             | 1,891.74                     | 12,866.64                    | 14.7%              | 38,600.00                    |
| 5530 · Temporary Help<br>5535 · Other Employee Cost                         | 0.00<br>7,706.78         | 2,833.34<br>7,500.00     | 0.0%<br>102.76%    | 0.00<br>43,194.39            | 11,333.28<br>30,000.00       | 0.0%<br>143.98%    | 34,000.00<br>90,000.00       |
| 5540 · Depreciation   | 366,470.00               | 358,333.33               | 102.27%            | 1,465,880.00                 | 1,433,333.36                 | 102.27%            | 4,300,000.00                 |
| 5545 · Insurance  | 44,885.57                | 40,712.49                | 110.25%            | 169,886.35                   | 162,850.08                   | 104.32%            | 488,550.00                   |
| 5555 · Advertising & Publicity  | 0.00                     | 208.33                   | 0.0%               | 200.00                       | 833.36                       | 24.0%              | 2,500.00                     |
| 5560 · Amortization   | 570.49                   | 570.83                   | 99.94%             | 2,281.96                     | 2,283.36                     | 99.94%             | 6,850.00                     |
| 5570 · Annual Event<br>5575 · Audit   | 0.00                     | 445.83<br>2,500.00       | 0.0%               | 0.00<br>19,500.00            | 1,783.36<br>10,000.00        | 0.0%<br>195.0%     | 5,350.00<br>30,000.00        |
| 5580 · Bad Debts  | 513.59                   | 1,666.67                 | 30.82%             | 399.16                       | 6,666.64                     | 5.99%              | 20,000.00                    |
| 5585 · Bank Charges   | 4,852.57                 | 4,708.33                 | 103.06%            | 20,265.92                    | 18,833.36                    | 107.61%            | 56,500.00                    |
| 5590 · Data Processing Supply & Access                                      | 165.86                   | 3,041.66                 | 5.45%              | 11,490.19                    | 12,166.72                    | 94.44%             | 36,500.00                    |
| 5595 · Data Processing Equipment  | 6,164.68                 | 3,333.34                 | 184.94%            | 6,164.68                     | 13,333.28                    | 46.24%             | 40,000.00                    |
| 5600 · Data Processing Consultants<br>5605 · Directors Fees                 | 16,750.00<br>9,955.00    | 2,083.33<br>8,750.00     | 804.0%<br>113.77%  | 27,488.00<br>35,735.00       | 8,333.36<br>35,000.00        | 329.86%<br>102.1%  | 25,000.00<br>105,000.00      |
| 5610 · Dues & Memberships   | 9,828.27                 | 6,833.33                 | 143.83%            | 27,012.08                    | 27,333.36                    | 98.83%             | 82,000.00                    |
| 5615 · Education & Training   | 4,527.40                 | 2,437.50                 | 185.74%            | 9,610.91                     | 9,750.00                     | 98.57%             | 29,250.00                    |
| 5620 · Election Expense   | 0.00                     | 2,500.00                 | 0.0%               | 0.00                         | 10,000.00                    | 0.0%               | 30,000.00                    |
| 5625 · Employee Service Awards  | 256.28                   | 483.33                   | 53.02%             | 1,845.19                     | 1,933.36                     | 95.44%             | 5,800.00                     |
| 5630 · Software Maintenance & Licenses<br>5640 · Interest Expense           | 7,147.70<br>64,088.38    | 13,416.67<br>64,088.42   | 53.28%<br>100.0%   | 54,650.78<br>256,353.52      | 53,666.64<br>256,353.64      | 101.83%<br>100.0%  | 161,000.00<br>769,061.00     |
| 5645 · Janitorial   | 2,775.00                 | 2,816.67                 | 98.52%             | 11,226.00                    | 11,266.64                    | 99.64%             | 33,800.00                    |
| 5650 · Legal  | 608.27                   | 12,500.00                | 4.87%              | 25,500.74                    | 50,000.00                    | 51.0%              | 150,000.00                   |
| 5655 · Meets, Conventions & Travel  | 4,982.01                 | 3,250.00                 | 153.29%            | 13,301.73                    | 13,000.00                    | 102.32%            | 39,000.00                    |
| 5657 · Meets, Con & Travel - Directors                                      | 1,550.45                 | 2,333.33                 | 66.45%             | 12,402.30                    | 9,333.36                     | 132.88%            | 28,000.00                    |
| 5660 · Office Supplies<br>5670 · Postage                                    | 46.33<br>135.00          | 1,916.67<br>1,708.33     | 2.42%<br>7.9%      | 2,417.77<br>3,552.25         | 7,666.64<br>6,833.36         | 31.54%<br>51.98%   | 23,000.00<br>20,500.00       |
| 5675 · Printing & Reproduction  | 4,928.69                 | 1,750.00                 | 281.64%            | 6,760.20                     | 7,000.00                     | 96.57%             | 21,000.00                    |
| 5680 · Property Tax   | 2,507.17                 | 458.33                   | 547.02%            | 2,553.03                     | 1,833.36                     | 139.25%            | 5,500.00                     |
| 5685 - Public Education & Outreach  | 11,630.21                | 18,600.00                | 62.53%             | 27,497.25                    | 74,400.00                    | 36.96%             | 223,200.00                   |
| 5690 · Publications & Subscriptions   | 0.00                     | 250.00                   | 0.0%               | 1,461.84                     | 1,000.00                     | 146.18%            | 3,000.00                     |
| 5695 · Communications<br>5700 · Utilities                                   | 8,802.92<br>1,540.96     | 8,500.00<br>1,775.00     | 103.56%<br>86.82%  | 36,848.80<br>4,766.52        | 34,000.00<br>7,100.00        | 108.38%<br>67.13%  | 102,000.00<br>21,300.00      |
| Total Expense   | 2,351,548.09             | 2,338,523.55             | 100.56%            | 9,208,991.37                 | 9,680,416.42                 | 95.13%             | 27,408,141.25                |
| •   | ,                        |                          |                    |                              |                              |                    |                              |
|   | Oct 18                   | Budget                   | % of Budget        | Jul - Oct 18                 | YTD Budget                   | % of Budget        | Annual Budget                |
| Net Income  | 147,908.34               | 9,011.59                 | 1,641.31%          | 834,603.76                   | 162,336.43                   | 514.12%            | -145,018.25                  |
|   | ,500.0-1                 | 5,571100                 | .,00170            | 30 .,000.10                  | . 02,000.40                  | J 12/0             |                              |

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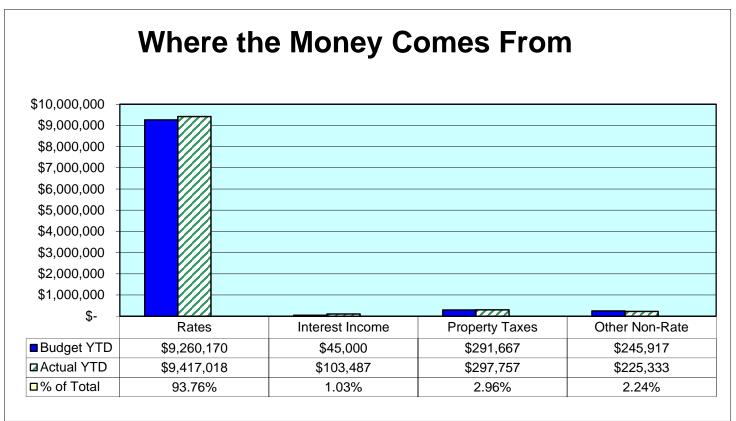


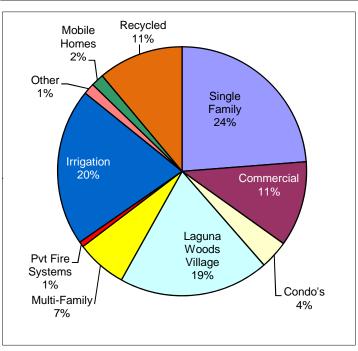
#### ANALYSIS OF REVENUES & EXPENSES BUDGET COMPARED TO ACTUAL FISCAL YEAR 2018/2019

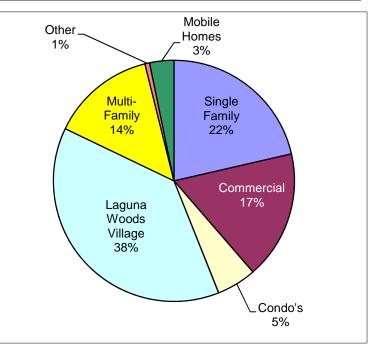
|             | Jul       | Aug       | Sep       | Oct       | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|-------------|-----------|-----------|-----------|-----------|-----|-----|-----|-----|-----|-----|-----|-----|
| Budget      |           |           |           |           |     |     |     |     |     |     |     |     |
| Revenue     | 2,515,047 | 2,517,047 | 2,463,124 | 2,347,535 |     |     |     |     |     |     |     |     |
| Expense     | 2,459,295 | 2,460,738 | 2,421,860 | 2,338,524 |     |     |     |     |     |     |     |     |
| Profit/Loss | 55,752    | 56,309    | 41,264    | 9,012     | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   |
| Actual      |           |           |           |           |     |     |     |     |     |     |     |     |
| Revenue     | 2,470,725 | 2,786,638 | 2,286,776 | 2,499,456 |     |     |     |     |     |     |     |     |
| Expense     | 2,229,745 | 2,493,502 | 2,134,197 | 2,351,548 |     |     |     |     |     |     |     |     |
| Profit/Loss | 240,979   | 293,137   | 152,579   | 147,908   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   |

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# EL TORO WATER DISTRICT REVENUES FROM WATER & WASTE WATER SALES AS OF 10/31/18







WATER REVENUE YTD 2018/2019

**WASTE WATER REVENUE YTD 2018/2019** 

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EL TORO WATER DISTRICT
REVENUE COMPARISON
For the Month Ended October 31, 2018

|                                 | ACTUAL |           | URRENT<br>MONTH<br>BUDGET | ARIANCE<br>OOLLARS | % +/- |          | YEAR<br>TO DATE<br>ACTUAL |    | YEAR<br>TO DATE<br>BUDGET | ARIANCE<br>OLLARS | % +/- |      | BUDGET |            | REMAINING<br>BUDGET |            |
|---------------------------------|--------|-----------|---------------------------|--------------------|-------|----------|---------------------------|----|---------------------------|-------------------|-------|------|--------|------------|---------------------|------------|
| From Rates                      |        |           |                           |                    |       |          |                           |    |                           |                   |       |      |        |            |                     |            |
| Capital Facilities Charge       | \$     | 250,454   | \$<br>251,250             | \$<br>(796)        | 0%    | \$       | 1,001,909                 | \$ | 1,005,000                 | \$<br>(3,091)     | 0%    | 6 9  | \$     | 3,015,000  | \$                  | 2,013,091  |
| Water sales - Commodity         |        | 976,764   | 848,764                   | 128,000            | 15%   | ,<br>o   | 3,832,151                 |    | 3,778,624                 | 53,527            | 19    | 6    |        | 9,416,278  |                     | 5,584,127  |
| Water sales - Fixed Meter       |        | 280,141   | 280,341                   | (200)              | 0%    | ,<br>o   | 1,093,158                 |    | 1,121,365                 | (28,207)          | -3%   | 6    |        | 3,364,095  |                     | 2,270,937  |
| Waste water sales               |        | 640,035   | 650,000                   | (9,965)            | -2%   | ,<br>D   | 2,612,248                 |    | 2,600,000                 | 12,248            | 0%    | 6    |        | 7,800,000  |                     | 5,187,752  |
| Recycled water tertiary sales   |        | 171,258   | 152,784                   | 18,474             | 129   | ,<br>o   | 803,437                   |    | 680,180                   | 123,256           | 18%   | 6    |        | 1,695,000  |                     | 891,563    |
| Service charge - Recycled water |        | 18,955    | 18,750                    | 205                | 19    | ,<br>o   | 74,117                    |    | 75,000                    | (883)             | -19   | 6    |        | 225,000    |                     | 150,883    |
| TOTAL FROM RATES                |        | 2,337,606 | 2,201,889                 | 135,717            | 6%    | ,<br>)   | 9,417,018                 |    | 9,260,170                 | 156,849           | 2%    | 6    |        | 25,515,373 |                     | 16,098,355 |
| Non-rate Revenue                |        |           |                           |                    |       |          |                           |    |                           |                   |       |      |        |            |                     |            |
| Admin fee                       |        | 1,575     | 1,600                     | (25)               | -29   |          | 17,081                    |    | 6,400                     | 10,681            | 1679  | 6    |        | 19,200     |                     | 2,119      |
| 48 Hour notice fee              |        | 2,295     | 2,451                     | (156)              | -6%   |          | 9,030                     |    | 9,805                     | (775)             | -89   |      |        | 29,416.44  |                     | 20,386     |
| Restoration fee                 |        | 310       | 370                       | (60)               | -16%  |          | 700                       |    | 1,480                     | (780)             | -53%  |      |        | 4,440      |                     | 3,740      |
| Unpaid check fee                |        | 115       | 150                       | (35)               | -23%  | D        | 370                       |    | 600                       | (230)             | -38%  | 6    |        | 1,800      |                     | 1,430      |
| Cut lock fee                    |        | -         | 12                        | (12)               | -100% | ,<br>o   | -                         |    | 48                        | (48)              | -100% | 6    |        | 144        |                     | 144        |
| TOTAL NON-RATE                  |        | 4,295     | 4,583                     | (288)              | -6%   | ,<br>)   | 27,181                    |    | 18,333                    | 8,847             | 48%   | 6    |        | 55,000     |                     | 27,820     |
| Other Revenue                   |        |           |                           |                    |       |          |                           |    |                           |                   |       |      |        |            |                     |            |
| Interest                        |        | 30,480    | 11,250                    | 19,230             | 1719  |          | 103,487                   |    | 45,000                    | 58,487            | 1309  | 6    |        | 135,000    |                     | 31,513     |
| Change FMV Investment           |        | (16,371)  | - 1,200                   | (16,371)           | 0%    |          | (15,785)                  |    | -                         | (15,785)          | 09    |      |        | -          |                     | 15,785     |
| Property taxes                  |        | 75,932    | 72,917                    | 3,015              | 49    |          | 297,757                   |    | 291,667                   | 6,090             | 29    |      |        | 875,000    |                     | 577,243    |
| Other                           |        | 67,514    | 45,813                    | 21,701             | 47%   |          | 202,938                   |    | 183,250                   | 19,688            | 119   |      |        | 549,750    |                     | 346,812    |
| TOTAL OTHER REVENUE             |        | 157,555   | 129,979                   | 27,576             | 219   |          | 588,396                   |    | 519,917                   | 68,480            | 13%   |      |        | 1,559,750  |                     | 971,354    |
| Contract Service                |        |           |                           |                    |       |          |                           |    |                           |                   |       |      |        |            |                     |            |
| Santa Margarita W. D.           |        | -         | 9,167                     | (9,167)            | -100% | ,<br>D   | -                         |    | 36,667                    | (36,667)          | -100% | 6    |        | 110,000    |                     | 110,000    |
| Moulton Niguel W. D.            |        | -         | 1,917                     | (1,917)            | -100% | ,<br>)   | 11,000                    |    | 7,667                     | 3,333             | 43%   | 6    |        | 23,000     |                     | 12,000     |
| TOTAL CONTRACT SERVICES         |        | -         | 11,083                    | (11,083)           | -100% | <u> </u> | 11,000                    |    | 44,333                    | (33,333)          | -75%  | 6    |        | 133,000    |                     | 122,000    |
| TOTAL REVENUE                   | \$     | 2,499,456 | \$<br>2,347,535           | \$<br>151,921      | 6%    | 5 \$     | 10,043,595                | \$ | 9,842,753                 | \$<br>200,842     | 2%    | 6 \$ | \$     | 27,263,123 | \$                  | 17,219,528 |

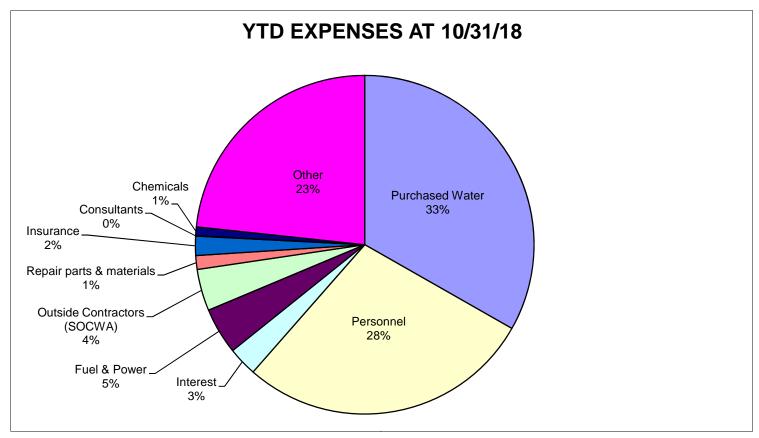
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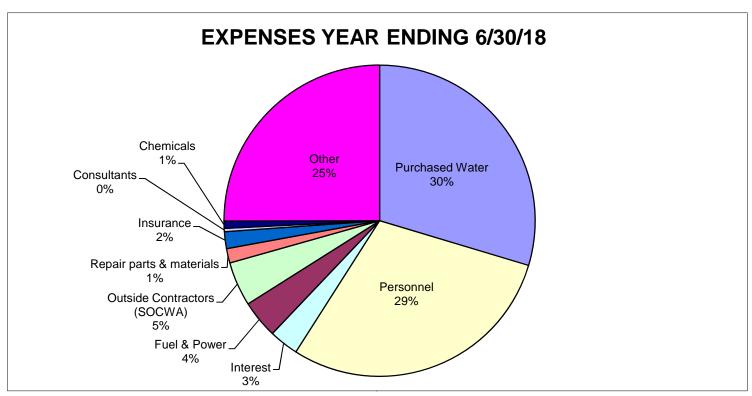
#### EL TORO WATER DISTRICT NON-RATE REVENUE ANALYSIS FOR THE MONTH ENDING October 31, 2018

|   | Oct-18<br>Actual | Oct-18<br>Budget | Jul 18- Oct 18<br>YTD Actual | Jul 18- Oct 18<br>YTD Budget |
|---|------------------|------------------|------------------------------|------------------------------|
| Site Leases   | 26,285           | 26,229           | 65,553                       | 104,917                      |
| MWD Recycled Water LRP Rebate                       | 37,000           | 17,917           | 127,650                      | -<br>71,667                  |
| JPIA Refund   | 3,982            | -                | 3,982                        | -<br>-                       |
| MWDOC Budget Based Tier & 2015 Urban Water Refund   |                  | -                | -                            | -                            |
| Recycled Metal                                      | -                | -                | 1,167                        | -                            |
| Diesel Fuel Tax Refund                              | 248              | -                | 248                          | -                            |
| Sale of District Vehicle                            |                  |                  | _                            | -                            |
| Misc Work for Customers                             | -                | 1,667            | 4,338                        | -<br>6,667                   |
|   | \$ 67,514        | \$ 45,813        | \$ 202,938                   | \$ 183,250                   |
| Other Operating Income                              |                  |                  |                              |                              |
| Sales to Santa Margarita<br>Sales to Moulton Niguel | <u>-</u>         |                  | -<br>-                       |                              |
| Total   | 67,514           |                  | 202,938                      |                              |

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# WHERE THE MONEY GOES





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#### EL TORO WATER DISTRICT Expense Comparison For the Month Ended October 31, 2018

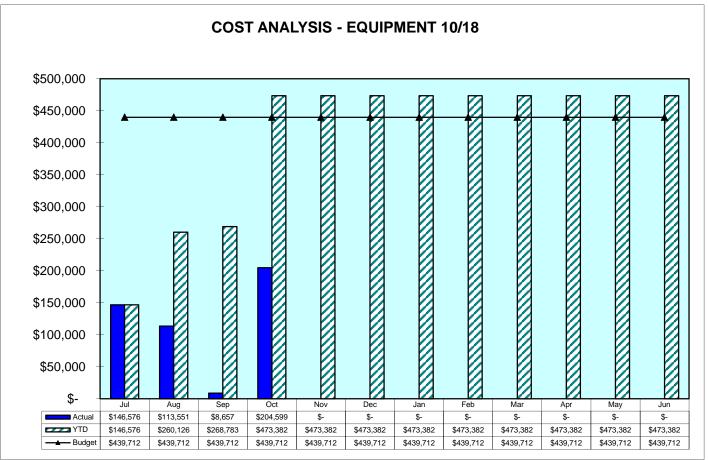
|                                  | ACTUAL    | CURRENT<br>MONTH<br>BUDGET | VARIANCE<br>DOLLARS | % +/- | YEAR<br>TO DATE<br>ACTUAL | YEAR<br>TO DATE<br>BUDGET | VARIANCE<br>DOLLARS | % +/- | Annual<br>BUDGET | REMAINING<br>BUDGET |
|----------------------------------|-----------|----------------------------|---------------------|-------|---------------------------|---------------------------|---------------------|-------|------------------|---------------------|
| Operating Expenses               |           |                            |                     |       |                           |                           |                     |       |                  |                     |
| Personnel cost                   | \$671,392 | \$690,653                  | \$19,261            | 3%    | \$2,600,033               | \$2,762,612               | \$162,579           | 6%    | \$8,287,837      | 5,687,804           |
| Purchased water                  | 789,037   | 723,509                    | (65,528)            | -9%   | 3,060,119                 | 3,220,359                 | 160,240             | 5%    | 8,027,968        | 4,967,849           |
| Electrical power                 | 65,706    | 89,787                     | 24,081              | 27%   | 408,861                   | 359,150                   | (49,711)            | -14%  | 1,077,450        | 668,589             |
| Repair parts & materials         | 24,770    | 32,134                     | 7,364               | 23%   | 121,163                   | 128,535                   | 7,372               | 6%    | 385,605          | 264,442             |
| Equipment repairs & maintenance  | 14,516    | 8,173                      | (6,343)             | -78%  | 30,089                    | 32,690                    | 2,601               | 8%    | 98,070           | 67,981              |
| Pump repairs & maintenance       | 12,332    | 10,525                     | (1,807)             | -17%  | 43,204                    | 42,100                    | (1,104)             | -3%   | 126,300          | 83,096              |
| Motor repairs & maintenance      | -         | 2,150                      | 2,150               | 100%  | 0                         | 8,600                     | 8,600               | 100%  | 25,800           | 25,800              |
| Electrical repairs & maintenance | -         | 5,792                      | 5,792               | 100%  | 7,195                     | 23,167                    | 15,971              | 69%   | 69,500           | 62,305              |
| Meter repairs & maintenance      | -         | 292                        | 292                 | 100%  | 0                         | 1,167                     | 1,167               | 100%  | 3,500            | 3,500               |
| Chemicals                        | 29,004    | 18,008                     | (10,996)            | -61%  | 77,365                    | 72,033                    | (5,332)             | -7%   | 216,100          | 138,735             |
| Structure repairs & maintenance  | 9,968     | 1,780                      | (8,188)             | -460% | 17,555                    | 7,120                     | (10,435)            | -147% | 21,360           | 3,805               |
| Asphalt repairs & maintenance    | 6,440     | 8,142                      | 1,702               | 21%   | 22,060                    | 32,567                    | 10,507              | 32%   | 97,700           | 75,640              |
| Consultants - outside            | 134       | 9,517                      | 9,383               | 99%   | 3,531                     | 38,067                    | 34,536              | 91%   | 114,200          | 110,669             |
| Contractors - outside            | 99,326    | 102,599                    | 3,273               | 3%    | 365,283                   | 410,397                   | 45,114              | 11%   | 1,231,190        | 865,907             |
| Engineers - outside              | 4,654     | 6,333                      | 1,679               | 27%   | 8,162                     | 25,333                    | 17,171              | 68%   | 76,000           | 67,838              |
| Dump fees                        | 938       | 1,333                      | 396                 | 30%   | 2,991                     | 5,333                     | 2,342               | 44%   | 16,000           | 13,009              |
| Laboratories                     | 3,879     | 2,950                      | (929)               | -32%  | 8,965                     | 11,800                    | 2,835               | 24%   | 35,400           | 26,435              |
| License & permits                | 2,727     | 10,736                     | 8,009               | 75%   | 13,689                    | 42,945                    | 29,255              | 68%   | 128,835          | 115,146             |
| Automotive fuel & oil            | 10,310    | 7,500                      | (2,810)             | -37%  | 34,646                    | 30,000                    | (4,646)             | -15%  | 90,000           | 55,354              |
| Equipment rental                 | 2,598     | 1,367                      | (1,231)             | -90%  | 6,727                     | 5,467                     | (1,260)             | -23%  | 16,400           | 9,673               |
| Landscaping                      | 13,484    | 8,672                      | (4,812)             | -55%  | 44,374                    | 34,687                    | (9,688)             | -28%  | 104,060          | 59,686              |
| Small tools & equipment          | 570       | 5,129                      | 4,559               | 89%   | 4,696                     | 20,517                    | 15,821              | 77%   | 61,550           | 56,854              |
| Security                         | 2,033     | 1,588                      | (445)               | -28%  | 9,348                     | 6,351                     | (2,997)             | -47%  | 19,055           | 9,707               |
| Operating supplies               | 2,890     | 4,333                      | 1,444               | 33%   | 16,795                    | 17,333                    | 539                 | 3%    | 52,000           | 35,205              |
| Safety equipment                 | 1,452     | 3,217                      | 1,765               | 55%   | 1,892                     | 12,867                    | 10,975              | 85%   | 38,600           | 36,708              |
| Temporary help                   | -         | 2,833                      | 2,833               | 100%  | 0                         | 11,333                    | 11,333              | 100%  | 34,000           | 34,000              |
| Other employee cost              | 7,707     | 7,500                      | (207)               | -3%   | 43,194                    | 30,000                    | (13,194)            | -44%  | 90,000           | 46,806              |
| Employee service awards          | 256       | 483                        | 227                 | 47%   | 1,845                     | 1,933                     | 88                  | 5%    | 5,800            | 3,955               |
| Education & training             | 4,527     | 2,438                      | (2,090)             | -86%  | 9,611                     | 9,750                     | 139                 | 1%    | 29,250           | 19,639              |
| Total Operating Expenses         | 1,780,649 | 1,769,473                  | (11,176)            | -1%   | 6,963,395                 | 7,404,213                 | 440,817             | 6%    | 20,579,530       | 13,616,135          |

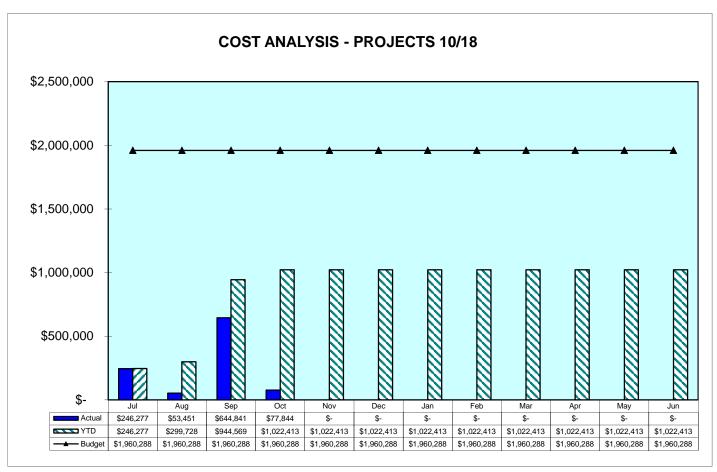
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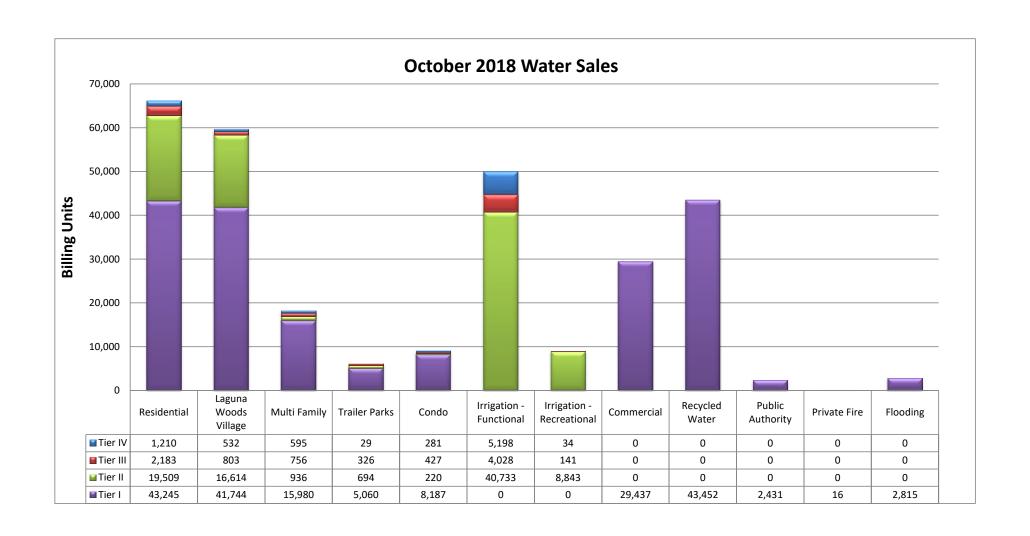
#### EL TORO WATER DISTRICT Expense Comparison For the Month Ended October 31, 2018

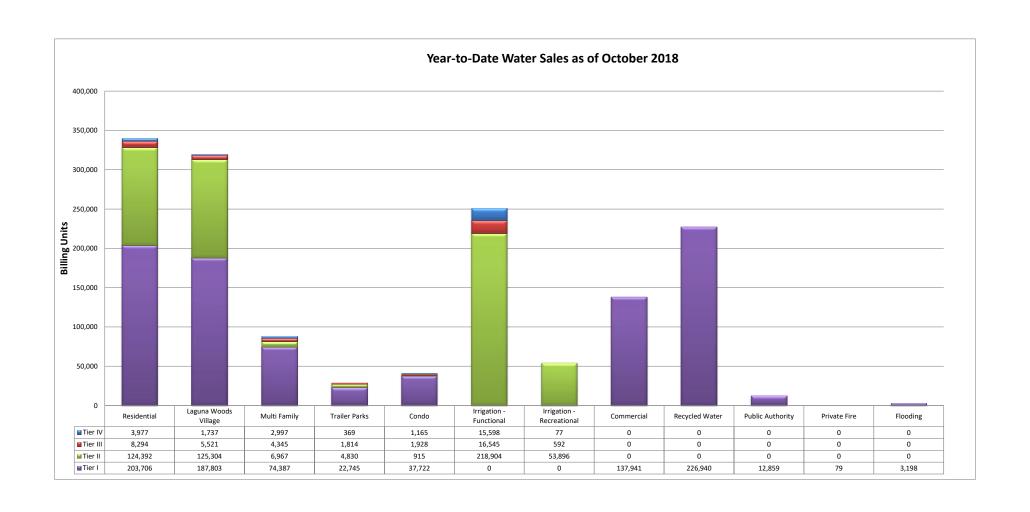
|                                  | ACTUAL      | CURRENT<br>MONTH<br>BUDGET | VARIANCE<br>DOLLARS | % +/- | YEAR<br>TO DATE<br>ACTUAL | YEAR<br>TO DATE<br>BUDGET | VARIANCE<br>DOLLARS | % +/- | Annual<br>BUDGET | REMAINING<br>BUDGET |
|----------------------------------|-------------|----------------------------|---------------------|-------|---------------------------|---------------------------|---------------------|-------|------------------|---------------------|
| Indirect Cost                    |             |                            |                     |       |                           |                           |                     |       |                  |                     |
| Depreciation                     | 366,470     | 358,333                    | (8,137)             | -2%   | 1,465,880                 | 1,433,333                 | (32,547)            | -2%   | 4,300,000        | 2,834,120           |
| Amortization                     | 570         | 571                        | 0                   | 0%    | 2,282                     | 2,283                     | 1                   | 0%    | 6,850            | 4,568               |
| Insurance                        | 44,886      | 40,712                     | (4,173)             | -10%  | 169,886                   | 162,850                   | (7,036)             | -4%   | 488,550          | 318,664             |
| Data processing supplies & assc. | 166         | 3,042                      | 2,876               | 95%   | 11,490                    | 12,167                    | 677                 | 6%    | 36,500           | 25,010              |
| Data processing equipment        | 6,165       | 3,333                      | (2,831)             | -85%  | 6,165                     | 13,333                    | 7,169               | 54%   | 40,000           | 33,835              |
| Data processing consultants      | 16,750      | 2,083                      | (14,667)            | -704% | 27,488                    | 8,333                     | (19,155)            | -230% | 25,000           | (2,488)             |
| Software maintenance & licenses  | 7,148       | 13,417                     | 6,269               | 47%   | 54,651                    | 53,667                    | (984)               | -2%   | 161,000          | 106,349             |
| Janitorial                       | 2,775       | 2,817                      | 42                  | 1%    | 11,226                    | 11,267                    | 41                  | 0%    | 33,800           | 22,574              |
| Printing & reproduction          | 4,929       | 1,750                      | (3,179)             | -182% | 6,760                     | 7,000                     | 240                 | 3%    | 21,000           | 14,240              |
| Publications & subscriptions     | 0           | 250                        | 250                 | 100%  | 1,462                     | 1,000                     | (462)               | -46%  | 3,000            | 1,538               |
| Communications - voice           | 1,769       | 3,333                      | 1,564               | 47%   | 9,851                     | 13,333                    | 3,483               | 26%   | 40,000           | 30,149              |
| Communications - data            | 4,594       | 2,667                      | (1,927)             | -72%  | 15,753                    | 10,667                    | (5,086)             | -48%  | 32,000           | 16,247              |
| Communications - mobile          | 2,440       | 2,500                      | 60                  | 2%    | 11,245                    | 10,000                    | (1,245)             | -12%  | 30,000           | 18,755              |
| Utilities                        | 1,541       | 1,775                      | 234                 | 13%   | 4,767                     | 7,100                     | 2,333               | 33%   | 21,300           | 16,533              |
| Total Indirect Cost              | 460,202     | 436,583                    | (23,619)            | -5%   | 1,798,905                 | 1,746,333                 | (52,572)            | -3%   | 5,239,000        | 3,440,095           |
| Overhead Cost                    |             |                            |                     |       |                           |                           |                     |       |                  |                     |
| Annual events                    | _           | 446                        | 446                 | 100%  | _                         | 1,783                     | 1,783               | 100%  | 5,350            | 5,350               |
| Audit                            | _           | 2,500                      | 2,500               | 100%  | 19,500                    | 10,000                    | (9,500)             | -95%  | 30,000           | 10,500              |
| Bad debts                        | 514         | 1,667                      | 1,153               | 69%   | 399                       | 6,667                     | 6,267               | 94%   | 20,000           | 19,601              |
| Bank charges                     | 4,853       | 4,708                      | (144)               | -3%   | 20,266                    | 18,833                    | (1,433)             | -8%   | 56,500           | 36,234              |
| Directors fees                   | 9,955       | 8,750                      | (1,205)             | -14%  | 35,735                    | 35,000                    | (735)               | -2%   | 105,000          | 69,265              |
| Dues & memberships               | 9,828       | 6,833                      | (2,995)             | -44%  | 27,012                    | 27,333                    | 321                 | 1%    | 82,000           | 54,988              |
| Election Expense                 | 9,020       | 2,500                      | 2,500               | 100%  | 0                         | 10,000                    | 10,000              | 100%  | 30,000           | 30,000              |
| Interest                         | 64,088      | 64,088                     | 2,500               | 0%    | 256,354                   | 256,354                   | 0,000               | 0%    | 769,061          | 512,707             |
| Legal                            | 608         | 12,500                     | 11,892              | 95%   | 25,501                    | 50,000                    | 24,499              | 49%   | 150,000          | 124,499             |
| Meetings, conventions & travel   | 4,982       | 3,250                      | (1,732)             | -53%  | 13,302                    | 13,000                    | (302)               | -2%   | 39,000           | 25,698              |
| Meets, con & travel - Directors  | 1,550       | 2,333                      | 783                 | 34%   | 12,402                    | 9,333                     | (3,069)             | -33%  | 28,000           | 15,598              |
| Office supplies                  | 46          | 1,917                      | 1,870               | 98%   | 2,418                     | 7,667                     | 5,249               | 68%   | 23,000           | 20,582              |
| Postage                          | 135         | 1,708                      | 1,573               | 92%   | 3,552                     | 6,833                     | 3,281               | 48%   | 20,500           | 16,948              |
| Property taxes                   | 2,507       | 458                        | (2,049)             | -447% | 2,553                     | 1,833                     | (720)               | -39%  | 5,500            | 2,947               |
| Advertising & Publicity          | 2,307       | 208                        | 208                 | 100%  | 200                       | 833                       | 633                 | 76%   | 2,500            | 2,300               |
| Public education & outreach      | 11,630      | 18,600                     | 6,970               | 37%   | 27,497                    | 74,400                    | 46,903              | 63%   | 223,200          | 195,703             |
| Total Overhead Cost              | 110,697     | 132,468                    | 21,770              | 16%   | 446,691                   | 529,870                   | 83,180              | 16%   | 1,589,611        | 1,142,920           |
| Total Overlied Cost              | 110,007     | 102,400                    | 21,110              | 1070  | 770,001                   | 020,010                   | 00,100              | 1070  | 1,000,011        | 1,172,020           |
| TOTAL EXPENSES                   | \$2,351,548 | \$2,338,524                | (\$13,025)          | -1%   | \$9,208,991               | \$9,680,416               | \$471,425           | 5%    | \$27,408,141     | \$18,199,150        |

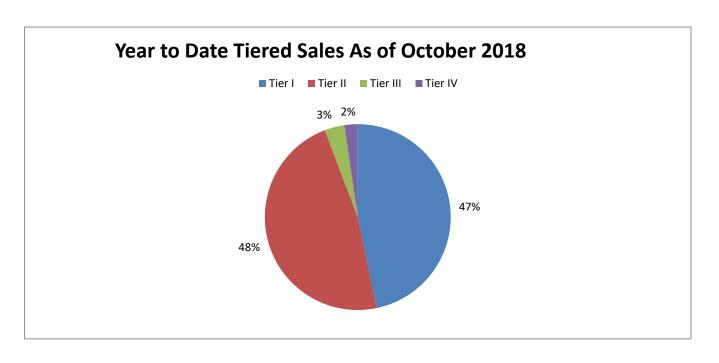
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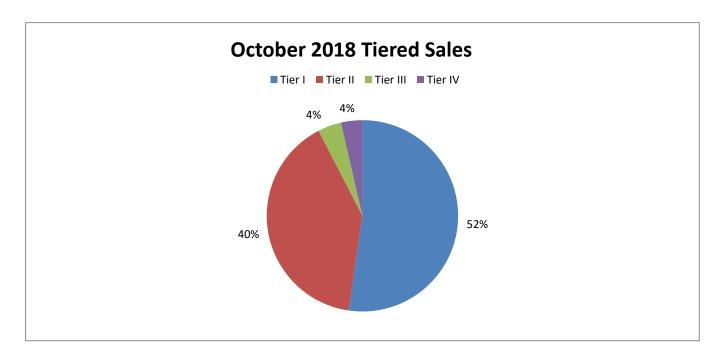




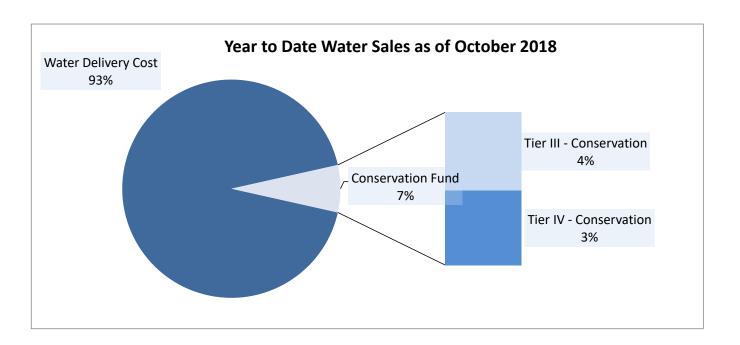




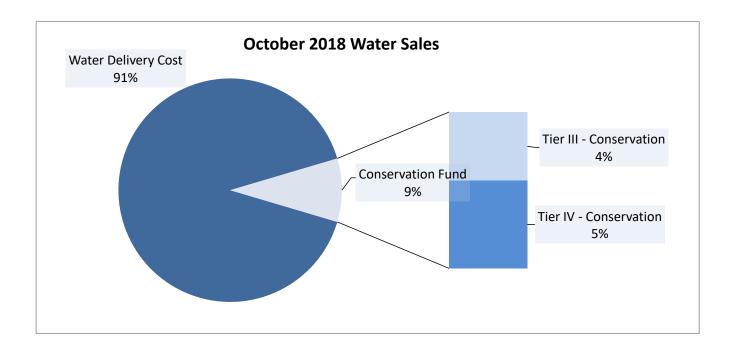
| Year To Date Sales in ccf |           |         |  |  |
|---------------------------|-----------|---------|--|--|
| Tier I                    | 526,363   | 46.72%  |  |  |
| Tier II                   | 535,208   | 47.51%  |  |  |
| Tier III                  | 39,039    | 3.47%   |  |  |
| Tier IV                   | 25,920    | 2.30%   |  |  |
|                           | 1,126,530 | 100.00% |  |  |



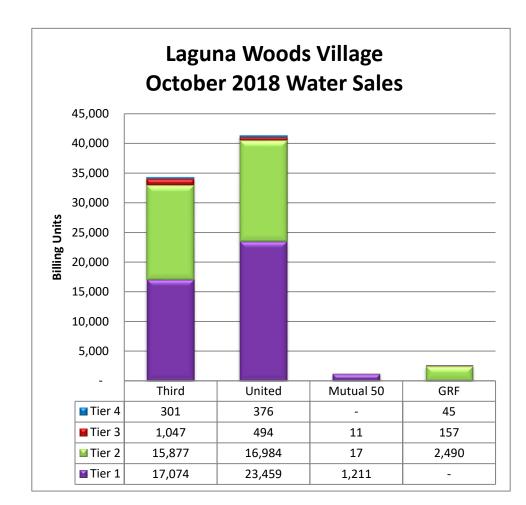
| Current Month Sales in ccf |         |         |  |  |
|----------------------------|---------|---------|--|--|
| Tier I                     | 114,216 | 52.32%  |  |  |
| Tier II                    | 87,549  | 40.10%  |  |  |
| Tier III                   | 8,664   | 3.97%   |  |  |
| Tier IV                    | 7,879   | 3.61%   |  |  |
|                            | 218,308 | 100.00% |  |  |

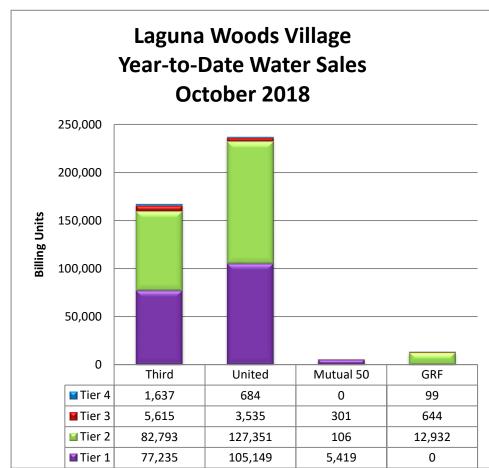


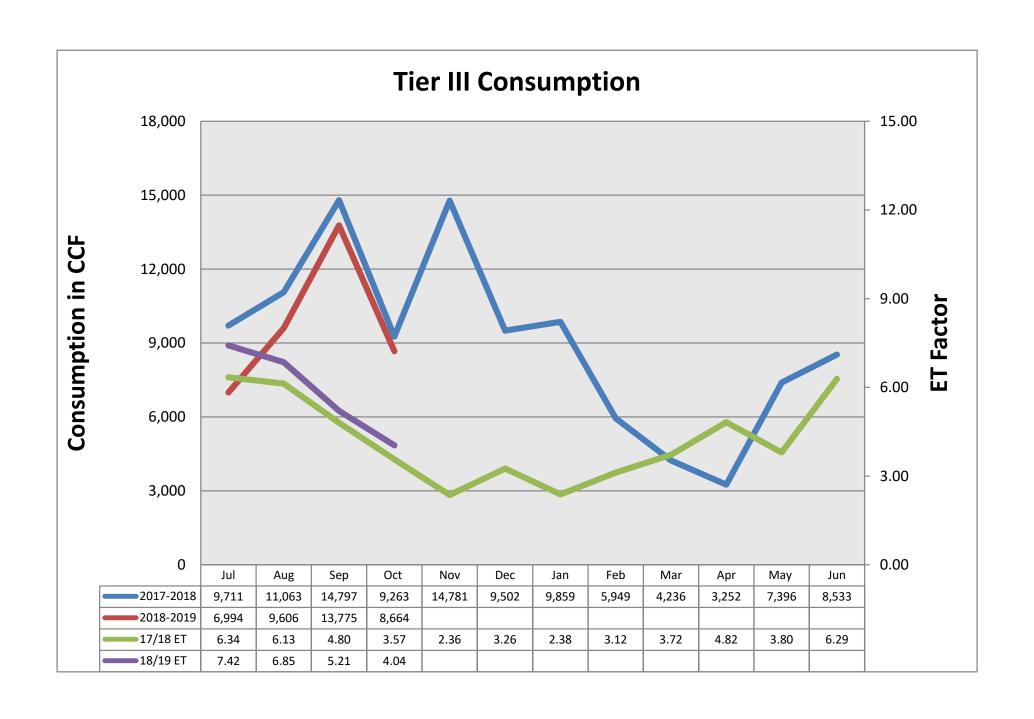
| Category                | Billings       | Percentage |
|-------------------------|----------------|------------|
| Water Delivery Cost     | \$3,086,808.60 | 93.01%     |
| Tier III - Conservation | \$118,678.56   | 3.58%      |
| Tier IV - Conservation  | \$113,355.18   | 3.42%      |
|                         | \$3,318,842.34 | 100.00%    |

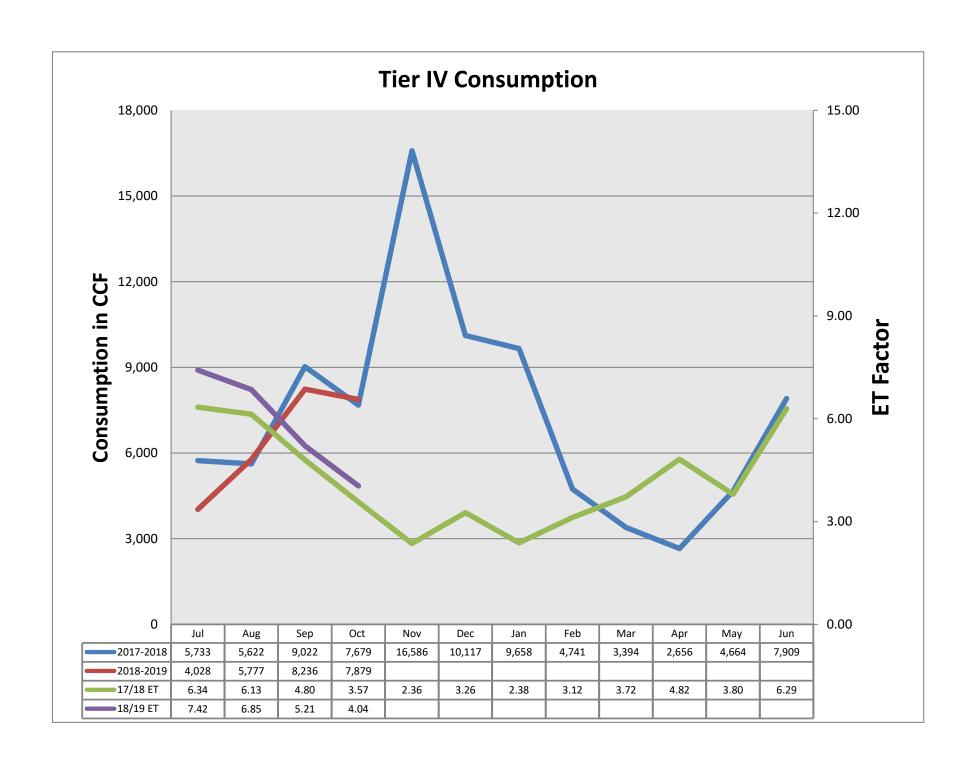


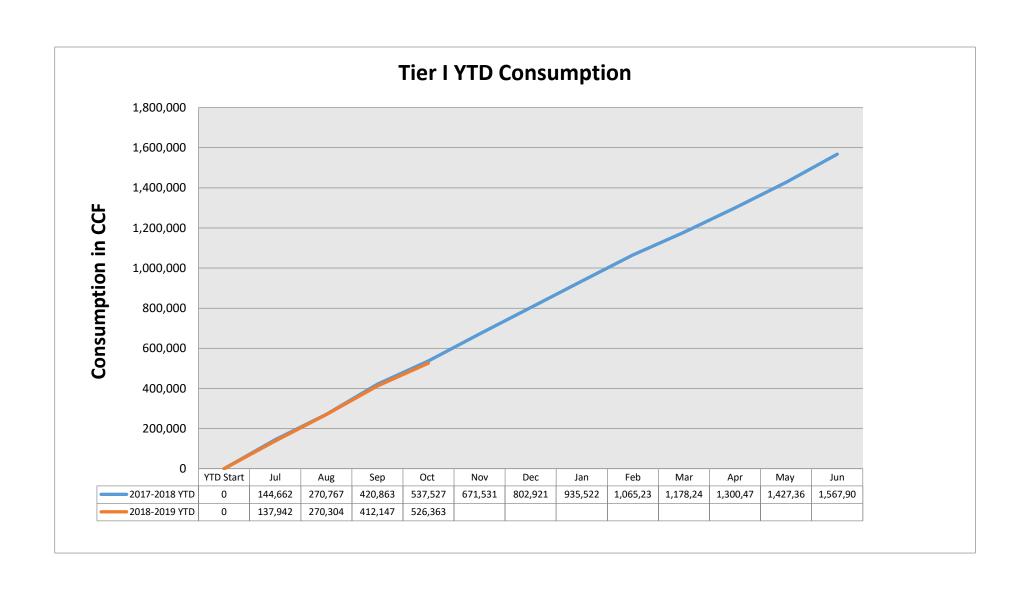
| Category                | Billings     | Percentage |
|-------------------------|--------------|------------|
| Water Delivery Cost     | \$594,537.22 | 90.83%     |
| Tier III - Conservation | \$26,338.56  | 4.02%      |
| Tier IV - Conservation  | \$33,655.35  | 5.14%      |
|                         | \$654,531.13 | 100.00%    |

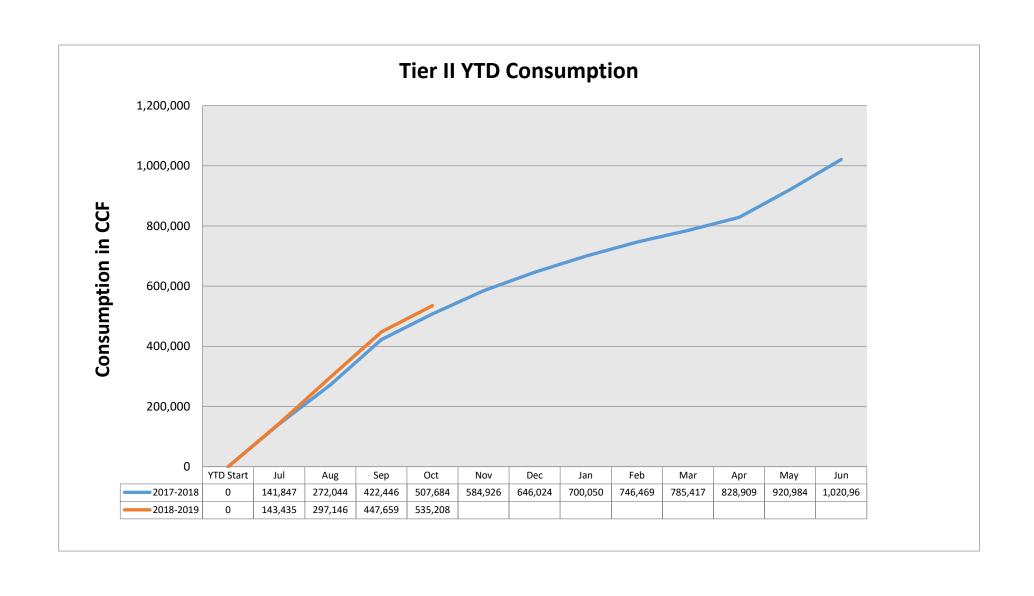


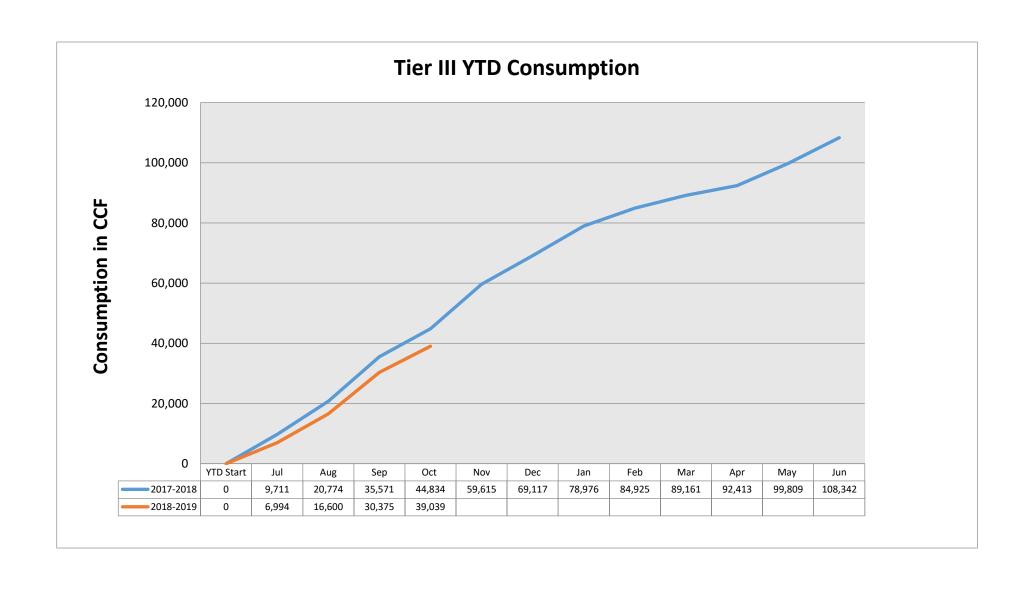


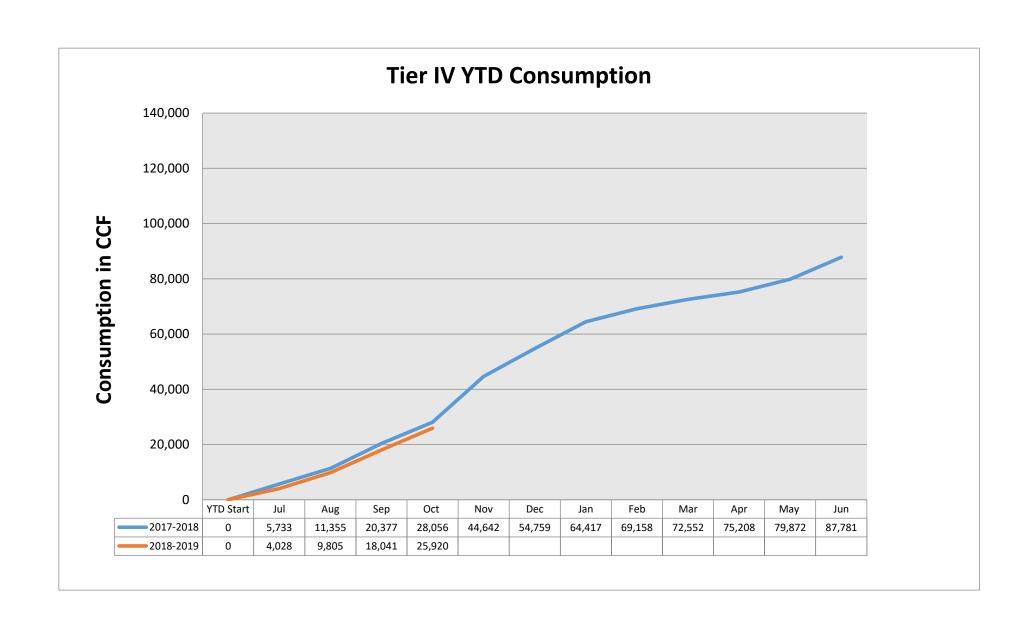


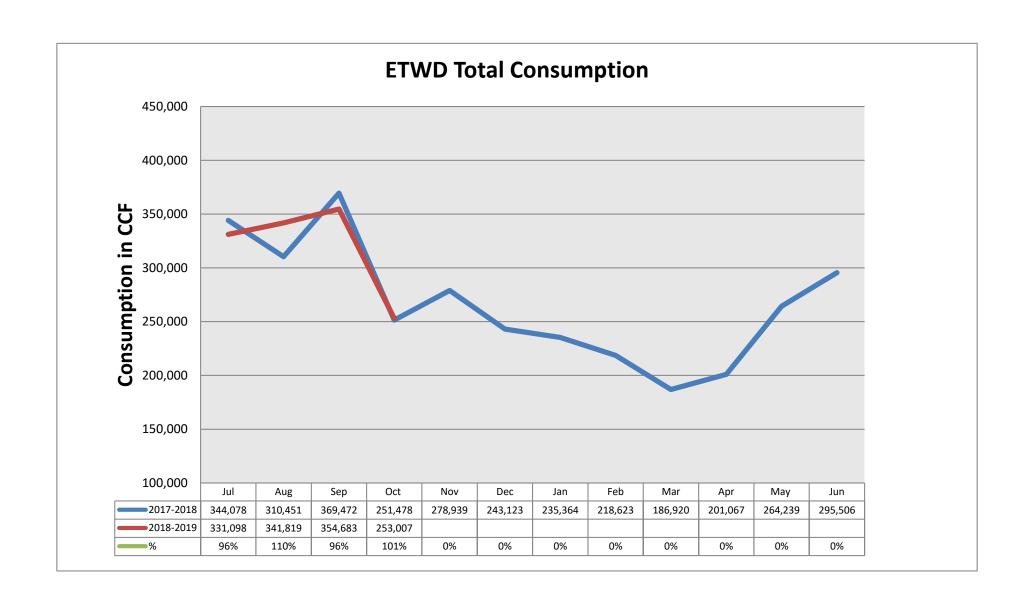


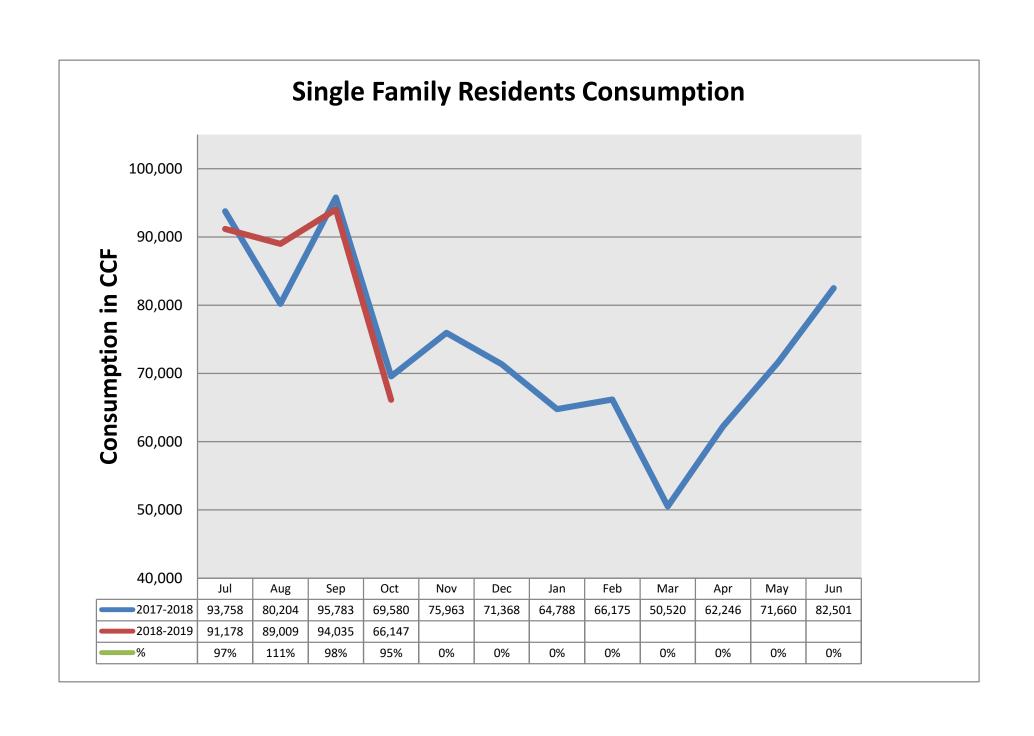


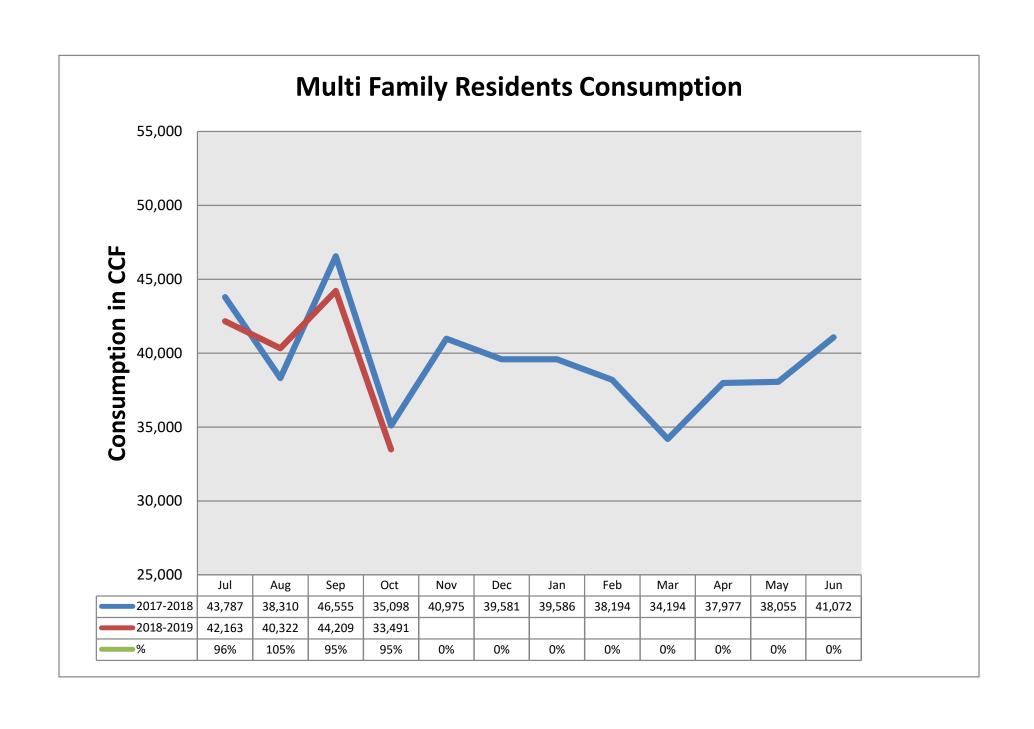


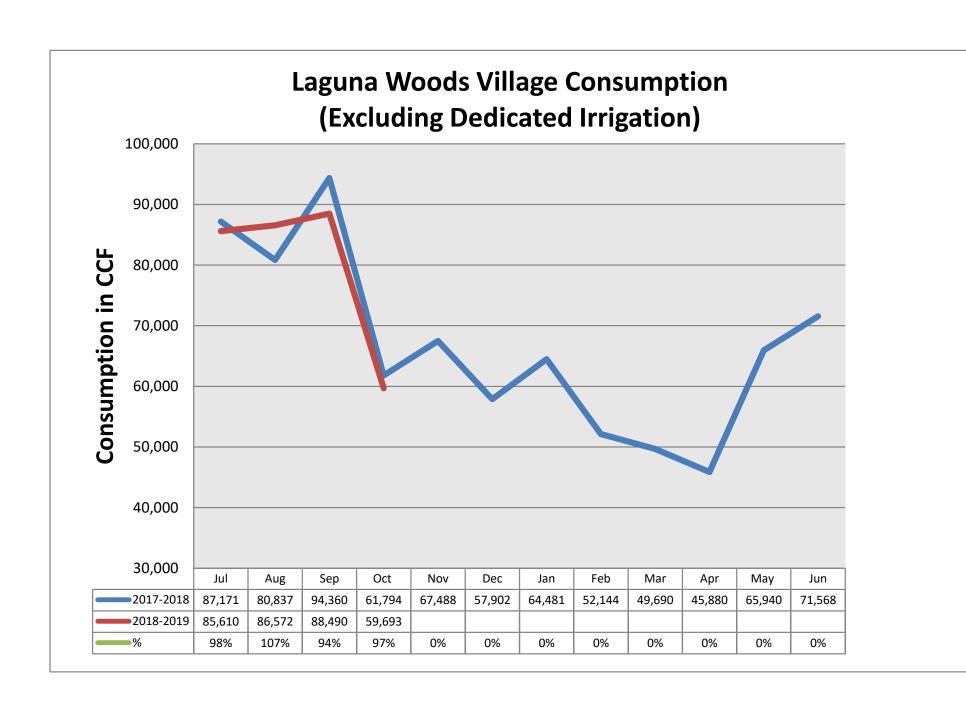


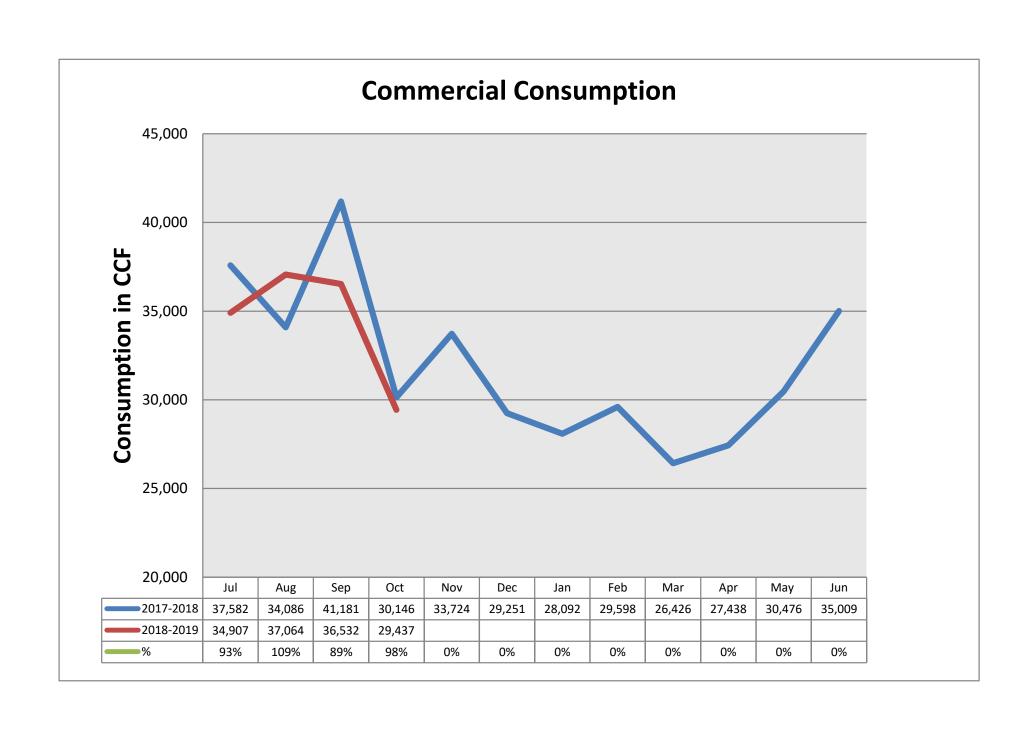


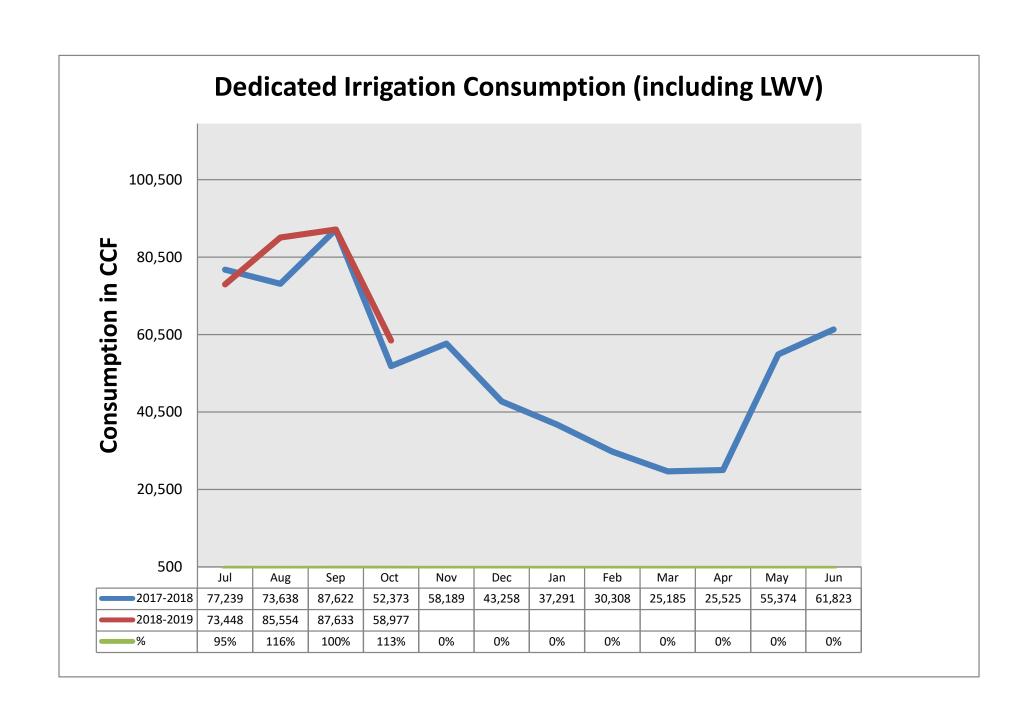












## EL TORO WATER DISTRICT Glossary of Water Terms

**Accumulated overdraft:** The amount of water necessary to be replaced in the intake area of the groundwater basin to prevent the landward movement of ocean water into the fresh groundwater body.

**Acre-foot, AF:** A common water industry unit of measurement. An acre-foot is 325,851 gallons, or the amount of water needed to cover one acre with water one foot deep. An acre-foot serves annual needs of two typical California families.

ACWA: Association of California Water Agencies.

A statewide group based in Sacramento that actively lobbies State and Federal

Government on water issues.

**Advanced treatment:** Additional treatment processes used to clean wastewater even further following primary and secondary treatment. Also known as tertiary treatment.

AFY: Acre-foot per year.

Alluvium: A stratified bed of sand, gravel, silt, and clay deposited by flowing water.

AMP: Allen McCulloch pipeline.

Major pipeline transporting treated water to water districts between Yorba Linda, where it starts to El Toro Water District reservoir, where it terminates.

**Annexation:** The inclusion of land within a government agency's jurisdiction.

**Annual overdraft:** The quantity by which the production of water from the groundwater supplies during the water year exceeds the natural replenishment of such groundwater supplies during the same water year.

**Aqueduct:** A man-made canal or pipeline used to transport water.

**Aquifer:** An underground geologic formation of rock, soil or sediment that is naturally saturated with water; an aquifer stores groundwater.

Arid: Dry; deserts are arid places. Semi-arid places are almost as dry as a desert.

**Artesian:** An aquifer in which the water is under sufficient pressure to cause it to rise above the bottom of the overlying confining bed, if the opportunity is provided.

**Artificial recharge:** The addition of surface water to a groundwater reservoir by human activity, such as putting surface water into recharge basins. (See also: groundwater recharge and recharge basin.)

AWWA American Water Works Association

Nationwide group of public and private water purveyors and related industrial suppliers.

**Base flow:** The portion of river surface flow which remains after deduction of storm flow and/or purchased imported water.

**Bay-Delta**: The Sacramento-San Joaquin Bay-Delta is a unique natural resource of local, state and national significance. The Delta is home to more than 500,000 people; contains 500,000 acres of agriculture; provides habitat for 700 native plant and animal species; provides water for more than 25 million Californians and 3 million acres of agriculture; is traversed by energy, communications and transportation facilities vital to the economic health of California; and supports a \$400 billion economy.

**BIA:** Building Industry Association.

Biofouling: The formation of bacterial film (biofilm) on fragile reverse osmosis membrane surfaces.

**Biosolids**: Solid organic matter recovered from a sewage treatment process and used especially as fertilizer.

**BMP:** Best Management Practice. An engineered structure or management activity, or combination of these, that eliminates or reduces adverse environmental effects.

**Brackish water:** A mixture of freshwater and saltwater.

**Brown Act:** Ralph M. Brown Act enacted by the State legislature governing all meetings of legislative bodies. Also know as the Open Meeting requirements.

Canal: A ditch used to move water from one location to another.

**CASA:** California Association of Sanitation Agencies The sanitation equivalent of ACWA concerned solely with issues affecting the treatment and disposal of solid waste and wastewater.

CEQA: California Environmental Quality Act.

**CERCLA:** Comprehensive Environmental Response, Compensation and Liability Act. This federal law establishes the Superfund program for hazardous waste sites. It provides the legal basis for the United States EPA to regulate and clean up hazardous waste sites, and if appropriate, to seek financial compensation from entities responsible for the site.

CFS: Cubic feet per second.

**Chloramines:** A mixture of ammonia and chlorine used to purify water.

Clarify: To make clear or pure by separation and elimination of suspended solid material.

**Coagulation:** The clumping together of solids so they can more easily be settled out or filtered out of water. A chemical called aluminum sulfate (alum) is generally used to aid coagulation in water treatment and reclamation.

**Coastkeepers**: A non-profit organization dedicated to the protection and preservation of the marine habitats and watersheds of Orange County through programs of education, restoration, enforcement and advocacy.

**Colored water:** Groundwater extracted from the basin that is unsuitable for domestic use without treatment due to high color and odor exceeding drinking water standards.

**Condensation:** The process of water vapor (gas) changing into liquid water. An example of condensation can be seen in the tiny water droplets that form on the outside of a glass of iced tea as warmer air touches the cooler glass.

**Confined aquifer:** An aquifer that is bound above and below by dense layers of rock and contains water under pressure.

**Conjunctive use:** Storing imported water in a local aquifer, in conjunction with groundwater, for later retrieval and use.

Contaminate: To make unclean or impure by the addition of harmful substances.

**CPCFA:** California Pollution Control Financing Authority. State agency providing funds for wastewater reclamation projects.

## Crisis:

- 1. **a:** The turning point for better or worse **b:** a paroxysmal attack of pain, distress, or disordered function **c:** an emotionally significant event or radical change of status in a person's life <a midlife *crisis*>
- 2. The decisive moment (as in a literary plot)
- 3. **a:** An unstable or crucial time or state of affairs in which a decisive change is impending; *especially* : one with the distinct possibility of a highly undesirable outcome <a financial *crisis*> **b:** a situation that has reached a critical phase

CTP Coastal Treatment Plant

**CWPCA** California Water Pollution Control Association. A 7000 member non-profit educational organization dedicated to water pollution control.

Dam: A barrier built across a river or stream to hold water.

**Decompose:** To separate into simpler compounds, substances or elements.

**Deep percolation:** The percolation of surface water through the ground beyond the lower limit of the root zone of plants into a groundwater aquifer.

**Degraded water:** Water within the groundwater basin that, in one characteristic or another, does not meet primary drinking water standards.

**Delta:** Where the rivers empty; an outlet from land to ocean, also where the rivers deposit sediment they carry forming landforms.

**Delta Vision**: Delta Vision is intended to identify a strategy for managing the Sacramento-San Joaquin Delta as a sustainable ecosystem that would continue to support environmental and economic functions that are critical to the people of California.

**Demineralize:** To reduce the concentrations of minerals from water by ion exchange, distillation, electro-dialysis, or reverse osmosis.

**De-nitrification:** The physical process of removing nitrate from water through reverse osmosis, microfiltration, or other means.

**Desalting (or desalination):** Removing salts from salt water by evaporation or distillation. Specific treatment processes, such as reverse osmosis or multi-stage flash distillation, to demineralize seawater or brackish (saline) waters for reuse. Also sometimes used in wastewater treatment to remove salts other pollutants.

**Desilting:** The physical process of removing suspended particles from water.

**Dilute:** To lessen the amount of a substance in water by adding more water.

**Disinfection:** Water treatment which destroys potentially harmful bacteria.

**Drainage basin:** The area of land from which water drains into a river, for example, the Sacramento River Basin, in which all land area drains into the Sacramento River. Also called catchment area, watershed, or river basin.

Drought: A prolonged period of below-average precipitation.

**DPHS:** California Department of Public Health Services. Regulates public water systems; oversees water recycling projects; permits water treatment devices; certifies drinking water treatment and distribution operators; supports and promotes water system security; provides support for small water systems and for improving technical, managerial, and financial (TMF) capacity; provides funding opportunities for water system improvements.

**DVL:** Diamond Valley Lake. Metropolitan's major reservoir near Hemet, in southwestern Riverside County.

**DWR:** California Department of Water Resources. Guides development/management of California's water resources; owns/operates State Water Project and other water facilities.

**Endangered Species:** A species of animal or plant threatened with extinction.

**Endangered Species Act of 1973 (ESA)**: The most wide-ranging of the dozens of United States environmental laws passed in the 1970s. As stated in section 2 of the act, it was designed to protect critically imperiled species from extinction as a "consequence of economic growth and development untendered by adequate concern and conservation.

Ecosystem: Where living and non-living things interact (coexist) in order to survive.

**Effluent:** Wastewater or other liquid, partially or completely treated or in its natural state, flowing from a treatment plant.

**Evaporation:** The process that changes water (liquid) into water vapor (gas).

**Estuary:** Where fresh water meets salt water.

**Evapotransporation:** The quantity of water transpired (given off), retained in plant tissues, and evaporated from plant tissues and surrounding soil surface. Quantitatively, it is expressed in terms of depth of water per unit area during a specified period of time.

FCH Federal Clearing House - Environmental Review/Processing

**FEMA** Federal Emergency Management Agency

**Filtration:** The process of allowing water to pass through layers of a porous material such as sand, gravel or charcoal to trap solid particles. Filtration occurs in nature when rain water soaks into the ground and it passes through hundreds of feet of sand and gravel. This same natural process of filtration is duplicated in water and wastewater treatment plants, generally using sand and coal as the filter media.

**Flocculation:** A chemical process involving addition of a coagulant to assist in the removal of turbidity in water.

**Forebay:** A reservoir or pond situated at the intake of a pumping plant or power plant to stabilize water level; also, a portion of a groundwater basin where large quantities of surface water can recharge the basin through infiltration.

**Gray water reuse:** Reuse, generally without treatment, of domestic type wastewater for toilet flushing, garden irrigation and other non-potable uses. Excludes water from toilets, kitchen sinks, dishwashers, or water used for washing diapers.

**Green Acres Project (GAP):** A 7.5 million gallons per day (MGD) water reclamation project that serves tertiary treated recycled water to irrigation and industrial users in Costa Mesa, Fountain Valley, Huntington Beach, Newport Beach, and Santa Ana.

God Squad: A seven-member committee that is officially called the "Endangered Species Committee". Members consist of Secretary of the Interior, the Secretary of Agriculture, the Secretary of the Army, the Chairman of the Council of Economic Advisers, the Administrator of the National Oceanic and Atmospheric Administration and one individual from the affected state. The squad was established in 1978 by an amendment to the 1973 Endangered Species Act (ESA). It has only been called into action three times to deal with proposed federal agency actions that have been determined to cause "jeopardy" to any listed species. Such actions may receive an exemption from the ESA if five members of the committee determine that the action is of regional or national significance, that the benefits of the action clearly outweigh the benefits of conserving the species and that there are no reasonable and prudent alternatives to the action.

**Groundwater:** Water that has percolated into natural, underground aquifers; water in the ground, not water puddled on the ground.

**Groundwater basin:** A groundwater reservoir defined by the overlying land surface and the underlying aquifers that contain water stored in the reservoir. Boundaries of success-ively deeper aquifers may differ and make it difficult to define the limits of the basin.

**Groundwater mining:** The withdrawal of water from an aquifer in excess of recharge over a period of time. If continued, the underground supply would eventually be exhausted or the water table could drop below economically feasible pumping lifts.

**Groundwater overdraft:** The condition of a groundwater basin in which the amount of water withdrawn by pumping exceeds the amount of water that recharges the basin over a period of years during which water supply conditions approximate average.

**Groundwater recharge:** The action of increasing groundwater storage by natural conditions or by human activity. See also: Artificial recharge.

**Ground Water Replenishment System (GWRS):** A joint project of the Orange County Water District and the Orange County Sanitation District that will provide up to 100,000 acre-feet of reclaimed water annually. The high-quality water will be used to expand an existing underground seawater intrusion barrier and to replenish the groundwater basin underlying north and central Orange County.

**Groundwater table:** The upper surface of the zone of saturation (all pores of subsoil filled with water), except where the surface if formed by an impermeable body.

GPM: Gallons per minute.

**Ground Water Replenishment System (GWRS):** Orange County Water District's state-of-the-art, highly advanced, waste-water treatment facility.

**Hydrologic balance:** An accounting of all water inflow to, water outflow from, and changes in water storage within a hydrologic unit over a specified period.

**Hydrologic cycle:** The process of water constantly circulating from the ocean, to the atmosphere, to the earth in a form of precipitation, and finally returning to the ocean.

**Imported water:** Water that has originated from one hydrologic region and is transferred to another hydrologic region.

**Inflatable rubber dams:** Designed to replace temporary sand levees that wash out during heavy storm flow, the dams hold back high-volume river flows and divert the water into the off-river system for percolation.

Influent: Water or wastewater entering a treatment plant, or a particular stage of the treatment process.

Irrigation: Applying water to crops, lawns or other plants using pumps, pipes, hoses, sprinklers, etc.

**JPIA** Joint Powers Insurance Authority. A group of water agencies providing self-insurance to members of the ACWA.

**LAIF** Local Agency Investment Fund. Statewide pool of surplus public agency money managed by State Treasurer.

**Leach**: To remove components from the soil by the action of water trickling through.

MAF: Million acre feet.

**MCL:** Maximum contaminant level set by EPA for a regulated substance in drinking water. According to health agencies, the maximum amount of a substance that can be present in water that's safe to drink and which looks, tastes and smells good.

MET: Metropolitan Water District of Southern California.

MGD: Million gallons per day.

**Microfiltration:** A physical separation process where tiny, hollow filaments members separate particles from water.

Microorganism: An animal or plant of microscopic size.

MWD: Metropolitan Water District of Southern California.

**MWDOC**: Municipal Water District of Orange County. Intermediate wholesaler between MWD and 27 member agencies including ETWD.

**Non-point source pollution:** Pollution that is so general or covers such a wide area that no single, localized source of the pollution can be identified.

NPDES National Pollution Discharge Elimination System

**OCBC:** Orange County Business Council.

**OCEMA** Orange County Environmental Management Agency

**OCWD:** Orange County Water District.

## Opportunity:

1. A favorable juncture of circumstances.

2. A good chance for advancement or progress.

Organism: Any individual form of life, such as a plant, animal or bacterium.

**PCM** Professional Community Management, Inc. Property Management company providing services to Laguna Woods Village and other homeowner associations.

**Perched groundwater:** Groundwater supported by a zone of material of low permeability located above an underlying main body of groundwater with which it is not hydrostatically connected.

Percolation: The downward movement of water through the soil or alluvium to the groundwater table.

Permeability: The capability of soil or other geologic formations to transmit water.

**Point source:** A specific site from which waste or polluted water is discharged into a water body, the source of which is identified. See also: non-point source.

Potable water: Suitable and safe for drinking.

PPB: Parts per billion.

**Precipitation:** Water from the atmosphere that falls to the ground as a liquid (rain) or a solid (snow, sleet, hail).

**Primary treated water:** First major treatment in a wastewater treatment facility, usually sedimentation but not biological oxidation.

**Primary treatment:** Removing solids and floating matter from wastewater using screening, skimming and sedimentation (settling by gravity).

**Prior appropriation doctrine:** Allocates water rights to the first party who diverts water from its natural source and applies the water to beneficial use. If at some point the first appropriator fails to use the water beneficially, another person may appropriate the water and gain rights to the water. The central principle is beneficial use, not land ownership.

Pumping Plant: A facility that lifts water up and over hills.

**Recharge:** The physical process where water naturally percolates or sinks into a groundwater basin.

**Recharge basin:** A surface facility, often a large pond, used to increase the infiltration of surface water into a groundwater basin.

**Reclaimed wastewater:** Wastewater that becomes suitable for a specific beneficial use as a result of treatment. See also: wastewater reclamation.

**Reclamation project:** A project where water is obtained from a sanitary district or system and which undergoes additional treatment for a variety of uses, including landscape irrigation, industrial uses, and groundwater recharge.

**Recycling:** A type of reuse, usually involving running a supply of water through a closed system again and again. Legislation in 1991 legally equates the term "recycled water" to reclaimed water.

**Reservoir:** A place where water is stored until it is needed. A reservoir can be an open lake or an enclosed storage tank.

**Reverse osmosis:** (RO) A method of removing salts or other ions from water by forcing water through a semi-permeable membrane.

**RFP** Request for Proposal

**Riparian:** Of or on the banks of a stream, river, or other body of water.

RO: Reverse osmosis. See the listing under "reverse osmosis."

R-O-W Right-of-way

**Runoff**: Liquid water that travels over the surface of the Earth, moving downward due to gravity. Runoff is one way in which water that falls as precipitation returns to the ocean.

**RWQCB** Regional Water Quality Control Board. State agency regulating discharge and use of recycled water.

Safe Drinking Water Act (SDWA): The Safe Drinking Water Act (SDWA) was originally passed by Congress in 1974 to protect public health by regulating the nation's public drinking water supply. The law was amended in 1986 and 1996 and requires many actions to protect drinking water and its sources: rivers, lakes, reservoirs, springs, and ground water wells. (SDWA does not regulate private wells which serve fewer than 25 individuals.) SDWA authorizes the United States Environmental Protection Agency (US EPA) to set national health-based standards for drinking water to protect against both naturally-occurring and man-made contaminants that may be found in drinking water. US EPA, states, and water systems work together to make sure that these standards are met.

**Safe yield:** The maximum quantity of water that can be withdrawn from a groundwater basin over a long period of time without developing a condition of overdraft, sometimes referred to as sustained yield.

**SAFRA** Santa Ana River Flood Protection Agency

**Salinity:** Generally, the concentration of mineral salts dissolved in water. Salinity may be measured by weight (total dissolved solids - TDS), electrical conductivity, or osmotic pressure. Where seawater is known to be the major source of salt, salinity is often used to refer to the concentration of chlorides in the water.

SAWPA: Santa Ana Watershed Project Authority.

SCADA Supervisory Control and Data Acquisition

**SCAP** Southern California Alliance of Publicly. Newly formed group of public agencies seeking reasonable regulation of sewer industry.

**SCH** State Clearing House - Environmental Review/Processing

Seasonal storage: A three-part program offered by Metropolitan Water District of Southern California:

STSS (Short Term Seasonal Storage) financially encourages agencies with local groundwater production capabilities to produce a higher percentage of their demand in the summer from their local groundwater supplies, thus shifting a portion of their demand on the MWD system from the summer to winter;

LTSS (Long Term Seasonal Storage) financially encourages retail agencies to take and store additional amounts of MWD water above their normal annual demands for later use; Replenishment Water provides less expensive interruptible water that is generally available and used to increase the operating yield of groundwater basins.

**Seawater intrusion:** The movement of salt water into a body of fresh water. It can occur in either surface water or groundwater basins.

**Seawater barrier:** A physical facility or method of operation designed to prevent the intrusion of salt water into a body of freshwater.

**Secondary treatment:** The biological portion of wastewater treatment which uses the activated sludge process to further clean wastewater after primary treatment. Generally, a level of treatment that produces 85 percent removal efficiencies for biological oxygen demand and suspended solids. Usually carried out through the use of trickling filters or by the activated sludge process.

**Sedimentation:** The settling of solids in a body of water using gravity.

**Settle:** To clarify water by causing impurities/solid material to sink to a container's bottom.

**Sewer:** The system of pipes that carries wastewater from homes and businesses to a treatment plant or reclamation plant. Sewers are separate from storm drains, which is a system of drains and pipes that carry rain water from urban streets back to the ocean. Overwatering your yard can also cause water to run into the streets and into storm drains. Storm drain water is not treated before it is discharged.

**SigAlert**: Any unplanned event that causes the closing of one lane of traffic for 30 minutes or more, as opposed to a planned event, like road construction, which is planned.

**SJBA** San Juan Basin Authority

**Sludge:** The solids that remain after wastewater treatment. This material is separated from the cleaned water, treated and composted into fertilizer. Also called biosolids.

**SOCWA** South Orange County Wastewater Authority. Regional Joint Powers Authority formed for collection and treatment of sewerage (previously known as AWMA/SERRA/SOCRA). SOCWA member agencies:

CSC - City of San Clemente

CSJC - City of San Juan Capistrano

CLB - City of Laguna Beach

ETWD - El Toro Water District

EBSD – Emerald Bay Service District

IRWD – Irvine Ranch Water District

MNWD – Moulton Niguel Water District

SCWD - South Coast Water District

SMWD – Santa Margarita Water District

TCWD - Trabuco Canyon Water District

SRF State Revolving Fund

**Storm Drain:** The system of pipes that carries rain water from urban streets back to the ocean. Overwatering your yard can also cause water to run into the streets and into storm drains. Storm drain

water is not treated before it is discharged. Storm drains are separate from sewers, which is a separate system of pipes to carry wastewater from homes and businesses to a treatment plant or reclamation plant for cleaning.

**Storm flow:** Surface flow originating from precipitation and run-off which has not percolated to an underground basin.

**SWP:** State Water Project. An aqueduct system that delivers water from northern California to central and southern California.

**SWRCB** State Water Resources Control Board

**TDS:** Total dissolved solids. A quantitative measure of the residual minerals dissolved in water that remain after evaporation of a solution. Usually expressed in milligrams per liter.

**Tertiary treatment:** The treatment of wastewater beyond the secondary or biological stage. Normally implies the removal of nutrients, such as phosphorous and nitrogen, and a high percentage of suspended solids.

**THM:** Trihalomethanes. Any of several synthetic organic compounds formed when chlorine or bromine combine with organic materials in water.

TMA: Too many acronyms.

**TMDL**: Total maximum daily load; A quantitative assessment of water quality problems, contributing sources, and load reductions or control actions needed to restore and protect bodies of water.

**Transpiration:** The process in which plant tissues give off water vapor to the atmosphere as an essential physiological process.

**Turbidity:** Thick or opaque with matter in suspension; muddy water.

**Ultraviolet light disinfection:** A disinfection method for water that has received either secondary or tertiary treatment used as an alternative to chlorination.

**VE** Value Engineering

**VOC:** Volatile organic compound; a chemical compound that evaporates readily at room temperature and contains carbon.

**Wastewater:** Water that has been previously used by a municipality, industry or agriculture and has suffered a loss of quality as a result.

**Water Cycle:** The continuous process of surface water (puddles, lakes, oceans) evaporating from the sun's heat to become water vapor (gas) in the atmosphere. Water condenses into clouds and then falls back to earth as rain or snow (precipitation). Some precipitation soaks into the ground (percolation) to replenish groundwater supplies in underground aquifers.

**Water rights:** A legally protected right to take possession of water occurring in a natural waterway and to divert that water for beneficial use.

**Water-use Efficiency**: The water requirements of a particular device, fixture, appliance, process, piece of equipment, or activity.

**Water year (USGS):** The period between October 1st of one calendar year to September 30<sup>th</sup> of the following calendar year.

**Watermaster:** A court appointed person(s) that has specific responsibilities to carry out court decisions pertaining to a river system or watershed.

**Water Reclamation:** The treatment of wastewater to make it suitable for a beneficial reuse, such as landscape irrigation. Also called water recycling.

**Watershed:** The total land area that from which water drains or flows to a river, stream, lake or other body of water.

Water table: The top level of water stored underground.

**WEF** Water Environment Federation. Formerly – Water Pollution Control Federation (WPCF). International trade group advising members of sewage treatment techniques and their effect on the environment.

Weir box: A device to measure/control surface water flows in streams or between ponds.

Wellhead treatment: Water quality treatment of water being produced at the well site.

**Wetland:** Any area in which the water table stands near, at, or above the land surface for a portion of the year. Wetlands are characterized by plants adapted to wet soil conditions.

**Xeriscape:** Landscaping that requires minimal water.